

State of Washington
Office of Insurance Commissioner
2017 Washington Market Share and Loss Ratio
Line of Business: Accident and Health

Top 10 Authorized Companies or
Groups of Companies
Zero Premium Companies Excluded

All Dollars in Thousands

Rank	Group Name	NAIC Code	Dom	Type(1)	Premiums Written	Market Share	Premiums Earned	Losses Incurred(2)	Loss Ratio	Enrollment(3)
1	KAISER FOUNDATION GRP									
	Kaiser Found Hlth Plan of the NW	95540	OR	HMO	\$642,043	2.95%	\$642,043	\$657,178	102.36%	88,805
	Kaiser Found Hlth Plan of WA Options	47055	WA	HCSC	\$967,119	4.45%	\$961,521	\$842,949	87.67%	186,481
	Kaiser Foundation Hlth Plan of WA	95672	WA	HMO	\$2,652,518	12.20%	\$2,654,272	\$2,399,067	90.39%	386,419
	Group Totals				\$4,261,680	19.60%	\$4,257,835	\$3,899,194	91.58%	661,705
2	UNITEDHEALTH GRP									
	All Savers Ins Co	82406	IN	L&D	\$16,052	0.07%	\$16,107	\$17,186	106.70%	
	Golden Rule Ins Co	62286	IN	L&D	\$447	0.00%	\$444	\$243	54.62%	
	Pacificare Life & Hlth Ins Co	70785	IN	L&D	\$2,393	0.01%	\$2,393	\$1,567	65.49%	
	Symphonix Hlth Ins Inc	84549	IL	L&D	\$9,470	0.04%	\$8,693	\$7,956	91.52%	19,890
	Unimerica Ins Co	91529	WI	L&D	\$9,252	0.04%	\$9,196	\$5,220	56.76%	
	UnitedHealthcare Ins Co	79413	CT	L&D	\$1,057,498	4.86%	\$1,064,641	\$865,444	81.29%	
	UnitedHealthcare of OR Inc	95893	OR	HMO	\$864,907	3.98%	\$864,918	\$731,367	84.56%	84,313
	UnitedHealthCare of WA Inc	48038	WA	HCSC	\$1,073,353	4.94%	\$1,076,826	\$932,381	86.59%	268,454
	Group Totals				\$3,033,371	13.95%	\$3,043,218	\$2,561,363	84.16%	372,657
3	PREMERA BLUE CROSS GRP									
	Lifewise Assur Co	94188	WA	L&D	\$118,516	0.55%	\$119,371	\$81,144	67.98%	
	LifeWise Hlth Plan of WA	52633	WA	HCSC	\$183,271	0.84%	\$183,271	\$156,813	85.56%	37,974
	Premera Blue Cross	47570	WA	HCSC	\$2,595,824	11.94%	\$2,565,879	\$2,111,867	82.31%	520,396
	Group Totals				\$2,897,611	13.33%	\$2,868,521	\$2,349,824	81.92%	558,370
4	MOLINA HEALTHCARE INC GRP									
	Molina Hlthcare of WA Inc	96270	WA	HMO	\$2,661,991	12.24%	\$2,660,671	\$2,252,911	84.67%	777,299
	Group Totals				\$2,661,991	12.24%	\$2,660,671	\$2,252,911	84.67%	777,299
5	CAMBIA HEALTH SOLUTIONS INC									
	Asuris NW Hlth	47350	WA	HCSC	\$185,446	0.85%	\$185,490	\$154,101	83.08%	41,301
	BridgeSpan Hlth Co	95303	UT	HMO	\$36,938	0.17%	\$37,189	\$30,199	81.20%	5,220
	LifeMap Assur Co	97985	OR	L&D	\$42,934	0.20%	\$42,745	\$24,615	57.59%	
	Regence BCBS of OR	54933	OR	HCSC	\$232,393	1.07%	\$232,482	\$190,597	81.98%	55,016
	Regence BlueShield	53902	WA	HCSC	\$1,985,529	9.13%	\$1,980,605	\$1,593,752	80.47%	427,702
	Regence Blueshield Of ID Inc	60131	ID	L&D	\$8,843	0.04%	\$8,868	\$7,012	79.07%	1,712
	Group Totals				\$2,492,084	11.46%	\$2,487,379	\$2,000,276	80.42%	530,951
6	COMMUNITY HLTH PLAN OF WA									
	Community Hlth Plan of WA	47049	WA	HCSC	\$1,088,931	5.01%	\$1,088,931	\$974,354	89.48%	292,294
	Group Totals				\$1,088,931	5.01%	\$1,088,931	\$974,354	89.48%	292,294

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7 CENTENE CORP GRP										
	Coordinated Care Corp	95831	IN	HMO	\$106,830	0.49%	\$106,830	\$86,056	80.55%	34,187
	Coordinated Care of WA Inc	15352	WA	HCSC	\$697,847	3.21%	\$697,847	\$645,041	92.43%	202,486
	Health Net Hlth Plan of OR Inc	95800	OR	HMO	\$39,803	0.18%	\$39,803	\$37,594	94.45%	7,220
	Health Net Life Ins Co	66141	CA	L&D	\$46,124	0.21%	\$45,176	\$39,812	88.13%	
	Group Totals				\$890,604	4.10%	\$889,656	\$808,502	90.88%	243,893
8 ANTHEM INC GRP										
	Amerigroup Washington Inc	14073	WA	HCSC	\$589,897	2.71%	\$602,510	\$500,390	83.05%	146,811
	Unicare Life & Hlth Ins Co	80314	IN	L&D	\$30	0.00%	\$31	\$61	198.77%	
	Group Totals				\$589,927	2.71%	\$602,541	\$500,451	83.06%	146,811
9 AETNA GRP										
	Aetna Hlth & Life Ins Co	78700	CT	L&D	\$318	0.00%	\$316	\$156	49.35%	
	Aetna Life Ins Co	60054	CT	L&D	\$545,941	2.51%	\$553,693	\$443,954	80.18%	
	First Hlth Life & Hlth Ins Co	90328	TX	L&D	\$15,341	0.07%	\$15,025	\$11,163	74.30%	
	Group Totals				\$561,600	2.58%	\$569,034	\$455,273	80.01%	
10 DELTA DENTAL OF WA										
	Delta Dental of WA	47341	WA	HCSC	\$493,473	2.27%	\$494,937	\$410,642	82.97%	1,111,410
	Group Totals				\$493,473	2.27%	\$494,937	\$410,642	82.97%	1,111,410
	Top 10 Group Total				\$18,971,271	87.26%	\$18,962,722	\$16,212,791	85.50%	4,695,390
	All Other Companies				\$2,770,707	12.74%	\$2,784,639	\$2,145,498	77.05%	1,504,012
	Totals(4)				\$21,741,978	100.00%	\$21,747,361	\$18,358,289	84.42%	6,199,402

(1)L&D=Life and Disability Ins. Co., P&C=Property and Casualty Ins. Co., HMO=Health Maintenance Organization, HCSC=Health Care Service Contractor, LHSC=Limited HCSC, F=Fraternal, MEWA=Multi Employer Welfare Arrangement

(2)Includes Risk Revenue-related claims and benefits. However, Premiums Written and Premiums Earned do not include Risk Revenue.

(3) Enrollment only provided by companies filing the NAIC Health blank.

(4)Totals do not represent all health coverage in Washington.

State of Washington
Office of Insurance Commissioner
2017 Washington Market Share
Line of Business: Life - Annuities

Top 10 Authorized Companies or Groups of
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All Dollars in Thousands

Rank	Group Name	NAIC Code	Dom	Ordinary	Credit	Group	Industrial	Total	Market Share
1	TIAA FAMILY GRP								
	Teachers Ins & Ann Assoc Of Amer	69345	NY	\$185,241	\$0	\$132,507	\$0	\$317,747	7.33%
	TIAA Cref Life Ins Co	60142	NY	\$9,870	\$0	\$0	\$0	\$9,870	0.23%
	Group Totals			\$195,111	\$0	\$132,507	\$0	\$327,617	7.56%
2	NEW YORK LIFE GRP								
	New York Life Ins & Ann Corp	91596	DE	\$310,848	\$0	\$1,962	\$0	\$312,810	7.22%
	New York Life Ins Co	66915	NY	\$4,689	\$0	\$1,572	\$0	\$6,261	0.14%
	Group Totals			\$315,537	\$0	\$3,535	\$0	\$319,071	7.36%
3	Voya Financial Grp								
	Reliastar Life Ins Co	67105	MN	\$5,279	\$0	\$857	\$0	\$6,136	0.14%
	Reliastar Life Ins Co Of NY	61360	NY	\$2	\$0	\$0	\$0	\$2	0.00%
	Security Life Of Denver Ins Co	68713	CO	\$1	\$0	\$0	\$0	\$1	0.00%
	Voya Ins & Ann Co	80942	IA	\$40,554	\$0	\$15	\$0	\$40,569	0.94%
	Voya Retirement Ins & Ann Co	86509	CT	\$177	\$0	\$208,612	\$0	\$208,789	4.82%
	Group Totals			\$46,012	\$0	\$209,484	\$0	\$255,496	5.89%
4	LINCOLN NATL GRP								
	Lincoln Life & Ann Co of NY	62057	NY	\$0	\$0	\$129	\$0	\$129	0.00%
	Lincoln Natl Life Ins Co	65676	IN	\$200,308	\$0	\$32,764	\$0	\$233,073	5.38%
	Group Totals			\$200,308	\$0	\$32,893	\$0	\$233,202	5.38%
5	AMERICAN INTL GRP								
	American Gen Life Ins Co	60488	TX	\$158,771	\$0	\$852	\$0	\$159,623	3.68%
	Variable Ann Life Ins Co	70238	TX	\$43,522	\$0	\$27,114	\$0	\$70,636	1.63%
	Group Totals			\$202,293	\$0	\$27,966	\$0	\$230,259	5.31%
6	JACKSON NATL GRP								
	Jackson Natl Life Ins Co	65056	MI	\$229,200	\$0	\$175	\$0	\$229,375	5.29%
	Group Totals			\$229,200	\$0	\$175	\$0	\$229,375	5.29%
7	PRUDENTIAL OF AMER GRP								
	Pruco Life Ins Co	79227	AZ	\$79,920	\$0	\$0	\$0	\$79,920	1.84%
	Prudential Ann Life Assur Corp	86630	AZ	\$2,358	\$0	\$0	\$0	\$2,358	0.05%
	Prudential Ins Co Of Amer	68241	NJ	\$621	\$0	\$114,063	\$0	\$114,684	2.65%
	Group Totals			\$82,900	\$0	\$114,063	\$0	\$196,963	4.54%
8	PACIFIC LIFE GRP								
	Pacific Life & Ann Co	97268	AZ	\$49	\$0	\$0	\$0	\$49	0.00%
	Pacific Life Ins Co	67466	NE	\$89,114	\$0	\$107,395	\$0	\$196,509	4.53%
	Group Totals			\$89,163	\$0	\$107,395	\$0	\$196,558	4.53%

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9	METROPOLITAN GRP								
	BrightHouse Life Ins Co	87726	DE	\$47,134	\$0	\$5	\$0	\$47,139	1.09%
	General Amer Life Ins Co	63665	MO	\$11	\$0	\$59	\$0	\$70	0.00%
	Metropolitan Life Ins Co	65978	NY	\$4,500	\$0	\$130,320	\$0	\$134,819	3.11%
	Metropolitan Tower Life Ins Co	97136	DE	\$360	\$0	\$0	\$0	\$360	0.01%
	New England Life Ins Co	91626	MA	\$50	\$0	\$0	\$0	\$50	0.00%
	Group Totals			\$52,054	\$0	\$130,384	\$0	\$182,438	4.21%
10	ALLIANZ INS GRP								
	Allianz Life Ins Co Of N Amer	90611	MN	\$170,573	\$0	\$0	\$0	\$170,573	3.93%
	Group Totals			\$170,573	\$0	\$0	\$0	\$170,573	3.93%
	Top Group Totals			\$1,583,150	\$0	\$758,401	\$0	\$2,341,551	54.01%
	All Other Companies			\$1,782,779	\$0	\$210,974	\$0	\$1,993,753	45.99%
	Totals			\$3,365,929	\$0	\$969,375	\$0	\$4,335,304	100.00%

State of Washington
Office of Insurance Commissioner
2017 Washington Market Share
Line of Business: Life - Life Insurance

Top 10 Authorized Companies or Groups of
Companies
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All Dollars in Thousands

Rank	Group Name	NAIC Code	Dom	Ordinary	Credit	Group	Industrial	Total	Market Share
1	METROPOLITAN GRP								
	BrightHouse Life Ins Co	87726	DE	\$32,671	\$0	\$0	\$0	\$32,671	1.26%
	Delaware Amer Life Ins Co	62634	DE	\$18	\$0	\$13	\$0	\$31	0.00%
	General Amer Life Ins Co	63665	MO	\$3,887	\$0	\$2,877	\$0	\$6,764	0.26%
	Metropolitan Life Ins Co	65978	NY	\$20,841	\$0	\$161,515	\$0	\$182,356	7.04%
	Metropolitan Tower Life Ins Co	97136	DE	\$1,087	\$0	\$0	\$0	\$1,087	0.04%
	New England Life Ins Co	91626	MA	\$1,385	\$0	\$0	\$0	\$1,385	0.05%
	Group Totals			\$59,889	\$0	\$164,405	\$0	\$224,294	8.66%
2	NEW YORK LIFE GRP								
	New York Life Ins & Ann Corp	91596	DE	\$40,219	\$0	\$15,211	\$0	\$55,430	2.14%
	New York Life Ins Co	66915	NY	\$140,412	\$0	\$26,652	\$0	\$167,065	6.45%
	NYLife Ins Co Of AZ	81353	AZ	\$1,479	\$0	\$0	\$0	\$1,479	0.06%
	Group Totals			\$182,111	\$0	\$41,863	\$0	\$223,974	8.64%
3	NORTHWESTERN MUT GRP								
	Northwestern Mut Life Ins Co	67091	WI	\$168,660	\$0	\$0	\$0	\$168,660	6.51%
	Group Totals			\$168,660	\$0	\$0	\$0	\$168,660	6.51%
4	PRUDENTIAL OF AMER GRP								
	Pruco Life Ins Co	79227	AZ	\$57,266	\$0	\$0	\$0	\$57,266	2.21%
	Prudential Ann Life Assur Corp	86630	AZ	\$88	\$0	\$0	\$0	\$88	0.00%
	Prudential Ins Co Of Amer	68241	NJ	\$10,402	\$0	\$65,880	\$0	\$76,282	2.94%
	Group Totals			\$67,756	\$0	\$65,880	\$0	\$133,636	5.16%
5	LINCOLN NATL GRP								
	First Penn Pacific Life Ins Co	67652	IN	\$2,028	\$0	\$6	\$0	\$2,034	0.08%
	Lincoln Life & Ann Co of NY	62057	NY	\$172	\$0	\$27	\$0	\$200	0.01%
	Lincoln Natl Life Ins Co	65676	IN	\$89,742	\$0	\$12,739	\$0	\$102,481	3.96%
	Group Totals			\$91,943	\$0	\$12,772	\$0	\$104,714	4.04%
6	STATE FARM GRP								
	State Farm Life Ins Co	69108	IL	\$85,881	\$0	\$764	\$0	\$86,645	3.34%
	Group Totals			\$85,881	\$0	\$764	\$0	\$86,645	3.34%
7	PACIFIC LIFE GRP								
	Pacific Life Ins Co	67466	NE	\$72,652	\$0	\$0	\$0	\$72,652	2.80%
	Group Totals			\$72,652	\$0	\$0	\$0	\$72,652	2.80%
8	JOHN HANCOCK GRP								
	John Hancock Life & Hlth Ins Co	93610	MA	\$10	\$0	\$0	\$0	\$10	0.00%
	John Hancock Life Ins Co USA	65838	MI	\$72,115	\$0	(\$731)	\$0	\$71,384	2.76%
	Group Totals			\$72,125	\$0	(\$731)	\$0	\$71,394	2.76%

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2017 Washington Market Share
Line of Business: Life - Life Insurance

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9	Aegon US Holding Grp								
	Transamerica Advisors Life Ins Co	79022	AR	\$100	\$0	\$0	\$0	\$100	0.00%
	Transamerica Financial Life Ins Co	70688	NY	\$131	\$0	\$2	\$0	\$133	0.01%
	Transamerica Life Ins Co	86231	IA	\$30,858	\$5	\$1,533	\$0	\$32,396	1.25%
	Transamerica Premier Life Ins Co	66281	IA	\$34,324	\$0	\$255	\$0	\$34,579	1.33%
	Group Totals			\$65,413	\$5	\$1,789	\$0	\$67,207	2.59%
10	MASS MUT LIFE INS GRP								
	CM Life Ins Co	93432	CT	\$2,866	\$0	\$0	\$0	\$2,866	0.11%
	Massachusetts Mut Life Ins Co	65935	MA	\$54,625	\$0	\$5,947	\$0	\$60,571	2.34%
	MML Bay State Life Ins Co	70416	CT	\$720	\$0	\$0	\$0	\$720	0.03%
	Group Totals			\$58,211	\$0	\$5,947	\$0	\$64,158	2.48%
	Top Group Totals			\$924,640	\$5	\$292,689	\$0	\$1,217,334	46.99%
	All Other Companies			\$1,033,575	\$2,991	\$336,931	\$2	\$1,373,499	53.01%
	Totals			\$1,958,215	\$2,996	\$629,620	\$2	\$2,590,833	100.00%

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1	PRUDENTIAL OF AMER GRP								
	Prudential Ins Co Of Amer	68241	NJ	\$0	\$0	\$412,174	\$0	\$412,174	25.66%
	Prudential Retirement Ins & Ann Co	93629	CT	\$0	\$0	\$6	\$0	\$6	0.00%
	Group Totals			\$0	\$0	\$412,181	\$0	\$412,181	25.66%
2	JOHN HANCOCK GRP								
	John Hancock Life Ins Co USA	65838	MI	\$0	\$0	\$300,249	\$0	\$300,249	18.69%
	Group Totals			\$0	\$0	\$300,249	\$0	\$300,249	18.69%
3	NATIONWIDE CORP GRP								
	Nationwide Life & Ann Ins Co	92657	OH	\$71,308	\$0	\$0	\$0	\$71,308	4.44%
	Nationwide Life Ins Co	66869	OH	\$58,502	\$0	\$55,832	\$0	\$114,333	7.12%
	Group Totals			\$129,809	\$0	\$55,832	\$0	\$185,641	11.56%
4	Meiji Yasuda Life Ins Grp								
	Standard Ins Co	69019	OR	\$0	\$0	\$175,474	\$0	\$175,474	10.92%
	Group Totals			\$0	\$0	\$175,474	\$0	\$175,474	10.92%
5	Aegon US Holding Grp								
	Transamerica Financial Life Ins Co	70688	NY	\$0	\$0	\$91,164	\$0	\$91,164	5.68%
	Transamerica Life Ins Co	86231	IA	\$0	\$0	\$81,814	\$0	\$81,814	5.09%
	Group Totals			\$0	\$0	\$172,978	\$0	\$172,978	10.77%
6	NEW YORK LIFE GRP								
	New York Life Ins Co	66915	NY	\$0	\$0	\$123,564	\$0	\$123,564	7.69%
	Group Totals			\$0	\$0	\$123,564	\$0	\$123,564	7.69%
7	MASS MUT LIFE INS GRP								
	Massachusetts Mut Life Ins Co	65935	MA	\$0	\$0	\$64,006	\$0	\$64,006	3.98%
	Group Totals			\$0	\$0	\$64,006	\$0	\$64,006	3.98%
8	METROPOLITAN GRP								
	Metropolitan Life Ins Co	65978	NY	\$0	\$0	\$55,228	\$0	\$55,228	3.44%
	Group Totals			\$0	\$0	\$55,228	\$0	\$55,228	3.44%
9	Mutual Of Amer Life Ins Co								
	Mutual Of Amer Life Ins Co	88668	NY	\$6,992	\$0	\$37,351	\$0	\$44,343	2.76%
	Group Totals			\$6,992	\$0	\$37,351	\$0	\$44,343	2.76%
10	HARTFORD FIRE & CAS GRP								
	Hartford Life & Ann Ins Co	71153	CT	\$1,297	\$0	\$0	\$0	\$1,297	0.08%
	Hartford Life Ins Co	88072	CT	\$904	\$0	\$39,747	\$0	\$40,651	2.53%
	Group Totals			\$2,202	\$0	\$39,747	\$0	\$41,949	2.61%

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	Top Group Totals			\$139,004	\$0	\$1,436,610	\$0	\$1,575,613	98.09%
	All Other Companies			\$2	\$0	\$30,639	\$0	\$30,641	1.91%
	Totals			\$139,006	\$0	\$1,467,249	\$0	\$1,606,254	100.00%

State of Washington

Office of Insurance Commissioner

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Line of Business: Property and Casualty Totals (excludes Accident and Health)

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Rank	Group Name	NAIC Code	DOM	Direct Premiums Written	Market Share	Direct Premiums Earned	Direct Losses Incurred	Loss Ratio
1 LIBERTY MUT GRP								
	American Economy Ins Co	19690	IN	\$4,292	0.04%	\$8,632	\$6,417	74.34%
	American Fire & Cas Co	24066	NH	\$44,965	0.40%	\$42,031	\$24,319	57.86%
	American States Ins Co	19704	IN	\$17,294	0.15%	\$25,096	\$11,033	43.96%
	American States Preferred Ins Co	37214	IN	\$4,010	0.04%	\$4,460	\$3,439	77.10%
	Employers Ins of Wausau	21458	WI	\$2,947	0.03%	\$2,437	\$1,232	50.57%
	First Liberty Ins Corp	33588	IL	\$1,314	0.01%	\$1,237	\$1,096	88.58%
	First Natl Ins Co Of Amer	24724	NH	\$315,576	2.82%	\$300,022	\$219,028	73.00%
	General Ins Co Of Amer	24732	NH	\$4,747	0.04%	\$6,800	\$5,320	78.23%
	Ironshore Ind Inc	23647	MN	\$4,060	0.04%	\$4,198	\$2,074	49.41%
	Liberty Ins Corp	42404	IL	\$33,558	0.30%	\$31,346	\$23,410	74.68%
	Liberty Ins Underwriters Inc	19917	IL	\$75,820	0.68%	\$75,584	\$41,928	55.47%
	Liberty Mut Fire Ins Co	23035	WI	\$123,514	1.11%	\$129,718	\$66,574	51.32%
	Liberty Mut Ins Co	23043	MA	\$27,581	0.25%	\$27,281	\$990	3.63%
	Liberty Northwest Ins Corp	41939	OR	\$2,746	0.02%	\$3,423	\$2,019	58.98%
	LM Gen Ins Co	36447	IL	\$28,782	0.26%	\$20,826	\$16,264	78.09%
	LM Ins Corp	33600	IL	\$20,564	0.18%	\$16,726	\$8,061	48.19%
	North Pacific Ins Co	23892	OR	\$16,271	0.15%	\$16,194	\$11,027	68.09%
	Ohio Cas Ins Co	24074	NH	\$56,565	0.51%	\$52,018	\$23,891	45.93%
	Ohio Security Ins Co	24082	NH	\$134,863	1.21%	\$124,272	\$78,826	63.43%
	Oregon Automobile Ins Co	23922	OR	\$1,705	0.02%	\$1,748	\$2,160	123.54%
	Safeco Ins Co Of Amer	24740	NH	\$232,792	2.08%	\$226,300	\$88,037	38.90%
	Safeco Ins Co Of IL	39012	IL	\$123,032	1.10%	\$124,341	\$75,395	60.64%
	Safeco Ins Co of OR	11071	OR	\$21,515	0.19%	\$22,188	\$12,429	56.02%
	Wausau Underwriters Ins Co	26042	WI	\$1	0.00%	\$358	(\$1,123)	(313.58)%
	West Amer Ins Co	44393	IN	\$40,151	0.36%	\$33,963	\$15,605	45.95%
	Group Totals			\$1,338,664	11.98%	\$1,301,200	\$739,449	56.78%
2 STATE FARM GRP								
	State Farm Fire & Cas Co	25143	IL	\$491,701	4.40%	\$488,105	\$260,667	53.40%
	State Farm Mut Auto Ins Co	25178	IL	\$787,385	7.05%	\$767,954	\$508,206	66.18%
	Group Totals			\$1,279,086	11.45%	\$1,256,059	\$768,873	61.21%

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Line of Business: Property and Casualty Totals (excludes Accident and Health)

All Dollars in Thousands

Rank	Group Name	NAIC Code	DOM	Direct Premiums Written	Market Share	Direct Premiums Earned	Direct Losses Incurred	Loss Ratio
3 FARMERS INS GRP								
	21st Century Advantage Ins Co	25232	MN	\$584	0.01%	\$1,192	\$511	42.89%
	21st Century Centennial Ins Co	34789	PA	\$204	0.00%	\$424	\$188	44.36%
	21st Century N Amer Ins Co	32220	NY	\$1,036	0.01%	\$1,947	\$2,349	120.67%
	21st Century Preferred Ins Co	22225	PA	\$20	0.00%	\$82	(\$19)	(23.19)%
	21st Century Premier Ins Co	20796	PA	\$1,042	0.01%	\$2,453	\$2,090	85.20%
	Coast Natl Ins Co	25089	CA	\$33,020	0.30%	\$29,780	\$16,188	54.36%
	Farmers Ins Co Of WA	21644	WA	\$326,595	2.92%	\$334,530	\$174,054	52.03%
	Farmers Ins Exch	21652	CA	\$36,294	0.32%	\$36,616	\$14,484	39.56%
	Fire Ins Exch	21660	CA	\$60,707	0.54%	\$64,952	\$28,381	43.70%
	Foremost Ins Co Grand Rapids MI	11185	MI	\$87,773	0.79%	\$84,377	\$39,372	46.66%
	Foremost Prop & Cas Ins Co	11800	MI	\$8,272	0.07%	\$8,289	\$5,538	66.80%
	Foremost Signature Ins Co	41513	MI	\$1,862	0.02%	\$1,989	\$193	9.71%
	Mid Century Ins Co	21687	CA	\$142,332	1.27%	\$138,537	\$86,181	62.21%
	Truck Ins Exch	21709	CA	\$60,285	0.54%	\$52,688	\$28,292	53.70%
	Group Totals			\$760,026	6.80%	\$757,857	\$397,803	52.49%
4 ALLSTATE INS GRP								
	Allstate Fire & Cas Ins Co	29688	IL	\$282,539	2.53%	\$278,823	\$157,318	56.42%
	Allstate Ind Co	19240	IL	\$94,790	0.85%	\$95,932	\$48,028	50.06%
	Allstate Ins Co	19232	IL	\$136,198	1.22%	\$138,661	\$81,441	58.73%
	Allstate Prop & Cas Ins Co	17230	IL	\$127,318	1.14%	\$125,164	\$66,652	53.25%
	Encompass Ind Co	15130	IL	\$26,219	0.23%	\$26,331	\$15,293	58.08%
	Encompass Ins Co Of Amer	10071	IL	\$5,378	0.05%	\$5,755	\$3,385	58.81%
	Esurance Ins Co	25712	WI	\$39,311	0.35%	\$38,702	\$24,831	64.16%
	First Colonial Ins Co	29980	FL	\$1,180	0.01%	\$1,701	\$1,546	90.90%
	Group Totals			\$712,933	6.38%	\$711,069	\$398,494	56.04%

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All Dollars in Thousands

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5 BERKSHIRE HATHAWAY GRP								
	Amguard Ins Co	42390	PA	\$1,176	0.01%	\$248	\$113	45.43%
	AttPro RRG Recip RRG	13795	DC	\$664	0.01%	\$571	\$813	142.45%
	Berkshire Hathaway Homestate Ins Co	20044	NE	\$2,244	0.02%	\$2,118	\$236	11.16%
	Berkshire Hathaway Specialty Ins Co	22276	NE	\$5,488	0.05%	\$3,328	\$2,788	83.78%
	California Ins Co	38865	CA	\$121	0.00%	\$121	\$15	12.73%
	Central States Ind Co Of Omaha	34274	NE	\$567	0.01%	\$574	\$47	8.28%
	Columbia Ins Co	27812	NE	\$1,812	0.02%	\$1,828	\$829	45.33%
	Continental Divide Ins Co	35939	CO	\$5,182	0.05%	\$4,483	\$2,796	62.38%
	Continental Ind Co	28258	IA	\$1	0.00%	\$1	\$0	26.06%
	GEICO Advantage Ins Co	14138	NE	\$152,462	1.36%	\$138,667	\$119,701	86.32%
	Geico Cas Co	41491	MD	\$3,623	0.03%	\$3,754	\$2,573	68.54%
	GEICO Choice Ins Co	14139	NE	\$92,895	0.83%	\$85,467	\$64,474	75.44%
	Geico Gen Ins Co	35882	MD	\$149,589	1.34%	\$149,804	\$98,670	65.87%
	Geico Ind Co	22055	MD	\$59,958	0.54%	\$61,083	\$39,208	64.19%
	GEICO Marine Ins Co	37923	MD	\$4,550	0.04%	\$3,263	\$2,398	73.49%
	GEICO Secure Ins Co	14137	NE	\$55,934	0.50%	\$52,079	\$38,108	73.17%
	General Reins Corp	22039	DE	\$578	0.01%	\$570	\$113	19.83%
	General Star Natl Ins Co	11967	DE	\$86	0.00%	\$82	(\$13)	(15.76)%
	Genesis Ins Co	38962	DE	\$39	0.00%	\$30	\$17	56.20%
	Government Employees Ins Co	22063	MD	\$53,732	0.48%	\$52,808	\$35,128	66.52%
	Medical Protective Co	11843	IN	\$6,432	0.06%	\$6,592	\$165	2.51%
	National Ind Co	20087	NE	\$8,844	0.08%	\$8,873	\$2,868	32.33%
	National Liab & Fire Ins Co	20052	CT	\$1,000	0.01%	\$2,067	\$319	15.44%
	Oak River Ins Co	34630	NE	\$3	0.00%	\$1	\$0	32.50%
	Redwood Fire & Cas Ins Co	11673	NE	\$6	0.00%	\$1	\$0	32.35%
	United States Liab Ins Co	25895	PA	\$7,030	0.06%	\$6,839	\$4,681	68.45%
	Group Totals			\$614,014	5.50%	\$585,252	\$416,051	71.09%
6 UNITED SERV AUTOMOBILE ASSN GRP								
	Garrison Prop & Cas Ins Co	21253	TX	\$59,543	0.53%	\$56,292	\$38,762	68.86%
	United Serv Automobile Assn	25941	TX	\$227,285	2.03%	\$221,946	\$157,404	70.92%
	USAA Cas Ins Co	25968	TX	\$202,232	1.81%	\$194,515	\$137,685	70.78%
	USAA Gen Ind Co	18600	TX	\$107,099	0.96%	\$100,898	\$70,132	69.51%
	Group Totals			\$596,160	5.34%	\$573,651	\$403,983	70.42%

State of Washington

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All Dollars in Thousands

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7 PROGRESSIVE GRP								
	American Strategic Ins Corp	10872	FL	\$6,827	0.06%	\$5,084	\$2,324	45.71%
	National Continental Ins Co	10243	NY	\$913	0.01%	\$801	\$809	101.08%
	Progressive Amer Ins Co	24252	OH	\$262	0.00%	\$271	(\$37)	(13.54)%
	Progressive Cas Ins Co	24260	OH	\$172,329	1.54%	\$162,039	\$98,968	61.08%
	Progressive Classic Ins Co	42994	WI	\$6,431	0.06%	\$6,635	\$3,179	47.91%
	Progressive Direct Ins Co	16322	OH	\$270,009	2.42%	\$255,276	\$164,737	64.53%
	Progressive Max Ins Co	24279	OH	\$2,513	0.02%	\$2,613	\$412	15.76%
	Progressive Northern Ins Co	38628	WI	\$125	0.00%	\$118	\$17	14.62%
	Progressive Northwestern Ins Co	42919	OH	\$172	0.00%	\$199	\$1,063	533.60%
	Progressive Preferred Ins Co	37834	OH	\$147	0.00%	\$151	\$203	134.33%
	United Financial Cas Co	11770	OH	\$56,041	0.50%	\$54,954	\$43,273	78.74%
	Group Totals			\$515,768	4.62%	\$488,140	\$314,947	64.52%
8 Pemco Mut Ins Co								
	Pemco Mut Ins Co	24341	WA	\$411,512	3.68%	\$400,666	\$263,833	65.85%
	Group Totals			\$411,512	3.68%	\$400,666	\$263,833	65.85%
9 Travelers Grp								
	Automobile Ins Co Of Hartford CT	19062	CT	\$6,230	0.06%	\$6,315	\$5,903	93.47%
	Charter Oak Fire Ins Co	25615	CT	\$15,891	0.14%	\$15,062	\$11,643	77.30%
	Farmington Cas Co	41483	CT	\$1	0.00%	\$2	\$30	1904.35%
	Northland Ins Co	24015	CT	\$8,198	0.07%	\$8,187	\$7,914	96.67%
	Phoenix Ins Co	25623	CT	\$14,833	0.13%	\$14,729	\$7,042	47.81%
	St Paul Fire & Marine Ins Co	24767	CT	\$438	0.00%	\$343	\$10,487	3060.39%
	Standard Fire Ins Co	19070	CT	\$68,355	0.61%	\$59,636	\$47,519	79.68%
	Travelers Cas & Surety Co	19038	CT	\$4,892	0.04%	\$1,252	\$915	73.09%
	Travelers Cas & Surety Co Of Amer	31194	CT	\$63,402	0.57%	\$61,083	\$23,189	37.96%
	Travelers Cas Ins Co Of Amer	19046	CT	\$15,730	0.14%	\$15,055	\$6,290	41.78%
	Travelers Commercial Ins Co	36137	CT	\$5,493	0.05%	\$5,601	\$3,860	68.91%
	Travelers Home & Marine Ins Co	27998	CT	\$56,657	0.51%	\$54,229	\$30,897	56.97%
	Travelers Ind Co	25658	CT	\$24,993	0.22%	\$23,909	\$11,331	47.39%
	Travelers Ind Co Of Amer	25666	CT	\$12,863	0.12%	\$12,635	\$4,345	34.39%
	Travelers Ind Co Of CT	25682	CT	\$7,538	0.07%	\$8,461	\$3,915	46.28%
	Travelers Prop Cas Co Of Amer	25674	CT	\$57,924	0.52%	\$58,549	\$61,116	104.38%
	Group Totals			\$363,439	3.25%	\$345,048	\$236,395	68.68%

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Rank	Group Name	NAIC Code	DOM	Direct Premiums Written	Market Share	Direct Premiums Earned	Direct Losses Incurred	Loss Ratio
10	AMERICAN FAMILY INS GRP							
	American Family Ins Co	10386	WI	\$76,959	0.69%	\$64,127	\$58,171	90.71%
	American Family Mut Ins Co SI	19275	WI	\$158,080	1.42%	\$166,389	\$114,678	68.92%
	American Standard Ins Co of WI	19283	WI	\$878	0.01%	\$984	\$183	18.58%
	Homesite Ins Co	17221	WI	\$10,967	0.10%	\$7,016	\$4,422	63.04%
	Homesite Ins Co Of The Midwest	13927	WI	\$27,103	0.24%	\$27,938	\$19,926	71.32%
	Midvale Ind Co	27138	WI	\$594	0.01%	\$287	\$160	55.54%
	Permanent Gen Assur Corp	37648	WI	\$13,127	0.12%	\$12,341	\$9,879	80.05%
	Group Totals			\$287,708	2.58%	\$279,082	\$207,418	74.32%
	Top Group Totals			\$6,879,311	61.58%	\$6,698,023	\$4,147,246	61.92%
	All Other Companies			\$4,292,111	38.42%	\$4,231,159	\$2,367,436	55.95%
	Totals			\$11,171,422	100.00%	\$10,929,181	\$6,514,682	59.61%

(1) Excluding all Loss Adjustment Expenses (LAE)

State of Washington
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Line of Business: Title

Top 10 Authorized Companies or Groups of
Companies

Zero Premium Companies Excluded

All Dollars in Thousands

Rank	Group Name	NAIC Code	DOM	Premiums Written	Market Share	Premiums Earned	Losses Incurred	Loss Ratio(1)
1	FIDELITY NATL FIN GRP							
	Chicago Title Ins Co	50229	FL	\$88,500	23.04%	\$87,641	\$4,191	4.78%
	Commonwealth Land Title Ins Co	50083	FL	\$12,548	3.27%	\$11,852	(\$3,737)	(31.53)%
	Fidelity Natl Title Ins Co	51586	FL	\$34,742	9.05%	\$34,435	\$1,500	4.36%
	National Title Ins Of NY Inc	51020	NY	\$5,708	1.49%	\$5,665	\$81	1.43%
	Group Totals			\$141,499	36.84%	\$139,593	\$2,036	1.46%
2	FIRST AMER TITLE GRP							
	First Amer Title Ins Co	50814	NE	\$109,356	28.48%	\$107,580	\$5,794	5.39%
	Group Totals			\$109,356	28.48%	\$107,580	\$5,794	5.39%
3	OLD REPUBLIC GRP							
	Old Republic Natl Title Ins Co	50520	FL	\$52,752	13.74%	\$52,401	\$1,279	2.44%
	Group Totals			\$52,752	13.74%	\$52,401	\$1,279	2.44%
4	STEWART TITLE GRP							
	Stewart Title Guar Co	50121	TX	\$40,079	10.44%	\$39,979	\$1,331	3.33%
	Group Totals			\$40,079	10.44%	\$39,979	\$1,331	3.33%
5	Title Resources Guar Co							
	Title Resources Guar Co	50016	TX	\$21,709	5.65%	\$21,179	(\$13)	(0.06)%
	Group Totals			\$21,709	5.65%	\$21,179	(\$13)	(0.06)%
6	GGC Grp							
	WFG Natl Title Ins Co	51152	SC	\$16,770	4.37%	\$15,525	\$213	1.37%
	Group Totals			\$16,770	4.37%	\$15,525	\$213	1.37%
7	Westcor Land Title Ins Co							
	Westcor Land Title Ins Co	50050	SC	\$998	0.26%	\$968	\$19	1.94%
	Group Totals			\$998	0.26%	\$968	\$19	1.94%
8	North Amer Title Ins Co							
	North Amer Title Ins Co	50130	CA	\$874	0.23%	\$886	\$0	(0.02)%
	Group Totals			\$874	0.23%	\$886	\$0	(0.02)%
	Top Group Totals			\$384,039	100.00%	\$378,110	\$10,658	2.82%
	All Other Companies			\$0	0.00%	\$0	\$0	0.00%
	Totals			\$384,039	100.00%	\$378,110	\$10,658	2.82%

(1) Excluding all Loss Adjustment Expenses (LAE), except for Title.