

FILED

Dear Ms. Petersen,

I would like to request a hearing for the revocation of my license. I understand that you were doing your job and due diligence with my situation and feel that I deserved to get my license revoked, but if this is the case the standard should be the same with me and other Allstate agents. I don't understand why Allstate allows other agents to send in falsified documents, but I was the only agent that was targeted and terminated. I was instructed by other agents that most agents were committing this type of action and it was something that I did because I noticed other agents falsifying accidents and insurance reports. I was told by my field sales leader that it's a known problem within the company and he doesn't know why I was targeted and terminated. If I could go back in time I would have brought this issue to the attention of the company in an attempt to resolve the matter because I was losing clients to other Allstate agents and did not know what actions to take.

I shouldn't have sent in those documents because other agents were doing it and I am at fault for that, but if I should lose my license because of what was completed, it isn't fair that other Allstate agents are sending in forged documents and getting away with it. The standard should be the same across the board. I've accepted my termination with Allstate, but if what I did should warrant the revocation of my license, you should not allow other Allstate agents to continue to operate as an agent. I had a misconception of the culture at Allstate and have always been an honest agent. I feel that I deserve a second chance because I learned a lot from this lesson and was grateful for being able to be an insurance agent. I've been honest since this issue has come up with Allstate since the situation and based on my reasoning would be grateful if the revocation be dropped to a suspension because I wouldn't contemplate making the same mistake twice and have been humbled. Thank you for your assistance in regards to this matter.

Sincerely,



Thai Le



OFFICE OF  
INSURANCE COMMISSIONER

*In The Matter of*

THAI V. LE,

Licensee.

NO. 12-0305  
NPN 8835266  
WAOIC 259714

ORDER REVOKING LICENSE

To: Thai V. Le  
2157 S 278<sup>th</sup> Street  
Federal Way, WA 98003-6942

**IT IS ORDERED AND YOU ARE HEREBY NOTIFIED** that your Washington State insurance producer license is **REVOKED**, effective **December 3, 2012**, pursuant to RCW 48.17.530 and RCW 48.17.540(2).

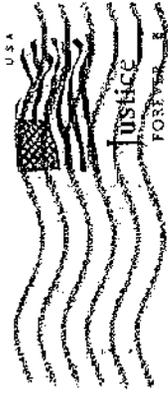
**THIS ORDER IS BASED ON THE FOLLOWING:**

1. Thai V. Le (Mr. Le) holds a Washington resident insurance producer license, WAOIC No. 259714, issued June of 2006.
2. In September of 2011, while employed as an insurance producer for Allstate Insurance Company (Allstate), Mr. Le submitted falsified Letters of Experience for three Allstate consumers.
3. The Letter of Experience dated September 5, 2011 for Ms. P was purportedly from American Commerce Insurance Company (American Commerce). According to American Commerce, she never had a policy with the company and the policy number on the letter was invalid.
4. The Letter of Experience dated September 7, 2011 for Mr. C indicated a policy with Farmers Insurance Company from July 1, 2006 to January 1, 2012 with no lapse in coverage; however, the policy had lapsed August 18, 2010. The Letter of Experience also failed to include information as to Mr. C's policy with Progressive from August 10, 2010 through August 10, 2011.
5. The Letter of Experience dated September 14, 2011 for Mr. S was also purportedly from American Commerce. According to Mr. S as well as American Commerce, he never had a policy with the company and the policy number on the letter was invalid.

Thai Le  
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Federal Way WA 98023

SEATTLE WA 98100

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Office of Insurance Commissioner  
Attn: Patricia D Petersen, Chief  
Hearing Officer Hearings Unit  
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Olympia WA 98512-0255