

Top 10 Authorized Companies or
Groups of Companies
Zero Premium Companies Excluded

State of Washington
Office of Insurance Commissioner
2016 Washington Market Share and Loss Ratio
Line of Business: Accident and Health

All Dollars in Thousands

Rank	Group Name	NAIC Code	Dom	Type(1)	Premiums Written	Market Share	Premiums Earned	Losses Incurred(2)	Loss Ratio	Enrollment(3)
1	PREMERA BLUE CROSS GRP									
	Lifewise Assur Co	94188	WA	L&D	\$103,495	0.51%	\$108,522	\$86,295	79.52%	
	LifeWise Hlth Plan of WA	52633	WA	HCSC	\$176,475	0.86%	\$176,971	\$161,063	91.01%	45,079
	Premera Blue Cross	47570	WA	HCSC	\$3,103,013	15.17%	\$3,105,800	\$2,734,262	88.04%	669,022
	Group Totals				\$3,382,983	16.54%	\$3,391,293	\$2,981,620	87.92%	714,101
2	GROUP HLTH COOP GRP									
	Group Hlth Coop	95672	WA	HMO	\$2,441,459	11.94%	\$2,451,737	\$2,216,485	90.40%	362,849
	Group Hlth Options Inc	47055	WA	HCSC	\$884,450	4.33%	\$896,460	\$783,158	87.36%	184,636
	Group Totals				\$3,325,908	16.26%	\$3,348,197	\$2,999,643	89.59%	547,485
3	UNITEDHEALTH GRP									
	All Savers Ins Co	82406	IN	L&D	\$10,658	0.05%	\$10,654	\$12,441	116.77%	
	Golden Rule Ins Co	62286	IN	L&D	\$298	0.00%	\$295	\$164	55.61%	
	Pacificare Life & Hlth Ins Co	70785	IN	L&D	\$2,580	0.01%	\$2,580	\$1,963	76.08%	
	Symphonix Hlth Ins Inc	84549	IL	L&D	\$5,127	0.03%	\$5,306	\$4,011	75.60%	7,040
	Unimerica Ins Co	91529	WI	L&D	\$6,513	0.03%	\$6,590	\$5,139	77.99%	
	UnitedHealthcare Ins Co	79413	CT	L&D	\$960,836	4.70%	\$975,143	\$785,231	80.52%	
	UnitedHealthcare Life Ins Co	97179	WI	L&D	\$483	0.00%	\$482	\$479	99.40%	
	UnitedHealthcare of OR Inc	95893	OR	HMO	\$695,336	3.40%	\$693,934	\$580,308	83.63%	68,163
	UnitedHealthCare of WA Inc	48038	WA	HCSC	\$1,023,492	5.01%	\$1,027,265	\$870,215	84.71%	271,325
	Group Totals				\$2,705,324	13.23%	\$2,722,249	\$2,259,951	83.02%	346,528
4	MOLINA HEALTHCARE INC GRP									
	Molina Hlthcare of WA Inc	96270	WA	HMO	\$2,272,237	11.11%	\$2,309,901	\$1,987,189	86.03%	736,233
	Group Totals				\$2,272,237	11.11%	\$2,309,901	\$1,987,189	86.03%	736,233
5	CAMBIA HEALTH SOLUTIONS INC									
	Asuris NW Hlth	47350	WA	HCSC	\$141,928	0.69%	\$141,746	\$114,940	81.09%	37,100
	BridgeSpan Hlth Co	95303	UT	HMO	\$32,755	0.16%	\$32,755	\$24,956	76.19%	4,537
	LifeMap Assur Co	97985	OR	L&D	\$41,195	0.20%	\$40,948	\$29,688	72.50%	
	Regence BCBS of OR	54933	OR	HCSC	\$143,220	0.70%	\$142,928	\$126,338	88.39%	25,261
	Regence BlueShield	53902	WA	HCSC	\$1,681,672	8.22%	\$1,675,685	\$1,345,314	80.28%	390,450
	Regence Blueshield Of ID Inc	60131	ID	L&D	\$7,969	0.04%	\$7,956	\$6,349	79.80%	1,664
	Group Totals				\$2,048,740	10.02%	\$2,042,017	\$1,647,584	80.68%	459,012
6	COMMUNITY HLTH PLAN OF WA									
	Community Hlth Plan of WA	47049	WA	HCSC	\$1,073,252	5.25%	\$1,073,252	\$951,576	88.66%	310,751
	Group Totals				\$1,073,252	5.25%	\$1,073,252	\$951,576	88.66%	310,751

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7	CENTENE CORP GRP										
	Coordinated Care Corp	95831	IN	HMO	\$78,893	0.39%	\$78,893	\$64,627	81.92%	27,200	
	Coordinated Care of WA Inc	15352	WA	HCSC	\$691,404	3.38%	\$691,404	\$616,775	89.21%	206,513	
	Health Net Hlth Plan of OR Inc	95800	OR	HMO	\$44,619	0.22%	\$44,619	\$40,742	91.31%	11,620	
	Health Net Life Ins Co	66141	CA	L&D	\$44,239	0.22%	\$44,396	\$40,549	91.33%		
	Group Totals				\$859,155	4.20%	\$859,312	\$762,693	88.76%	245,333	
8	KAISER FOUNDATION GRP										
	Kaiser Found Hlth Plan of the NW	95540	OR	HMO	\$606,738	2.97%	\$606,738	\$616,775	101.65%	85,667	
	Group Totals				\$606,738	2.97%	\$606,738	\$616,775	101.65%	85,667	
9	ANTHEM INC GRP										
	Amerigroup Washington Inc	14073	WA	HMO	\$571,323	2.79%	\$570,696	\$467,750	81.96%	150,623	
	Unicare Life & Hlth Ins Co	80314	IN	L&D	\$19	0.00%	\$16	\$21	135.92%		
	Group Totals				\$571,342	2.79%	\$570,712	\$467,771	81.96%	150,623	
10	DELTA DENTAL OF WA										
	Delta Dental of WA	47341	WA	HCSC	\$473,765	2.32%	\$475,775	\$397,105	83.46%	1,083,154	
	Group Totals				\$473,765	2.32%	\$475,775	\$397,105	83.46%	1,083,154	
	Top 10 Group Total				\$17,319,445	84.70%	\$17,399,446	\$15,071,907	86.62%	4,678,887	
	All Other Companies				\$3,128,942	15.30%	\$3,096,082	\$2,472,543	79.86%	1,334,410	
	Totals(4)				\$20,448,387	100.00%	\$20,495,527	\$17,544,450	85.60%	6,013,297	

(1)L&D=Life and Disability Ins. Co., P&C=Property and Casualty Ins. Co., HMO=Health Maintenance Organization, HCSC=Health Care Service Contractor, LHSC=Limited HCSC, F= Fraternal, MEWA=Multiple Employer Welfare Arrangement

(2)Includes Risk Revenue-related claims and benefits. However, Premiums Written and Premiums Earned do not include Risk Revenue.

(3) Enrollment only provided by companies filing the NAIC Health blank.

(4)Totals do not represent all health coverage in Washington.

State of Washington
Office of Insurance Commissioner
2016 Washington Market Share
Line of Business: Life - Annuities

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All Dollars in Thousands

Rank	Group Name	NAIC Code	Dom	Ordinary	Credit	Group	Industrial	Total	Market Share
1	TIAA FAMILY GRP								
	Teachers Ins & Ann Assoc Of Amer	69345	NY	\$213,816	\$0	\$148,044	\$0	\$361,860	8.47%
	TIAA Cref Life Ins Co	60142	NY	\$9,063	\$0	\$0	\$0	\$9,063	0.21%
	Group Totals			\$222,879	\$0	\$148,044	\$0	\$370,923	8.68%
2	NEW YORK LIFE GRP								
	New York Life Ins & Ann Corp	91596	DE	\$319,787	\$0	\$2,419	\$0	\$322,206	7.54%
	New York Life Ins Co	66915	NY	\$9,357	\$0	\$1,590	\$0	\$10,948	0.26%
	Group Totals			\$329,145	\$0	\$4,010	\$0	\$333,154	7.80%
3	AMERICAN INTL GRP								
	American Gen Life Ins Co	60488	TX	\$188,880	\$0	\$952	\$0	\$189,833	4.44%
	United States Life Ins Co in the Cit	70106	NY	\$117	\$0	\$0	\$0	\$117	0.00%
	Variable Ann Life Ins Co	70238	TX	\$60,353	\$0	\$26,589	\$0	\$86,942	2.04%
	Group Totals			\$249,350	\$0	\$27,541	\$0	\$276,892	6.48%
4	JACKSON NATL GRP								
	Jackson Natl Life Ins Co	65056	MI	\$243,098	\$0	\$521	\$0	\$243,619	5.70%
	Group Totals			\$243,098	\$0	\$521	\$0	\$243,619	5.70%
5	ALLIANZ INS GRP								
	Allianz Life Ins Co Of N Amer	90611	MN	\$228,618	\$0	\$0	\$0	\$228,618	5.35%
	Group Totals			\$228,618	\$0	\$0	\$0	\$228,618	5.35%
6	Sammons Enterprises Grp								
	Guggenheim Life & Ann Co	83607	DE	\$18,556	\$0	\$0	\$0	\$18,556	0.43%
	Midland Natl Life Ins Co	66044	IA	\$56,608	\$0	\$90	\$0	\$56,698	1.33%
	North Amer Co Life & Hlth Ins	66974	IA	\$39,944	\$0	\$5	\$0	\$39,949	0.94%
	Security Benefit Life Ins Co	68675	KS	\$99,361	\$0	\$205	\$0	\$99,566	2.33%
	Group Totals			\$214,469	\$0	\$300	\$0	\$214,769	5.03%
7	Voya Financial Grp								
	Reliastar Life Ins Co	67105	MN	\$6,125	\$0	\$1,378	\$0	\$7,503	0.18%
	Reliastar Life Ins Co Of NY	61360	NY	\$2	\$0	\$0	\$0	\$2	0.00%
	Security Life Of Denver Ins Co	68713	CO	\$1	\$0	\$0	\$0	\$1	0.00%
	Voya Ins & Ann Co	80942	IA	\$40,845	\$0	\$244	\$0	\$41,089	0.96%
	Voya Retirement Ins & Ann Co	86509	CT	\$544	\$0	\$159,366	\$0	\$159,910	3.74%
	Group Totals			\$47,517	\$0	\$160,987	\$0	\$208,504	4.88%
8	PRUDENTIAL OF AMER GRP								
	Pruco Life Ins Co	79227	AZ	\$107,537	\$0	\$0	\$0	\$107,537	2.52%
	Prudential Ann Life Assur Corp	86630	AZ	\$32	\$0	\$0	\$0	\$32	0.00%
	Prudential Ins Co Of Amer	68241	NJ	\$1,289	\$0	\$80,229	\$0	\$81,518	1.91%
	Group Totals			\$108,858	\$0	\$80,229	\$0	\$189,087	4.43%

State of Washington
Office of Insurance Commissioner
2016 Washington Market Share
Line of Business: Life - Annuities

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Rank	Group Name	NAIC Code	Dom	Ordinary	Credit	Group	Industrial	Total	Market Share
9	LINCOLN NATL GRP								
	Lincoln Life & Ann Co of NY	62057	NY	\$0	\$0	\$98	\$0	\$98	0.00%
	Lincoln Natl Life Ins Co	65676	IN	\$163,809	\$0	\$22,964	\$0	\$186,773	4.37%
	Group Totals			\$163,809	\$0	\$23,062	\$0	\$186,871	4.38%
10	American Equity Investment Grp								
	American Equity Invest Life Ins Co	92738	IA	\$138,099	\$0	\$0	\$0	\$138,099	3.23%
	Eagle Life Ins Co	13183	IA	\$7,982	\$0	\$0	\$0	\$7,982	0.19%
	Group Totals			\$146,081	\$0	\$0	\$0	\$146,081	3.42%
	Top Group Totals			\$1,953,824	\$0	\$444,694	\$0	\$2,398,518	56.16%
	All Other Companies			\$1,648,285	\$0	\$224,069	\$0	\$1,872,354	43.84%
	Totals			\$3,602,109	\$0	\$668,764	\$0	\$4,270,872	100.00%

State of Washington
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2016 Washington Market Share
Line of Business: Life - Life Insurance

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1	NEW YORK LIFE GRP								
	New York Life Ins & Ann Corp	91596	DE	\$73,424	\$0	\$15,728	\$0	\$89,152	3.50%
	New York Life Ins Co	66915	NY	\$129,844	\$0	\$25,249	\$0	\$155,093	6.09%
	NYLife Ins Co Of AZ	81353	AZ	\$1,678	\$0	\$0	\$0	\$1,678	0.07%
	Group Totals			\$204,946	\$0	\$40,978	\$0	\$245,924	9.66%
2	METROPOLITAN GRP								
	Delaware Amer Life Ins Co	62634	DE	\$19	\$0	\$9	\$0	\$29	0.00%
	General Amer Life Ins Co	63665	MO	\$3,965	\$0	\$2	\$0	\$3,968	0.16%
	Metlife Ins Co USA	87726	DE	\$33,193	\$0	\$0	\$0	\$33,193	1.30%
	Metropolitan Life Ins Co	65978	NY	\$21,745	\$0	\$157,644	\$0	\$179,389	7.05%
	Metropolitan Tower Life Ins Co	97136	DE	\$1,185	\$0	\$0	\$0	\$1,185	0.05%
	New England Life Ins Co	91626	MA	\$1,496	\$0	\$0	\$0	\$1,496	0.06%
	Group Totals			\$61,603	\$0	\$157,656	\$0	\$219,258	8.61%
3	NORTHWESTERN MUT GRP								
	Northwestern Mut Life Ins Co	67091	WI	\$163,409	\$0	\$0	\$0	\$163,409	6.42%
	Group Totals			\$163,409	\$0	\$0	\$0	\$163,409	6.42%
4	MASS MUT LIFE INS GRP								
	CM Life Ins Co	93432	CT	\$2,796	\$0	\$0	\$0	\$2,796	0.11%
	Massachusetts Mut Life Ins Co	65935	MA	\$49,896	\$0	\$73,453	\$0	\$123,349	4.85%
	MML Bay State Life Ins Co	70416	CT	\$722	\$0	\$0	\$0	\$722	0.03%
	Group Totals			\$53,414	\$0	\$73,453	\$0	\$126,867	4.98%
5	PRUDENTIAL OF AMER GRP								
	Pruco Life Ins Co	79227	AZ	\$46,989	\$0	\$0	\$0	\$46,989	1.85%
	Prudential Ann Life Assur Corp	86630	AZ	\$91	\$0	\$0	\$0	\$91	0.00%
	Prudential Ins Co Of Amer	68241	NJ	\$11,175	\$0	\$61,095	\$0	\$72,271	2.84%
	Group Totals			\$58,255	\$0	\$61,095	\$0	\$119,350	4.69%
6	LINCOLN NATL GRP								
	First Penn Pacific Life Ins Co	67652	IN	\$2,194	\$0	\$6	\$0	\$2,199	0.09%
	Lincoln Life & Ann Co of NY	62057	NY	\$119	\$0	\$10	\$0	\$128	0.01%
	Lincoln Natl Life Ins Co	65676	IN	\$89,039	\$0	\$9,871	\$0	\$98,911	3.89%
	Group Totals			\$91,352	\$0	\$9,887	\$0	\$101,239	3.98%
7	STATE FARM GRP								
	State Farm Life Ins Co	69108	IL	\$81,750	\$0	\$727	\$0	\$82,477	3.24%
	Group Totals			\$81,750	\$0	\$727	\$0	\$82,477	3.24%

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8	Voya Financial Grp								
	Midwestern United Life Ins Co	66109	IN	\$25	\$0	\$0	\$0	\$25	0.00%
	Reliastar Life Ins Co	67105	MN	\$23,150	\$0	\$21,217	\$0	\$44,367	1.74%
	Reliastar Life Ins Co Of NY	61360	NY	\$262	\$0	\$53	\$0	\$316	0.01%
	Security Life Of Denver Ins Co	68713	CO	\$19,375	\$0	\$0	\$0	\$19,375	0.76%
	Voya Ins & Ann Co	80942	IA	\$1,246	\$0	\$0	\$0	\$1,246	0.05%
	Voya Retirement Ins & Ann Co	86509	CT	\$979	\$0	\$52	\$0	\$1,031	0.04%
	Group Totals			\$45,037	\$0	\$21,323	\$0	\$66,360	2.61%
9	Aegon US Holding Grp								
	Transamerica Advisors Life Ins Co	79022	AR	\$81	\$0	\$0	\$0	\$81	0.00%
	Transamerica Financial Life Ins Co	70688	NY	\$130	\$0	\$3	\$0	\$133	0.01%
	Transamerica Life Ins Co	86231	IA	\$32,473	\$8	\$1,529	\$0	\$34,009	1.34%
	Transamerica Premier Life Ins Co	66281	IA	\$31,424	\$0	\$275	\$1	\$31,699	1.25%
	Group Totals			\$64,107	\$8	\$1,807	\$1	\$65,922	2.59%
10	PACIFIC LIFE GRP								
	Pacific Life Ins Co	67466	NE	\$65,843	\$0	\$0	\$0	\$65,843	2.59%
	Group Totals			\$65,843	\$0	\$0	\$0	\$65,843	2.59%
	Top Group Totals			\$889,715	\$8	\$366,926	\$1	\$1,256,649	49.37%
	All Other Companies			\$1,018,180	\$3,379	\$267,071	\$2	\$1,288,632	50.63%
	Totals			\$1,907,895	\$3,387	\$633,997	\$2	\$2,545,281	100.00%

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1	PRUDENTIAL OF AMER GRP								
	Prudential Ins Co Of Amer	68241	NJ	\$0	\$0	\$439,230	\$0	\$439,230	29.67%
	Prudential Retirement Ins & Ann Co	93629	CT	\$0	\$0	\$6	\$0	\$6	0.00%
	Group Totals			\$0	\$0	\$439,236	\$0	\$439,236	29.67%
2	JOHN HANCOCK GRP								
	John Hancock Life Ins Co USA	65838	MI	\$0	\$0	\$291,211	\$0	\$291,211	19.67%
	Group Totals			\$0	\$0	\$291,211	\$0	\$291,211	19.67%
3	Aegon US Holding Grp								
	Transamerica Financial Life Ins Co	70688	NY	\$0	\$0	\$92,601	\$0	\$92,601	6.26%
	Transamerica Life Ins Co	86231	IA	\$0	\$0	\$83,732	\$0	\$83,732	5.66%
	Group Totals			\$0	\$0	\$176,334	\$0	\$176,334	11.91%
4	NATIONWIDE CORP GRP								
	Nationwide Life & Ann Ins Co	92657	OH	\$20,515	\$0	\$0	\$0	\$20,515	1.39%
	Nationwide Life Ins Co	66869	OH	\$60,351	\$0	\$65,571	\$0	\$125,922	8.51%
	Group Totals			\$80,866	\$0	\$65,571	\$0	\$146,437	9.89%
5	Meiji Yasuda Life Ins Grp								
	Standard Ins Co	69019	OR	\$0	\$0	\$112,313	\$0	\$112,313	7.59%
	Group Totals			\$0	\$0	\$112,313	\$0	\$112,313	7.59%
6	NEW YORK LIFE GRP								
	New York Life Ins Co	66915	NY	\$0	\$0	\$80,415	\$0	\$80,415	5.43%
	Group Totals			\$0	\$0	\$80,415	\$0	\$80,415	5.43%
7	MASS MUT LIFE INS GRP								
	Massachusetts Mut Life Ins Co	65935	MA	\$0	\$0	\$51,323	\$0	\$51,323	3.47%
	Group Totals			\$0	\$0	\$51,323	\$0	\$51,323	3.47%
8	HARTFORD FIRE & CAS GRP								
	Hartford Life & Ann Ins Co	71153	CT	\$3,176	\$0	\$0	\$0	\$3,176	0.21%
	Hartford Life Ins Co	88072	CT	\$336	\$0	\$44,882	\$0	\$45,218	3.05%
	Group Totals			\$3,512	\$0	\$44,882	\$0	\$48,394	3.27%
9	Mutual Of Amer Life Ins Co								
	Mutual Of Amer Life Ins Co	88668	NY	\$7,570	\$0	\$36,589	\$0	\$44,159	2.98%
	Group Totals			\$7,570	\$0	\$36,589	\$0	\$44,159	2.98%
10	CUNA MUT GRP								
	CMFG Life Ins Co	62626	IA	\$0	\$0	\$32,173	\$0	\$32,173	2.17%
	Group Totals			\$0	\$0	\$32,173	\$0	\$32,173	2.17%

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	Top Group Totals			\$91,948	\$0	\$1,330,047	\$0	\$1,421,995	96.05%
	All Other Companies			\$12,486	\$0	\$45,948	\$0	\$58,435	3.95%
	Totals			<u>\$104,434</u>	<u>\$0</u>	<u>\$1,375,995</u>	<u>\$0</u>	<u>\$1,480,429</u>	<u>100.00%</u>

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Line of Business: Property and Casualty Totals (excludes Accident and Health)

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Rank	Group Name	NAIC Code	DOM	Direct Premiums Written	Market Share	Direct Premiums Earned	Direct Losses Incurred	Loss Ratio
1 LIBERTY MUT GRP								
	American Economy Ins Co	19690	IN	\$15,096	0.14%	\$17,538	\$5,986	34.13%
	American Fire & Cas Co	24066	NH	\$35,268	0.34%	\$33,291	\$21,594	64.86%
	American States Ins Co	19704	IN	\$36,210	0.34%	\$41,639	\$13,445	32.29%
	American States Preferred Ins Co	37214	IN	\$5,501	0.05%	\$6,132	\$983	16.03%
	Employers Ins of Wausau	21458	WI	\$356	0.00%	\$702	\$745	106.19%
	First Liberty Ins Corp	33588	IL	\$967	0.01%	\$981	\$562	57.35%
	First Natl Ins Co Of Amer	24724	NH	\$290,724	2.77%	\$272,092	\$190,021	69.84%
	General Ins Co Of Amer	24732	NH	\$9,843	0.09%	\$11,302	\$8,459	74.85%
	Liberty Ins Corp	42404	IL	\$29,303	0.28%	\$26,648	\$11,102	41.66%
	Liberty Ins Underwriters Inc	19917	IL	\$64,781	0.62%	\$65,100	\$58,987	90.61%
	Liberty Mut Fire Ins Co	23035	WI	\$134,177	1.28%	\$140,065	\$75,992	54.25%
	Liberty Mut Ins Co	23043	MA	\$30,934	0.29%	\$30,221	\$13,670	45.24%
	Liberty Northwest Ins Corp	41939	OR	\$4,168	0.04%	\$5,157	\$2,392	46.37%
	LM Gen Ins Co	36447	IL	\$13,057	0.12%	\$5,492	\$2,633	47.95%
	LM Ins Corp	33600	IL	\$13,989	0.13%	\$11,676	\$2,216	18.98%
	North Pacific Ins Co	23892	OR	\$16,816	0.16%	\$18,181	\$12,638	69.51%
	Ohio Cas Ins Co	24074	NH	\$45,824	0.44%	\$42,358	\$16,511	38.98%
	Ohio Security Ins Co	24082	NH	\$112,461	1.07%	\$101,454	\$50,526	49.80%
	Oregon Automobile Ins Co	23922	OR	\$1,717	0.02%	\$1,949	\$55	2.84%
	Safeco Ins Co Of Amer	24740	NH	\$222,619	2.12%	\$219,687	\$85,635	38.98%
	Safeco Ins Co Of IL	39012	IL	\$125,604	1.20%	\$127,590	\$71,053	55.69%
	Safeco Ins Co of OR	11071	OR	\$23,661	0.23%	\$24,286	\$12,437	51.21%
	Wausau Underwriters Ins Co	26042	WI	\$232	0.00%	\$158	\$675	427.24%
	West Amer Ins Co	44393	IN	\$24,377	0.23%	\$20,478	\$7,267	35.49%
	Group Totals			\$1,257,685	11.97%	\$1,224,179	\$665,586	53.86%
2 STATE FARM GRP								
	State Farm Fire & Cas Co	25143	IL	\$488,754	4.65%	\$482,924	\$238,882	49.47%
	State Farm Mut Auto Ins Co	25178	IL	\$711,334	6.77%	\$695,033	\$503,114	72.39%
	Group Totals			\$1,200,088	11.42%	\$1,177,957	\$741,996	62.99%

State of Washington
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Top 10 Authorized Companies or Groups of
Companies
Zero Premium and Loss Companies Excluded

2016 Washington Market Share and Loss Ratio

Line of Business: Property and Casualty Totals (excludes Accident and Health)

All Dollars in Thousands

Rank	Group Name	NAIC Code	DOM	Direct Premiums Written	Market Share	Direct Premiums Earned	Direct Losses Incurred	Loss Ratio
3 FARMERS INS GRP								
	21st Century Advantage Ins Co	25232	MN	\$2,642	0.03%	\$2,732	\$1,435	52.53%
	21st Century Centennial Ins Co	34789	PA	\$956	0.01%	\$991	\$529	53.43%
	21st Century N Amer Ins Co	32220	NY	\$4,412	0.04%	\$4,571	\$4,024	88.01%
	21st Century Preferred Ins Co	22225	PA	\$279	0.00%	\$290	\$58	20.14%
	21st Century Premier Ins Co	20796	PA	\$6,111	0.06%	\$6,740	\$5,398	80.08%
	Coast Natl Ins Co	25089	CA	\$22,347	0.21%	\$21,705	\$13,902	64.05%
	Farmers Ins Co Of WA	21644	WA	\$349,206	3.32%	\$353,087	\$200,185	56.70%
	Farmers Ins Exch	21652	CA	\$35,587	0.34%	\$36,083	\$16,897	46.83%
	Fire Ins Exch	21660	CA	\$69,502	0.66%	\$71,843	\$27,253	37.93%
	Foremost Ins Co Grand Rapids MI	11185	MI	\$82,478	0.79%	\$79,646	\$30,248	37.98%
	Foremost Prop & Cas Ins Co	11800	MI	\$8,269	0.08%	\$8,272	\$3,310	40.01%
	Foremost Signature Ins Co	41513	MI	\$2,097	0.02%	\$2,231	\$837	37.52%
	Mid Century Ins Co	21687	CA	\$120,499	1.15%	\$111,067	\$78,508	70.68%
	Truck Ins Exch	21709	CA	\$44,340	0.42%	\$38,478	\$20,675	53.73%
	Group Totals			\$748,728	7.13%	\$737,736	\$403,258	54.65%
4 ALLSTATE INS GRP								
	Allstate Fire & Cas Ins Co	29688	IL	\$263,970	2.51%	\$256,184	\$163,586	63.85%
	Allstate Ind Co	19240	IL	\$97,878	0.93%	\$99,084	\$48,288	48.73%
	Allstate Ins Co	19232	IL	\$143,092	1.36%	\$146,260	\$75,139	51.37%
	Allstate Prop & Cas Ins Co	17230	IL	\$124,605	1.19%	\$122,671	\$69,759	56.87%
	Encompass Ind Co	15130	IL	\$26,382	0.25%	\$26,075	\$15,596	59.81%
	Encompass Ins Co Of Amer	10071	IL	\$6,243	0.06%	\$6,683	\$5,841	87.41%
	Esurance Ins Co	25712	WI	\$37,149	0.35%	\$35,837	\$23,793	66.39%
	First Colonial Ins Co	29980	FL	\$1,810	0.02%	\$2,145	\$1,556	72.57%
	Group Totals			\$701,129	6.67%	\$694,939	\$403,557	58.07%
5 UNITED SERV AUTOMOBILE ASSN GRP								
	Garrison Prop & Cas Ins Co	21253	TX	\$49,862	0.47%	\$47,547	\$31,584	66.43%
	United Serv Automobile Assn	25941	TX	\$216,782	2.06%	\$216,174	\$143,401	66.34%
	USAA Cas Ins Co	25968	TX	\$182,421	1.74%	\$178,327	\$126,947	71.19%
	USAA Gen Ind Co	18600	TX	\$89,947	0.86%	\$85,581	\$62,168	72.64%
	Group Totals			\$539,012	5.13%	\$527,629	\$364,100	69.01%

State of Washington

Office of Insurance Commissioner

2016 Washington Market Share and Loss Ratio

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All Dollars in Thousands

Rank	Group Name	NAIC Code	DOM	Direct Premiums Written	Market Share	Direct Premiums Earned	Direct Losses Incurred	Loss Ratio
6	BERKSHIRE HATHAWAY GRP							
	AttPro RRG Recip RRG	13795	DC	\$501	0.00%	\$334	(\$128)	(38.33)%
	Berkshire Hathaway Homestate Ins Co	20044	NE	\$2,276	0.02%	\$2,928	\$873	29.83%
	Berkshire Hathaway Specialty Ins Co	22276	NE	\$2,458	0.02%	\$1,469	\$727	49.49%
	Central States Ind Co Of Omaha	34274	NE	\$623	0.01%	\$646	\$42	6.46%
	Columbia Ins Co	27812	NE	\$1,745	0.02%	\$1,722	\$860	49.95%
	Continental Divide Ins Co	35939	CO	\$3,982	0.04%	\$4,932	\$2,012	40.80%
	GEICO Advantage Ins Co	14138	NE	\$97,832	0.93%	\$86,449	\$72,829	84.25%
	Geico Cas Co	41491	MD	\$4,171	0.04%	\$4,277	\$2,597	60.73%
	GEICO Choice Ins Co	14139	NE	\$64,542	0.61%	\$58,352	\$46,109	79.02%
	Geico Gen Ins Co	35882	MD	\$154,979	1.48%	\$156,143	\$112,457	72.02%
	Geico Ind Co	22055	MD	\$66,085	0.63%	\$67,840	\$44,067	64.96%
	GEICO Marine Ins Co	37923	MD	\$1,867	0.02%	\$1,412	\$173	12.23%
	GEICO Secure Ins Co	14137	NE	\$40,921	0.39%	\$37,525	\$27,745	73.94%
	General Reins Corp	22039	DE	\$551	0.01%	\$562	\$335	59.54%
	General Star Natl Ins Co	11967	DE	\$97	0.00%	\$90	\$1	1.11%
	Genesis Ins Co	38962	DE	\$29	0.00%	\$21	(\$56)	(266.30)%
	Government Employees Ins Co	22063	MD	\$53,300	0.51%	\$53,190	\$37,412	70.34%
	Medical Protective Co	11843	IN	\$7,356	0.07%	\$7,937	(\$620)	(7.81)%
	National Ind Co	20087	NE	\$9,168	0.09%	\$9,062	\$2,807	30.98%
	National Liab & Fire Ins Co	20052	CT	\$3,191	0.03%	\$3,514	\$1,388	39.51%
	United States Liab Ins Co	25895	PA	\$6,576	0.06%	\$6,399	\$2,223	34.75%
	Group Totals			\$522,251	4.97%	\$504,805	\$353,855	70.10%
7	PROGRESSIVE GRP							
	American Strategic Ins Corp	10872	FL	\$3,852	0.04%	\$3,262	\$1,250	38.31%
	National Continental Ins Co	10243	NY	\$902	0.01%	\$884	\$318	35.97%
	Progressive Amer Ins Co	24252	OH	\$282	0.00%	\$298	\$246	82.56%
	Progressive Cas Ins Co	24260	OH	\$139,151	1.32%	\$131,603	\$82,993	63.06%
	Progressive Classic Ins Co	42994	WI	\$7,541	0.07%	\$8,827	\$5,433	61.55%
	Progressive Direct Ins Co	16322	OH	\$223,588	2.13%	\$213,421	\$144,694	67.80%
	Progressive Max Ins Co	24279	OH	\$5,913	0.06%	\$10,407	\$6,836	65.68%
	Progressive Northern Ins Co	38628	WI	\$112	0.00%	\$123	\$72	58.58%
	Progressive Northwestern Ins Co	42919	OH	\$2,779	0.03%	\$6,928	\$4,325	62.42%
	Progressive Preferred Ins Co	37834	OH	\$166	0.00%	\$173	\$46	26.34%
	United Financial Cas Co	11770	OH	\$49,137	0.47%	\$45,021	\$31,252	69.42%
	Group Totals			\$433,425	4.13%	\$420,947	\$277,464	65.91%
8	Pemco Mut Ins Co							
	Pemco Mut Ins Co	24341	WA	\$390,611	3.72%	\$382,724	\$261,188	68.24%
	Group Totals			\$390,611	3.72%	\$382,724	\$261,188	68.24%

State of Washington

Office of Insurance Commissioner

2016 Washington Market Share and Loss Ratio

Top 10 Authorized Companies or Groups of
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Zero Premium and Loss Companies Excluded

Line of Business: Property and Casualty Totals (excludes Accident and Health)

All Dollars in Thousands

Rank	Group Name	NAIC Code	DOM	Direct Premiums Written	Market Share	Direct Premiums Earned	Direct Losses Incurred	Loss Ratio
9 Travelers Grp								
	Automobile Ins Co Of Hartford CT	19062	CT	\$6,356	0.06%	\$6,464	\$3,486	53.94%
	Charter Oak Fire Ins Co	25615	CT	\$14,168	0.13%	\$14,881	\$8,106	54.47%
	Discover Prop & Cas Ins Co	36463	CT	\$3	0.00%	\$3	(\$1,705)	(50501.27)%
	Farmington Cas Co	41483	CT	\$1	0.00%	\$2	(\$73)	(4450.92)%
	Northland Ins Co	24015	CT	\$8,822	0.08%	\$7,822	\$4,449	56.88%
	Phoenix Ins Co	25623	CT	\$14,018	0.13%	\$12,865	\$8,284	64.39%
	St Paul Fire & Marine Ins Co	24767	CT	\$594	0.01%	\$1,663	\$24,821	1492.84%
	St Paul Mercury Ins Co	24791	CT	\$213	0.00%	\$457	(\$1,100)	(240.85)%
	St Paul Protective Ins Co	19224	CT	\$1	0.00%	\$1	(\$21)	(2107.61)%
	Standard Fire Ins Co	19070	CT	\$45,263	0.43%	\$33,476	\$23,965	71.59%
	Travelers Cas & Surety Co	19038	CT	\$1,583	0.02%	\$968	\$1,069	110.40%
	Travelers Cas & Surety Co Of Amer	31194	CT	\$58,755	0.56%	\$56,343	\$6,743	11.97%
	Travelers Cas Ins Co Of Amer	19046	CT	\$14,605	0.14%	\$14,210	\$5,961	41.95%
	Travelers Commercial Ins Co	36137	CT	\$5,806	0.06%	\$6,052	\$3,220	53.21%
	Travelers Home & Marine Ins Co	27998	CT	\$52,445	0.50%	\$51,649	\$32,778	63.46%
	Travelers Ind Co	25658	CT	\$24,402	0.23%	\$26,169	\$5,582	21.33%
	Travelers Ind Co Of Amer	25666	CT	\$12,787	0.12%	\$12,301	\$7,109	57.80%
	Travelers Ind Co Of CT	25682	CT	\$7,624	0.07%	\$5,699	\$6,761	118.63%
	Travelers Prop Cas Co Of Amer	25674	CT	\$59,141	0.56%	\$55,499	\$18,209	32.81%
	Group Totals			\$326,588	3.11%	\$306,523	\$157,647	51.09%
10 Chubb Ltd Grp								
	Ace Amer Ins Co	22667	PA	\$65,968	0.63%	\$65,789	\$38,867	59.08%
	Ace Fire Underwriters Ins Co	20702	PA	\$138	0.00%	\$128	(\$656)	(511.09)%
	Ace Prop & Cas Ins Co	20699	PA	\$51,983	0.49%	\$55,542	\$34,510	62.13%
	Agri Gen Ins Co	42757	IA	\$6,931	0.07%	\$7,521	\$4,508	59.94%
	Bankers Standard Ins Co	18279	PA	\$21,753	0.21%	\$19,580	\$10,194	52.07%
	Chubb Ind Ins Co	12777	NY	\$117	0.00%	\$106	\$29	27.09%
	Executive Risk Ind Inc	35181	DE	\$1,316	0.01%	\$1,448	\$4,253	293.70%
	Federal Ins Co	20281	IN	\$51,633	0.49%	\$52,262	(\$2,640)	(5.05)%
	Great Northern Ins Co	20303	IN	\$20,428	0.19%	\$18,635	\$8,793	47.19%
	Indemnity Ins Co Of North Amer	43575	PA	\$4,589	0.04%	\$4,766	\$2,433	51.04%
	Insurance Co of N Amer	22713	PA	\$447	0.00%	\$467	(\$149)	(31.86)%
	Pacific Employers Ins Co	22748	PA	\$11	0.00%	\$3	\$402	14119.73%
	Pacific Ind Co	20346	WI	\$5,900	0.06%	\$5,923	\$1,011	17.07%
	Penn Millers Ins Co	14982	PA	\$4,525	0.04%	\$3,674	\$2,000	54.42%
	Vigilant Ins Co	20397	NY	\$17,200	0.16%	\$17,532	\$12,573	71.71%
	Westchester Fire Ins Co	10030	PA	\$13,208	0.13%	\$14,429	\$2,199	15.24%
	Group Totals			\$266,147	2.53%	\$267,807	\$118,329	43.99%

State of Washington
Office of Insurance Commissioner

2016 Washington Market Share and Loss Ratio

Top 10 Authorized Companies or Groups of
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Line of Business: Property and Casualty Totals (excludes Accident and Health)

All Dollars in Thousands

Rank	Group Name	NAIC Code	DOM	Direct Premiums Written	Market Share	Direct Premiums Earned	Direct Losses Incurred	Loss Ratio
	Top Group Totals			\$6,385,663	60.79%	\$6,245,246	\$3,746,979	60.00%
	All Other Companies			\$4,119,379	39.21%	\$4,022,333	\$2,249,605	55.93%
	Totals			\$10,505,041	100.00%	\$10,267,579	\$5,996,584	58.40%

(1) Excluding all Loss Adjustment Expenses (LAE)

State of Washington
Office of Insurance Commissioner
2016 Washington Market Share and Loss Ratio
Line of Business: Title

Top 10 Authorized Companies or Groups of
Companies

Zero Premium Companies Excluded

All Dollars in Thousands

Rank	Group Name	NAIC Code	DOM	Premiums Written	Market Share	Premiums Earned	Losses Incurred	Loss Ratio(1)
1	FIDELITY NATL FIN GRP							
	Chicago Title Ins Co	50229	NE	\$90,813	24.46%	\$89,605	\$8,032	8.96%
	Commonwealth Land Title Ins Co	50083	NE	\$1,057	0.28%	\$1,104	(\$1,072)	(97.11)%
	Fidelity Natl Title Ins Co	51586	CA	\$32,194	8.67%	\$31,929	\$1,479	4.63%
	National Title Ins Of NY Inc	51020	NY	\$6,941	1.87%	\$6,667	\$26	0.39%
	Group Totals			\$131,006	35.28%	\$129,306	\$8,465	6.55%
2	FIRST AMER TITLE GRP							
	First Amer Title Ins Co	50814	NE	\$107,408	28.93%	\$104,941	\$8,237	7.85%
	Group Totals			\$107,408	28.93%	\$104,941	\$8,237	7.85%
3	OLD REPUBLIC GRP							
	Old Republic Natl Title Ins Co	50520	FL	\$54,049	14.56%	\$53,337	\$1,549	2.90%
	Group Totals			\$54,049	14.56%	\$53,337	\$1,549	2.90%
4	STEWART TITLE GRP							
	Stewart Title Guar Co	50121	TX	\$43,374	11.68%	\$42,922	\$866	2.02%
	Group Totals			\$43,374	11.68%	\$42,922	\$866	2.02%
5	Title Resources Guar Co							
	Title Resources Guar Co	50016	TX	\$20,879	5.62%	\$20,112	\$7	0.03%
	Group Totals			\$20,879	5.62%	\$20,112	\$7	0.03%
6	WFG Natl Title Ins Co							
	WFG Natl Title Ins Co	51152	SC	\$12,469	3.36%	\$11,531	\$405	3.52%
	Group Totals			\$12,469	3.36%	\$11,531	\$405	3.52%
7	Westcor Land Title Ins Co							
	Westcor Land Title Ins Co	50050	CA	\$1,294	0.35%	\$1,272	\$2	0.16%
	Group Totals			\$1,294	0.35%	\$1,272	\$2	0.16%
8	North Amer Title Ins Co							
	North Amer Title Ins Co	50130	CA	\$830	0.22%	\$790	(\$279)	(35.29)%
	Group Totals			\$830	0.22%	\$790	(\$279)	(35.29)%
	Top Group Totals			\$371,308	100.00%	\$364,210	\$19,252	5.29%
	All Other Companies			\$0	0.00%	\$0	\$0	0.00%
	Totals			\$371,308	100.00%	\$364,210	\$19,252	5.29%

(1) Excluding all Loss Adjustment Expenses (LAE), except for Title.