# STAIE OF WASHINGTON OFFICE OF INSURANCE COMMISSIONER 

In the Matter of
PREFERRED CHIROPRACTIC DOCTOR, INC.

Respondent,

NO. 13-0134
DECLARATION OF JANICE HULL IN OPPOSITION TO TIIE REQUEST BY THE WASHINGTON INSURANCE COMMISSIONER FOR IMPOSITION OF FINES

I, JANICE HULL, declare as follows:

1. I have personal knowledge of the facts stated herein and if called as a witness I could testify competently thereto.
2. My accounting firm, Hull and Russell, P.C., is the independent auditor for Preferred Chiropractic Doctor, Inc. (PCD).
3. My accounting firm audited the balance sheet of PCD as of May 31, 2012, and the related statements of income and retained earnings and cash flows for the year then ended that was submitted with PCD's Application for Licensure. Based on that audit my accounting firm prepared the Independent Auditors Report. As stated in the Independent Auditors Report, "Because membership fees are small, management has decided not to calculate and report deferred revenues." $\Lambda s$ further stated in the Independent Auditors Report, except for the omission of that information, the financial statements presented fairly in all material respects
the financial position of PCD as of May 31, 2012, and the results of its operation and its cash flows for the year then ended in conformity with accounting principles gencrally accepted in the United States of America. $\Lambda$ copy of the PCD Annual Financial Report for the Year Ended May 31, 2012, is attached as Exhibit 1.
4. I have reviewed the U.S. Corporation Income T'ax Return for PCD for tax year 2012. My accounting firm did not prepare the tax return. However, based on my review, it was prepared on a cash basis which means that the "Gross receipts or sales" stated on line 1 a were recorded as income when membership fees were paid and not over the period of the membership, which, as I understand is cither 1 year, 2 years or 3 years. A copy of the Income Tax Return is attached as Exhibit 2.
5. I have been advised that management recognizes membership fees as collected rather than as earned because membership fees are small, $\$ 37$ per year for a one year membership with discounts for multiple year memberships.
6. If management recognized membership fees on a deferred basis Schedule I, Balance Sheets per Books, at page 5 of the Tax Return, would state a net worth significantly under the $\$ 176,234$ stated there.
7. At the request of PCD I received from PCD's Washington chiropractors copies of a Questionnaire that PCD sent to its chiropractors. Copies of Questionnaires that were returned with comments at either question 8 or question 18 are attached as Exhibit 3. Other Questionnaires that were returned without any comments are attached as Exhibit 4. (continued on next page)

I declare under penalty of perjury under the laws of the State of Washington that the foregoing is true and correct to the best of my knowledge.

Executed at Clanton, Alabama, this $9^{+4}$ day of September, 2013


## STATE OF WASHINGTON

 OFFICE OFINSURANCE COMMISSIONERIn the Matter of
PREFERRED CHIROPRACIIC DOCTOR, INC.

Respondent,

NO. 13-0134
DECLARATION OF EDWARD L. CLABAUGII IN OPPOSITION TO THE REQUEST BY THE WASHINGTON INSURANCE COMMISSIONER FOR IMPOSITION OF FINES

I, EDWARD L. CLABAUGH, declare:

1. I am the attomey for Preferred Chiropractor Doctor, Inc., the Respondent herein ("PCD" or the "company").
2. I have personal knowledge of the facts stated herein and if called as a witness I could testify competently thereto.
3. On October 12, 2012, I talked by telephone with Ms. Susan Baker, a Company Licensing Specialist in the Company Supervision of the Office of the Insurance Commissioner (OIC). During that conversation I told Ms. Baker that I represented a company that had been doing business as a discount plan organization (DPO) in Washington for a number of years but was not aware of the Act until just recently. I told Ms. Baker that the company had not registered as a discount plan organization and asked her advice as to how
best to proceed. Ms. Baker was very helpful. She said that she would be the person who would review the company's application for a license.
4. On October 12, 2012, I also talked by telephone with Ms. Carol Sureau, Deputy Commissioner, Legal Affairs Division of the OIC. I told Ms. Sureau the same information that 1 had told Ms. Bakcr. Ms. Sureau was also very hclpful. She advised me to have the company file an application for a license. She also told me that the company would face an enforcement procedure. She further stated that the OIC looks for company attempts to comply with the law. Ms. Sureau said that she would send me the Compliance Group Enforcement Policies and Procedures, which she did.
5. On November 2, 2012, I talked by tclcphone with Ms. Gaye Pasero, the Company Licensing Manager in the Company Supervision Division concerning whether there was a possibility the company could submit a compiled statement rather than an audited statement. Ms. Pasero advised me she would review the statutes and get back to mc but that she believed the audit requirement was a hard and fast rule. Subsequently Ms. Pasero advised me that an audited statement was required.
6. On November 5, 2012, I talked by telephone again with Ms. Baker. I discussed with her the company's problem with obtaining an initial audit and asked her about the methodology that the OIC would employ in reviewing the company's financial statements. Ms. Baker was very forthcoming and helpful. She advised that the OIC would look very carefully at any intangibles listed on the balance sheet. She advised me to find out how the company is collecting and charging for its membership fees. She said that membership fee revenue needed to be taken into account as earned. She said the revenue from an annual membership fee needed to be spread over the entire period covered by the membership. Ms. Baker also said that the audited financial statements must be accompanied by an audited statement for the prior year for comparison purposes. She also stated that since the calendar

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EDWARD L. CLABAUGH
year end was coming up, it might be better to wait until after year end to file. She stated that would provide the auditor time to do the extensive field work required in connection with an initial audit and provide more up to date financial statements. She said that if the company was marginal on the $\$ 150,000$ net worth requirement then the OIC would ask for a pro forma to show how the company plans to maintain its minimum net worth requirement. She also said that companies typically have a problem with their contracts. She said the company should be sure that its contracts are compliant with RCW 48.155.070. She also advised me that the company needed to have a compliant website. She said potential patients had to be able to see who the providers are. She also advised me that the company has to operate under its full legal name, not under a "DBA" name. She also asked me whether the company had any cease and desist orders from any other state.
7. Based on my telephone conversation with Ms. Baker, a very scrious issue the company had to deal with was whether under the pertinent provisions of WAC 285-07$130(2)(\mathrm{g})$ it would need an audited statement for the year prior to its current year. $\Lambda$ fter a careful revicw of those provisions, the company determined that since it would be filing its initial audited statement, an audited statement, as provided in those provisions, was not required for the prior year. Following the telephone conversation with Ms. Baker, I prepared a Memorandum dated November 6, 2012, to Dr. Below regarding the conversation and emailed it to him together with pertinent provisions of the RCW and WAC. A copy of the Memorandum is attached as Exhibit 1.
8. On Friday, November 30, 2012, I spoke again by telephone with Ms. Baker. I reviewed with Ms. Baker the provisions of WAC 284-07-130(2)(g) concerning the question of the need for an audit and the company's conclusion that only an audit of the current year was required. Ms. Baker said that since the company had been operating without registration that technically the OIC could require that it meet the minimum net worth requirements for the
entire time it had been operating in Washington. She then stated that the company had two options. It could either file an audited statement for the current fiscal year and file one for the previous year or, altcrnatively, filc an audited statement for the current fiscal year and provide a detailed pro forma for the next several years that demonstrates how the company will maintain the minimum $\$ 150,000$ net worth requirement. PCD determined to use the second option.
9. None of the OIC staff members with whom I spoke recommended that the company halt its operations until it received its license.
10. On December 4, 2012, Dr. Below asked me to notify the OIC that the company I had been discussing with senior staff members of the OIC was PCD and to notify them that the company was in the process of obtaining audited financial statements and completing the necessary information in order to apply for registration. On December 4, 2012, I sent an email to that effect to Susan Baker, Carol Sureau and Gayle Pasero. A copy is attached as Exhibit 2.
11. On or aboui January 22, 2013, I received from Dr. Below a copy of a letter dated January 14, 2013, from the OIC addressed to PCD and Dr. Below and Access One Consumer Health at Access One's address. The OIC letter enclosed copics of letters from the John Peick Law Group dated December 18, 2012, and November 28, 2012, to the Company and Access One addressed to the address of Access One. I replied to the OIC's letter by a letter dated January 28, 2013. A copy is allached as Exhibit 3.
12. Following the filing of PCD's Application for Iicensure, Ms. Baker responded to it by a letter to PCD dated March 19, 2013. Dr. Below sent me a copy of that letter. Ms. Bakcr's letter stated, among other matters, that the company's financial statements were not under full GAAP standards as required under WAC 284-155-020, therefore the Auditor's opinion is qualified, and the audit cannot meet the statutory standard. After reviewing the leter, I talked by telephone with Ms. Baker on April 2 concerning whether the OIC would
accept an audit with reserves for cancellations based on historical data. Following that telephone conversation, Ms. Baker sent an email to me dated April 2, 2013, which specificd the OIC's concerns about the accounting for the company. A copy of Ms. Baker's email is attached as Exhibit 4.
13. A prehearing conference in this matter was held on June 12, 2013, before the Honorablc Chief Presiding Officer, Patricia Petersen, Esq. At the hearing Marcia Stickler, Esq., Staff Attorney in the OIC's Legal Affairs Division who represented the OIC, stated she would provide to me her entire file on the matter. Following the prehearing conference, a hearing date of September 19 was set.
14. Ms. Stickler graciously sent me a copy of her file on this matter by letter dated June 12, 2013. A copy of the file is attached as Exhibit 5.
15. Ms. Stickler had discussed with me the idea of stipulating to certain facts in the case, including that PCD was not licensed, in order to narrow the issues. Accordingly, by cmail dated August 9, 2013, I requested that Ms. Stickler stipulate to certain facts contained in an attached list of proposed stipulations. A copy of that email and the proposed Stipulations is attached as Exhibit 6. In a telephone conversation with Ms. Stickler that same day, she told me she was not sure she wanted to stipulate since she had already prepared her Hearing Brief and was preparing for additional hearings in the fall.
16. Ms. Stickler did not respond to my August 9 email or to several telephone calls I placed to her or to a follow up email dated August 15. I therefore sent an email dated August 16, 2013, to Ms. Kelly Cairns, the Paralegal for the OIC Hearing Unit, with a copy to Ms. Stickler, requesting the assistance of the Chief Presiding Officer. My cmail stated that the purpose of the proposed Stipulations was to narrow the factual issues in this matter to avoid an unnecessarily long hearing and, primarily, to provide to my client documents that it has not received from the OIC. The email went on to state that the company has not sought formal

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discovery because Ms. Stickler stated she would provide the entire internal file. Based on the file she provided to me the OIC had no factual basis to oppose many, if not all, of the stipulations. The email went on to note that at lcast one important set of documents, those from the Peick Law Group that alleged PCD was illegally selling discount cards in Washington, was not included in the purported complete internal file. The email to Ms. Cairns concluded that because of the severity of the monetary penalty requested by the Commissioner, $\$ 152,400$, and the potentially company-destroying impact that would have if granted, I request that Ms. Petersen schedule a second Prehearing conference to discuss (1) the stipulations and documents and (2) to request a date for a motion for summary judgment in late October and (3) to continue the hearing date presently scheduled for September 19, 2013, to the first or second week of November in order to provide my client the time required to marshal its witnesses and to obtain necessary declarations. A copy of my email to Ms. Stickler dated August 15, 2013 and a copy of my email to Ms. Cairns dated August 16, 2013, together with the proposed Stipulations are attached as Exhibit 7.
17. After I sent my email to Ms. Cairns on August 16, 1 reccived an email from Ms. Stickler on August that stated she saw no advantage for us to agree. She concluded, "Let's hash it out at the hearing."
18. Ms. Stickler sent me and Ms. Cairns another email on August 16, 2013, in which she explained that the original complaint lettcr from Pcick was not in her file. Her email stated "I got it later from elsewhere in the agency." A copy of Ms. Stickler's email is attached as Exhibit 8.
19. As one response to Ms. Stickler's enxail, Exhibit 8, I sent her an cmail dated August 16,2013 stalting "Thank you for the Pcick lettcr. Is there anything else that is, as you described it, "clsewhere" in the files of the OIC?" Ms. Stickler responded "No." A copy of my email and Ms. Stickler's response is attached as Exhibit 9 .
20. I sent a second and more detailed response to Ms. Stickler's email, Exhibit 8, later on August 16, 2013. A copy of that email is attached as Exhibit 10 .
21. Ms. Stickler sent me an email dated August 16, 2013 at 1:20 PM that stated "As far as our records go, we have no complaints against PCD." $\Delta$ copy of that email is attached as Exhibit 11.
22. A second prehearing conference was held on August 22, 2013, with the Honorable Patricia Petersen, Chief Presiding Officer presiding to discuss the matters raised in my email to Ms. Cairns. The OIC was represented by Ms. Stickler and PCD was represented by me. I slated that PCD requested the hearing because it had proposed stipulations to narrow contravened the proposed stipulations. If there were documents that would contravene them, then PCD needed copies of those. I asked Judge Petersen to set a date for a motion for summary judgment in late October and asked that she continue the Hearing presently scheduled for September 19 to a date in the first or second week of November. I stated that the reasons were that PCD disagreed with the OIC's interpretation of RCW 48.155.130 and that PCD needed time to timely file a motion for summary judgment. I stated that if the motion were granted then the need for Dr. Below to come from Alabama to appear at the hearing and the need for other witnesses to appear to testify would be rendered moot. However, if the motion were denied, then the company would like additional time to prepare for the Hcaring. I further statcd that the penalty sought to be imposed on PCD was more than its actual net worth under GAAP and would be a potential death hlow for the company. Judge Petersen ruled that the IIearing would remain on September 19 as scheduled but the motion for summary judgment would be heard first. She also ruled that she would like to have the motion in order to be able to read it before the Hearing but did not set a firm date. Ms. Stickler did not object.

I declare under penalty of perjury under the laws of the State of Washington that the foregoing is true and correct to the best of my knowledge.

Executed at Vashon, Washington, this $10^{\text {th }}$ day of September, 2013

S/Edward L. Clabaugh
Edward L. Clabaugh

# DECLARATION OF 

## JANICE HULL

 Exhibit 1
# PREFERRED CHIROPRACTIC DOCTOR, INC. 

 ANNUAL FINANCIAL REPORT FOR THE YEAR ENDED MAY 31, 2012Prepared by:
HULL \& RUSSELLL, P.C. Certified Public Accountants Clanton, Alabama

# Preferred Chiropractic Doctor, Inc. <br> Balance Sheet <br> As of May 31, 2012 

## ASSETS

| Cash in bank | $\mathbf{\$}$ |
| :--- | ---: |
| Accounts receivable | $11,008.95$ |
| Employee receivable | $15,000.00$ |
| Receivable from shareholder | $1,000,00$ |
| Machinery and Equipment | $12,957.32$ |
| Furniture and Fixtures | $89,051,19$ |
| Accumulated Depreciation | $4,402.00$ |
| Prepaid rent | $(93,052,95)$ |
| Investment | $32,300,00$ |

Total Assets
$\$$
273.603.51

## LIABILITIES AND SHAREHOLDERS' EQUITY

| Liabilities |  |  |
| :---: | :---: | :---: |
| Accounts Payable | \$ | 24,063.32 |
| income Tax Payable |  | 4.778 .00 |
| Payroll Tax Liabilities |  | 2,269.99 |
| Note Payable - Wells Fargo |  | 26,000.88 |
| Total Liablitios |  | 57,112.19 |
| Sharehoider's Equity |  |  |
| Common Stock \$1par value, 1000sh. authorized |  | 1,000,00 |
| Retained Earnings - Prior |  | 187,941.52 |
| Retained Eamings - Current |  | 27,639.80 |
| Total Shareholder's Equity |  | 216,581,32 |
| Total Liabilities and Shareholder's Equity | \$ | 273 .693. 51 |

# Hull \& Russell, prc. CERTHFED PUBLIC ACCOUNTANTS 

## 502 SECOND AVENUE SOUTH

CLINTON, ALABAMA 35045
(205) 755-0655

FAX: (205) 755-0631

MEMBERS
ALABAMA SOCIETY \& AMERICAN INSTITUTE OF CERTIFIED PUBLIC ACCOUNTANTS

Independent Auditors Report

To the Board of Directors and Stockholders of Preferred Chiropractic Doctor, Inc.

We have audited the accompanying balance sheet of Preferred Chiropractic Doctor, Inc, as of May 31, 2012, and the related statements of income and retained earnings and cash flows for the year then ended. These financial statements arc the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.
We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and the significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinions.
Because membership fees are small, management has decided not to calculate and report deferred revenues.

In our opinion, except for the omission of information discussed in the preceding paragraph, the financial statements referred to above present fairly, in all material respects, thee financial position of Preferred Chiropractic Doctor, Inc. as of May 31, 2012, and the results of its operations and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.


Clayton, Alabama
January 29, 2013

# Preferred Chiropractic Doctor, Inc. <br> Statement of Income and Retained Earnings For the Year Ended May 31, 2012 

Revenues
Membershp revenue ..... $\$ \quad 785050.22$
Totał Reventues ..... 785,050.22
Expenses
Auto and Truck Expense ..... 12,419.44
Bank Charges ..... 2,492.73
Merchant Fees ..... 4,685.25
Contract Services ..... 47,053.43
Depreciation ..... 1,074.60
Dues and Subscriptions ..... 2,620.47
insurance - General ..... $124,573.29$
Payroll Taxes ..... 23,051.41
Postage ..... 49,519.41
Printing Expense ..... 12,563.64
Professional Fees ..... 19,058,75
Rent ..... 9,200.00
Equipment Rental ..... -5,853.93
Salaries - Wages ..... 175,363.29
Salaries - Officers ..... 174,461.58
Supplies - Office ..... 27,091.16
Supplles - General ..... 74.70
Taxes and License ..... 447.30
Telephone ..... 18,670.12
Travel ..... 3,772.57
Meals and Entertainment ..... 18,633.74
Contributions ..... 2,539.70
Total Expenses ..... 745,220.48
Net Operating Income ..... $39,829.74$
Other Income and Expenses
Interest income ..... 700.00
Interest expense ..... (6,057.42)
Penalties ..... (2,054,52)
Income before income taxes ..... $32,417.80$
Income tax expense ..... (4,778.00)
Net Income (Loss) ..... i. $\quad 27.639 .80$
Retained earnings, beginning ..... 187,941.52
Retained earnings, ending
$\$ \quad 215,581.32$
Cash flows from Operating activities:
Memberships collected ..... $\$ 785,050$
Cash paid to employers ..... $(349,825)$
Cash paid to suppliers$(403,137)$
Total operating revenues ..... 32,088
Cash flows from Investing Activities:Interest received$\$$700
Cash flows from Financing Activities
Income tax paid$\$$
Interest paid(724)Shareholders loan$(6,681)$
$(12,957)$Penalties paid
Principal paid on note$(2,055)$$(19,166)$
Net cash used for capital and related financing activities$(41,583)$
Cash flows from investing activities:
Increase (decrease) in cash and cash equivalents ..... $\$$$(9,495)$
Cash and cash equivalents, $06101 / 11$ ..... 19,804
Cash and cash equivalents, 05/31/12 $\$$ ..... 10,309
Reconciliation of operating income to net cash provided (used) by operating activities:
Cash flows from operating activities:
Operating income ..... \$ ..... 39,830
Adjustments to reconcile operating income to netcash provided (used) by operating activities:
Dopreciation ..... 1,075
(Increase) decrease in prepaid expenses ..... 2,605
Increase (decrease) in accounts payable ..... $(7,384)$
increase (decrease) in payroll laxes payable
Total adjustments ..... $(4,038)$
Net cash provided by operating activities$\$$32,088

# Preferred Chiropractic Doctor, Inc. Notes to Financial Statements 

May 31, 2012

## Note "1" - Significant Accounting Policies

Preferred Chiropractic Doctor, Inc. ("PCD") was incorporated June 1, 1993 and is a nationwide Discount Medical Plan Organization which contracts with chiropractors and consumers to guarantee consumers a minimum $25 \%$ discount on their care at participating chiropractic offices. The financial statements of PCD have been prepared in accordance with generally accepted accounting principles in the United States of America. The significant accounting and reporting policies and practices used by the company are set out below.
A. Revenuc and Expense Recognition

Revenues and expenses are reported using the accrual basis of accounting. Revenues from memberships are recorded when they are earned. GAAP requires that membership fees collected during the year be recognized as the current portion (carncd) and unearned or deferred portion. Since the cost of each membership is small, PCD has decided to recognize membership fees as they are collcctcd. Expenses are reported when a liability is incurred.
B. Property and Equipment

Property and equipment are stated at cost less accumulated depreciation. Depreciation is provided principally on the straight-line method over the estimated useful lives of the assets.

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\begin{array}{cl}
\text { Assets } & \text { Years } \\
\text { Machinery and equipment } & 5-7
\end{array}
$$

Fxpenditures for maintenance and repairs are charged against earnings as incurred. Costs of major additions and improvements are capitalized. Upon disposition or retirement of assets, the asset account is relieved of the cost item and accumulated depreciation is adjusted. Any resulting gain or loss is reflected in current income.
C. Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.
D. Income Taxes

Income taxes are provided for the tax effects of transactions reported in the financial statements and consist of taxes currently due plus deferred taxes related primarily to differences between the bases of certain assets and liabilities for financial and tax reporting. Amounts for deferred laxes are cstimates. Actual income tax calculation could be different. Deferred taxes are momo only and have not been roported on the financial statements.

## E. Receivables

Receivables are reported nct of uncollectible amounts. The company uses the direct write-off method for recording uncollectibles.
F. Investments

Investments are recorded at cost. If an "other-than-temporary" decline occurs, the investment will be written down.
G. Compensated Absences

The corporation has no written policy concerning compensated absences. No liability is recorded.
H. Advertising Costs

Advertising costs are expensed as incurred.
I. Date of Management's Review

Subsequent events have been evaluated through January 29, 2013, which is the date the financial statements were available to be issued.

## Note "2" Cash and Cash Equivalents

Cash and cash equivalents include short term, highly liquid investments that are both:
A. Readily convertible to known amounts of cash
B. So near their maturities that they present insignificant risk of changes in value because of changes in interest rates (must have original maturities of three months or less)

Cash consists of a checking account and two money market accounts, insurcd by the Federal Deposit Insurance Corporation. At May 31, 2012, the cash balance per books was $\$ 11,009$, and the balance per the bank was $\$ 38,508$. All cash was FDIC insured. The Company has demand deposits only and is therefore not subject to credit risk disclosure.

Note " 3 " - Property and Equipment
$05 / 31 / 12$

## Assets

Property and equipment $\$ 93,903$

> Accumulated depreciation $\quad$ Property and equipment
Net property and equipment \$ 805
Depreciation expense
$\$ \quad 1,075$

## Note"4" - Investment

The company owns 6\% of Indian Paintbrush Ranch, LLLP, a revitalization retreat located on 541 acres in Colorado. Generally, investments of less than $20 \%$ of an investee are accounted for by the cost method.

FASB ASC 820-10 gives guidance for fair value accounting. The investment is reported at cost of $\$ 201,027$. Using a cost approach under fair value accounting, level 2 input (quoted prices for similar assets) provides a value of $\$ 225,000$.

Note "5"-Receivables
Receivabies are shown below.

| Employee Reccivable | $\$ 1,000$ |
| :--- | ---: |
| Receivable -Wellness Bound Publications | $\underline{15,000}$ |
|  | $\$ 16,000$ |

Note " 6 " - Prepaid Expenses
Prepaid rent in the amount of $\$ 32,000$ is reported on financial statements. Rent expenses for the next 4 years are guaranteed as follows:

| $\mathrm{Y} / \mathrm{E}$ |  |
| :---: | ---: |
| $5 / 31 / 2013$ | $\$ 6,500$ |
| $5 / 31 / 2014$ | 7,200 |
| $5 / 31 / 2015$ | 7,200 |
| $5 / 31 / 2016$ | 7,200 |
| $12 / 31 / 2016$ | 4,200 |
|  | $\$ 32,300$ |

Note " 7 " - Accounts Payable
All accounts payable are current.

## Notc "8". - Notes Payable

In earlier years, PCD borrowed $\$ 58,300$ from Wells Fargo to finance a publishing endeavor. At year end, the balance was $\$ 26,000.88$.

Note to maturity schedule is shown below.

| Y/E | Principal | interest |
| :---: | :---: | :---: |
| 5/31/2013 | \$21,713 | \$2,287 |
| 5/31/2014 | 4,288 | 809 |
|  | \$26,001 | \$3,096 |

During the year, PCD paid $\$ 20,253$ principal and $\$ 3,328$ interest at a rate of $8.5 \%$. At the writing of this report, PCD had increased principal payments and satisfied this debt.

Note " 9 ". . Related Party Transactions
PCD rented office space from Dr. Stephen Below at a cost of $\$ 500$ per month. Fair market value of rental is $\$ 500$ to $\$ 700$ per month.

Notc "10"-Risk Management
Preferred Chiropractic Doctor, Inc. manages its risk for workers compensation, property and general liability through the purchase of commercial insurance.

Note"11" - Income Taxcs
No federal income tax was paid in the year ended May 31, 2011 due to a net operating loss. After application of $\$ 1,347$ carryover of NOL, $\$ 3,347$ federal tax was due. After application of $\$ 1,323$ NOL, $\$ 1,405$ Alabama income tax was payable.

Because GAAP presentation resulted in $\$ 3,779$ more taxable income than income tax presentation, an additional $\$ 812$ income tax expense has been calculated. No entry has been made in the financial statements as the difference is insignificant.

Uncertain Tax Position
Effective July 1, 2009, the Organization implemented the accounting guidance for uncertainty in income taxes using the provisions of Financial Accounting Standards Board (FASB) ASC 74010, Income Taxes. Using that guidance, tax positions initially need to be recognized in the financial statements when it is more-likely-than-not the positions will be sustained upon examination by the tax authorities.

PCD has filed all Federal returns and has reported all income and expenses on State of Alabama income tax returns. The federal return was corrected, and $\$ 724$ was paid to U.S. Treasury for 2009 return. Penalties of $\$ 2,055$ were assessed and paid in connection with late payments. Preferred Chiropractic Doctor, Inc. is no longer subject to federal tax examinations for the years prior to 2009.

# Hull \& Russell, pc. CERTIFIED PUBLIC ACCOUNTANTS 

# 502 SECOND AVENUE SOUTH CLINTON, ALABAMA 35045 (205) 755-0655 FAX: (205) 755-0631 

To the Board of Directors and Stockholders of
Preferred Chiropractic Doctor, Inc.
We have compiled the accompanying forecasted balance sheets and statements of income and retained earnings of Preferred Chiropractic Doctor, Inc. as of May 31, 2013 and 2014, and for the years then ended, in accordance with attestation standards established by the American Institute of Certified Public Accountants.

A compilation of forecasted statements is limited to presenting in the form of a forecast information that is the representation of management and does not include evaluation of the support for the assumptions underlying the forecast. We have not examined the forecast and, accordingly, do not express an opinion or any other form of assurance on the accompanying forecasted statements or assumptions. Furthermore, there will usually be differences between forecasted and actual results, because events and circumstances frequently do not occur as expected, and those differences may be material. We have no responsibility to update this report for events and circumstances occurring after the date of this report.

Management has elected to omit the forecasted statements of cash flows and summary of significant accounting policies required by the guidelines for presentations of a forecast established by the American Institute of Certified Public Accountants. If the omitted forccasted statements of cash flows and disclosures were included in the forecast, they might influence the user's conclusions about the Company's financial position, results of operation, and cash flows for the forecasted period. Accordingly, these financial statements are not designed for those who are not informed about such matters.

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Clinton, Alabama

February 11, 2013

# Preferred Chiropractic Doctor, Inc. 

Forecasted Balance Sheets
As of May 31, 2013 and 2014

|  |  | 2013 |  | 2014 |
| :---: | :---: | :---: | :---: | :---: |
|  | ASSETS |  |  |  |
| Cash in bank | \$ | 84,250 | \$ | 130,930 |
| Accounts receivable |  | 5,000 |  | 5,000 |
| Machinery and cquipment |  | 89,051 |  | 89,051 |
| Furniture and fixtures |  | 4,402 |  | 31,402 |
| Accumulated depreciation |  | $(93,453)$ |  | $(95,381)$ |
| Prepaid rent |  | 26,800 |  | 19,600 |
| Investment |  | 201,027 |  | 201,027 |
| Total Assets | \$ | 317,077 | \$ | 381,629 |

## LIABILITIES AND SHAREHOLDERS' EQUITY

## Liabilities

Accounts Payable
Income tax payable
Payroll tax liabilities
Total Liabilities

Shareholder's Equity

| Common stock \$1 par value, 1000 sh. Authorized |  | 1,000 |  | 1,000 |
| :---: | :---: | :---: | :---: | :---: |
| Retained Earnings - Prior |  | 215,581 |  | 287,383 |
| Retained Earnings - Current |  | 71,802 |  | 70,246 |
| Total Shareholders' Equity | \$ | 288,383 | \$ | 358,629 |
| Total Liabilities and Shareholders' Equity | \$ | 317,077 | \$ | 381,629 |

# Preferred Chiropractic Doctor, Inc. <br> Ferecasted Statements of Income and Retained Earnings 

For the Years Ended May 31, 2013 and 2014

|  | 2013 |  | 2014 |  |
| :---: | :---: | :---: | :---: | :---: |
| Revenues |  |  |  |  |
| Membership revenue | \$ | 840,902 | \$ | 879,864 |
| Total Revenues |  | 840,902 |  | 879,864 |
| Expenses |  |  |  |  |
| Auto and tuck expense | \$ | 13,537 | \$ | 14,214 |
| Bank charges |  | 2,400 |  | 2,400 |
| Merchant fees |  | 4,872 |  | 4,800 |
| Contract services |  | 47,053 |  | 49,406 |
| Depreciation |  | 400 |  | 1,928 |
| Dues and subscriptions |  | 2,620 |  | 2,800 |
| Insurance - General |  | 125,275 |  | 134,000 |
| Payroll taxes |  | 24,200 |  | 27,000 |
| Postage |  | 52,986 |  | 55,000 |
| Printing expense |  | 13,443 |  | 15,000 |
| Professional fees |  | 20,394 |  | 21,414 |
| Rent |  | 5,500 |  | 7,200 |
| Equipment rental |  | 15,800 |  | 17,000 |
| Salaries - Wages |  | 182,377 |  | 191,500 |
| Salaries - Officers |  | 174,462 |  | 175,000 |
| Supplies - Office |  | 21,230 |  | 25,200 |
| Supplies - General |  | 100 |  | 400 |
| Taxes and license |  | 447 |  | 600 |
| Telephone |  | 18,670 |  | 19,230 |
| Travel |  | 3,770 |  | 4,034 |
| Meals and entertainment |  | 11,330 |  | 16,692 |
| Contributions |  | 2,000 |  | 2,000 |
| Total Expenses | \$ | 742,866 | \$ | 786,818 |
| Net Operating Income |  | 98,036 |  | 93,046 |
| Other Income and expenses |  |  |  |  |
| Interest income |  | 700 |  | 700 |
| Interest expense |  | $(3,000)$ |  | $\cdots$ |
| Income before income taxes |  | 95,736 |  | 93,746 |
| Income tax expense |  | $(23,934)$ |  | $(23,500)$ |
| Net Income (Loss) | \$ | 71,802 | \$ | 70,246 |
| Retained earnings, beginning |  | 215,581 |  | 287,383 |
| Retained carnings, ending | \$ | 287,383 | \$ | 357,629 |

Preferred Chiropractic Doctor, Inc.
Summary of Signiflcant Forecast Assumptions
For the Forecasted Years Ending May 31, 2013 and 2014

Note - Summary of Significant Forecast Assumptions
This financial forecast presents, to the best of management's knowledge and belief, the Company's expected financial position and results of operations for the forecast periods. Accordingly, the forecast reflects management's judgment as of February 11, 2013, the date of this forecast, of the expected conditions and its expected course of action. The assumptions disclosed herein are those that management believes are significant to the forecast. There will usually be differences between the forecasted and actual results, because events and circumstances frequently do not occur as expected, and those differences may be material.

## Revenue

Management developed the revenue forecast by listing actual memberships by category for each of the last 3 years. Membership rates changed from a $\$ 30$ rate for single and $\$ 45$ for family memberships to a rate of $\$ 37$ for all memberships which includes the family. Preliminary figures project a $2 \%$ average rate increase. Membership revenues were then projected based on planned and expected changes in sales efforts and the new membership rates. Refunds are normally minimal and have been reflected in the revenue projections.

## Expenses

Expenses are not necessarily functions of revenues. Assuming a decrease in accounts payable from year end May 31, 2012, expenses for the following year may be adjusted downward at next year end.

An increase of $7 \%$ is predicted in contract services, printing, postage, and professional fees from the past year to May 31, 2013. Increases in those same areas from May 31, 2013 to May 31, 2014 range from 4\% to $11 \%$.

Salaries are the most significant operating costs and account for approximately $48 \%$ of all operating expenses. Compensation of officers is not predicted to increase. Other salaries are scheduled to increase by $5 \%$ in each of the two forecasted years.

All other operating expenses are based on the prior year's amount and adjusted for known variations from changes in policies and plans.

## Debt and Interest Expenses

The forecast assumes that Preferred Chiropractic Doctor, Inc. will obtain no additional debt in the forecast period and will satisfy the note on the financial statement at May 31, 2012 in the amount of $\$ 26,001$. Since satisfaction of the debt occurs in the year ending May 31, 2013, predicted interest expense for that year has been reduced by $50 \%$ of the base year.

## Other Gain or Loss

No decrease is expected in the investment in Indian Paintbrush Ranch as two sales have been recorded during the year at the same cost as that of Preferred Chiropractic Doctor, Inc. There is no anticipated write-down due to an other-than-temporary decrease in market value.

Income Taxes

Forecasted income taxes have been calculated at $25 \%$ each year.

# DECLARATION OF 

## JANICE HULL

Exhibit 2

## IRS e－file Signature Authorization for Form 1120

For caiendar year 2012，or tax year Eeginnirg $6 / 01$ ，2012，endirg $5 / 31,2013$.
$\qquad$
－Do not send to the IRS．Keep for your records．

|  | of corpo：ation PREFERRED CHIROPRACTIC DOCTOR，INC | Entployor identification number$63-1096738$ |  |
| :---: | :---: | :---: | :---: |
| Partt Tax Return Information（Whole dollars only） |  |  |  |
|  | Total income（Form 1120，line 11） | 1 | 849，508． |
|  | Taxable income（Form 1120，line 30）． | 2 | 59，733． |
| 3 | Total tax（Form 1120，fine 31）． | 3 | 2，815． |
|  | Amount owed（Form 1120，隹e 34）． | 4 | 2，866． |
|  | Overpayment（ Form 1120，住年 35）．．．．．．．． | ． 5 |  |

## Part Il．Declaration and Signature Authorization of Officer（Be sure to get a copy of the corporation＇s return）

Under penalties of periury，I declare that I am an officer of the asove corporation and that i have examineci a copy of the corporation＇s 2012 electronic income tax return and accompanying schedules and statements and to the best of my knowledge and belief，it is true，correct，and complete．I further declare that the amounts in Part I ebove are the amoints shown on the copy of the corporation＇s efectronic income tax return．I consent to allow my electronic return originato：（ $\Xi R 0$ ），transmitter，or islermediale service provider to send the corporation＇s return to the IRS and to receive from the RRS（a）an acknowlecgement of receipt or reason for rejection of the transmission，（b）the reason for any delay in procossing the returr or refund，and（c）the date of any fefund．If appicable，！acthorize the U．S．Treasury and its designated Financiat Acert to iritiate arl electronic furds withdrawal（d；ect debit）entry to the financial institution account indicatod in line tax preparation sofware for payment of the corporation＇s federal taxes owec on this return，and the financial irstitution to debit the erley to this account．To revoke a payment，must contact the U．S．Treasuy Financial Agent at 1－888－353－4537 no iater than 2 business day prior to the payment（settlement） clate，I also authorize tho financial instifutions invelved in the processing of the electronic payment of taxes to receive confidentiaf information necessary io ariswer inquiries ard resolve issues related to the payment．I have selecled a personal idenkification number（PIN）as my signaturo for the corporation＇s electronic income tex return and，if applicable，the corporation＇s consenf to electronic funds withdrawal．

## Officer＇s PIN：check one box only


on the corporation＇s 2012 electronically filed income tax roturn．

As an officer of the corporation，I will enter my PIN as my signature on the corporation＇s 2012 electronically filed income tax return．

## Partill Certification and Authentication

ERO＇s EFINIPIN．Finter your：six－digit EFIN followed by your five－dig：t self－selected PIN．

I cortify that the above numer：c entry is my PA，which is my signature on the 2012 e electronically filed income tax reluth for the corporation indicatec above．I confirm thal I am submitting this return in accordance with the requirements of Pub 3112，RS e－fice Appication and Participation，and Pub 4763，Modernized e－File（Mer）Information for Autherized IRS e－file Providers for Busifess Relurs．
$\qquad$
ERO Must Retain This Form－See Instructions Do Not Submit This Form to the IRS Unless Requested To Do So



## Part I - Tax Computation

| 1 Check if the comporation is a nontier of a controlled group (attach Schedule <br> 2 Income tax. Check if a cquafied personal service corporation (see minstructions) | Form 1120$)$ )...... $\square$ |  |  | 9,933. |
| :---: | :---: | :---: | :---: | :---: |
| 3 Alternative minimum iax (attach Form 4626)........ |  |  | 3 |  |
| 4 Add lines 2 and 3. |  |  | 4 | 9,933. |
| 5 a Foreign tax credil (attach Form 1118). | 5 a |  |  |  |
| b Credit from Form 8834, line 30 (attach Form 8834). | 5b |  |  |  |
| c General business credit (attach Form 3800) | 5 c | 7,118 |  |  |
| d Credit for prior year minimum tax (attach Form 882/) | 5 d |  |  |  |
| e Bond credits from Form 8912. | 5 e |  | $\mathrm{r} \mathrm{r}^{2}$ |  |
| 6 Total credits. Add lines 5a through 5c. |  |  | 6 | 7,118. |
| 7 Subtract line 6 from !ine 4. |  |  | 7 | 2,815. |
| 8 Persona! holding company tax (attach Schedule PH (Form 1120)). |  |  | 8 |  |
| 9 a Recapture of investment credit (attach Form 4255). | 9 a |  |  |  |
| b Recapture of low-income housing crecit (attach Form 8611) | 9 b |  |  |  |
| c Interest due under the look-back methoc - completed fong-tom contracts (attach Form 8697) | 9 c |  |  |  |
| d Interest due under the loox-back method - income forenast method (attach Form 8866) | 9 d |  |  |  |
| e Alternative tax on qualifying shipping activities (attach Fomm 8902) | 9 e |  |  |  |
| f Other (see instructions - attach statement) | 9 f |  | \% |  |
| 10 Total. Add lines 9a through 9f |  |  | 10 |  |
| 11 Total tax. Add lines 7, 8, and 10. Enter here and on pace 1, line 31. |  |  | 11 | 2,815. |

11 Total tax. Add lines 7, 8, and 10. Enter here and on paçe 1, line 31.
Part II - Payments and Refundable Credits


21 Total payments and credits. Add lines 18 and 20. Enter here and on page 1, line 32
Schedule K Other Information (see instructions)


5 At the end of the tax year, did the corporation:
a Own directly $20 \%$ or more, or own, dircctly or indirectly, $50 \%$ or more $0^{\circ}$ the total voing power of al classes of stock entitled
, to vote of any foreign or domestic corporation not included on Form 851, Affiliations Schedule? For rules of constructive cwnership, see instructions.
If 'Yes,' complete (i) througn (iv) betow.

| Yes | No |
| :---: | :---: |
|  |  |
|  |  |
|  | $X$ |
|  |  |


|  | (i) Name of Corporation | (iii) Country of incorporation | (iv) Percentage Owned in Voting Soock |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |
|  |  |  |  |  |  |
|  |  |  |  |  |  |
|  |  |  |  |  |  |
|  |  |  |  |  |  |
| b Cwn direclly an interes! of $20 \%$ or more, or own, directly or ncirectly, an intorest of $50 \%$ or more in any foreign or domestic bartnerstip (including an entity treated as a partnership) or in the beneficiat interest of a trust? For rlies of constructive ownership, sce instructions. F'Yes, complete (i) through (iv) below. |  |  |  | Yes. |  |
|  |  |  |  |  | X |
|  | (i) Name of Entity | (iii) Country of Organization | (iv) Naximum Percentage Owned in Profit, Loss, or Capital |  |  |
|  |  |  |  |  |  |
|  |  |  |  |  |  |
|  |  |  |  |  |  |
|  |  |  |  |  |  |
|  |  |  |  |  |  |
| 6 Uuring this tax year, did the corporation pay dividends (other than slock dividends and distitutions in exchange for stock) in excess of the corporation's current and accum:ulated eamings and profits? (See sections 301 and 3:6.)...................... if 'Yes,' file Form 5452, Corporate Repon: of Nondividend Distributions. <br> If this is a consolicated retum, answer here for the parent corporation and on Form 851 for each subsidiary <br> 7 At ary time during the tax year, did one foreing person own, cirectly or indirectly, at least $25 \%$ of (a) the total voting power of al: classes of the corporaiion's stock entitled to vote or (b) the total value of al classes of the corporation's stock?........... For rufes of attribution, see section 318. If 'Yes,' enter: <br> (i) Percentage owned $\qquad$ and (ii) Owner's country <br> (c) The corporation may have to file Form 5472, Information Return of a $25 \%$ Foreign-Owned U.S. Corporation or a Foreign Corporation Engagec: in a U.S. Trade or Business. Enier the :Lumber of Forms 5472 atteched |  |  |  |  X <br>   <br>   <br>   |  |
|  |  |  |  |  |  |
| 8 Check luis box if the corporation issuod publicly offered debt instruments with orginal issue discoint........................ If checked, the co:porat:on may have to tile Form 8281, Information Fellern for Puthicty Offered Original Issue Discount Instuments. |  |  |  |  |  |
| 9 Enter the amount of tax-exempt interest received or accried during the tax year * \$............--- - - - - - NONE |  |  |  |  |  |
| 10 Enter the number of starefolders at the end of the lax year (if 100 or fewer) m 3 - - - - - - - - - - - - - - - - - |  |  |  |  | , |
| 11 If the corporation has an NOL for the tax year and is electing to forego the carryback period, check here. If the corporation is fiang a corisolidated returf, the staternent required by Reckilations sectior 1.1502-21(b)(3) must je allached or the clection will not be valice. |  |  |  |  | + ${ }^{\text {¢ }}$ |
|  |  |  |  |  | $12$ |
| 13 Are the comporation's totel receipts (line 10 plus lines 4 through ; 0 on page 1) for the tax year and its total assets at the end of the tax year less than $\$ 250,000$ ? <br> IF 'Yes,' the corporation is rot retured to compete Schedules !, M-] , and fl-7. on page 5. [nstead, enter the total amount of cash distritutions and the book value properly distribulions (other than casti) made during the lax year. * \$ <br> 14 Is the corporation required to file Sctiedule UTP (Fom 1120), Unceriair: Tax Position Sialement (sce matructions)? |  |  |  |  | \% ${ }^{\text {S }}$ |
|  |  |  |  |  | आ |
|  |  |  |  |  | X |
| 15 a Did the corporation make any payments in 2012 that would require it to file Form(s) 1099 ? <br> b If "Yes,' cid of will the corporation the required Forms 1099 ? |  |  |  | X |  |
|  |  |  |  | X |  |
| 16 During this lax year, dic the corporation have an $80 \%$ or more cherge n ownershis, including a change due to redemption of its own stock? |  |  |  |  | X |
| . 7 During or subsequent to this tax yeaf, bui before fle fing of this relum, did le corporation dispose of moe than $65 \%$ (by value) of its assets ir a telxatle, mor-laxable, or tax deferred transaction? |  |  |  |  | X |
| 18 Did the comporation receive assets : a section 351 transfor in which any of the transferred assets hacl a fait market basis or fair markel value of more tran $\$ 1$ milition |  |  |  |  | X |

Schedulle LE Ealance Sheets per Books Assets
1 Cash.
12 a Trade nojes and acccunts receivable.
bless allowance for bad debts.
3 inventories
4 U.S. governmen: obligations.
5 Tax-exempl securities (see instructions). .
6 0ther curfant assets (attach statement) SEif. ST. 2.
7 Loans to shareholders......... SER . ST. . 3.
8 Mortgage ard real estate loans.
9 Other irivesiments (attach s:atemert),
10 a Buildings and other cepreciable assets.
bLess accumulated depreciation.
11 a Depletable assets.
bLess accumulated depletion,
12 Land (net of any amertization).
13a ntangible assets (amortizable only).
b Less accumulated amortization
14 0ather assets (atach statement) . . . . . . SEE . STI . 4.
15 Total assets.
Liabilities and Shareholders' Equity
16 Accounts payable.
17 mortgages, notes, bones payable in less than 1 year
18 Other current liabiities (attach strmt) , SEE , STT, 5.
19 Loans from sharehoders.
20 Mortgatges, rotes, boncis payable in 1 year ar more.
21 Otter Iabilililes (attach statement)
22 Capital stock: a Preferred stock
b Common stock.
23 Additional paid-in capital.
24 Retained earnings - Aporop (at stnit).
25 Retaned earnincss - Unappropriated.
26 Adjmet to shareqnolders' ecturiy (att sant)
27 Less cost of treasury stock.
28 Total habilities and sharenolders' equity


## Schedule N, 1 Reconciliation of Income (Loss) per Books With Income per Return

Note: Schedule M-3 required instead of Schedule : 4 - 1 if total assets are $\$ 10$ million or more - see instructions


Credit for Small Employer Health Insurance Premiums

Departmen or the Treasury
'riternal Revenue Service

\author{

- Attach to your tax return. <br> Information about Form 8941 and its separate insiructions is at www.irs.gov/form8941.
}

OMB No. 1545-2198

| PREF'ERRED CHIROPRACTTC |  |
| :--- | :--- |
| DOCTOR, INC | $63-1096738$ |

1a Entor the number of individuals you employed daring the tax year who aro considered employees for purposes of this credit (see instructions)
b Enter the employer idontification number (EIN) used to report employment taxes for individuals included on line ta (soc instructions).

2 Enter the number of till-time equivalant employees ycu thad sor the tax year (see insiructions). If you entered 25 or nore, skip lines 3 through it and enter -0-0 on line 12

3 Averace anfual wages you paid for the tax year (see instructions). If you entered $\$ 50,000$ or more, skip lines 4 through 11 and enter - 0 on line $12 .$.

4 Premims you paid during the lax year for employees included on tine a for health insurance coverage under a qualifying arrangement (see instructions).
5 Premins you woild have entercd or line 4 if the total promium for each employoc cqualod the average premium for the small group market in which you cffered health insurance coverage (see instructions).
6 Enter the smaller of line 4 or time 5
7 Mulsioly line 6 by the applicable percentage:

- Tax-cxempt small employers, multiply line 6 by $25 \%$ (.25)
- All other small employers, multiply line 6 by $35 \%$ (.35).

8 If line 2 is 10 or less, enter the amount from line 7. Otherwise, see instructions.
9 If line 3 is $\$ 25,000$ or less, enter the amount from line 8 . Otherwise, see instructions
10 Enter the total amount of any state premium subsidics paid and any state tax credits available to you for premiums included on line 4 (see instructions).
11 Subtract line 10 from line 4 . If zero of less, enter -0 -
12 Finter the smaller of line 9 or line 11.
3 If line 12 is zero, skip linos 13 and 14 and go to line 15 , Otherwisc, enter the number of omployees included on line ta for whom you paid premiums dung the tax yeer tor health insurance coverage under a qualifying atangemont (see insiructions).
14 Enter the mumber of full time equivalert employees you would thave entered on ine 2 if you only incluted omployees included on tine 13.

15 Credit for small employer health insurance premiums from partnerships, S corporations, cooperalives, estates, and trusts (see instructions).

16 Add lines 12 and 15. Cooperatives, estates, and trusts, go to line 17. Tax-exempt small employers, skip lines 17 and 18 and go to line 19. Partrerstips and S corporations, stoo here and report this amount on Schedule K. All others, stop here and report this amount on Form 3800, ine 4 h.
.................
17 Amount allocated to patrons of the conerative or beneficiaries of the estate or trust (see instructions)......
18 Cooperatives, estates, and trusts, subtrach line 17 from line 6 . Stop hese and report this amount on Form 3800, line 4h.
19 Finter the amount you paid io p012 for taxes considered payroll taxes for pupposes of this credit (see instructions)

| 1a | 5 |
| :---: | :---: |
| 1b |  |
| 2 | 5 |
| 3 | 30,000. |
| 4 | 62,931. |
| $5$ | 25,420. |
|  | 25,420. |
| 7 | 8,897. |
| 8 | 8,897. |
| 9 | 7,118. |
| 10 |  |
| 11 | 62,931. |
| 12 | 7,118 . |
| $13$ | 5 |
| 14 | 5 |
| 15 |  |
| $16$ $17$ | 7,118. |
| 18 |  |
| 19 |  |
| 20 |  |

20

BAA For Paperwork Reduction Act Notice, see separate instractions.
Form 8941 (2012)

Defpartutuat of the Traasiry
Intornal Reventue Service

- Information about Fom 3800 and its separate instructons is at www.irs.gov/form3800. - Attach to your tax return.


## PREFERRED CHIROPRACTIC DOCTOR, INC

## Part I. Current Year Credit for Credits Not Allowed Against Tentative Minimum Tax (TMT)

 (See instructions and complete Part(s) li| before Parts I and II)1 General business crecit from line 2 of an Pats lis with box $A$ checked.
2 Passive activity credits from line 2 of all Parts Il with box $B$ checked.
3 Enter thic applicable passive activity credits allowed for 2012 (see instructions).


| 1 |  |
| :---: | :--- |
| a |  |
| 3 |  |
|  |  |
|  |  |
| 5 |  |
| 6 |  |

## Pait Il Allowable Credit

7 Regular tax before credits:

- Individuals. Enter the amount from Form 1040, line 44, or Form 1040NR, line 42
- Corporations. Enter the amount from Form 1120, Schedtle J, Part I, ine 2; or the applicable line of your return.
- Estales and trusts. Enter the sum of the amounts from Form 1047, Schedile G, tines la and 1b, or the amount fom the applicable line of your retum $\qquad$
8 Alternative minimum tax:




10a Foreign tax credt.
b Certain allowable credits (see instructions)
c Acd lines 10a ard 10b.
11 Net income tax. Subtract line 10 c from line 9 . If zero, skip :ines 12 throuwh 15 and enter -0 on line 16 a.
12 Net regular tax. Subtract tine 10 c from line 7. If zero or less, enter -0
13 Eirter $25 \%$ (.25) of the excess, a ary, of line 12 over $\$ 25,009$ (see instructions)
14 Tentative mininum tax:

- Indivicuals. Enter the amount from Form 6251, inc 33.
- Comporations. Enter the amount from Form 4626, line 12.
- Estates and trusts, Enter the amount from Schedule I (Form 104i), line 54

| 12 | 9,933 |
| :---: | :---: |
| 13 |  |
|  |  |
| 14 |  |

15 Enter the greate: of line 13 or line 14
16a Subtract line 15 from line 11. If zero or less, enler - 0 -
b Reserved
c Reserved

|  | 9.933. |
| :---: | :---: |
|  | 9,933. |

with box $C$ ored with box C checked. See instructions for statement to attach.
5 Carryback of general business credil from 2013. Enter the amount from line 2 of Part fll with box D checked (see instuctions).

9,933.
-.

c Reserved
Form 3800 (201?)
BAA For Paperwork Reduction Act Notice, see separate instructions.

## PaitII, Allowable Credit (Continued)

Note. If you are not recifred to report any amounts on lines 22 or 24 below; skip lines 18 through 25 and enter - 0 - on line 26 .
18 Mutiply line 14 by $75 \%$ (.75) (sec instructions)...................................................................
19 Enter the greater of line 13 or line 18 .
20 Subtract line 19 from line 11. If zero or less, enter -0-

21 Subtraci line 17a from line 20. If zero or less, enter -0.
22. Combine the amounts from line 3 of all Parts ill will box A, C, or D chocked

23 Passive activity credit from line 3 of al Parts II with box $B$ checker: $\square$

24 Enter the applicable passive activity oredit allowed for 2012 (see instractions),
23

| 18 |  |  |
| :---: | :--- | :--- |
| 19 |  |  |
| 20 |  |  |
| 21 |  |  |
| 22 |  |  |
| 2 |  |  |
| 25 |  |  |
| 2 |  |  |

26 Empowerment zone and rencwal community employment crodit allowed. Enter the smaller of line 21 or line 25.

27 Subtract line 13 from line 11 . If zero or less, enter -0.

| 26 | 0. |
| :---: | :---: |
| 27 | 9,933. |
| 28 |  |
| 29 | 9,933. |
| 30 | 7.118. |
| 31 |  |
| $33$ |  |
| 34 |  |
| 35 |  |
| 36 | 7,118. |
| 37 | 7,118. |
|  | 7,118. | Reptructions) as indicated below or on the applicable line of your leltern:

- Individuals. Form 1040, line 53, or Form 1 MONR, line 50. $\qquad$ $7,118$.
- Estates and trusts. Form 1041, Schedale G, the 26


## PREFERRED CHIROPRAC'TIC 63-1096738

## Pait IIL General Business Credits or Eligible Small Business Credits (see instructions)

pmplote a scparate Patt Il for each box checked below. (see instuctions)

A X Genera: Business Credit From a Non-Passive Activity
B General Business Credit From a Passive Activity
C $\square$ General Business Credit Carfyforwards
D $\square$ General Business Credit Camybacks

| E | Eligible Small Business Credit From a Non-Passive Activity |
| :--- | :--- |
| F | Eligible Small Business Credit From a Passive Activily |
| G | Eligible Srrall Business Credit Carryforwards |
| H | Eligible Small Business Credit Carrybacks |

If you are filing more than one Part il for boxcs $A, B, E$, or $F$ checked, complese and atiach first an accilional Part Il combinirg amounts from all Parts ill with boxes $A, B, E$, or $F$ checked. Check here if this is the consolidated Part ilt.

Note: On any ine where the credit is from more than one source, a separate Part lit is needed for cach pass -through enlity.
1a Investment (Form 3468, Part il only) (attani Form 3468).
b Reserved.
c hereasing research activities (Ferm 6765)
d Low-income housing (Form 8586, Part I only)
e Disabled access (Form 8826) (see instructions for lmitation)
f Renewable electricity, refined coal, and Indan coal production (Form 8835).
g Indian employment (form 8845)
h Orphan drug (Form 8820),
1 New markets (Form 8877).
j Smal employer pension plan startup costs (Form 8881) (see instructions for limitation)
k Empleyer-provided cilid carc fecilities and senvices (Form 8882) (sec instructions for imtation)
I Biodiesel and renewable diesel fuels (attach Form 8864).
m Low sulfur ciesel fuel production (Form 8896).
n Distillod spirits (Form 8906).

- Nonconventienal source ftel (Fom 8907).
p Énergy efficient home (Form 3908).
q Energy efficient appliance (Form 8909).
r Alternalive molor vehicle (Form 8910 ).
s Alternative fuel vehicle refueling property (Form 891).
$t$ Rescrved,
$u$ Mine rescue team traning (Form 8923).
$v$ Agricaltural cheraicals security (Form 8931) (see instructions for limitation)
w Employer differential wage payments (Form 893?)
$x$ Carbor dioxde sequestration (Form 8933).
y Qualifed plug-in electric drive molor vehicle (Form 8936)
$z$ Qualifed plug-in electric vehicle (Form 8834, Part I only)
aa Now hire retention (Form 5884-B).
bb General credits from an electing large partnership (Schedule K-1 (Form 1065-B))
zz Other.
2 Add lines 1 a through $1 z z$ and enter here.
3 Enter the amount from Form 8844
4a lavestment (Form 3468, Patt ill) (attach Form 3468).
b Work opportunity (Form 5884)
c Alcohol and cellulosic biofuel fuels (Form 6478)
d Low-incomo housing (Form 8586, Part ll).
e Renewable electricily, refined coal, and indian coal production (Form 8835).
$f$ Employer social security and Medicare taxes paic on certain employee tips (Form 8843).
g Qualified ral road track maintenance (Form 8900)
h Small employer heallh insurarice promiums (Form 8941),
i Reserved
j Reserved
$z$ Other
5 Add lines 4 a through $4 z$ and enter here
6 Add lines 2, 3, and 5.
- Attach to Form 1120.
- Sce instructions.
parlmers of the Treasury ertaz Rever:te Service

PREFERRED CHIROPRACTIC DOCTOR, INC

Employer identification number (E1N)
63-1096738

Part I: Certain Entities Owning the Corporation's Voting Stock. (Form 120, Schedule K, Question 4a),
Complete colums (i) through (v) below for any foreign or domesic corporation, partnership (induding any entity treated as a pertnership), trust, or fax-exempt organization that owns directly $20 \%$ or more, or owis, directly of nicirectly, $50 \%$ or more of tre total voting power of al elasses of the corporation's stock entifted to votc (soe instructions).

| (i) Neme of Extity | (ii) Enployer identificalion Nurnber (If zay) | (iii) Type of Entity | (iv) County of Organization | (v) Fercentage Owricd in Voting Stock |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
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|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
| RartIl.Certain Individu <br> Complete columns (i) <br> $50 \%$ or more of the | wning the Corp Mrividual or estat | on's Votin cwns direcily ion's stock e | ock. (Form 1120, or more, or ows, dire | (e K, Question 4b) indirectly, |


(Rev December 2012)
Departingnt of the Treasury ntemat Reverue Service

- Attach to Form 1120, 1120-C, 1120-F, 1120-RIC, or 1120-REIT.
- Information about Form 1125-E ant its separate instructions is at www.irs gov/form1125e.

PREFERRED CHIROPRACTIC DOCTOR, INC

Employer identification number
63-1096738

Note. Complete Form 1125 -E only if tota receipts are $\$ 500,000$ or more. See instructions for definition of total receipts.


# ！mo PREFERRED CHIROPRACTIC 

DOCTOR，INC
Note：Generally，the corpcration is not required to file Form 2220 （see Part II below for exceptions）because the IRS will figure any penally owed and bill the corporation．However，the corporation may still use Form 2220 to figtur the penalty If so enter the amount from page 2，line 38 on tho ostimatod tax penaty the of the corporation＇s income tax vetum，but do not attach Form 2220 ．

## Part I．Required Annual Payment

1 Total tax（see instructions）
2 a Personal holling company tax（Schedae PH（Form 1120），line 26）included on line 1
b Look－back interest moluded on line 1 under section $460(b)(2)$ for completed ong te： m contracts or section $167(\mathrm{~g})$ for deprecation ender the income forecast method．
c Credit for faceral tax paid on fuels（see instructions） $\qquad$
d Total．Add lines $2 a$ through 2c
3 Subtract line 2d from ：ine 1．If the resill is less than $\$ 500$ ，do not complete of file this form． The corporation does not owe the penalty．
4 Enter the tax shown on the corporation＇s 2011 income tax return（see instructions）．Caution：If the tax is zero or the tax year was for less than 12 months，skip this line and enter the amount from line 3 on line 5
5 Required annual payment．Enter the smaller of ine 3 or line 4．持 the corporation is required to skip line 4 ， enter the amount from line 3


Partil：Reasons for Filing－Check the boxes below that apply．If any boxes are checked，the corporation must file Form 2220 even if it does not owe a penalty（see instructions）．


The corporation is using the adjusted seasonal instal ment melhod．
The corporation is using the annua⿰zed income instalment mothod．
The corporation is a＇large corporation figuring its first required ins：alment based on the prio＇year＇s tax．

## PartIII，Figuring the Underpayment

9 Instalment due dates．Enter in columns（a）through （c）the 15th day of the 4th（Form 990－PF filers：Use 5th month）， 6 th， 9 th，and 12 th months of the coporation＇s tax year
10 Required installments．If the box an line 6 and／or ine 7 above is checket，enter the amomats from Schedule A，line 38 ．the box on line 8 （but not 6 o： 7 ）is checked，see instructions for the amounts to enter： If none of these boxes are checked，enter $25 \%$ of line 5 above in each column．
11 Estimated tax paid or credited for each period（soc instructions）．For column（a）only，enter the amount from line 11 on line ： 5
Complete lines 12 through 18 of one column before going to the next column．
12 Erter almount，if any，form line 18 of the preceding colimn
13 Ade lines 11 and 12.
14 Add anoarts or lires 16 and 17 of the preceeing columb．
15 Suldract line 14 from ：ine 13．If zero or less，ente：－ 0 －
16 I the amount or line 15 is zero，subtract line 13 from line 14．Oherwise，entor－0－
17 Underpayment．If ine 15 is less that or equal to line 10，sublract line 15 from line 10 ．Then go to linc 12 of the next column．Ctherwise，go to line 18 ．
18 Overpayment．If line 10 is less than line 15 ，subtract line 10 from linge 15 ．Thers go to line 12 of the rext colurne．

|  | （a） | （b） | （c） | （d） |
| :---: | :---: | :---: | :---: | :---: |
| 9 | 9／15／12 | 11／15／12 | 2／15／13 | $5 / 15 / 13$ |
| 10 | 703. | 704. | ＿704． | 704. |
| 11 |  |  |  |  |
| 12 |  |  |  |  |
| 13 | －${ }^{2}$－ |  |  |  |
| 14 |  | 703. | 1， 407. | $2,111$. |
| 15 | 0. | 0. | 0. | 0. |
| 16 |  | 703. | 1，407． |  |
| 17 | 703. | 704. | 704. | 704. |
| 18 |  |  |  |  |

；to Part fV on page 2 to figure the penalty．Do not go to Part IV if there are no entries on fine 17 －no penalty is owed．
©AA For Paperwork Reduction Act Notice，see separate instructions．

19 Enter the date of payment or the 15th day of the 3 rd month after the close of the tax year, whichever:s earlier (see instructions). (Form 990-PF and Form 990-T fiters: Use 5 th month instead of 3re menth.)

20 Number of days from due date of inslallment on line 9 to the date shown on line 19.

21 Number of days on line 20 after 4/15/2012 and before 7/1/20:2.
22 Underpayment on line 17
 x $3 \%$

23 Number of days on line 20 after $6 / 30 / 2012$ and before 10/1/2012

24 Unclerpayment on :ithe 17 $\qquad$ x $3 \% \ldots$

25 Number of days on line 20 after 9/30/2012 and before $1 / 1 / 2013$

26 Underpayment on line 17

X $\qquad$ x $3 \% \ldots$

27 Number of days on lise 20 after 12/31/2012 and before 4/1/2013
28 Underpayment on line 17 $\qquad$ x $3 \%$

29 Number of days on lise 20 atter 3/31/20:3 and before 7/:/2013.

30 Underpayment on line 17

$$
\text { x } \begin{gathered}
\text { Number of days } \\
\text { on line } 29
\end{gathered}
$$ x $\qquad$ $3 * \%$

1 Number of days on line 20 atter 6/30/2013 and befo:c 10/1/2013.

32 Underpayment on lime 17
$\mathbf{x} \begin{gathered}\text { Number of days } \\ \text { on line } 37\end{gathered}$ x $\qquad$ $3 * \%$

33 Number of days on tirie 20 atler 9/30/2013 and before 1/1/2014.
34 Uncerpayment or line 17

$\qquad$ *\% .

35 Nunber of cays on tine 20 after 12/31/2013 and before 2/16/2014.

36 Underpayment on line 17 $\qquad$ Number of days
on enne 35 x $\qquad$ *\% 365

37 Add lines 22, 24, 26, 28, 30, 32, 34, and 36, $\qquad$

|  | (a) | (b) | (c) | (d) |
| :---: | :---: | :---: | :---: | :---: |
| 19 | 8/15/13 | 8/15/13 | 8/15/1.3 | 8/15/13 |
| 20 | 334 | 273 | 181 | 92 |
| 21 |  |  |  |  |
| 22 |  |  |  |  |
| 23 | 15 |  |  |  |
| 24 | 0.86 |  |  |  |
| 25 | 92 | 46 |  |  |
| 26 | 5.30 | 2.65 |  |  |
| 27 | 90. | 90 | 44 |  |
| 28 | 5.20 | 5.21 | 2.55 |  |
| 29 | 91. | 91 | 91 | 46 |
| 30 | 5.26 | 5.27 | 5.27 | 2.66 |
| 31 | 46 | 46 | 46 | 46 |
| 32 | 2.66 | 2.66 | 2.66 | 2.66 |
| 33 |  |  |  |  |
| 34 |  |  |  |  |
| 35 | . |  |  |  |
| 36 |  |  |  |  |
| 37 | 19.28 | 15.79 | 10.48 | 5.32 |
| the lotal here and on Form: 1120, fine 33; or the |  |  | . 38 | 51. |

[^0]


## Note: Do not use Part 11 or Part $/ 1 /$ below for listed property, Instead, use Part V.

Partill Special Depreciation Allowance and Other Depreciation (Do not include listed property.) (See instructions.)
14 Special depreciation allowance for quaified property (other than listed property) paced in service durine the tax year (see instuctions)
'5 Property subject to seetion $168(f)(1)$ election
6 Other depreciation (including ACRS)

| ) (See instructions.) |  |
| ---: | ---: |
| 14 |  |
| 15 |  |
| 16 |  |

Part III MACRS Depreciation (Do not include sisted property.) (Soc instructions.)
Section A


| Section B - Assets Placed in Service During 2012 Tax Year Using the General Depreciation System |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (a) <br> Classification of property | (b) Month and year placec in service | (c) Basis tor depreciation (busirecsifinestneat isc only - see instuctions) | (d) <br> Recovery period | $\begin{gathered} \text { (e) } \\ \text { Converzior } \end{gathered}$ | $\begin{gathered} (\mathrm{f}) \\ \text { Methot } \end{gathered}$ | (g) Depreciazion deduct:on |
| 19a 3-year property......... |  |  |  |  |  |  |
| b5-year properly.......... |  |  |  |  |  |  |
| c 7-year property........... |  |  |  |  |  |  |
| d 10 -ycar property....... |  |  |  |  |  |  |
| e 15-year properly. ......... |  |  |  |  | --- |  |
| f 20 -year property........ |  |  |  |  |  |  |
| g 25 -year property ......... |  |  | 25 yrs |  | S/L |  |
| h Residential rental |  |  | 27.5 yrs | MM | S/L |  |
| property................ |  |  | 27.5 yrs | MM | $S / L$ |  |
| i Norresideritial reea |  |  | 39 yrs | MM | S/L |  |
| properiy................. |  |  |  | MM | S/L |  |

Section C - Assets Placed in Service During 2012 Tax Year Using the Alternative Depreciation System

| 20a Class life. ................. | 1r, |  |  | S/L |
| :---: | :---: | :---: | :---: | :---: |
| b 12 -year |  | 12 yrs |  | S/L |
| c 40-ycar. |  | 40 yrs | MM | S/L |

## rartive Summary (See instructions.)

Listed property. Enter amount from line 28
22 Total. Adce envouts from tino 12 , tines 14 through 17, lines 19 and 29 in columan ( 9 ), and line 21. Ener here and on the appropriate lines of your return. Partnerstips and Scorporations --s seo instructions.
23 For assets shown above and placec in service during the current year, enter the portion of the basis attributable to section 263A costs
BAA For Paperwork Reduction Act Notice, see separate instructions.

## STATEMENT 1

FORM 1120, LINE 26
OTHER DEDUCTIONS

| AUTO AND TRUCK | .... \$ | 10,360. |
| :---: | :---: | :---: |
| BANK CHARGES. |  | 2,448. |
| CONITRACT SERVICES |  | 62,242. |
| DUES AND SUBSCRIPTIONS |  | 3,332. |
| INSURANCE |  | 119,738. |
| LEGAL AND PROFESSIONAL. |  | 29,979. |
| MEALS AND ENTERTAINMENT |  | 5,657. |
| MERCHANT FEES |  | 5,707. |
| PORTFOLIO DEDUCTIONS - INDIAN PAINTBRUSH RANCH, LLC |  | 653. |
| POSTAGE |  | 45,025. |
| PRINTTMG |  | 12,478. |
| SUPPLIES |  | 48,376. |
| TRAVEL. |  | 1,613. |
| UTILITIES |  | 20,994. |
| REDUCTION FOR SMALL EMPLOYER HEALTH INSURANCE PREMIUMS |  | -7,118. |
|  | TOTAL | 361, 484. |

STATEMENT 2
FORM 1120, SCHEDULE L, LINE 6
OTHER CURRENT ASSETS
EMPLOYEE LOANS ...........................

STATEWENT 3
FORM 1120, SCHEDULE L, LINE 7
LOANS TO SHAREHOLDERS

TOTAL
BEGINNING $\qquad$

STATEMENT 4
FORM 1120, SCHEDULE L, LINE 14
OTHER ASSETS

|  |  | BEGINNING |  | ENDING |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| INDIAN PAINTBRUSH |  | \$ | 62,801. | \$ | 63,462. |
| TNVESTMENT-ELS, INC |  |  | 5,000. |  | 5,000. |
| NOTE RECEIVABLE...... |  |  | 15,000. |  | 0. |
|  | MOTAL | S | 82,801. | \$ | 68,462. |

STATEMENT 5
FORM 1120, SCHEDULE L, LINE 18 OTHER CURRENT LIABILITIES

> BEGINNTNG
.
ENDING $\qquad$
PAYROLL TAX LIABILITY

| $\$$ | $2,270$. |
| :--- | :--- |
| $\$$ | $2,270$. |

$\$ \quad 3,373$.
\$ $\quad 3,373$.

STATEMENT 6
FORM 1120, SCHEDULE M-1, LINE 5 BOOK EXPENSES NOT DEDUCTED

SMALL EMPLOYER HEALTH INSURANCE PREMIUMS CREDIT.
TOTAI
$\frac{7,118 .}{7,118 .}$

## DECLARATION OF JANICE HULL

 Exhibit 3Provider Questionnaire
Preferred Chiropratk Doctor, Inc. - 507 Ind Avenue South - clanton, AL 35045 Phone: (800) 239.3552 Fax: (888) 755.9005/(205) 755.7663 www.BeWell2.com • info@bevol|2.com

PCD Provider \# _ $1 / 40$
Recoived: $\qquad$ Prime $x_{\infty} 8 \sqrt{31}$

Please complete this questionnaire and return it in the S.A.S.E. by September 6, 2013. Your input is very important. Thank you for your participation.


Clinic Deme Family Mhopprache Cor -mu - MsT Chiropracticine Address 1832 Scott $R d B=$ arty Freehand $\quad$ win zip code 78249 $\square$ I certify that I am a particpating PCD Provider, bal request to remain anonymous.

1. I have utilized the Preferred Chiropractic Doctor (PCD) program in my office, (Yes $\square$ No
(2.) The PCD program has better enabled me to serve patients that are less able to afford my regular fees. $\square$ Strongly agree $\square$ Agree D Neutral Disagree प Strongly disagree
(3.) In my practice setting, patients that were members of the PCD program voiced negative sentiments:

准 Never heard any complaints
TInfrequently heard complaints
LTHeard some complaints
$\square$ Regularly heard complaints
4. If you had any complaints from your patients regarding PCD, what were they specifically about? $\qquad$
5. Have you ever been notified by a government agency/department, or a trade association, in regard to the passage and enactment of RCW 48.155.020, the legislation regarding the regulation of Discount Plan Organizations enacted by the WashIngton legislature and Governors' signature and becoming effective on
July 26, 2009? DYes Xi No
6. When, or about when, did you become aware that there was a law that regulated Discount Plan Organizations in Washington State? (Please state date, or approximate date.) When I teceuled letter from
(7.) In your experience and opinion, have you ever experienced any of the following behaviors in your relationship with PCD? (Please check any that apply, or none.)
$\square$ Deceptive practices/advertising
$\square$ Fraudulent activity
improper membership billing practices
Inaccessibility
None
8. If you had any issues in question \#7 (or any issues not listed), please describe the specific Issues) and whether or not the issue was resolved satisfactorily. (Please uso additional paper if needed.) $\qquad$ -
9.) Being able to offer more affordable fees, through a relationship with a DPO such as PCD, to patients that may not have the financial wherewithal to afford the care they are seeking creates greater access to your care and greater benefit to the patient.
$\square$ Strongly agree $\square$ Agree $\square$ Neutral $\square$ Disagree $\square$ Strongly disagree
(10.) How long, or about how long have you utilized the PCD program in your office? $\qquad$
Relative to the $\$ 37$ annual membership fee that PCD charges for membership, how many visits would it take
for a new, first-time PCD patient member to recoup their membership fee In your office?
$\square 1$ visit $\square 12-3$ visits $\square 4-6$ visits $\square$ More than 7 visits
12. For a typical, uncomplicated office visit, what is your regular fee? $\qquad$
How much is your fee for this same type of patient who is a member of PCD? $\$ 48,00$
13. Overall, how would you relate your experience with the PCD program?

P extremely favorable and beneficial
$\square$ Favorable and beneficial
$\square$ Neutral
[ Unfavorable and not beneficial
$\square$ Very unfavorable and extremely unbeneficial
14. Were you notified by PCD that the PCD program was no longer going to be offered in Washington as a feebased Discount Plan Organization effective March 22,2013? Yes or $\square$ No
15. Based on comments and responses you've received from previously enrolled PCD patients, would you say those responses Indicate the withdrawal of PCD discounted fees has played a major factor in their ability to receive required or recommended care?
Dramatically decreased their ability to receive needed care
Xi Decreased their ability to recelve needed care
Didn't matter one way or another
$\square$ Increased their ability to receive needed care
$\square$ Dramatically increased their ability to receive needed care
16. Has it been your professional, clinical experience that you have seen a decrease in the functionality and/or health of your previously enrolled PCD patients due to the absence of available discounted fees in your office?
$\square$ Numerous previous PCD patients have suffered some loss of improvement in their condition
$\square$ Some previous PCD patients have suffered some loss of improvement in their condition
Minimal numbers of previous PCD patients have suffered some loss of improvement in their condition
D No noticed loss of improvement in PCD patients due to the loss of their ability to afford my care
17. In your opinion, has the enactment of RCW 48,165,020 enhanced your ability to provide healthcare services to the citizens of your community?
[lareally enhanced patient access
$\square$ Enhanced patient access
$\square$ Nether enhanced or reduced access
IP educed patient access
$\square$ Greatly reduced patient access
18. Do you lave any other comments in regards to your relationship with PCD, the effect it has had on your patients and your practice, or on the efficacy of RCW 48.155.020? (If so, please comment below, or on

The slate, lon state should have notified me as a prochtoner when
081302 law wronged. PD. 081302 The Law arargeo.

Provider Questionnaire
Preferred Chiropractic Doctor, Inc. - 507 Ind Avenue South - Clapton, AL 35045
Phone: (800) 239.9552 Fix: (888) 755.9005 / (205) 755-7663
www.BeWell2.com •info@lewell2.com

Received: $\qquad$ 1 Prion do \& | 31

Please complete this questionnaire and return it In the S.A.S.E. by September 6, 2013. Your input is very important. Thank you for your participation.

First Name $\qquad$ MI $\qquad$ Last Name $\qquad$ Kgusy
Clinic Name WAPATO Chiropractic Clinic
$\square$
Address City WAPATO ST WA Zip Code
$\square$ I certify that I am a particpating PCD Provider, but request to remain anonymous,

1. I have utilized the Preferred ChIropractic Doctor (PGD) program in my office. Yes $\square$ No
2. The PCD program has better enabled me to serve patients that are less able to afford my regular fees. Strongly agree $\square$ Agree $\square$ Neutral Disagree [IStrongly disagree
3. In my practice setting, patients that were members of the PCD program voiced negative sentiments:

区 Never heard any complaints
$\square$ infrequently heard complaints
Heard some complaints
$\square$ Regularly heard complaints
4. If you had any complaints from your patients regarding PCD, what were they specifically about? $\qquad$ No Complaints
5. Have you ever been notified by a government agency/department, or a trade association, in regard to the passage and enactment of RCW 48.155.020, the legislation regarding the regulation of Discount Plan Organizations enacted by the Washington legislature and Governors' signature and becoming effective on July 26, 2009? $\square$ Yes 区 No
6. When, or about when, did you become aware that there was a law that regulated Discount Plan Organizations in Washington State? (Please state date, or approximate date.) in 1013 ? when ever if was that I WAS Notified By PCD (2012 of Zoa)
7. In your experience and opinion, have you ever experienced any of the following behaviors in your relationship with PCD? (Please check any that apply, or none.)
$\square$ Deceptive practices/advertising
$\square$ Fraudulent activity
$\square$ Improper membership billing practices
$\square$ Inaccessibility
None
8. If you had any Issues in question \#7 (or any Issues not listed), please describe the specific issues) and whether or not the Issue was resolved satisfactorily. (Please use additional paper if needed.)
$\qquad$
9. Being able to offer more affordable fees, through a relationship with a DPO such as PCD, to patients that may not have the financial wherewithal to afford the care they are seeking creates greater access to your care and greater benefit to the patient. if is miso compassionate to Strongly agree $\square$ Agree $\square$ Neutral $\square$ Disagree $\square$ Strongly disagree those in NEEP.
10. How long, or about how long have you utilized the PCD program in your office? A FEW YEATS AT THis Location, AFEW YEARS AT ANOTHEV LOCATZON,
11. Relative to the $\$ 37$ annual membership fee that PCD charges for membership, how many vests would it take for a new, first-tIme PCD patient member to recoup their membership fee in your office?
X 1 visit $\square 72-3$ visits $\square \square 4-6$ visits $\square$ More than 7 visits
12. For a typical, uncomplicated office visit, what is your regular fee? $65^{\circ 0}$

How much is your fee for this same type of patient who is a member of PCD? 3 NOW $4 \phi$
13. Overall, how would you relate your experience with the PCD program?

Extremely favorable and beneficial The program solves a problem created by
$\square$ Favorable and beneficial
$\square$ Neutral
$\square$ Unfavorable and not beneficial
$\square$ Very unfavorable and extremely unbeneficial
14. Were you notified by PCD that the PCD program was no longer going to be offered In Washington as a fee based Discount Plan Organization effective March 22, 2013 , Yes or $\square$ No
15. Based on comments and responses you've received from previously enrolled PCD patients, would you say those responses indicate the withdrawal of PCD discounted fees has played a major factor in their ability to receive required or recommended care? SEE Note: NotE:
$\square D r a m a t c a l l y$ decreased their ability to receive needed care To RE Honest about this, I $\square$ Decreased their ability to receive needed care
will give great if discounts to those
$\checkmark \square$ Didn't matter one way or another increased their ability to receive needed care DDramatically increased their ability to receive needed care in weed anywty. Malting discounting a violation rs very in appropriate and calloused; putting business over patio.
16. Has it been your professional, clinical experience that you have seen a decrease in the functionality and/or health of your previously enrolled PCD patients due to the absence of available discounted fees in your office? see Note?
$\square$ Numerous previous $P C D$ patients have suffered some loss of improvement in their condition
$\Pi$. ISome previous PCD patients have suffered some loss of improvernent in their condition
$\square$ Minimal numbers of previous PCD patients have suffered some loss of improvement in their condition
$\square$ No noticed loss of Improvement In PCD patients due to the loss of their ability to afford my care
17. In your opinion, has the enactment of RCW 48.155.020 enhanced your ability to provide healthcare services to the citizens of your community? the. RCW Simply (oud once again) disrupts $\square$ Greatly enhanced patient access the relationship between two people wanting to [ Neither enhanced or reduced access $\checkmark$ Reduced patient access do Business with oar other. Personally I believe it is the result of Insurance fo. $\square$ Greatly reduced patient access pressure to eliminate the business catagi:
18. Do you have any other comments in regards to your relationship with PCD, the effect it has had on your patients and your practice or on the efficacy of RGW 48 155.020 ? (If so, please common below or on


Provider Questionnaire
Preferred Chiropractic Doctor, Inc. - 507 2nd Avenue South - Clanton, AL 35045
Phone: (800) 239.3552 Fax: (888) 755-9005 / (205) 755.7663
Wrw.BeVell 2 com • info@bewell2.com

Please complete this questionnaire and return It in the S.A.S.E. by September 6. 2013. Your input is very important. Thank you for your participation.


I corlify thal I ann a parlicpating PCD Provider, but request to remain anonymous.

1. I have utilized the Preferred Chiropractic Doctor (PCD) program in my office. XYes $\square$ No
2. The PCD program has better enabled me to serve patients that are less able to afford my reguiar fees.
$\square$ Ditrongly agree $\square$ Agree $\square$ Neutral Disagree $\square$ Strongly disagree
3. In my practice setting, patlents that were members of the PCD program volced negative sentiments:

DWever heard any complaints
[ilifrequently heard complaints
$\square$ Heard some complaints
$\square$ Regularly heard complaints
4. If you had any complaints from your patients regarding PCD, what were they specifically about? $\qquad$
-N/A
5. Have you ever been notified by a government agency/department, or a trade association, in regard to the passage and enactment of RCW 48.155.020, the logislation regarding the regulation of Discount Plan Organizatlons enacted by the Washington legislature and Governors' signature and becoming effectlve on July 26, 2009? पYes K8No
6. When, or about when, did you become aware that there was a law that regulated Discount Plan Organizations in Washington State? (Please state date, or approximate date.) Nov., 2012
7. In your experience and oplnion, have you ever experienced any of the following behaviors in your relationship with PCD? (Please check any that apply, or none.)
DDeceptive praclices/advertising
Fraudulent activity
$\square$ Improper membership billing practices
Dinaccessibilly
Kx None
8. If you had any issues in questlon \#7 (or any issues not listed), please describe the specific issue(s) and whether or not the issue was resolved satisfactorily. (Please use additional paper if needed.) $\qquad$ N/A
9. Being able to offer more affordable fees, through a relationship with a DPO such as PCD, to patients that may not have the financlal wherewithal to afford the care they are seeking creates greater access to your care and greater benefit to the patient.
XXStrongly agree $\square$ Agree $\square$ Neutral $\square$ Disagree $\square$ Strongly disagree
10. How long, or about how long have you utllized the PCD program in your office? ... . years
11. Relative to the $\$ 37$ annual membership fee that $P C D$ charges for membership, how many visits would it take for a new, first-time PCD patient membar to recoup their membership fee in your office?
$\square 1$ vislt K 223 U : $\mathrm{sits} \square 4-6$ visits $\square$ More than 7 visits
12. For a typical, uncomplicated office visit, what is your regular fee? $\qquad$ $\$ 52$ $\qquad$ $\rightarrow$
How much is your fee for this same type of patient who is a member of PCD? $\$ 36$ $\qquad$ .
13. Overall, how would you relate your experience with the PCD program?
$X$ Extremely favorable and beneficial
[]Favorable and beneficial
$\square$ Neutral
$\square$ Unfavorable and not beneficial
$\square$ Very unfavorable and extremely unbeneficia!
14. Were you notfiod by PCD that the PCD program was no longer going to be offered in Washington as a feebased Discount Plan Organization effective March 22, 2013? EXYes or [DNo
15. Based on comments and responses you've recelved from previously enrolled PCD patients, would you say those rosponses lndtoate the withdrawal of PCD discounted fees has played a major factor in their ability to receive required or recommended care?
[]Dramatically decreased their ability to recelve noeded care
N8 Decreased their ability to receive noeded care
[]Didn't matter one way or another
$\square$ Increased their ablity to receive needed care
$\square$ Dramatically increased their ablity to receive neoded care
16. Has it been your professional, clincoal experience that yout have seen a decrease in the functionality and/or health of your prevlously onrolled PCD patients due to the absence of available discounted fees in your office?
$\square$ Numerous previous PCD patients have suffered some loss of improvement in their condition
X $\mathrm{K}_{\mathrm{K}}$ Some previous PCD patients have suffered some loss of improvoment in their condition
$\square$ Minimal numbers of previous PCD patients have suffered some loss of improvement in their condition
$\square$ No notced loss of improvement in PCD patients due to the loss of their ability to afford my care
17. In your opinion, has the enactment of RCW 48.155.020 enhanced your abllity to provido healthcare services to the citizens of your communlty?
[]Greatly enhanced patient access
$\square$ Enhanced patient access
[.]Neither enhanced or reduced access
KXReduced patient access
$\square$ Greatly reduced patient access
18. Do you have any other comments in regards to your relationship with PCD, the effect it has had on your patients and your practice, or on the efficacy of RCW 48.155.020? (If so, pleaso comment below, or on addiftonal papor.)
We have lots of patients who were able to afford life changing care by using PCD.


Provider Questionnaire

Please complete this questionnaire and return It in the S.A.S.E. by September 6. 2013. Your Input is very Important. Thank you for your partlelpation.

First Nome $\qquad$ ML C Lust Name
 Clinic Name - Chiropractic Lificeoter, Inc. Address 2110 Ni Weeshingiton St $1+1$ air

$\qquad$ ST WUAZ Zip Code 82025

I certify f hat I am a particputing PCD Provider, but request to remain anonymous.

1. I have utilized the Preferred Chiropractic Doctor (PCD) program in my office. Yo
2. The PCD program has better enabled me to serve patients that are less able to afford my regular fees. Strongly agreeNeutral

DisagreeStrongly disagree
3. In my practice setting, patients that were members of the PCD program voiced negative sentiments:

Never heard any complaints
$\square$ Infrequently heard complaints
D Heard some complaints
$\square$ Regularly heard complaints
4. If you had any complaints from your patients regarding PCD, what were they specifically about? $\qquad$
5. Have you ever been notified by a government agency/department, or a trade association, In regard to the passage and enactment of RCW 48.155.020, the legislation regarding the regulation of Discount Plan Organizations enacted by the Washington legislature and Governors' signature and becoming effective on July 26, $20097 \square$ Yes
6. When, or about when, did you become aware that there was a law that regulated Discount Plan Organizations in Washington State? (Please state dato, or approximate date.) $\sim$ Tan $20 / 3$, 1 letter Prom PCD
7. In your experience and opinion, have you ever experienced any of the following behaviors in your relationship with PCD? (Please check any that apply, or none.)
$\square$ Deceptive practices/advertising
[Fraudulent activity
$\square$ Improper membership billing practices
[Inaccessibility
*None
8. If you had any Issues in question \#7 (or any issues not listed), please describe the specific issues) and whether or not the issue was resolved satisfactorily. (Please use additional paper if needed.) $\qquad$
$\qquad$
$\qquad$
9. Being able to offer more affordable fees, through a relationship with a DPO such as PCD, to patients that may not have the financial wherewithal to afford the care they are seeking creates greater access to your care and greater benefit to the patient.
$\square$ (a) Strongly agree $\square$ Agree $\square$ Neutral $\square$ Disagree $\square$ Strongly disagree

11. Relative to the $\$ 37$ annual membership fee that PCD charges for membership, how many visits would it take for-anev, first-time PCD patient member to recoup their membership fee in your office?
( 7 visifigumists $\square 4-6$ visits [l More than 7 visits
Suit
12. For a typical, uncomplicated office visit, what is your regular fee? $55^{\infty}$, but Visit is mrimuntol How much is your fee for this same type of patient who is a member of PCD? 36,43 . or $P C P 70$
13. Overall, how would you relate your experience with the PCD program?

Extremely favorable and beneficial
[]Favorable and beneficial
$\square$ Neutral
$\square$ Unfavorable and not beneficial
$\square$ Very unfavorable and extremely unbeneficial
14. Were you notified by PCD that the PCD program was no longer going to be offered in Washington as a feebased Discount Plan Organization effective March 22, 2013? Yes or $\square$ No
15. Based on comments and responses you've recelved from previously enrolled PCD patients, would you say those responses indicate the withdrawal of PCD discounted fees has played a major factor in their ability to receive required or recommended care?
Dramatically decreased their ability to receive needed care
Decreased their ability to receive needed care
$\square$ Didn't matter one way or another
$\square$ Increased their ability to receive needed care
$\square$ Dramatically increased their ability to receive needed care
16. Has it been your professional, clinical experience that you have seen a decrease in the functionality and/or health of your previously enrolled PCD patients due to the absence of available discounted fees in your office?
ZINumerous previous PCD patients have suffered some loss of improvement in their condition
Theme previous PCU patients have suffered some loss of improvement in their condition
$\square$ Minimal numbers of previous PCO patients have suffered some loss of Improvement in their condition
$\square$ No noticed loss of improvement in PCD patients due to the loss of their ability to afford my care
17. In your opinion, has the enactment of RCW 48.155 .020 enhanced your ability to provide healthcare services to the citizens of your community?
Greatly enhanced patient access
$\square$ Enc
$\square$ Neither enhanced or reduced access
$\square$ Reduced patient access
$\square$ Greatly reduced patient access
18. Do you have any other comments in regards to your relationship with PCD, the effect it has had on your patients and your practice, or on the efficacy of RCW 48.155.020? (If so, please comment below, or on additional paper.)
Was ind anis of the RCW. I just how that discountralan levels the planing Field somewhat nina perverse world where in unctuce compenter POD. 681308 demand so much o de livers o little to many af durpractice
members.
(27)

Provider Questionnaire
Proferred Chiropractic Doctor, Inc. - 507 Ind Avenue South - Clantan, AL 35045 Phone: (800) 239.3552 Fax: (888) 755.9005 / (205) 755.7663 wwr.BoWell2.com - inf0@bevell2,rom

PCD Provider \# $\qquad$
Received: $\qquad$
Pin is ts 8/31

Please complete this questionnaire and return It in the S.A.S.E. by September 6, 2013.


1. I have utilized the Preferred Chiropractic Doctor (PCD) program in my office. AYes []No
2. The PCD program has better enabled me to serve patients that are less able to afford my regular fees. 7. Strongly agree $\square$ Agree Neutral Disagree $\square$ Strongly disagree
3. In my practice setting, patients that were members of the PCD program voiced negative sentiments:
[Never heard any complaints
$\square$ Heard some complaints
$\square$ Regularly heard complaints
4. If you had any complaints from your patients regarding $P C D$, what were they specifically about? $\qquad$ There nite beth no connplants, whafolul2.
5. Have you ever been notified by a government agency/department, or a trade association, in regard to the passage and enactment of RCW 48.155.020, the legislation regarding the regulation of Discount Plan Organizations enacted by the Washington legislature and Governors' signature and becoming effective on July 26, 2009? $\square$ Yes वXíNo
6. When, or about when, did you become aware that there was a law that regulated Discount Plan Organizations in Washington gate? (Please state, date, or approximate date.)
7. In your experience anfopinion, have you ever experienced any of the followingthehaviorsth year relationship with PCD? (Please check any that apply, or none.)
[Deceptive praclices/advertising
[Fraudulent activity
Qlmproper membership billing practices
$\square$ Inaccessibility
Ch/ one
8. If you had any issues in question $\# 7$ (or any issues not listed), please describe the specific issues) and

9. Being able to offer more affordable fees, through a relationship with a DPO such as PCD, to patients that may not have the financial wherewithal to afford the care they are seeking creates greater access to your care and greater benefit to the patient.
ZAStrongly agree $\square$ Agree $\square$ Neutral $\square$ Disagree $\square$ Strongly disagree
10. How long, or about how long have you utilized the PCD program in your office?

11. Relative to the $\$ 37$ annual membership fee that PCD charges for membership, how many visits would it take for, a now, first-time PCD patient member to recoup their membership fee in your office?
Z1 visit $\square 2-3$ visits $\square 4-6$ visits $\square$ More than 7 visits
12. For typical, uncomplicated office visit, what is your regular fee? How much is your fee for this same type of patient who is a member of PCD?

13. Overall, how would you relate your experience with the PCD program?

Extremely favorable and beneficial
Favorable and beneficial
[] Neutral
$\square$ Unfavorable and not beneficial
[]Very unfavorable and extremely unbeneficial
14. Were you notified by PCD that tho PCD program was no longer going to be offered in Washington as a feebased Discount Plan Organization effective March 22, 2013? DYes or $\square$ No
15. Based on comments and responses you've received from previously enrolled PCD patients, would you say those responses indicate the withdrawal of PCD discounted fees has played a major factor in their ability to receive required or recommended care?
Whramatically decreased their ability to receive needed care
1 Decreased their ability to receive needled care
DDidn't matter one way or another
increased their ability to receive needed care
$\square$ Dramatically increased their ability lo receive needed care
16. Has it been your professional, clinical experience that you have seen a decrease in the functionality and/or health of your previously enrolled PCD patients due to the absence of available discounted foes in your office?
Wyumerous previous PCD patients have suffered some loss of improvement in their condition
—Somo previous PCD patients have suffered some loss of improvement in their condition
$\square$ Minimal numbers of previous PCD patients have suffered some loss of improvement in their condition
$\square$ No noticed loss of improvement in PCD patients due to the loss of their ability to afford my care
17. In your opinion, has the enactment of RCW 48.155.020 enhanced your ability to provide healthcare services to the citizens of your community?
$\square$ Greatly enhanced patient access
$\square]$ Enhanced patient access
17 Neither enhanced or reduced access
Reduced patient access
Greatly reduced patient access
18. Do you have any other comments in regards to your relationship with PCD, the effect it has had on your patients and your practice, or on the efficacy of RCW 48.155.020? (If so, please comment below, or, on


## DECLARATION OF JANICE HULL

Exhibit 4

Please complete this questionnaire and return it in the S.A.S.E. by September 6, 2013. Your input is very important. Thank you for your participation.
First Name

MI 1 Last Name _ $\quad(62 \omega 1 e t)$
Cling Name

City $\qquad$ sT bA zip code 89403
$\square$ I certify that I am a parlicpating PCD Provider, but request to remain anonymous.

1. I have utilized the Preferred Chiropractic Doctor (PCD) program in my office. $\square$ Yes $\square$ No
2. The PCD program has better enabled me to serve patients that are less able to afford my regular fees. $\square$ Strongly agree $\square$ Agree $\square$ Neutral Disagree $\square$ Strongly disagree
3. In my practice setting, patients that were members of the PCD program voiced negative sentiments:

- Never heard any complaints

Dlinfrequently heard complaints
Heard some complaints
Regularly heard complaints
4. If you had any complaints from your patients regarding PCD, what were they specifically about? $\qquad$
5. Have you ever been notified by a government agency/department, or a trade association, in regard to the passage and enactment of RCW 48.155.020, the legislation regarding the regulation of Discount Plan Organizations enacted by the Washington legislature and Governors' signature and becoming effective on July 26, 2009? $\square$ Yes [ ONo
6. When, or about when, did you become aware that there was a law that regulated Discount Plan Organizations in Washington State? (Please state date, or approximate date.) $\qquad$
7. In your experience and opinion, have you ever experienced any of the following behaviors in your relationship with PCD? (Please check any that apply, or none.)
Deceptive practices/advertising
$\square$ Fraudulent activity
$\square$ Improper membership billing practices
$\square$ Inaccessibility

## mine

8. If you had any issues in question \#7 (or any issues not listed), please describe the specific issues) and whether or not the issue was resolved satisfactorily. (Please use additional paper if needed.) _omer)
9. Being able to offer more affordable fees, through a relationship with a DPO such as PCD, to patients that may not have the financial wherewithal to afford the care they are seeking creates greater access to your care and greater benefit to the patient.
Cistrongly agree $\square$ Agree $\square$ Neutral $\square$ Disagree $\square$ Strongly disagree
10. How long, or about how long have you utilized the PCD program in your office? $\qquad$
11. Relative to the $\$ 37$ annual membership fee that PCD charges for membership, how many visits would it take for a new, first-time PCD patient member to recoup their membership fee in your office?
$\square 1$ visit $\square 2-3$ visits $\square 4-6$ visits $\square$ More than 7 visits
12. For a typical, uncomplicated office visit, what is your regular fee? $\qquad$ 49 $-$

How much is your fee for this same type of patient who is a member of PCD? $\qquad$ ,
13. Overall, how would you relate your experience with the PCD program?
$\square$ Extremely favorable and beneficial
[Stravorable and beneficial
Neutral
IUnfavorable end not beneficial
$\square$ Very unfavorable and extremely unbenefictal
14. Were you notified by PCD that the PCD program was no longer going to be offered in Washington as a feebased Discount Plan Organization effective March 22, 2013? EYes or G No
15. Based on comments and responses you've received from previously enrolled PCD patients, would you say those responses indicate the withdrawal of PCD discounted fees has played a major factor in their ability to receive required or recommended care?
Doramatcally decreased their ability to receive needed care
[Decreased their ability to receive needed care
$\square$ Uidn't matter one way or another
increased their ability to receive needed care
[]Dramatically increased their ability to receive needed care
16. Has it been your professional, clinical experience that you have seen a decrease in the functionality and/or health of your previously enrolled PCD patients due to the absence of available discounted fees in your office?
D Numerous previous PCD patients have suffered some loss of improvement in their condition ISome previous PCD patents have suffered some loss of improvement in their condition
[Minimal numbers of previous PCD patients have suffered some loss of improvement in their condition
$\square$ No noticed loss of Improvement in PCD patients due to the loss of their ability to afford my care
17. In your opinion, has the enactment of RCW 48.155 .020 enhanced your ability to provide healthcare services to the citizens of your community?
$\square$ Greatly enhanced patient access

$\square \mathrm{E}$ Enhanced patient access
[Neither enhanced or reduced access
IT Reduced patient access
$\square$ Greatly reduced patient access
18. Do you have any other comments in regards to your relationship with PCD, the effect it has had on your patients and your practice, or on the efficacy of RCW 48.155.020? (If so, please comment below, or on additional paper.)


PD. 081310

Provider Questionnaire
Preferred Chiropractic Doctor, IG. - 507 Ind Avenue Soult - Clayton, AL 35045 Phone: (800) 239-3552 Fax: (888] 755-9005 / (205) 755.7663 www BeWell2.com *info@hevell 2 .om

Please complete this questionnaire and return it in the S.A.S.E. by September 6, 2013. Your input is very important. Thank you for your participation.

First Name $\qquad$ MI $\qquad$ Last Name $\qquad$
Clinic Name Ronninas Chive practice Adders 3116 A 188 th ST NE dy Arlington st W) Etrincode 98273I certify that I am a parifenuting PCD Provider, but request to remain anonymous.

1. I have utilized the Preferred Chiropractic Doctor (PCD) program In my office. DIVes [No
2. The PCD program has better enabled me to serve patients that are less able to afford my regular fees. Thstrongly agree $\square$ Agree $\square$ Neutral Disagree $\square$ Strongly disagree
3. In my practice setting, patients that were members of the PCD program voiced negative sentiments:
$\square$ Never heard any complaints
X infrequently heard complaints
[]Heard some complaints
Regularly heard complaints
4. If you had any complaints from your patients regarding PCD, what wore they specifically about? Finances on their velate (no fords ts pay for $\pm \times$ )
5. Have you ever been notified by a government agency/department, or a trade association, in regard to the passage and enactment of RCW 48.155.020, the legislation regarding the regulation of Discount Plan Organizations enacted by the Washington legislature and Governors' signature and becoming effective on

6. When, or about when, did you become aware that there was a law that regulated Discount Plan Organizations in Washington State? (Please state date, or approximate date.) when PCD notified US
7. In your experience and opinion, have you ever experienced any of the following behaviors in your relationship with PCD? (Please check any that apply, or none.)
DDeceptive practices/advertising
$\square$ Fraudulent activity
प Improper membership billing practices
Il inaccessibility
C None
8. If you had any issues in question \#7 (or any issues not listed), please describe the specific issues) and whether or not the issue was resolved satisfactorily. (Please use additional paper If needed.)
Q. Being able to offer more affordable fees, through a relationship with a DPO such as PCD, to patients that may not have the financial wherewithal to afford the care they are seeking creates greater access to your cqre and greater benefit to the patient.
$\square$ Strongly agree $\square$ Agree $\square$ Noutral $\square$ Disagree $\square$ Strongly disagree
9. How long, or about how long have you utilized the PCD program In your office?
10. Relative to the $\$ 37$ annual membership foe that $P C D$ charges for membership, how many visits would it take for a new, flrst-time PCD patient member to recoup their membership fee In your office?
$\square 1$ visit $(2-3$ visits
$\square 4-6$ visits
$\square$ More than 7 visits
11. For a typical, uncomplicated office visit, what is your regular foer $\$ 50.32$.

How much is your fee for this same type of patient who is a member of PCD? $\$ 34.00$.
13. Overall, how would you relate your experience with the PCD program?

Dfextremely favorable and beneficia!
IFavorable and beneficial
$\square$ Neutral
$\square$ Unfavorable and not beneficial
$\square$ Very unfavorable and extremely unbeneficial
14. Were you notified by PCD that the PCD program was no longer golng to be offered in Washington as a feebased Discount Plan Organization effective March 22, 2013? MVes or पNo
15. Based on comments and responses you've received from previously enrolled PCD patients, would you say those responses indicate the withdrawal of PCD discounted fees has played a major factor in their ability to receive required or recommended care?
DDramatically decreased their abillty to receive needed care
XDecreased their ablity to recelve needed care
$\square$ Didn't malter one way or another
Clincreased their ability to receive neoded care
$\square$ Dramatically increased their ablily to receive needed care
16. Has if been your professional, clinical experience that you have seen a decrease in the functionality and/or health of your previously enrolled PCD patients due to the absence of available discounted fees in your office?
$\square$ Numerous previous PCD patients have suffered some loss of improvement in their condition
ASome previous $P C D$ patients have suffered some loss of improvement in their condlition
$\square$ Minimal numbers of previous PCD patients have suffered some loss of improvement in their condition
$\square$ No noticed loss of improvenent in PCD patients due to the loss of their ability to afford my care
17. In your opinton, has the enactment of RCW 48.155 .020 enhanced your abllity to provide healtheare services to the citizens of your community?
$\square$ Greatiy enhanced patient access
[DEnhanced pationt access
$\square$ Noither enhancod or reduced access
$\square$ Reduced patient access
WGreatly reduced patient access
18. Do you have any other comments in regards to your relationship with PCD, the effect it has had on your patients and your practice, or on the efficacy of RCW 48.155.020? (If so, please comment bolow, or on ddiftonal paper.)

# First Name <br>  

Clinic Name Martha Lake Chiropractic/Dr Mark Barrett Address 125164 ste 56 City Eothell_stwancoda 98012
$\square$ I certify that 1 am a particpating PCO Provider, but request to remain anonymous.

1. Shave utilized the Preferred Chiropractic Doctor (PCD) program in my office. Xes Do
2. The PCD program has better enabled the to serve patients that are less able to afford my regular fees.
$\square$ Strongly agree $\square$ Agree $\square$ Neutral Disagree $\square$ Strongly disagree
3. In my practice setting, patients that were members of the PCD program voiced negative sentiments:
\$Never heard any complaints
$\square$ infrequently heard complaints
[Heard some complaints
$\square$ Regularly heard complaints
4. If you had any complaints from your patients regarding PCD, what were they specifically about? $\qquad$
5. Have you ever been notified by a government agency/department, or a trade association, in regard to the passage and enactment of RCW 48.155.020, the legislation regarding the regulation of Discount Plan Organizations enacted by the Washington legislature and Governors' signature and becoming effective on July 26, 2009? प Yes oNo
6. When, or about when, did you become aware that there was a law that regulated Discount Pan Organizations in Washington State? (Please state date, or approximate date.) $\qquad$
7. In your experience and opinion, have you ever experienced any of the following behaviors in your relationship with PCD? (Please chock any that apply, or none.)
$\square$ Deceptive practices/advertising
$\square$ Fraudulent activity
$\square$ Improper membership billing practices
$\square$ Inaccessibility
"None
8. If you had any issues in question \#7 (or any issues not lIsted), please describe the specific Issues) and whether or not the issue was resolved satisfactorily. (Please use additional paper if needed.) $\qquad$
$\qquad$
$\qquad$
9. Being able to offer more affordable fees, through a relationship with a DPO such as PCD, to patients that may not have the financial wherewithal to afford the care they are seeking creates greater access to your care and greater benefit to the patient.
D Strongly agree $\square$ Agree $\square$ Neutral $\square$ Disagree $\square$ Strongly disagree
10. How tong, or about how long have you utilized the PCD program in your office? Lo years
11. Relative to the $\$ 37$ annual membership fee that PCD charges for membership, how many visits would it take for a new, first-time PCD patient member to recoup their membership fee in your office?
$\square 1$ visit $\square 2-3$ visits $\mathbb{X} 4-6$ visits [More than 7 visits
12. For a typical, uncomplicated office visit, what is your regular fee? 40

How much is your fee for this same type of patient who ts a member of PCD? $\qquad$ 30 $\qquad$ _.
13. Overall, how would you relate your experience with the PCD program?
(1区) $x$ extremely favorable and beneficial
Favorable and beneficial
$\square$ Neutral
$\square$ Unfavorable and not beneficial
$\square$ Very unfavorable and extremely unbeneficial
14. Were you notified by PCD that the PCD program was no longer going to be offered In Washington as a feebased Discount Plan Organization effective March 22, 2013? Yes or ONo
15. Based on comments and responses you've received from previously enrolled PCD patients, would you say those responses indicate the withdrawal of PCD discounted fees has played a major factor in their ability to receive required or recommended care?
$\square$ Dramatically decreased their ability to receive needed cars
XWecreased their ability to receive needed care
DDidn't matier one way or another
Tilncreased their ability to receive needed care
$\square$ Dramatically increased their ability to receive needed care
16. Has it been your professional, clinical experience that you have seen a decrease in the functionality and/or health of your previously enrolled PCD patients due to the absence of available discounted fees in your office?
$\square$ Numerous previous PCD patients have suffered some loss of improvement in their condition
2 Some previous PCD patients have suffered some loss of improvement in their condition
$\square$ Minimal numbers of previous PCD patients have suffered some loss of improvement in their condition
$\square$ No noticed loss of improvement in PCD patients due to the loss of their ability to afford my care
17. In your opinion, has the enactment of RCW 48.155 .020 enhanced your ability to provide healthcare services to the citizens of your community?
$\square$ Greatly enhanced patient access
$\square$ Enhanced patient access
$\square$ Neither enhanced or reduced access
[T Reduced patent access
$\square$ Greatly reduced patient access
18. Do you have any other comments In regards to your relationship with PGD, the effect it has had on your patients and your practice, or on the efficacy of RCW 48.155.020? (if so, please comment below, or on additional paper.)

Provider Questionnaire
Preferred Chlopopratesc Doctor, Inc, - 507 Ind Avenue South - Canton, AL 35045
Phone: (800) 239.3552 Fax: (888) 755.9005 / (205) 755.7663
www,BeWoll2.com * info@lewoll2, com

Pro Provider H 1493


Please complete this questionnaire and return it in the S.A.S.E. by September 6, 2013. Your Input $f$ s very Important. Thank you for your particlpatfon. First Name theodore Nenhampal $\qquad$ Last Name dint lane Count street Chur modes $402 i \omega$. Cont $\qquad$ City operative Center
[. I certify that I am a particpating PC(I) Provider, but request to remain anonymous.

1. I have utilized the Preferred Chiropractic Doctor (PCD) program in my office. Yes $\square$ No
2. The PCD program has better enabled me to serve patients that are less able to afford my regular fees.

S Strongly agree $\square$ Agree $\square$ Neutral Disagree $\square$ Strongly disagree
3. In my practice setting, patients that were members of the PCD program voiced negative sentiments:

Never heard any complaints
Infrequently heard complaints
$\square$ Heard some complaints
$\square$ Regularly heard complaints
4. If you had any complaints from your patients regarding PCD, what were they specifically about? $\qquad$ NONE
6. Have you ever been notified by a government agency/department, or a trade association, in regard to the passage and enactment of RCW 48.155.020, the legislation regarding the regulation of Discount Plan Organizations enacted by the Washington legislature and Governors' signature and becoming effective on July 26, 2009 ? $\square \mathrm{Yes}$ No
6. When, or about when, did you become aware that there was a law that regulated Discount Plan Organizations In Washington State? (Please state date, or approximate date.) Lancer is
7. In your experience and opinion, have you ever experienced any of the following behaviors in your relationship with) PCD? (Please check any that apply, or none.)
$\square$ Deceptive practices/advertising
$\square$ Fraudulent activity
[improper membership billing practices
Inaccessibility
Shane
8. If you had any issues in question \#7 (or any issues not listed), please describe the specific issues) and whether or not the issue was resolved satisfactorily. (Please use additional paper if needed.) $\qquad$ Nf
9. Being able to offer more affordable fees, through a relationship with a DPO such as PGD, to patients that may not have the financial wherewithal to afford the care they are seeking creates greater access to your care and greater benefit to the patient.
$\square$ Strongly agree $\square$ Agree $\square$ Neutral $\square$ Disagree $\square$ Strongly disagree
10. How long, or about how long have you utilized the PCD program in your office? / 5 yr or Mole
11. Relative to the $\$ 37$ annual membership foo that PCD charges for membership, how many visits would it take for a now, first-time PGD patient member to recoup their membership fee In your office?
$\square 1$ visit $\quad$ X 2 -3 visits $\quad \square 4-6$ visits $\square$ More than 7 visits
12. For a typical, uncomplicated office visit, what is your regular fee?

How much is your fee for this same type of patient who is a member of PCD?
 $\ldots$
13. Overall, how would you relate your experience with the PCD program?

X Extremely favorable and beneficial
$\square$ Favorable and beneficial
$\square$ Neutral
$\square$ Unfavorable and nat beneficial
$\square$ Very unfavorable and extremely unbeneficial
14. Were you notified by PCD that the PCD program was no longer going to be offered in Washington as a feebased Discount Plan Organization effective March 22, 2013 ? Yes or $\square$ No
15. Based on comments and responses you've received from previously enrolled PCD patients, would you say those responses indicate the withdrawal of PCD discounted fees has played a major factor in their ability to receive required or recommended care?
D Dramatically decreased their ability to receive needed care
$\square$ Decreased their ability to receive needed care
पDidn't matter one way or another
$\square$ Increased their ability to receive needed care
$\square$ Dramatically increased their ability to receive needed care
16. Has it been your professional, clinical experience that you have seen a decrease in the functionality and/or health of your previously enrolled PCD patients due to the absence of available discounted fees in your office?
$\square$ Numerous previous PCD patients have suffered some loss of Improvement in their condition
Some previous PCD patients have suffered some toss of Improvement in their condition
Minimal numbers of previous PCO patients have suffered some loss of improvement in their condition
$\square$ No noticed loss of improvement in PCD patients due to the loss of their ability to afford my care
17. In your opinion, has the enactment of RCW 48.155.020 enhanced your ability to provide healthcare services to the citizens of your community?
$\square$ Greatly enhanced patient access
$\square$ Enhanced pallent access
D Neither enhanced or reduced access
Reduced patient access
$G$ Greatly reduced patient access
18. Do you have any other comments In regards to your relationship with PCD, the effect it has had on your patients and your practice, or on the efficacy of RCW 48.155.020? (If so, please comment below, or on additional paper.)


Provider Questionnaire
Preferred Chiropractic Doctor, Int. • 507 and Avenue South • Clayton, AL 35045 Phone: (800) $239-3552$ Fax: (888) 755.9005 / (205) 755.7663
www.BeWell2.rom • info@bewell2.com
$\qquad$


I certify that I am a particpating PCD Provider, but request to remain anonymous.

1. I have utilized the Preferred Chiropractic Doctor (PCD) program in my office. Yes $\square$ No
2. The PCD program has better enabled me to serve patients that are less able to afford my regular fees. $\square$ Strongly agree $\square$ Agree $\square$ Neutral Disagree $\square$ Strongly disagree
3. In my practice setting, patients that were members of the PCD program voiced negative sentiments:
$\square$ Never heard any complaints
Titfifrequentiy heard complaints
[ I Heard some complaints
$\square$ Regularly heard complaints
4. If you had any complaints from your patients regarding PCD , what were they specifically about? $\qquad$
5. Have you ever been notified by a government agency/department, or a trade association, in regard to the passage and enactment of RCW 48.155.020, the legislation regarding the regulation of Discount Plan Organizations enacted by the Washington legislature and Governors' signature and becoming effective on July 26,2009? [Yes Qu fo
6. When, or about when, did you become aware that there was a law that regulated Discount Plan Organizations in Washington State? (Please slate date, or approximate date.) 2013
7. In your experience and opinion, have you ever experienced any of the following behaviors in your relationship with PCD? (Please chook any that apply, or none.)
$\square$ Deceptive practices/advertising
C -Fraudulent activity
[Improper membership billing practices
$\square$ Inaccessibility
Blow ne
8. If you had any issues in question \#7 (or any issues not listed), please describe the specific Issues) and whether or not the issue was resolved satisfactorily. (Please use additional paper if needed.) $\qquad$
$\qquad$
9. Being able to offer more affordable fees, through a relationship with a DPO such as PCD, to patents that may not have the financial wherewithal to afford the care they are seeking creates greater access to your care and greater benefit to the patient.
M Strongly agree $\square$ Agree $\square$ Neutral Disagree $\square$ Strongly disagree
10. How long, or about how long have you utilized the PCD program in your office? not $5 w e l$,
11. Relative to the $\$ 37$ annual membership fee that PCD charges for membership, how many visits would it take for a new, first -time PCD patient member to recoup their membership fee in your office?

## $\square 1$ visit $\sqrt{L} 2-3$ visits $\square 14-6$ visits $\square$ More than 7 visits

12. For a typical, uncomplicated office visit, what is your regular fee? $\qquad$ 60 How much is your fee for this same type of patient who is a member of PCD? $\qquad$ .
13. Overall, how would you relate your experience with the PCD program?

Extremely favorable and beneficial
$\square 1$ Favorable and beneficial
$\square$ Neutral
$\square$ Unfavorable and not beneficial
$\square$ Very unfavorable and extremely unbeneficial
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[^0]:    ${ }^{*}$ Ise the penalty interest rate for each catendar utuater, which the RSS will determine during the first month in the procoding quartor. ise rates are publishec quarterly in an IRS News Release and in a revene: ruling in the Ineernal Revenue Bulletin. To obtain this

