

State of Washington
Office of Insurance Commissioner
2015 Washington Market Share and Loss Ratio
Line of Business: Accident and Health

Top 10 Authorized Companies or
Groups of Companies
Zero Premium Companies Excluded

All Dollars in Thousands

Rank	Group Name	NAIC Code	Dom	Type(1)	Premiums Written	Market Share	Premiums Earned	Losses Incurred(2)	Loss Ratio	Enrollment(3)
1	GROUP HLTH COOP GRP									
	Group Hlth Coop	95672	WA	HMO	\$2,379,328	12.89%	\$2,368,770	\$2,074,027	87.56%	355,452
	Group Hlth Options Inc	47055	WA	HCSC	\$833,341	4.51%	\$833,437	\$719,529	86.33%	157,141
	Group Totals				\$3,212,669	17.40%	\$3,202,207	\$2,793,556	87.24%	512,593
2	PREMERA BLUE CROSS GRP									
	Lifewise Assur Co	94188	WA	L&D	\$90,739	0.49%	\$95,963	\$83,592	87.11%	
	LifeWise Hlth Plan of WA	52633	WA	HCSC	\$212,028	1.15%	\$245,018	\$212,698	86.81%	71,327
	Premera Blue Cross	47570	WA	HCSC	\$2,825,968	15.31%	\$2,851,041	\$2,531,595	88.80%	687,390
	Group Totals				\$3,128,735	16.95%	\$3,192,022	\$2,827,885	88.59%	758,717
3	CAMBIA HEALTH SOLUTIONS INC									
	Asuris NW Hlth	47350	WA	HCSC	\$144,916	0.78%	\$145,636	\$115,557	79.35%	33,714
	BridgeSpan Hlth Co	95303	UT	HMO	\$48,146	0.26%	\$48,146	\$47,797	99.27%	10,631
	LifeMap Assur Co	97985	OR	L&D	\$39,073	0.21%	\$38,724	\$23,536	60.78%	
	Regence BCBS of OR	54933	OR	HCSC	\$138,618	0.75%	\$138,480	\$126,743	91.52%	23,775
	Regence BlueShield	53902	WA	HCSC	\$1,784,131	9.66%	\$1,786,584	\$1,481,922	82.95%	402,725
	Regence Blueshield Of ID Inc	60131	ID	L&D	\$7,893	0.04%	\$7,896	\$7,357	93.17%	1,657
	Group Totals				\$2,162,778	11.72%	\$2,165,466	\$1,802,912	83.26%	472,502
4	UNITEDHEALTH GRP									
	All Savers Ins Co	82406	IN	L&D	\$4,773	0.03%	\$4,682	\$4,724	100.90%	
	Golden Rule Ins Co	62286	IN	L&D	\$248	0.00%	\$249	\$132	53.25%	
	Pacificare Life & Hlth Ins Co	70785	IN	L&D	\$2,779	0.02%	\$2,779	\$2,339	84.17%	
	Unimerica Ins Co	91529	WI	L&D	\$7,106	0.04%	\$7,050	\$4,440	62.98%	
	UnitedHealthcare Ins Co	79413	CT	L&D	\$800,293	4.33%	\$797,147	\$684,895	85.92%	
	UnitedHealthCare of WA Inc	48038	WA	HCSC	\$1,248,215	6.76%	\$1,428,161	\$1,210,527	84.76%	300,056
	Group Totals				\$2,063,412	11.18%	\$2,240,067	\$1,907,057	85.13%	300,056
5	MOLINA HEALTHCARE INC GRP									
	Molina Hlthcare of WA Inc	96270	WA	HMO	\$1,472,933	7.98%	\$1,672,977	\$1,443,446	86.28%	581,943
	Group Totals				\$1,472,933	7.98%	\$1,672,977	\$1,443,446	86.28%	581,943
6	COMMUNITY HLTH PLAN OF WA									
	Community Hlth Plan of WA	47049	WA	HCSC	\$1,065,314	5.77%	\$1,065,314	\$945,027	88.71%	311,447
	Group Totals				\$1,065,314	5.77%	\$1,065,314	\$945,027	88.71%	311,447

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7	CENTENE CORP GRP									
	Coordinated Care Corp	95831	IN	HMO	\$71,693	0.39%	\$71,693	\$25,963	36.21%	27,365
	Coordinated Care of WA Inc	15352	WA	HCSC	\$569,452	3.08%	\$569,452	\$539,620	94.76%	181,821
	Group Totals				\$641,145	3.47%	\$641,145	\$565,583	88.21%	209,186
8	KAISER FOUNDATION GRP									
	Kaiser Found Hlth Plan of the NW	95540	OR	HMO	\$577,745	3.13%	\$577,745	\$562,887	97.43%	78,803
	Group Totals				\$577,745	3.13%	\$577,745	\$562,887	97.43%	78,803
9	DELTA DENTAL OF WA									
	Delta Dental of WA	47341	WA	HCSC	\$464,851	2.52%	\$464,180	\$393,257	84.72%	1,001,662
	Group Totals				\$464,851	2.52%	\$464,180	\$393,257	84.72%	1,001,662
10	AETNA GRP									
	Aetna Hlth & Life Ins Co	78700	CT	L&D	\$3	0.00%	\$2	\$8	342.90%	
	Aetna Life Ins Co	60054	CT	L&D	\$389,998	2.11%	\$390,124	\$316,178	81.05%	
	First Hlth Life & Hlth Ins Co	90328	TX	L&D	\$13,209	0.07%	\$13,183	\$10,750	81.54%	
	Group Totals				\$403,209	2.18%	\$403,309	\$326,936	81.06%	
	Top 10 Group Total				\$15,192,791	82.30%	\$15,624,432	\$13,568,545	86.84%	4,226,909
	All Other Companies				\$3,268,493	17.70%	\$3,441,973	\$2,850,494	82.82%	1,610,250
	Totals(4)				\$18,461,283	100.00%	\$19,066,405	\$16,419,039	86.12%	5,837,159

(1)L&D=Life and Disability Ins. Co., P&C=Property and Casualty Ins. Co., HMO=Health Maintenance Organization, HCSC=Health Care Service Contractor, LHSC=Limited HCSC, F= Fraternal, MEWA=Multi-employer Welfare Arrangement

(2)Includes Risk Revenue-related claims and benefits. However, Premiums Written and Premiums Earned do not include Risk Revenue.

(3) Enrollment only provided by companies filing the NAIC Health blank.

(4)Totals do not represent all health coverage in Washington.

State of Washington
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2015 Washington Market Share
Line of Business: Life - Annuities

Top 10 Authorized Companies or Groups of
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All Dollars in Thousands

Rank	Group Name	NAIC Code	Dom	Ordinary	Credit	Group	Industrial	Total	Market Share
1	JACKSON NATL GRP								
	Jackson Natl Life Ins Co	65056	MI	\$334,655	\$0	\$465	\$0	\$335,120	7.15%
	Group Totals			\$334,655	\$0	\$465	\$0	\$335,120	7.15%
2	NEW YORK LIFE GRP								
	New York Life Ins & Ann Corp	91596	DE	\$311,201	\$0	\$1,288	\$0	\$312,489	6.67%
	New York Life Ins Co	66915	NY	\$2,559	\$0	\$1,682	\$0	\$4,241	0.09%
	Group Totals			\$313,760	\$0	\$2,970	\$0	\$316,730	6.76%
3	LINCOLN NATL GRP								
	Lincoln Life & Ann Co of NY	62057	NY	\$91	\$0	\$0	\$0	\$91	0.00%
	Lincoln Natl Life Ins Co	65676	IN	\$272,898	\$0	\$35,997	\$0	\$308,895	6.59%
	Group Totals			\$272,990	\$0	\$35,997	\$0	\$308,987	6.59%
4	AMERICAN INTL GRP								
	American Gen Life Ins Co	60488	TX	\$209,556	\$0	\$1,837	\$0	\$211,393	4.51%
	United States Life Ins Co in the Cit	70106	NY	\$581	\$0	\$0	\$0	\$581	0.01%
	Variable Ann Life Ins Co	70238	TX	\$54,283	\$0	\$36,562	\$0	\$90,845	1.94%
	Group Totals			\$264,421	\$0	\$38,399	\$0	\$302,820	6.46%
5	PRUDENTIAL OF AMER GRP								
	Pruco Life Ins Co	79227	AZ	\$120,779	\$0	\$0	\$0	\$120,779	2.58%
	Prudential Ann Life Assur Corp	86630	AZ	\$2,590	\$0	\$0	\$0	\$2,590	0.06%
	Prudential Ins Co Of Amer	68241	NJ	\$719	\$0	\$170,863	\$0	\$171,583	3.66%
	Group Totals			\$124,088	\$0	\$170,863	\$0	\$294,952	6.29%
6	TIAA FAMILY GRP								
	Teachers Ins & Ann Assoc Of Amer	69345	NY	\$144,054	\$0	\$111,683	\$0	\$255,737	5.46%
	TIAA Cref Life Ins Co	60142	NY	\$11,219	\$0	\$0	\$0	\$11,219	0.24%
	Group Totals			\$155,273	\$0	\$111,683	\$0	\$266,956	5.70%
7	MASS MUT LIFE INS GRP								
	CM Life Ins Co	93432	CT	\$570	\$0	\$0	\$0	\$570	0.01%
	Massachusetts Mut Life Ins Co	65935	MA	\$29,883	\$0	\$177,448	\$0	\$207,331	4.42%
	Group Totals			\$30,453	\$0	\$177,448	\$0	\$207,901	4.44%
8	ALLIANZ INS GRP								
	Allianz Life Ins Co Of N Amer	90611	MN	\$185,795	\$0	\$0	\$0	\$185,795	3.96%
	Group Totals			\$185,795	\$0	\$0	\$0	\$185,795	3.96%
9	LIA Holdings Grp								
	Lombard Intl Life Assur Co	60232	PA	\$0	\$0	\$175,224	\$0	\$175,224	3.74%
	Group Totals			\$0	\$0	\$175,224	\$0	\$175,224	3.74%

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Top 10 Authorized Companies or Groups of
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Rank	Group Name	NAIC Code	Dom	Ordinary	Credit	Group	Industrial	Total	Market Share
10	Voya Financial Grp								
	Reliastar Life Ins Co	67105	MN	\$4,308	\$0	\$1,428	\$0	\$5,736	0.12%
	Reliastar Life Ins Co Of NY	61360	NY	\$2	\$0	\$0	\$0	\$2	0.00%
	Security Life Of Denver Ins Co	68713	CO	\$1	\$0	\$0	\$0	\$1	0.00%
	Voya Ins & Ann Co	80942	IA	\$24,967	\$0	\$634	\$0	\$25,601	0.55%
	Voya Retirement Ins & Ann Co	86509	CT	\$509	\$0	\$140,209	\$0	\$140,718	3.00%
	Group Totals			\$29,787	\$0	\$142,270	\$0	\$172,057	3.67%
	Top Group Totals			\$1,711,221	\$0	\$855,319	\$0	\$2,566,540	54.75%
	All Other Companies			\$1,970,478	\$0	\$150,300	\$0	\$2,120,779	45.25%
	Totals			\$3,681,700	\$0	\$1,005,619	\$0	\$4,687,319	100.00%

State of Washington
Office of Insurance Commissioner
2015 Washington Market Share
Line of Business: Life - Life Insurance

Top 10 Authorized Companies or Groups of Companies
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All Dollars in Thousands

Rank	Group Name	NAIC Code	Dom	Ordinary	Credit	Group	Industrial	Total	Market Share
1	METROPOLITAN GRP								
	Delaware Amer Life Ins Co	62634	DE	\$19	\$0	\$9	\$0	\$28	0.00%
	General Amer Life Ins Co	63665	MO	\$4,135	\$0	\$2	\$0	\$4,137	0.18%
	Metlife Ins Co USA	87726	DE	\$29,743	\$0	\$0	\$0	\$29,743	1.27%
	Metropolitan Life Ins Co	65978	NY	\$22,628	\$0	\$143,757	\$0	\$166,384	7.11%
	Metropolitan Tower Life Ins Co	97136	DE	\$1,217	\$0	\$0	\$0	\$1,217	0.05%
	New England Life Ins Co	91626	MA	\$1,736	\$0	\$0	\$0	\$1,736	0.07%
	Group Totals			\$59,477	\$0	\$143,768	\$0	\$203,246	8.69%
2	NEW YORK LIFE GRP								
	New York Life Ins & Ann Corp	91596	DE	\$48,067	\$0	\$871	\$0	\$48,939	2.09%
	New York Life Ins Co	66915	NY	\$118,541	\$0	\$24,090	\$0	\$142,631	6.10%
	NYLife Ins Co Of AZ	81353	AZ	\$1,907	\$0	\$0	\$0	\$1,907	0.08%
	Group Totals			\$168,515	\$0	\$24,961	\$0	\$193,476	8.27%
3	NORTHWESTERN MUT GRP								
	Northwestern Mut Life Ins Co	67091	WI	\$167,387	\$0	\$0	\$0	\$167,387	7.15%
	Group Totals			\$167,387	\$0	\$0	\$0	\$167,387	7.15%
4	PRUDENTIAL OF AMER GRP								
	Pruco Life Ins Co	79227	AZ	\$38,678	\$0	\$0	\$0	\$38,678	1.65%
	Prudential Ann Life Assur Corp	86630	AZ	\$89	\$0	\$0	\$0	\$89	0.00%
	Prudential Ins Co Of Amer	68241	NJ	\$12,321	\$0	\$54,506	\$0	\$66,827	2.86%
	Group Totals			\$51,088	\$0	\$54,506	\$0	\$105,594	4.51%
5	MASS MUT LIFE INS GRP								
	CM Life Ins Co	93432	CT	\$2,507	\$0	\$0	\$0	\$2,507	0.11%
	Massachusetts Mut Life Ins Co	65935	MA	\$47,550	\$0	\$37,769	\$0	\$85,319	3.65%
	MML Bay State Life Ins Co	70416	CT	\$781	\$0	\$0	\$0	\$781	0.03%
	Group Totals			\$50,837	\$0	\$37,769	\$0	\$88,606	3.79%
6	PACIFIC LIFE GRP								
	Pacific Life Ins Co	67466	NE	\$84,653	\$0	\$0	\$0	\$84,653	3.62%
	Group Totals			\$84,653	\$0	\$0	\$0	\$84,653	3.62%
7	LINCOLN NATL GRP								
	First Penn Pacific Life Ins Co	67652	IN	\$2,191	\$0	\$6	\$0	\$2,198	0.09%
	Lincoln Life & Ann Co of NY	62057	NY	\$104	\$0	\$92	\$0	\$196	0.01%
	Lincoln Natl Life Ins Co	65676	IN	\$69,022	\$0	\$8,516	\$0	\$77,538	3.31%
	Group Totals			\$71,318	\$0	\$8,614	\$0	\$79,932	3.42%
8	STATE FARM GRP								
	State Farm Life Ins Co	69108	IL	\$77,616	\$0	\$773	\$0	\$78,388	3.35%
	Group Totals			\$77,616	\$0	\$773	\$0	\$78,388	3.35%

State of Washington
Office of Insurance Commissioner
2015 Washington Market Share
Line of Business: Life - Life Insurance

Top 10 Authorized Companies or Groups of
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All Dollars in Thousands

Rank	Group Name	NAIC Code	Dom	Ordinary	Credit	Group	Industrial	Total	Market Share
9	JOHN HANCOCK GRP								
	John Hancock Life & Hlth Ins Co	93610	MA	\$8	\$0	\$0	\$0	\$8	0.00%
	John Hancock Life Ins Co USA	65838	MI	\$70,448	\$0	\$6	\$0	\$70,454	3.01%
	Group Totals			\$70,456	\$0	\$6	\$0	\$70,462	3.01%
10	Voya Financial Grp								
	Midwestern United Life Ins Co	66109	IN	\$26	\$0	\$0	\$0	\$26	0.00%
	Reliastar Life Ins Co	67105	MN	\$23,483	\$0	\$25,370	\$0	\$48,853	2.09%
	Reliastar Life Ins Co Of NY	61360	NY	\$264	\$0	\$53	\$0	\$318	0.01%
	Security Life Of Denver Ins Co	68713	CO	\$15,656	\$0	\$0	\$0	\$15,656	0.67%
	Voya Ins & Ann Co	80942	IA	\$1,442	\$0	\$0	\$0	\$1,442	0.06%
	Voya Retirement Ins & Ann Co	86509	CT	\$1,002	\$0	\$53	\$0	\$1,055	0.05%
	Group Totals			\$41,873	\$0	\$25,477	\$0	\$67,350	2.88%
	Top Group Totals			\$843,220	\$0	\$295,874	\$0	\$1,139,094	48.69%
	All Other Companies			\$945,260	\$4,228	\$250,953	\$4	\$1,200,445	51.31%
	Totals			\$1,788,480	\$4,228	\$546,826	\$4	\$2,339,538	100.00%

State of Washington
Office of Insurance Commissioner
2015 Washington Market Share
Line of Business: Life - Other Considerations

Top 10 Authorized Companies or Groups of
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Zero Premium Companies Excluded

All Dollars in Thousands

Rank	Group Name	NAIC Code	Dom	Ordinary	Credit	Group	Industrial	Total	Market Share
1	PRUDENTIAL OF AMER GRP								
	Prudential Ins Co Of Amer	68241	NJ	\$0	\$0	\$339,713	\$0	\$339,713	24.75%
	Prudential Retirement Ins & Ann Co	93629	CT	\$0	\$0	\$4	\$0	\$4	0.00%
	Group Totals			\$0	\$0	\$339,717	\$0	\$339,717	24.75%
2	JOHN HANCOCK GRP								
	John Hancock Life Ins Co USA	65838	MI	\$0	\$0	\$271,015	\$0	\$271,015	19.75%
	Group Totals			\$0	\$0	\$271,015	\$0	\$271,015	19.75%
3	NATIONWIDE CORP GRP								
	Nationwide Life & Ann Ins Co	92657	OH	\$26,377	\$0	\$77	\$0	\$26,453	1.93%
	Nationwide Life Ins Co	66869	OH	\$89,114	\$0	\$53,869	\$0	\$142,983	10.42%
	Group Totals			\$115,490	\$0	\$53,946	\$0	\$169,436	12.34%
4	Aegon US Holding Grp								
	Transamerica Financial Life Ins Co	70688	NY	\$0	\$0	\$82,363	\$0	\$82,363	6.00%
	Transamerica Life Ins Co	86231	IA	\$0	\$0	\$59,882	\$0	\$59,882	4.36%
	Group Totals			\$0	\$0	\$142,246	\$0	\$142,246	10.36%
5	METROPOLITAN GRP								
	Metropolitan Life Ins Co	65978	NY	\$0	\$0	\$104,152	\$0	\$104,152	7.59%
	Group Totals			\$0	\$0	\$104,152	\$0	\$104,152	7.59%
6	STANCORP FIN GRP								
	Standard Ins Co	69019	OR	\$0	\$0	\$85,508	\$0	\$85,508	6.23%
	Group Totals			\$0	\$0	\$85,508	\$0	\$85,508	6.23%
7	MASS MUT LIFE INS GRP								
	Massachusetts Mut Life Ins Co	65935	MA	\$0	\$0	\$85,238	\$0	\$85,238	6.21%
	Group Totals			\$0	\$0	\$85,238	\$0	\$85,238	6.21%
8	HARTFORD FIRE & CAS GRP								
	American Maturity Life Ins Co	81213	CT	\$0	\$0	\$160	\$0	\$160	0.01%
	Hartford Life & Ann Ins Co	71153	CT	\$2,881	\$0	\$0	\$0	\$2,881	0.21%
	Hartford Life Ins Co	88072	CT	\$848	\$0	\$51,114	\$0	\$51,961	3.79%
	Group Totals			\$3,729	\$0	\$51,274	\$0	\$55,003	4.01%
9	NEW YORK LIFE GRP								
	New York Life Ins Co	66915	NY	\$0	\$0	\$54,884	\$0	\$54,884	4.00%
	Group Totals			\$0	\$0	\$54,884	\$0	\$54,884	4.00%
10	Mutual Of Amer Life Ins Co								
	Mutual Of Amer Life Ins Co	88668	NY	\$6,346	\$0	\$24,682	\$0	\$31,028	2.26%
	Group Totals			\$6,346	\$0	\$24,682	\$0	\$31,028	2.26%

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	Top Group Totals			\$125,565	\$0	\$1,212,660	\$0	\$1,338,225	97.50%
	All Other Companies			\$14,758	\$0	\$19,559	\$0	\$34,317	2.50%
	Totals			<u>\$140,323</u>	<u>\$0</u>	<u>\$1,232,219</u>	<u>\$0</u>	<u>\$1,372,542</u>	<u>100.00%</u>

State of Washington

Office of Insurance Commissioner

2015 Washington Market Share and Loss Ratio

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Companies

Zero Premium and Loss Companies Excluded

Line of Business: Property and Casualty Totals (excludes Accident and Health)

All Dollars in Thousands

Rank	Group Name	NAIC Code	DOM	Direct Premiums Written	Market Share	Direct Premiums Earned	Direct Losses Incurred	Loss Ratio
1 LIBERTY MUT GRP								
	American Economy Ins Co	19690	IN	\$20,045	0.20%	\$23,080	\$8,280	35.87%
	American Fire & Cas Co	24066	NH	\$31,366	0.32%	\$29,683	\$17,556	59.14%
	American States Ins Co	19704	IN	\$45,809	0.46%	\$49,121	\$23,227	47.29%
	American States Ins Co Of TX	19712	TX	\$1	0.00%	\$1	\$0	0.00%
	American States Preferred Ins Co	37214	IN	\$6,487	0.07%	\$7,016	\$4,803	68.45%
	Employers Ins of Wausau	21458	WI	\$1,304	0.01%	\$1,126	\$4,438	394.24%
	First Liberty Ins Corp	33588	IL	\$1,056	0.01%	\$875	\$316	36.14%
	First Natl Ins Co Of Amer	24724	NH	\$253,950	2.55%	\$229,659	\$173,453	75.53%
	General Ins Co Of Amer	24732	NH	\$12,155	0.12%	\$13,699	\$7,972	58.19%
	Liberty Ins Corp	42404	IL	\$23,880	0.24%	\$20,933	\$17,335	82.81%
	Liberty Ins Underwriters Inc	19917	IL	\$30,760	0.31%	\$30,200	\$17,371	57.52%
	Liberty Mut Fire Ins Co	23035	WI	\$144,272	1.45%	\$142,635	\$93,415	65.49%
	Liberty Mut Ins Co	23043	MA	\$51,062	0.51%	\$54,020	\$19,228	35.59%
	Liberty Northwest Ins Corp	41939	OR	\$5,668	0.06%	\$6,975	\$178	2.55%
	LM Ins Corp	33600	IL	\$10,405	0.10%	\$8,860	\$6,321	71.34%
	North Pacific Ins Co	23892	OR	\$19,291	0.19%	\$19,756	\$4,829	24.44%
	Ohio Cas Ins Co	24074	NH	\$40,226	0.40%	\$35,696	\$10,438	29.24%
	Ohio Security Ins Co	24082	NH	\$88,918	0.89%	\$78,772	\$39,833	50.57%
	Oregon Automobile Ins Co	23922	OR	\$2,265	0.02%	\$2,587	\$759	29.35%
	Safeco Ins Co Of Amer	24740	NH	\$215,895	2.17%	\$215,073	\$103,520	48.13%
	Safeco Ins Co Of IL	39012	IL	\$134,410	1.35%	\$134,511	\$90,514	67.29%
	Safeco Ins Co of OR	11071	OR	\$26,331	0.26%	\$26,695	\$15,530	58.18%
	Wausau Business Ins Co	26069	WI	\$15	0.00%	\$144	\$1,288	895.03%
	Wausau Underwriters Ins Co	26042	WI	\$274	0.00%	\$135	\$2,320	1712.17%
	West Amer Ins Co	44393	IN	\$17,629	0.18%	\$15,541	\$5,566	35.81%
	Group Totals			\$1,183,474	11.90%	\$1,146,794	\$668,490	58.29%
2 STATE FARM GRP								
	State Farm Fire & Cas Co	25143	IL	\$468,137	4.71%	\$452,125	\$247,212	54.68%
	State Farm Mut Auto Ins Co	25178	IL	\$635,862	6.39%	\$618,923	\$410,803	66.37%
	Group Totals			\$1,103,999	11.10%	\$1,071,047	\$658,015	61.44%

State of Washington
Office of Insurance Commissioner

Top 10 Authorized Companies or Groups of
Companies
Zero Premium and Loss Companies Excluded

2015 Washington Market Share and Loss Ratio

Line of Business: Property and Casualty Totals (excludes Accident and Health)

All Dollars in Thousands

Rank	Group Name	NAIC Code	DOM	Direct Premiums Written	Market Share	Direct Premiums Earned	Direct Losses Incurred	Loss Ratio
3 FARMERS INS GRP								
	21st Century Advantage Ins Co	25232	MN	\$2,998	0.03%	\$3,116	\$2,167	69.55%
	21st Century Centennial Ins Co	34789	PA	\$1,104	0.01%	\$1,141	\$670	58.75%
	21st Century N Amer Ins Co	32220	NY	\$5,113	0.05%	\$5,380	\$3,802	70.66%
	21st Century Preferred Ins Co	22225	PA	\$346	0.00%	\$374	\$93	24.77%
	21st Century Premier Ins Co	20796	PA	\$8,656	0.09%	\$8,470	\$6,634	78.32%
	Coast Natl Ins Co	25089	CA	\$22,184	0.22%	\$22,213	\$14,303	64.39%
	Farmers Ins Co Of WA	21644	WA	\$351,235	3.53%	\$355,228	\$225,188	63.39%
	Farmers Ins Exch	21652	CA	\$36,302	0.36%	\$35,526	\$14,814	41.70%
	Fire Ins Exch	21660	CA	\$71,736	0.72%	\$67,564	\$44,201	65.42%
	Foremost Ins Co Grand Rapids MI	11185	MI	\$77,992	0.78%	\$75,472	\$34,120	45.21%
	Foremost Prop & Cas Ins Co	11800	MI	\$8,342	0.08%	\$8,465	\$4,539	53.62%
	Foremost Signature Ins Co	41513	MI	\$2,387	0.02%	\$2,688	\$1,117	41.55%
	Mid Century Ins Co	21687	CA	\$83,791	0.84%	\$73,597	\$53,565	72.78%
	Truck Ins Exch	21709	CA	\$34,974	0.35%	\$34,498	\$18,067	52.37%
	Group Totals			\$707,159	7.11%	\$693,732	\$423,279	61.01%
4 ALLSTATE INS GRP								
	Allstate Fire & Cas Ins Co	29688	IL	\$237,172	2.38%	\$231,845	\$153,770	66.32%
	Allstate Ind Co	19240	IL	\$103,426	1.04%	\$105,581	\$57,626	54.58%
	Allstate Ins Co	19232	IL	\$151,901	1.53%	\$154,892	\$82,844	53.48%
	Allstate Prop & Cas Ins Co	17230	IL	\$122,966	1.24%	\$120,488	\$67,581	56.09%
	Encompass Ind Co	15130	IL	\$26,125	0.26%	\$26,079	\$17,634	67.62%
	Encompass Ins Co Of Amer	10071	IL	\$7,180	0.07%	\$7,684	\$3,703	48.19%
	Esurance Ins Co	25712	WI	\$32,966	0.33%	\$32,624	\$21,018	64.43%
	First Colonial Ins Co	29980	FL	\$2,034	0.02%	\$2,071	\$1,096	52.92%
	Group Totals			\$683,770	6.87%	\$681,264	\$405,271	59.47%
5 UNITED SERV AUTOMOBILE ASSN GRP								
	Garrison Prop & Cas Ins Co	21253	TX	\$43,074	0.43%	\$41,071	\$26,601	64.77%
	United Serv Automobile Assn	25941	TX	\$215,455	2.17%	\$213,984	\$150,180	70.18%
	USAA Cas Ins Co	25968	TX	\$171,991	1.73%	\$169,485	\$126,864	74.85%
	USAA Gen Ind Co	18600	TX	\$76,863	0.77%	\$73,265	\$54,029	73.74%
	Group Totals			\$507,384	5.10%	\$497,806	\$357,674	71.85%

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All Dollars in Thousands

Rank	Group Name	NAIC Code	DOM	Direct Premiums Written	Market Share	Direct Premiums Earned	Direct Losses Incurred	Loss Ratio
6	BERKSHIRE HATHAWAY GRP							
	AttPro RRG Recip RRG	13795	DC	\$275	0.00%	\$99	\$335	339.90%
	Berkshire Hathaway Homestate Ins Co	20044	NE	\$3,851	0.04%	\$4,080	\$1,909	46.80%
	Berkshire Hathaway Specialty Ins Co	22276	NE	\$360	0.00%	\$93	\$50	53.57%
	Central States Ind Co Of Omaha	34274	NE	\$662	0.01%	\$709	\$66	9.31%
	Columbia Ins Co	27812	NE	\$1,586	0.02%	\$1,514	\$846	55.92%
	Continental Divide Ins Co	35939	CO	\$5,993	0.06%	\$6,094	\$3,717	60.99%
	GEICO Advantage Ins Co	14138	NE	\$54,993	0.55%	\$45,613	\$40,998	89.88%
	Geico Cas Co	41491	MD	\$4,725	0.05%	\$4,971	\$2,885	58.03%
	GEICO Choice Ins Co	14139	NE	\$40,418	0.41%	\$34,214	\$29,790	87.07%
	Geico Gen Ins Co	35882	MD	\$161,114	1.62%	\$162,208	\$113,842	70.18%
	Geico Ind Co	22055	MD	\$74,287	0.75%	\$76,498	\$48,589	63.52%
	GEICO Marine Ins Co	37923	MD	\$1,121	0.01%	\$932	\$1,793	192.43%
	GEICO Secure Ins Co	14137	NE	\$27,075	0.27%	\$22,833	\$20,134	88.18%
	General Reins Corp	22039	DE	\$599	0.01%	\$625	\$377	60.29%
	General Star Natl Ins Co	11967	DE	\$82	0.00%	\$80	(\$3)	(3.75)%
	Genesis Ins Co	38962	CT	\$20	0.00%	\$2	(\$1,072)	(62690.06)%
	Government Employees Ins Co	22063	MD	\$54,311	0.55%	\$54,448	\$38,800	71.26%
	Medical Protective Co	11843	IN	\$7,598	0.08%	\$8,076	\$1,682	20.82%
	National Ind Co	20087	NE	\$8,326	0.08%	\$7,261	\$3,540	48.75%
	National Liab & Fire Ins Co	20052	CT	\$3,569	0.04%	\$3,572	\$645	18.05%
	Old United Cas Co	37060	KS	\$23	0.00%	\$62	(\$105)	(170.29)%
	United States Liab Ins Co	25895	PA	\$6,284	0.06%	\$6,173	\$936	15.17%
	Group Totals			\$457,271	4.60%	\$440,155	\$309,752	70.37%
7	PROGRESSIVE GRP							
	American Strategic Ins Corp	10872	FL	\$2,888	0.03%	\$2,419	\$2,825	116.79%
	National Continental Ins Co	10243	NY	\$422	0.00%	\$351	\$46	13.03%
	Progressive Amer Ins Co	24252	OH	\$352	0.00%	\$357	\$45	12.72%
	Progressive Cas Ins Co	24260	OH	\$121,791	1.22%	\$122,743	\$78,409	63.88%
	Progressive Classic Ins Co	42994	WI	\$11,566	0.12%	\$12,131	\$5,977	49.27%
	Progressive Direct Ins Co	16322	OH	\$189,535	1.91%	\$183,478	\$128,147	69.84%
	Progressive Max Ins Co	24279	OH	\$21,781	0.22%	\$22,472	\$13,327	59.31%
	Progressive Northern Ins Co	38628	WI	\$138	0.00%	\$142	\$16	11.40%
	Progressive Northwestern Ins Co	42919	OH	\$16,948	0.17%	\$17,668	\$11,538	65.30%
	Progressive Preferred Ins Co	37834	OH	\$179	0.00%	\$178	\$65	36.29%
	United Financial Cas Co	11770	OH	\$40,469	0.41%	\$37,102	\$23,090	62.23%
	Group Totals			\$406,071	4.08%	\$399,040	\$263,485	66.03%
8	Pemco Mut Ins Co							
	Pemco Mut Ins Co	24341	WA	\$375,337	3.77%	\$367,788	\$240,484	65.39%
	Group Totals			\$375,337	3.77%	\$367,788	\$240,484	65.39%

State of Washington

Office of Insurance Commissioner

2015 Washington Market Share and Loss Ratio

Top 10 Authorized Companies or Groups of
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Zero Premium and Loss Companies Excluded

Line of Business: Property and Casualty Totals (excludes Accident and Health)

All Dollars in Thousands

Rank	Group Name	NAIC Code	DOM	Direct Premiums Written	Market Share	Direct Premiums Earned	Direct Losses Incurred	Loss Ratio
9	Travelers Grp							
	Automobile Ins Co Of Hartford CT	19062	CT	\$6,522	0.07%	\$6,866	\$2,467	35.94%
	Charter Oak Fire Ins Co	25615	CT	\$15,113	0.15%	\$14,797	\$3,618	24.45%
	Farmington Cas Co	41483	CT	\$2	0.00%	\$2	(\$73)	(2978.61)%
	Northland Cas Co	24031	CT	\$2	0.00%	\$44	\$218	492.64%
	Northland Ins Co	24015	CT	\$6,677	0.07%	\$7,039	\$3,988	56.65%
	Phoenix Ins Co	25623	CT	\$11,100	0.11%	\$9,787	\$61,262	625.95%
	St Paul Fire & Marine Ins Co	24767	CT	\$2,356	0.02%	\$3,163	(\$203)	(6.41)%
	St Paul Guardian Ins Co	24775	CT	\$29	0.00%	\$106	(\$359)	(337.56)%
	St Paul Mercury Ins Co	24791	CT	\$433	0.00%	\$982	\$2,054	209.13%
	Standard Fire Ins Co	19070	CT	\$20,398	0.21%	\$13,151	\$7,304	55.54%
	Travelers Cas & Surety Co	19038	CT	\$854	0.01%	\$890	\$113	12.69%
	Travelers Cas & Surety Co Of Amer	31194	CT	\$54,343	0.55%	\$54,984	\$15,485	28.16%
	Travelers Cas Ins Co Of Amer	19046	CT	\$13,790	0.14%	\$13,662	\$8,128	59.50%
	Travelers Commercial Ins Co	36137	CT	\$6,476	0.07%	\$7,049	\$3,754	53.26%
	Travelers Home & Marine Ins Co	27998	CT	\$53,026	0.53%	\$54,669	\$32,674	59.77%
	Travelers Ind Co	25658	CT	\$27,090	0.27%	\$28,133	\$12,795	45.48%
	Travelers Ind Co Of Amer	25666	CT	\$11,191	0.11%	\$11,794	\$9,147	77.56%
	Travelers Ind Co Of CT	25682	CT	\$6,633	0.07%	\$7,274	\$3,739	51.40%
	Travelers Prop Cas Co Of Amer	25674	CT	\$52,968	0.53%	\$53,592	\$17,713	33.05%
	Group Totals			\$289,003	2.91%	\$287,988	\$183,826	63.43%
10	HARTFORD FIRE & CAS GRP							
	Hartford Accident & Ind Co	22357	CT	\$20,178	0.20%	\$20,072	\$15,436	76.90%
	Hartford Cas Ins Co	29424	IN	\$62,978	0.63%	\$60,918	\$36,559	60.01%
	Hartford Fire In Co	19682	CT	\$15,954	0.16%	\$15,471	\$13,430	86.81%
	Hartford Ins Co Of The Midwest	37478	IN	\$16,659	0.17%	\$16,898	\$8,994	53.23%
	Hartford Underwriters Ins Co	30104	CT	\$27,567	0.28%	\$28,776	\$16,772	58.28%
	Property & Cas Ins Co Of Hartford	34690	IN	\$39,266	0.39%	\$40,603	\$35,893	88.40%
	Sentinel Ins Co Ltd	11000	CT	\$23,235	0.23%	\$23,120	\$14,090	60.94%
	Trumbull Ins Co	27120	CT	\$17,309	0.17%	\$16,174	\$10,769	66.58%
	Twin City Fire Ins Co Co	29459	IN	\$22,129	0.22%	\$22,945	\$16,238	70.77%
	Group Totals			\$245,277	2.47%	\$244,977	\$168,182	68.65%
	Top Group Totals			\$5,958,743	59.91%	\$5,830,591	\$3,678,458	63.09%
	All Other Companies			\$3,988,070	40.09%	\$3,914,692	\$2,268,299	57.94%
	Totals			\$9,946,813	100.00%	\$9,745,284	\$5,946,757	61.02%

(1) Excluding all Loss Adjustment Expenses (LAE)

State of Washington
Office of Insurance Commissioner
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Line of Business: Title

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Zero Premium Companies Excluded

All Dollars in Thousands

Rank	Group Name	NAIC Code	DOM	Premiums Written	Market Share	Premiums Earned	Losses Incurred	Loss Ratio(1)
1	FIDELITY NATL FIN GRP							
	Chicago Title Ins Co	50229	NE	\$77,377	24.82%	\$77,025	\$3,993	5.18%
	Commonwealth Land Title Ins Co	50083	NE	\$1,161	0.37%	\$1,136	\$727	64.01%
	Fidelity Natl Title Ins Co	51586	CA	\$27,559	8.84%	\$27,524	\$1,317	4.78%
	National Title Ins Of NY Inc	51020	NY	\$6,464	2.07%	\$6,229	(\$42)	(0.68)%
	Group Totals			\$112,561	36.10%	\$111,914	\$5,994	5.36%
2	FIRST AMER TITLE GRP							
	First Amer Title Ins Co	50814	NE	\$85,787	27.51%	\$81,085	\$5,761	7.11%
	Group Totals			\$85,787	27.51%	\$81,085	\$5,761	7.11%
3	OLD REPUBLIC GRP							
	Old Republic Natl Title Ins Co	50520	FL	\$46,597	14.95%	\$46,079	\$1,471	3.19%
	Group Totals			\$46,597	14.95%	\$46,079	\$1,471	3.19%
4	STEWART TITLE GRP							
	Stewart Title Guar Co	50121	TX	\$34,004	10.91%	\$34,083	\$744	2.18%
	Group Totals			\$34,004	10.91%	\$34,083	\$744	2.18%
5	Title Resources Guar Co							
	Title Resources Guar Co	50016	TX	\$14,901	4.78%	\$14,484	\$472	3.26%
	Group Totals			\$14,901	4.78%	\$14,484	\$472	3.26%
6	WFG Natl Title Ins Co							
	WFG Natl Title Ins Co	51152	SC	\$13,313	4.27%	\$12,167	\$114	0.93%
	Group Totals			\$13,313	4.27%	\$12,167	\$114	0.93%
7	North Amer Title Ins Co							
	North Amer Title Ins Co	50130	CA	\$3,354	1.08%	\$3,028	\$430	14.20%
	Group Totals			\$3,354	1.08%	\$3,028	\$430	14.20%
8	Westcor Land Title Ins Co							
	Westcor Land Title Ins Co	50050	CA	\$1,269	0.41%	\$1,242	\$0	0.04%
	Group Totals			\$1,269	0.41%	\$1,242	\$0	0.04%
	Top Group Totals			\$311,786	100.00%	\$304,082	\$14,986	4.93%
	All Other Companies			\$0	0.00%	\$0	\$0	0.00%
	Totals			\$311,786	100.00%	\$304,082	\$14,986	4.93%

(1) Excluding all Loss Adjustment Expenses (LAE), except for Title.