

Washington surplus line broker exam content outline

100 items – 150 minutes

Washington laws, rules and regulations pertinent to surplus lines (35 items)

References: RCW 48.15, RCW 48.18.170, RCW 48.18.230, WAC 284-15, WAC 284-30-590, RCW 48.14.020(3), RCW 48.14.060 and RCW 48.05.030

1. Reporting of actions
2. Purpose
3. Reports, records
4. Coverage and eligibility
5. Definitions
 - a. Authorized/Unauthorized
6. Premiums, evidence of insurance
7. Surplus lines tax
8. Conditions for procuring
9. Multi-state risks
10. Qualifications for surplus lines insurers
 - a. Alien
 - b. Foreign
11. Disclosure
 - a. Washington State Guaranty Fund
12. Premium rates
13. Procurement
 - a. Payment
 - b. Certifications
 - c. Exempt
14. Fees
15. Service of Suit
16. Binders
17. Producer licensing
18. Surplus line broker licensing
19. Washington Surplus Lines Association
20. Exempt commercial purchase

Underwriting and general insurance concepts (20 items)

1. Commercial general liability
2. Commercial and personal lines property
3. Claims made
4. Difference in conditions
5. Liability
 - a. Contingent
 - b. Umbrella
 - c. Contractual
 - d. Professional
 - e. Environmental
6. Builder's risk
7. Reinsurance
 - a. Cut through endorsement

Surplus lines markets (20 items)

1. United States non-admitted market
2. London market
 - a. Lloyd's brokers
 - b. Unites States trust fund
 - c. Underwriters
 - d. Syndicates
3. Nonstandard (substandard lines or capacity problems)
 - a. Property
 - b. General liability
 - c. Professional liability
4. Binding authorities
5. Risk retention

Financial Security (25 items)

1. Annual statements (purpose of insurance company annual statements, including Sections and Assets)
2. Liabilities surplus and other funds

3. Underwriting and investment exhibit
4. Schedule D
5. Jurat Page
6. General interrogatories
7. Summary investment schedule
8. Schedule T
9. Schedule F
10. Five-year historical data
11. Schedule Y
12. Schedule P
13. Financial
 - a. Insurance Regulatory Information Systems (IRIS) - 13 ratios
14. A.M. Best
 - a. Foreign
 - b. Domestic
 - c. Alien