## State of Washington Office of Insurance Commissioner 2016 Washington Market Share and Loss Ratio Line of Business: Accident and Health

All Domestic Authorized Companies Zero Premium Companies Excluded

Company Name	NAIC Code	Dom	Type(1)	Premiums Written	Market Share (2)	Premiums Earned	Losses Incurred(3)	Loss Ratio	Enrollment(4)
Amerigroup Washington Inc	14073	WA	НМО	\$571,323	2.79%	\$570,696	\$467,750	81.96%	150,623
Arcadian HIth Plan Inc	12151	WA	HCSC	(\$35)	0.00%	(\$35)	(\$20)	58.04%	
Asuris NW Hlth	47350	WA	HCSC	\$141,928	0.69%	\$141,746	\$114,940	81.09%	37,100
Community HIth Plan of WA	47049	WA	HCSC	\$1,073,252	5.25%	\$1,073,252	\$951,576	88.66%	310,751
Coordinated Care of WA Inc	15352	WA	HCSC	\$691,404	3.38%	\$691,404	\$616,775	89.21%	206,513
Delta Dental of WA	47341	WA	HCSC	\$473,765	2.32%	\$475,775	\$397,105	83.46%	1,083,154
Dental HIth Serv	47490	WA	LHCSC	\$9,812	0.05%	\$10,054	\$4,871	48.45%	29,199
Farmers New World Life Ins Co	63177	WA	L&D	\$863	0.00%	\$863	\$689	79.80%	
Group HIth Coop	95672	WA	HMO	\$2,441,459	11.94%	\$2,451,737	\$2,216,485	90.40%	362,849
Group HIth Options Inc	47055	WA	HCSC	\$884,450	4.33%	\$896,460	\$783,158	87.36%	184,636
Health Alliance NW Hlth Plan	15082	WA	HCSC	\$44,575	0.22%	\$44,511	\$38,022	85.42%	5,455
Lifewise Assur Co	94188	WA	L&D	\$103,495	0.51%	\$108,522	\$86,295	79.52%	
LifeWise Hlth Plan of WA	52633	WA	HCSC	\$176,475	0.86%	\$176,971	\$161,063	91.01%	45,079
Molina HIthcare of WA Inc	96270	WA	HMO	\$2,272,237	11.11%	\$2,309,901	\$1,987,189	86.03%	736,233
Premera Blue Cross	47570	WA	HCSC	\$3,103,013	15.17%	\$3,105,800	\$2,734,262	88.04%	669,022
Regence BlueShield	53902	WA	HCSC	\$1,681,672	8.22%	\$1,675,685	\$1,345,314	80.28%	390,450
Soundpath Hlth	12909	WA	HCSC	\$199,367	0.97%	\$199,367	\$186,060	93.33%	27,219
Timber Products Manufacturers Trust	12239	WA	MEWA	\$29,675	0.15%	\$29,675	\$31,542	106.29%	11,189
UnitedHealthCare of WA Inc	48038	WA	HCSC	\$1,023,492	5.01%	\$1,027,265	\$870,215	84.71%	271,325
Western United Life Assur Co	85189	WA	L&D	\$28	0.00%	\$28	\$7	25.02%	
Willamette Dental of WA Inc	47050	WA	LHCSC	\$56,285	0.28%	\$56,285	\$51,072	90.74%	132,059
Totals (Loss Ratio is average)(5)				\$14,978,534	73.25%	\$15,045,961	\$13,044,370	86.70%	4,652,856

<sup>(1)</sup>L&D=Life and Disability Ins. Co., P&C=Property and Casualty Ins. Co., HMO=Health Maintenance Organization, HCSC=Health Care Service Contractor, LHCSC=Limited HCSC, F=Fraternal, MEWA=Multiple Employer Welfare Arrangement

<sup>(2)</sup> Market Share is based on all authorized Washington companies' written premiums.

<sup>(3)</sup>Includes Risk Revenue-related claims and benefits. However, Premiums Written and Premiums Earned do not include Risk Revenue.

<sup>(4)</sup> Enrollment only provided by companies filing the NAIC Health blank.

<sup>(5)</sup>Totals do not represent all health coverage in Washington.

# State of Washington Office of Insurance Commissioner 2016 Washington Market Share Line of Business: Life - Annuities

All Domestic Authorized Companies Zero Premium Companies Excluded

Company Name	NAIC Code	Dom	Ordinary	Credit	Group	Industrial	Total	Market Share(1)
Farmers New World Life Ins Co	63177	WA	\$1,629	\$0	\$0	\$0	\$1,629	0.04%
GPM Hlth & Life Ins Co	67059	WA	\$51	\$0	\$0	\$0	\$51	0.00%
Western United Life Assur Co	85189	WA	\$43,817	\$0	\$0	\$0	\$43,817	1.03%
	Totals		\$45,497	\$0	\$0	\$0	\$45,497	1.07%

<sup>(1)</sup>Market Share is based on all authorized Washington companies' written premiums.

### State of Washington Office of Insurance Commissioner 2016 Washington Market Share

All Domestic Authorized Companies Zero Premium Companies Excluded

Line of Business: Life - Life Insurance

Company Name	NAIC Code	Dom	Ordinary	Credit	Group	Industrial	Total	Market Share(1)
Farmers New World Life Ins Co	63177	WA	\$37,823	\$0	\$0	\$0	\$37,823	1.49%
GPM HIth & Life Ins Co	67059	WA	\$215	\$0	\$0	\$0	\$215	0.01%
Lifewise Assur Co	94188	WA	\$28	\$0	\$0	\$0	\$28	0.00%
Western United Life Assur Co	85189	WA	\$224	\$0	\$0	\$0	\$224	0.01%
	Totals		\$38,291	\$0	\$0	\$0	\$38,291	1.50%

<sup>(1)</sup>Market Share is based on all authorized Washington companies' written premiums.

#### State of Washington

#### Office of Insurance Commissioner

#### 2016 Washington Market Share and Loss Ratio

All Domestic Authorized Companies Zero Premium and Loss Companies Excluded

Line of Business: Property and Casualty Totals (excludes Accident and Health)

Company Name	NAIC Code	Dom	Direct Premiums Written	Market Share(1)	Direct Premiums Earned	Direct Losses Incurred	Loss Ratio(2)
Farmers Ins Co Of WA	21644	WA	\$349,206	3.32%	\$353,087	\$200,185	56.70%
Fraternal Beneficial Association	29360	WA	\$61	0.00%	\$61	\$93	151.68%
Grange Ins Assn	22101	WA	\$82,025	0.78%	\$82,336	\$46,343	56.28%
Granwest Prop & Cas	22128	WA	\$7,118	0.07%	\$3,312	\$2,623	79.21%
Northwest Dentists Ins Co	32417	WA	\$7,037	0.07%	\$6,930	\$4,086	58.96%
Pemco Mut Ins Co	24341	WA	\$390,611	3.72%	\$382,724	\$261,188	68.24%
Physicians Ins A Mut Co	40738	WA	\$61,513	0.59%	\$61,492	\$5,302	8.62%
Red Shield Ins Co	41580	WA	\$7,571	0.07%	\$7,252	\$1,299	17.91%
Washington Cas Co	42510	WA	\$6,439	0.06%	\$6,939	\$2,612	37.64%
Western Professional Ins Co	10942	WA	\$0	0.00%	\$0	\$1,543	0.00%
Totals (Loss Ratio is average			\$911,581	8.68%	\$904,133	\$525,273	58.10%

<sup>(1)</sup> Market Share is based on all authorized Washington companies' written premiums.(2) Excluding all Loss Adjustment Expenses (LAE)