PROPOSED RULE MAKING



CR-102 (October 2017) (Implements RCW 34.05.320)

Do **NOT** use for expedited rule making

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DATE: April 18, 2022 TIME: 11:15 AM

WSR 22-09-056

Agency: Office of the	Agency: Office of the Insurance Commissioner			
□ Original Notice				
Supplemental Noti	ce to WSR	<u>21-20-107</u>		
☐ Continuance of W	SR			
	ment of Inq	uiry was filed as WSR 21-14-097	; or	
☐ Expedited Rule Ma	kingProp	osed notice was filed as WSR	; or	
☐ Proposal is exemp	t under RC	W 34.05.310(4) or 34.05.330(1); or		
☐ Proposal is exemp	t under RC	w		
			Health care sharing ministries rulemaking	
		1	nsurance Commissioner Matter R 2021-17	
		ı.	isurance Commissioner Matter R 2021-17	
Hearing location(s):				
Date:	Time:	Location: (be specific)	Comment:	
May 26, 2022	2:00 pm	Zoom meeting: Detailed	Due to the COVID-19 public health emergency, this	
-		information for attending the	meeting will be held via the Zoom platform.	
		Zoom meeting is posted on the		
		OIC website here:		
		https://www.insurance.wa.gov/he		
		alth-care-sharing-ministries-r-		
		2021-17		
Date of intended ado	ption: May	v 31, 2022 _ (Note: This is NC	T the effective date)	
Submit written comm	ents to:			
Name: Jane Beyer				
Address: PO Box 402	60, Olympia	, WA 98504-0260		
Email: rulescoordinato	r@oic.wa.gc	OV		
Fax: 360-586-3109				
Other:				
By (date) May 24, 2022				
Assistance for persons with disabilities:				
Contact Katie Bennett				
Phone: 360-725-7013				
Fax: 360-586-2023				
TTY: 360-586-0241				
Email: Katie.Bennett@	∮oic.wa.gov			
Other:				
3v (date) May 26, 2022				

Purpose of the proposal and its anticipated effects, including any changes in existing rules: The Commissioner is adopting rules relating to the exemption of health care sharing ministries (HCSM) from the definition of health carrier or insurer under 48.43.009 to reduce confusion related to entities' status as HCSM's and increase transparency.				
	Reasons supporting proposal: The rulemaking is adopting new WACs to reduce confusion related to entities' status as health care sharing ministries, increase transparency and codify all applicable rules related to health care sharing ministries in one location.			
Statutory authori	ty for adoption: RCW	48.02.060, 48.17.005, and RCW 48.15.015		
Statute being imp	plemented: RCW 48.43	3.009		
Is rule necessary Federal Law Federal Cou State Court If yes, CITATION:	v? urt Decision?		□ Yes ⋈ No □ Yes ⋈ No □ Yes ⋈ No	
Agency comments or recommendations, if any, as to statutory language, implementation, enforcement, and fiscal matters: None				
Name of propone	int. (person or organizati	ion) Mike Kreidler, Insurance Commissioner	□ Private□ Public⊠ Governmental	
Name of agency	personnel responsible	for:		
	Name	Office Location	Phone	
Drafting:	Jane Beyer	PO Box 40260, Olympia, WA 98504	360-725-7043	
Implementation:	Molly Nollette	PO Box 40260, Olympia, WA 98504	360-725-7000	
Enforcement:	Charles Malone	PO Box 40260, Olympia, WA 98504	360-725-7000	
Is a school district If yes, insert stater	-	ent required under RCW 28A.305.135?	□ Yes ⊠ No	
The public may obtain a copy of the school district fiscal impact statement by contacting: Name: Address: Phone: Fax: TTY: Email: Other: Is a cost-benefit analysis required under RCW 34.05.328? Yes: A preliminary cost-benefit analysis may be obtained by contacting:				
Name: S Address: Phone: 3	liminary cost-benefit ana imon Casson : PO Box 40260, Olymp 360-725-7038 3-586-3109			

	TTY:
	Email: Simon.Casson@oic.wa.gov
	Other:
□ No	o: Please explain:

Regulatory	Fairness Act Cost Considerations for a Sn	nall Busin	ess Economic I	Impact Statement:	
	oposal, or portions of the proposal, may be ex 85 RCW). Please check the box for any applic			f the Regulatory Fai	rness Act (see
	e proposal, or portions of the proposal, is exem	•			0
	lely to conform and/or comply with federal state				
egulation t adopted.	his rule is being adopted to conform or comply	with, and t	describe the con	isequences to the s	tate ii the rule is not
	d description:				
\square This rule	e proposal, or portions of the proposal, is exem	•		s completed the pilo	ot rule process
•	RCW 34.05.313 before filing the notice of this			D 014/ 4 = 0 = == 0 (0)	
	e proposal, or portions of the proposal, is exem a referendum.	npt under th	ne provisions of	RCW 15.65.570(2)	because it was
☐ This rule	e proposal, or portions of the proposal, is exem	npt under R	CW 19.85.025	Check all that ap	pply:
	RCW 34.05.310 (4)(b)		RCW 34.05.3	10 (4)(e)	
	(Internal government operations)		(Dictated by s	tatute)	
	RCW 34.05.310 (4)(c)		RCW 34.05.3	10 (4)(f)	
	(Incorporation by reference)		(Set or adjust	fees)	
	RCW 34.05.310 (4)(d)		RCW 34.05.3	10 (4)(g)	
	(Correct or clarify language)		((i) Relating to	agency hearings; o	or (ii) process
			requirements or permit)	for applying to an a	gency for a license
☐ This rule	e proposal, or portions of the proposal, is exem	npt under R	CW		
Explanation	of exemptions, if necessary:				
		.=			
	COMPLETE THIS SECTION	N ONLY IF	NO EXEMPTIO	N APPLIES	
f the propo	sed rule is not exempt , does it impose more-t	han-minor	costs (as define	d by RCW 19.85.02	20(2)) on businesses?
☑ No Briefly summarize the agency's analysis showing how costs were calculated.					
_ Health C	are Sharing Ministries are defined, in part,	as organi	zations that ha	eve existed since D	ecember 31, 1999,
are describ	ped in Section 501(c)(3) of the Internal Rev	enue Cod	e and are exer	npt from taxation	under Section
501(a) of t	he Internal Revenue Code. These entities	generally	need to file fo	rm 990 with the Ir	nternal Revenue
Service (IR	S). The form is used by the IRS to gather ir	nformation	n about tax-exe	empt organization	s. The OIC used IRS
990 form i	nformation to determine number of empl	oyees, as	well as annual	payroll and annua	al gross business
ncome of these entities.					
The numb	er of employees reported in the most rece	nt 990 Fo	rms available f	or each entity tha	t to the best of the
OIC's knov	vledge claims to be a health care sharing n	ninistry, ir	cluding some	entities that the C	OIC disputes are
egitimate health care sharing ministries, is detailed in the table below.					
Table 1					
idble i					
	Health Care Sharing	Number	of	990 Form	
	Ministry	Employe	ees	Year	
	Samaritan Ministries	423		2020	
	Christian Healthcare	292		2020	
	Ministries				

2020

Christian Care Ministries 713

Liberty Healthshare ¹	568	2019
Oneshare Health²	236	2019
Zion Health³	25	2020

____ Given the above data for each identifiable health care sharing ministry, the average number of employees per business is 376. This is well above the threshold of a small business, which is defined as 50 or fewer employees. However, because purported health care sharing ministries are not required to report their existence or operation to the OIC under current law, it is possible that there may be other small businesses in this industry that OIC is not aware of. This rule is intended to address this issue, in part, by giving OIC authority to request information from these entities.

Determining which health care sharing ministries operate in Washington was difficult, and not all the identified ministries had readily available 990 forms. Therefore, the OIC was able to determine the annual payroll and annual gross business income for 6 entities that hold themselves out as health care sharing ministries. Even if there are entities in this industry that would be considered small employers, this analysis indicates that this rule would not result in more than minor costs for these employers.

The annual payroll and the annual gross business income for each of the 6 companies is detailed in table 2 below. Per the definitions mentioned in RCW 19.85.020, a "minor cost" means a cost per business that is less than threetenths of one percent of annual revenue or income, or one hundred dollars, whichever is greater, or one percent of annual payroll. Given this definition, three-tenths of one percent of annual gross business income and one percent of annual payroll have been calculated in table 2.

Table 2

Health Care Sharing Ministry	Annual Payroll	Total Revenue	1% of Annual Payroll	0.3% of Annual Revenue	990 Form Year
Samaritan Ministries	\$ 27,561,127.00	\$ 45,878,483.00	\$ 275,611.27	\$ 137,635.45	2020
Christian Healthcare Ministries	\$ 16,549,206.00	\$ 633,361,869.00	\$ 165,492.06	\$ 1,900,085.61	2020
Christian Care Ministries	\$ 54,000,000.00	\$ 784,000,000.00	\$ 540,000.00	\$ 2,352,000.00	2020
Liberty Healthshare	\$ 18,168,498.00	\$ 54,725,576.00	\$ 181,684.98	\$ 164,176.73	2019

¹ OIC is currently investigating Liberty Healthshare to determine whether they meet the requirements of RCW 48.43.009 or 26 USC §5000A(d)(2)(B).

² In 2021, OneShare Health, LLC, entered into a voluntary consent order with the OIC in which the OIC asserted it has reason to believe OneShare Health, LLC does not satisfy the requirements to be a valid health care sharing ministry, and in which OneShare Health, LLC agreed to cease soliciting Washington residents and to not renew existing agreements, contracts or memberships with Washington state residents.

³ OIC is currently investigating Zion Health to determine whether they meet the requirements of RCW 48.43.009 or 26 USC §5000A(d)(2)(B).

Oneshare	\$ 11,256,146.00	\$ 59,871,001.00	\$ 112,561.46	\$ 179,613.00	2019
Health					
Zion Health	\$ 646,527.00	\$ 9,267,936.00	\$ 6,465.27	\$ 27,803.81	2020

Measuring the cost of responding to an inquiry from the Insurance Commissioner is difficult given the variation in responses. For some entities, the information typically requested by the OIC, such as proof of the date of formation, statements of common beliefs, membership terms and annual audits, may be readily available. For others, this information may not be readily available or well organized. For this reason, the OIC used a minimum minor cost and a maximum minor cost to set a cost threshold for this analysis. The employee hourly rate for each health care sharing ministry was calculated using the number of employees and the payroll information provided in the 990 forms. The cost parameters for the minimum minor cost calculations can be seen below:

Parameter for Inquiry Response	Value
Number of employees involved	1
Hours per Employee	8

Similarly, a maximum minor cost was calculated, which included additional employees and hours, as well as legal counsel. For the legal cost estimate, the OIC used an hourly rate of \$350. This estimate is within the range of hourly rates for attorneys in Washington state, which is estimated to be between \$175 and \$378.⁴ The cost calculations for the maximum minor cost can be seen below:

Parameter for Inquiry Response	Value
Number of employees involved	3
Hours per Employee	8
Attorney Hours	
Attorney Hourly Rate	\$350.00

Given these parameters, the minor cost assumes one inquiry per health care sharing ministry per year. This estimate is greater than OIC's current practice. In 2021, the OIC issued 8 inquiries to different health care sharing ministries operating in Washington state. Given that more than 8 ministries operate in the state, the assumption that each health care sharing ministry will receive an inquiry and therefore bear the cost is an overestimate. The OIC was unable to determine exactly how many ministries operate in Washington state. However, by examining customer inquiries and the known health care sharing ministries associated with the Alliance of Health Care Sharing Ministries, we estimate that at least 14 ministries sell health sharing arrangements in Washington state. According to the Alliance of Health Care Sharing Ministries' website, there are 108 health care sharing ministries that meet the federal definition, indicating that there are likely more than 14 operating in Washington state. With this information, we assume each health care sharing ministry will receive 0.57 inquiries per year (8 inquiries / 14 known health care sharing ministries).

Table 4

⁴ "How Much Does a Lawyer Charge in Washington? (2021)." Clio, June 3, 2021. https://www.clio.com/resources/legal-trends/compare-lawyer-rates/wa/#:~:text=The%20typical%20lawyer%20in%20Washington,hire%20an%20attorney%20in%20Washington.

Both the maximum and minimum minor cost for each health care sharing ministry are shown, along with the 1% of annual payroll and 0.3% of annual revenue. The lesser of either 1% of annual payroll or 0.3% of annual revenue is bolded.

Table 5

Health Care	1% of Annual	0.3% of Annual	Min	Max Cost
Sharing Ministry	Payroll	Revenue	Cost	
Samaritan	\$ 275,611.27	\$ 137,635.45	\$	\$ 6,046.79
Ministries			74.46	
Christian	\$ 165,492.06	\$ 1,900,085.61	\$	\$ 5,988.63
Healthcare			64.77	
Ministries				
Christian Care	\$ 540,000.00	\$ 2,352,000.00	\$	\$ 6,119.33
Ministries			86.56	
Liberty	\$ 181,684.98	\$ 164,176.73	\$	\$ 5,819.34
Healthshare			36.56	
Oneshare Health	\$ 112,561.46	\$ 179,613.00	\$	\$ 5,927.06
			54.51	
Zion Health	\$ 6,465.27	\$ 27,803.81	\$ 20.56	\$ 5,777.33
			29.56	

For all the entities whose data the OIC had access to, the maximum minor cost estimate for each identified health care sharing ministry is well below the lesser of the either 1% of annual payroll or 0.3% of annual revenue.

Based upon the foregoing information, OIC determines that this rule is exempt from Small Business Economic Impact Statement requirements, as the businesses that must comply with the proposed rule are not small businesses. The OIC has found that Health Care Sharing Ministries may not be considered small businesses under RCW 19.85.020(2).

Additionally, it is concluded that the proposed rule does not impose more than minor costs on businesses as defined by RCW 19.85.020(2) based on OIC's analysis of 990 forms filed by known entities holding themselves out as health care sharing ministries.

☐ Yes	Calculations show the rule proposal likely imposes more-than-minor cost to businesses,	and a small business
economic	c impact statement is required. Insert statement here:	

The public may obtain a copy of the small business economic impact statement or the detailed cost calculations by contacting:

Name: Simon Casson

Address: PO Box 40260, Olympia, WA 98504

Phone: 360-725-7038

Fax: TTY:

Email: Simon.Casson@oic.wa.gov

Other:

Date: April 18, 2022	Signature:
Name: Mike Kreidler	Mile Kridle
Title: Insurance Commissioner	

SUBCHAPTER N HEALTH CARE SHARING MINISTRIES

NEW SECTION

WAC 284-43-8210 Definitions. For the purposes of this subchapter:

- (1) "Annual audit" means an audit occurring once a year at approximately the same time each year for the preceding calendar year.
- (2) "Certified public accounting firm" means a firm licensed by state boards of accountancy, the District of Columbia, and U.S. territories.
 - (3) "Continuously" means without a break or interruption.
- (4) "Generally accepted accounting principles" means the compulsory accrual method of accounting for a public company.
 - (5) "Health care sharing ministry" means an organization:
- (a) That is described in Section 501(c)(3) of the Internal Revenue Code and is exempt from taxation under Section 501(a) of the Internal Revenue Code;
- (b) That has members who share a common set of ethical or religious beliefs and share medical expenses among members in accordance with those beliefs and without regard to the state in which a member resides or is employed;
- (c) Whose members retain membership in the health care sharing ministry even after the member develops a medical condition;
- (d) Which, or a predecessor of which, has been in existence at all times since December 31, 1999, and medical expenses of its members have been shared continuously and without interruption since at least December 31, 1999; and
- (e) That conducts an annual audit, which is performed by an independent certified public accounting firm in accordance with generally accepted accounting principles and which is made available to the public upon request.
- (6) "Independent certified public accounting firm" means a certified public accounting firm that meets the standards of independence set forth by the American Institute of Certified Public Accountants (AICPA), the Public Company Accounting Oversight Board (PCAOB), or another similar body that oversees or sets standards for the accounting or auditing professions.
- (7) "Organization" means an entity organized as a corporation, a limited liability company (LLC), an unincorporated association, or a trust. Entities must be organized under United States federal or state law.
- (8) "Predecessor" means an organization that was acquired, merged with, or otherwise replaced by a successor organization, and the predecessor organization no longer shares medical expenses.
- (9) "Share medical expenses" means providing for the medical needs and financial needs related to medical expenses of a participant through member contributions.

[1] OTS-3371.3

NEW SECTION

WAC 284-43-8220 Prompt reply to the commissioner required. Any entity claiming to be a health care sharing ministry shall timely reply in writing to an inquiry of the commissioner regarding their compliance with RCW 48.43.009, and any potential violations of RCW 48.05.030(1) and 48.15.020(1) and related regulations, including this regulation. A timely response is one that is received by the commissioner within 15 business days from receipt of the inquiry.

NEW SECTION

WAC 284-43-8230 Continuously sharing medical expenses. A health care sharing ministry must share medical expenses among its members, and this sharing must be continuous and without interruption. In order for sharing between a predecessor organization and its successor organization to be continuous and without interruption, remaining predecessor organization members must share medical expenses with successor organization members, if any, at the time the successor organization acquires, merges with, or otherwise replaces the predecessor's medical expense sharing activities.

[2] OTS-3371.3