



ANNUAL STATEMENT FOR THE YEAR 2011 OF THE Washington Dental Service
SUPPLEMENTAL COMPENSATION EXHIBIT

For the Year Ended December 31, 2011
 (To be filed by March 1)

PART 1 - INTERROGATORIES

1. The reporting insurer is a member of a group of insurers or other holding company system: Yes [] No [X] If yes, do the amounts below represent 1) total gross compensation paid to each individual by or on behalf of all companies which are part of the group: Yes []; or 2) allocation to each insurer: Yes []
2. Did any person while an officer, director, or trustee of the reporting entity receive directly or indirectly, during the period covered by this statement any commission on the business transactions of the reporting entity? Yes [] No [X]
3. Except for retirement plans generally applicable to its staff employees, has the reporting entity any agreement with any person, other than contracts with its agents for the payment of commissions whereby it agrees that for any service rendered or to be rendered, that he/she shall receive directly or indirectly, any salary, compensation or emolument that will extend beyond the period of 12 months from the date of the agreement? Yes [] No [X]

PART 2 - OFFICERS AND EMPLOYEES COMPENSATION

1 Name and Principal Position	2 Year	Annual Compensation			6 Totals
		3 Salary	4 Bonus	5 All Other Compensation	
Chief Executive Officer	2011	543,400	487,734	24,111	1,055,245
James Daniel Dwyer	2010	531,430	450,000	26,588	1,008,018
	2009	539,000	400,000	26,704	965,704
1. Tracy Lynn Hoek-Warner	2011	418,645	181,534	31,777	631,956
Executive Vice President, Chief Financial Officer, & Chief Operation Officer	2010	346,038	141,911	10,157	498,106
	2009	355,297	186,899	15,941	558,137
2. Ronald Edward Inge	2011	329,740	163,878	17,445	511,063
Vice President, Dental Director & Professional Relations	2010	317,834	122,046	9,689	449,569
	2009	325,693	172,923	13,823	512,439
3. Laura Jean Smith	2011	183,419	95,650	231,319	510,388
Washington Dental Service Foundation, President & Chief Executive Officer	2010	173,328	70,233	10,777	254,338
	2009	175,643	94,618	12,836	283,097
4. Thomas Andrew Gates	2011	224,463	86,133	97,137	407,733
Vice President, Planning & Corporate Development	2010	183,322	66,076	11,423	260,821
	2009	175,813	87,777	13,417	277,007
5. John Theodore Bursett	2011	228,006	116,885	19,451	364,342
Senior Vice President, Actuarial & Underwriting	2010	221,378	67,693	18,801	307,872
	2009	227,806	120,150	19,074	367,030
6. Kirstin Nielsen Merlo	2011	223,760	99,269	10,431	333,460
Vice President, Sales & Marketing, CMO	2010	201,323	69,541	12,453	283,317
	2009	205,922	106,365	112,188	424,475
7. John Poli	2011	216,865	96,709	5,743	319,317
Vice President, CIO	2010	203,220	72,754	10,393	286,367
	2009	207,744	105,047	10,997	323,788
8. Larry Leopold	2011	119,940	92,821	11,336	224,097
Director of Human Resource	2010	176,412	67,254	16,359	260,025
	2009	179,235	88,172	66,860	334,267
9. Larry Van Kuhl, DDS	2011	170,634	44,490	4,526	219,650
Senior Dental Consultant	2010	162,021	30,958	2,371	195,350
	2009	161,554	41,841	2,386	205,781

PART 3 - DIRECTOR COMPENSATION

1 Name and Principal Position or Occupation	2 Compensation Paid or Deferred for Services as Director	3 All Other Compensation Paid or Deferred	4 Totals
David Wright Branch, DDS - Chair	66,192		66,192
Joanna Lyn Lohkamp - Vice Chair	56,010		56,010
Jack Earl Neal, DDS - Secretary	44,808		44,808
George Douglas Beck, DDS - Treasurer	44,808		44,808
Richard Raymond Albrecht	48,880		48,880
Patrick Joseph Dineen	48,880		48,880
Janis Lauren Harwell	44,808		44,808
Robb Brian Heinrich, DDS	48,880		48,880
John Maack Henriksen, DDS	45,308		45,308
Christine Marcia Johnson, DDS	49,435		49,435
Gerald Stewart Phipps	44,808		44,808
Allen Weare Puckett	48,880		48,880
Richard Gary Schweikhardt	48,880		48,880