

**STATE OF WASHINGTON  
OFFICE OF THE INSURANCE  
COMMISSIONER**



**FINANCIAL EXAMINATION**

of

**Rocky Mountain Fire and Casualty Company  
Seattle, Washington**

NAIC CODE 22128  
DECEMBER 31, 2006

Order No. 08-62  
Rocky Mountain Fire and  
Casualty Company  
Exhibit A

**Participating States:  
Washington**

**SALUTATION**

Seattle, Washington  
May 12, 2008

The Honorable Mike Kreidler, Commissioner  
Washington State Office of the Insurance Commissioner (OIC)  
Insurance Building-Capitol Campus  
302 Sid Snyder Avenue SW, Suite 200  
Olympia, WA 98504

The Honorable Alfred W. Gross, Commissioner  
State Corporation Commission  
Bureau of Insurance  
Commonwealth of Virginia  
Chair, NAIC Financial Condition (E) Committee  
PO Box 1157  
Richmond, VA 23218

The Honorable Morris Chavez, Superintendent  
New Mexico Insurance Division  
NAIC Secretary, Western Zone  
PO Drawer 1269  
Santa Fe, NM 87504-1269

Dear Commissioners and Superintendent:

In accordance with your instructions, and in compliance with the statutory requirements of RCW 48.03.010, an Association examination was made of the corporate affairs and financial records of

**Rocky Mountain Fire and Casualty Company**

of

Seattle, Washington

hereinafter referred to as "RMFCC" or the "Company," at the location of its home office, 200 Cedar Street, Seattle, Washington 98121-1223. This report is respectfully submitted showing the condition of the Company as of December 31, 2006.

**CHIEF EXAMINER'S AFFIDAVIT**

I hereby certify I have read the attached Report of the Financial Examination of Rocky Mountain Fire and Casualty Company of Seattle, Washington. This report shows the financial condition and related corporate matters as of December 31, 2006.



Patrick H. McNaughton  
Chief Examiner

5-12-08

Date

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## SCOPE OF THE EXAMINATION

This examination covers the period January 1, 2002 through December 31, 2006 and comprises a comprehensive review of the books and records of the Company. The examination followed the statutory requirements contained in the Washington Administration Code (WAC), the Revised Code of Washington (RCW), and the guidelines recommended by the National Association of Insurance Commissioners (NAIC) Financial Condition Examiners Handbook. The examination included identification and disposition of material transactions and events occurring subsequent to the date of examination that were noted during the examination.

Corporate records, external reference materials, and various aspects of the Company's operating procedures and financial records were reviewed and tested during the course of this examination and are commented upon in the following sections of this report. In addition, the Company's certified public accountant's (CPA's) work papers were reviewed and utilized, where possible, to facilitate efficiency in the examination.

## INSTRUCTIONS

The examiners reviewed the Company's filed 2006 NAIC Annual Statement as part of the statutory examination. This review was performed to determine if the Company completed the 2006 NAIC Annual Statement in accordance with the NAIC Annual Statement Instructions and to determine if the Company's accounts and records were prepared and maintained in accordance with Title 48 RCW, Title 284 WAC, and the NAIC Statements of Statutory Accounting Principles (SSAP) as contained in the Accounting Practices and Procedures Manual (AP&P).

The following summarizes the exceptions noted while performing this review.

### **1. Board Member Conflict of Interest**

A director of the Board of Directors was also an appointed agent for RMFCC and received commissions totaling \$17,697 in 2006. RCW 48.07.130(1) states, in part, no person having any authority in the investment or disposition of the funds of a domestic insurer and no officer or director of an insurer shall accept or be the beneficiary of any fee, brokerage, gift, commission, or other emolument because of any sale of insurance.

**The Company is instructed to comply with RCW 48.07.130(1) by ensuring that members of its Board of Directors are not in conflict by being the recipient of any fee, brokerage, gift, commission, or other emolument because of any sale of insurance.**

### **2. Reinsurance Entire Contract Clause**

The Statement of Statutory Accounting Principles (SSAP) No. 62, Property and Casualty Reinsurance, paragraph 8(c), requires that in order to take a credit or a deduction from liabilities for reinsurance recoverable, the agreement shall constitute the entire contract between the parties and must provide no guarantee of profit from the reinsurer to the ceding entity. This is accomplished by having an entire contract clause in the reinsurance contract.

Administered by a reinsurance intermediary, the Property Catastrophe Excess of Loss Reinsurance Contract dated July 1, 2006, by and between RMFCC and its parent, Grange Insurance Association (GIA), and the reinsurers, specifically identified in the agreement, does not contain this required clause.

**The Company is instructed to comply with WAC 284-07-050(2) which requires adherence to the NAIC AP&P which requires all reinsurance contracts have the required clauses in accordance with SSAP No. 62.**

### **3. Annual Statement Errors and Omissions**

The examination team discovered several instances in which the Company's NAIC 2006 Annual Statement did not conform to the NAIC AP&P and the 2006 NAIC Annual Statement Instructions. While the Company needs to correct these practices, none of the following items in the instruction were material to the financial statements and no examination adjustments were necessary.

**The Company is instructed to comply with RCW 48.05.073, RCW 48.05.250 and WAC 284-07-050(2) in filing its NAIC Annual Statements in accordance with the NAIC AP&P and the NAIC Annual Statement Instructions. The following exceptions were noted in our examination:**

#### **a. Intercompany Expense Sharing Agreement**

According to the 2006 NAIC Annual Statement Instructions for Notes to Financial Statements Note 10.F, the disclosures shall include, "A description of material management or service contract and cost-sharing agreements involving the reporting entity and any related party."

After reviewing the related party disclosures in the Company's 2006 NAIC Annual Statement, Notes to Financial Statements, Note 10, to verify that the necessary disclosures required by SSAP No. 25 (paragraphs 17-18) were properly reported, the examiners noted that the Company referenced "cost allocation agreements with affiliates." Note 10.F, however, did not describe the Intercompany Expense Sharing Agreement entered November 1, 2003 between the Company and its parent, GIA and affiliated company, Mayflower Corporation (Mayflower).

#### **b. Money Market Mutual Fund Classification**

On Schedule DA Part 1, the Company categorized all listed mutual funds as "Class One Money Market Mutual Funds". Since all of the mutual funds listed are U.S. government exempt funds, the proper categorization should be "Exempt Money Market Mutual Funds".

## COMMENTS AND RECOMMENDATIONS

NONE

### COMPANY PROFILE

#### **Company History**

In 1956, GIA purchased the management contract of Mayflower Insurance Exchange of Seattle, Washington, and subsequently, on November 6, 1956, formed a wholly-owned subsidiary company named Mayflower Corporation to act as the attorney-in-fact to manage the insurance operations for the exchange.

In 1958, Mayflower acquired a majority (approximately 80% percent) of the outstanding stock of Rocky Mountain Fire Insurance Company of Great Falls, Montana. Effective April 2, 1959, Mayflower Corporation formed a new Washington insurance company called Rocky Mountain Fire & Casualty Company and on July 1, 1959, the previously acquired Montana insurance company was merged on a share-for-share basis into RMFCC.

#### **Capitalization**

The par value of the common stock is \$247 per share with 12,190 shares authorized and issued.

GIA made surplus contributions to the Company in the amounts of \$1,500,000 in 1980, \$2,500,000 in 1988, \$2,400,000 in 1990 and \$2,700,000 in 1993. In return, the Company issued Surplus Contribution Notes to GIA.

In 2002, after receiving approval from the BOD and OIC, GIA contributed \$8,370,000 of capital to its wholly-owned subsidiary, Mayflower Corporation. Mayflower Corporation then contributed the \$8,370,000 of capital to RMFCC.

No dividends were declared or paid to stockholders during the period covered by the examination.

#### **Territory and Plan of Operation**

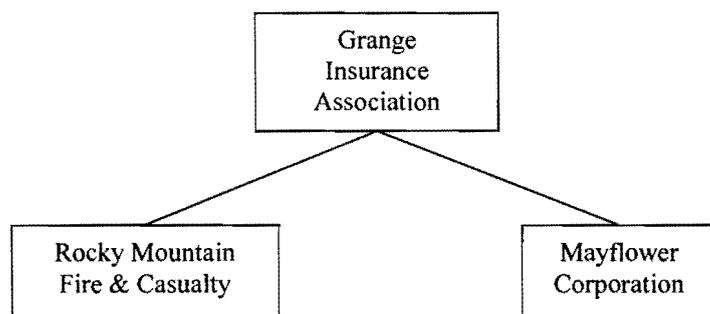
RMFCC is authorized to do business in California, Colorado, Idaho, Montana, Oregon, Washington, and Wyoming. During the examination period, insurance contracts in-force were for personal coverage of homeowners, fire/dwelling, auto, boat, inland marine, and umbrella. RMFCC is no longer writing policies for commercial business. Commercial business is now written through RMFCC's parent, GIA. RMFCC's authorized lines of business are property, marine, transportation, general casualty and surety.

### Growth of Company

| <u>Year</u> | <u>Admitted Assets</u> | <u>Liabilities</u> | <u>Capital &amp; Surplus</u> |
|-------------|------------------------|--------------------|------------------------------|
| 2006        | \$35,327,672           | \$15,947,328       | \$19,380,344                 |
| 2005        | 34,003,064             | 16,251,617         | 17,751,447                   |
| 2004        | 31,497,554             | 16,721,684         | 14,775,870                   |
| 2003        | 38,063,745             | 23,066,535         | 14,997,210                   |
| 2002        | 45,124,103             | 28,011,713         | 17,112,390                   |

| <u>Year</u> | <u>Premiums Earned</u> | <u>Net Underwriting Gain (Loss)</u> | <u>Net Investment Gain (Loss)</u> | <u>Net Income</u> |
|-------------|------------------------|-------------------------------------|-----------------------------------|-------------------|
| 2006        | \$15,014,436           | \$743,151                           | \$1,422,372                       | \$1,632,946       |
| 2005        | 15,611,733             | (1,140,233)                         | 1,308,186                         | 2,371,771         |
| 2004        | 18,820,481             | (2,405,715)                         | 1,432,437                         | (405,511)         |
| 2003        | 28,999,507             | (3,253,197)                         | 1,741,157                         | (1,405,864)       |
| 2002        | 30,826,704             | (7,499,530)                         | 1,963,896                         | (4,184,721)       |

### Affiliated Companies



RMFCC and its affiliates are members of a holding company system regulated pursuant to Chapter 48.31B RCW. The affiliate companies are required to file holding company statements under RCW 48.31B.025(1)(c), RCW 48.31B.025(3), WAC 284-18-390 and WAC 284-18-400. Within the holding company structure, RMFCC is controlled through direct stock ownership.

The affiliated companies are:

#### **Grange Insurance Association**

Grange Insurance Association was organized on April 19, 1894 and has the authority to transact insurance business as a fraternal mutual insurer for the purpose of insuring only the risks of members of Patrons of Husbandry (Grange members). GIA owns all 1,000 shares of the

authorized common stock of Mayflower Corporation, and 12,182.75 shares, or 99.9%, of the authorized common stock of RMFCC.

### **Mayflower Corporation**

Mayflower Corporation, an insurance holding company, was created by the management of GIA and was incorporated under the laws of the state of Washington on November 6, 1956. All 1,000 shares of its authorized common stock are wholly-owned by GIA. On April 2, 1959, Mayflower created a new property and casualty stock insurance company called Rocky Mountain Fire & Casualty Company. As of September 30, 2006, Mayflower transferred 99.9% of the outstanding common stock shares of RMFCC it owned to GIA.

### **Intercompany Contracts**

The affiliates have the following agreements:

- Consolidated Federal Income Tax Liability Agreement between GIA, RMFCC and Mayflower, effective January 1, 1995.
- Intercompany Expense Sharing Agreement between GIA, RMFCC and Mayflower, effective November 1, 2003.
- Multiple Line Excess of Loss Reinsurance Agreement No. 1 between RMFCC and GIA, effective February 28, 1995.

## **MANAGEMENT AND CONTROL**

### **Ownership**

GIA owns controlling interest of 12,182.75 shares of RMFCC, 7.25 shares are owned by various minority holders as of December 31, 2006.

### **Board of Directors (BOD)**

The Bylaws state that the Board of Directors shall select an executive committee consisting of the chairman, vice chairman of the BOD and three directors who shall have the full power to act for the BOD between meetings, except as the BOD may otherwise direct. The BOD may designate other permanent or temporary committees and delegate thereto such powers as deemed necessary.

The Company has the following committees: audit, compensation, investment, and rate.

The officers of the Company shall be elected by the BOD and shall consist of the chairman, vice chairman, a president/chief executive officer, a secretary, and a treasurer. The same individual may hold at the same time any two offices except for those of chairman and vice chairman. Only the chairman and vice chairman shall be elected from among the members of the BOD.

The following Directors were elected to serve the Company as of December 31, 2006:

|                     |                            |
|---------------------|----------------------------|
| Darelld G. Larrigan | Chairman of the Board      |
| D. Thomas McKern    | Vice Chairman of the Board |
| Larry D. Tanneberg  | Director                   |
| Frederick P. Church | Director                   |
| Arthur R. Peterson  | Director                   |
| Randall A. Lewis    | Director                   |
| Donald A. Steffen   | Director                   |
| Myrtle J. Reed      | Director                   |
| Rosemary K. Hansen  | Director                   |
| Benjamin D. Metzler | Director                   |
| Ronald G. Miller    | Director                   |
| Robert L. Shea      | Director                   |

**Officers**

The principal executive officer of the Company is Ryan M. Dudley, President and Chief Executive Officer. Mr. Dudley has been with the Company for more than fourteen (14) years. The following Officers were elected to serve the Company as of December 31, 2006:

|                  |  |
|------------------|--|
| Ryan M. Dudley   | President and Chief Executive Officer                                |
| David E. Suver   | Corporate Secretary  |
| Sean I. McGourty | Chief Financial Officer and Treasurer                                |
| Ralph W. Carlile | Chief Information Officer and Vice President, Information Technology |
| Stephen L. Kolk  | Vice President, Actuarial Services                                   |
| Rudy F. Werle    | Vice President, Claims   |
| Mary K. Dawson   | Vice President, Underwriting   |
| Richard E. Oram  | Vice President, Human Resources and Administrative Services          |

**Conflict of Interest**

RMFCC has an established procedure for disclosure to its BOD of any affiliation on the part of its officers, directors and key employees which is in conflict with their official duties. The corporate secretary, executive vice president, and president review the Conflict of Interest Statements annually for conflicting situations and take appropriate action thereupon. (See Instruction No. 1)

**Fidelity Bond and Other Insurance**

RMFCC and its affiliate companies are the named insureds on various insurance policies including property and general liability loss, difference in conditions, commercial excess umbrella liability, excess liability, workers' compensation and employers' liability, fidelity, fiduciary liability, errors and omissions and directors and officers' liability coverage. The fidelity coverage of \$2,000,000 meets the suggested NAIC minimum coverage.

### **Officer's, Employees', and Agents' Welfare and Pension Plans**

All the Company's employees are employees of its parent GIA and covered under GIA's plans.

Employees of the Company are covered under an employee savings 401(k) plan and profit sharing plan (the Defined Contribution Plan) upon employment. For the 401(k) component of the plan, employees may voluntarily contribute up to 75% of their annual salary (subject to annual limitations), with the Company contributing a 100% match of employee contributions, up to 3%, and a 50% match of employee contribution between 3% and 5%. There is no vesting period related to the Company's contributions.

The Company also sponsors a non-contributory Defined Benefit pension plan covering substantially all employees. The Defined Benefit was frozen effective February 29, 2004. The employees will not receive any service credit for employment after that date. The plan reached fully-funded status as of December 31, 2007.

The Company also provides retirement benefits to certain retired agents under a written agreement (the Agent's Plan). To be eligible for these benefits, which are based on an agent's commission base, an agent must have been under an "agent agreement" that provided for the benefits, have at least 20 years of service as an agent of the Company, be completely retired from the insurance business, and meet certain other requirements as stated in the Agents' Plan. The Company last offered the Agents' Plan to new agents in November 1991.

In 2002, GIA offered a post retirement medical and life insurance plan to employees and directors. Medical eligibility required retirement on or after age 55 with 10 years of service or disabled after ten years of service. The medical plan covered the retiree, spouse and dependents. Employees who retired after January 31, 2004, and all current employees, are no longer eligible for post-retirement benefits.

### **CORPORATE RECORDS**

The Company's Board of Directors managed the property and business of the Company and was actively involved in the Company's affairs. Investment purchases, transfers, and disposals were ratified by the BOD and documented in the minutes. Appointments and elections of officers, reinsurance contracts, bank agreements, and other contracts were also disclosed in the BOD's minutes.

It was noted during our review that the Articles of Incorporation were amended once in 1999 to increase the par value of the common stock from \$165 to \$247. The Bylaws were changed during the examination period. These changes related to the titles of chairman, vice chairman of the Board of Directors and president/chief executive officer.

## UNPAID LOSSES AND LOSS ADJUSTMENT EXPENSES

| <u>Year</u> | <u>Loss<br/>Reserves</u> | <u>LAE<br/>Reserves</u> |
|-------------|--------------------------|-------------------------|
| <b>2006</b> | \$7,966,613              | \$1,030,066             |
| <b>2005</b> | 8,791,585                | 1,214,176               |
| <b>2004</b> | 8,882,496                | 1,525,350               |
| <b>2003</b> | 11,707,913               | 1,499,440               |
| <b>2002</b> | 10,914,317               | 1,536,527               |

As noted above, the reserves carried by the Company for these liabilities were \$7,966,613 and \$1,030,066, respectively, as of December 31, 2006. These reserves were reviewed by the casualty actuarial staff employed by the OIC. The Company provided loss and loss adjustment expense development data by accident year and line of business, through December 31, 2006. The OIC's actuarial staff obtained additional information through interviews with Company employees. They also reviewed an actuarial report prepared by Milliman, Inc., the Company's actuarial consulting firm. In addition, Milliman, Inc. provided supplemental information pertaining to the actuarial data base.

The OIC's actuarial staff estimates that the Company's reserves for losses and loss adjustment expenses, on a net basis, are within a range of reasonable estimates. Therefore, the Company's loss and loss adjustment expense reserves are accepted as they appear in the Company's 2006 Annual Statement.

## REINSURANCE

RMFCC participates in quota share and excess loss treaties. These treaties are spread across a portfolio of authorized reinsurers. In addition, RMFCC cedes reinsurance to its parent, GIA, through a multiple line excess of loss reinsurance agreement.

Reinsurance agreements were found to be in compliance with Washington State reinsurance statutes. The reinsurers are either authorized to do business in Washington State or have an approved letter of credit. They are all properly classified in Schedule F of the 2006 NAIC Annual Statement. The Company has controls in place to adequately monitor its reinsurance program including the financial condition of the reinsurers.

RMFCC utilizes the services of a reinsurance intermediary, Guy Carpenter & Company, Inc., to solicit, negotiate, and place reinsurance cessions on its behalf. Guy Carpenter and Company, Inc. is an international reinsurance intermediary owned by Marsh & McLennan and is licensed by OIC. (See Instruction No. 2)

### **STATUTORY DEPOSITS**

Deposits shown on Schedule E Part 3- Special Deposits

| <b><u>State</u></b> | <b><u>Type</u></b> | <b><u>Book<br/>Value</u></b> | <b><u>Fair<br/>Value</u></b> |
|---------------------|--------------------|------------------------------|------------------------------|
| Washington          | Bond               | \$2,053,174                  | \$2,069,974                  |
| Oregon              | Bond               | 301,272                      | 302,109                      |

### **ACCOUNTING RECORDS AND INFORMATION SYSTEMS**

The Company maintains its accounting records on a Statutory Accounting Principles (SAP) basis. The Company is audited annually by the certified public accounting firm of Ernst & Young. The Company received an unqualified opinion for all years under review. The Company's accounting procedures, internal controls, and transaction cycles were reviewed during the planning and testing phase of the examination and no exceptions were noted.

The Company's management is sufficiently knowledgeable of its information systems (IS) issues and provides direction and oversight through its IS Steering Committee. Systems development, acquisition and maintenance controls were evaluated to gain assurance that appropriate internal controls are in place. The Company's IS department maintains written policies and procedures for the system development life cycle, systems design standards, programming standards and the document standards. Operations and application controls were reviewed to determine the type of hardware installed; operating systems and proprietary software in use; back up and recovery facilities employed and the internal controls exercised to maintain data security. The Company has sufficient internal controls in place to monitor system activity and processes.

The Company has a formal, written disaster recovery plan for the restoration of its information systems and a formal, written business continuity plan that addresses the continuation of all significant business activities, including financial functions, telecommunication services and data processing services, in the event of a disruption of normal business activities, as recommended by NAIC Guidelines.

### **SUBSEQUENT EVENTS**

None

### **FOLLOW UP ON PREVIOUS EXAMINATION FINDINGS**

All previous report comments and recommendations were satisfactorily addressed.

## **FINANCIAL STATEMENTS**

The following examination financial statements show the financial conditions of Rocky Mountain Fire and Casualty Company as of December 31, 2006:

Assets and Liabilities

Statement of Income and Capital and Surplus Account

Reconciliation of Surplus for the Period Since the last Examination

Rocky Mountain Fire and Casualty Company  
Assets, Liabilities, Surplus and Other Funds  
December 31, 2006

| Assets  | Balance Per<br>Company     | Examination<br>Adjustments | Balance Per<br>Examination |
|---|----------------------------|----------------------------|----------------------------|
| Bonds   | \$27,789,553               | \$0                        | \$27,789,553               |
| Cash and short-term investments                                       | 4,767,084                  |                            | 4,767,084                  |
| <b>Subtotal, cash and invested assets</b>                             | <b><u>32,556,637</u></b>   | <b><u>0</u></b>            | <b><u>32,556,637</u></b>   |
| Uncollected premiums and agents' balances in course of collection     | 1,861,930                  |                            | 1,861,930                  |
| Reinsurance recoverables on loss and loss adjustment expense payments | (920)                      |                            | (920)                      |
| Net deferred tax asset  | 549,888                    |                            | 549,888                    |
| Guaranty funds receivable or on deposit                               | 4,097                      |                            | 4,097                      |
| Interest, dividends and real estate income due and accrued            | 356,040                    |                            | 356,040                    |
| <b>Total Assets</b>   | <b><u>\$35,327,672</u></b> | <b><u>\$0</u></b>          | <b><u>\$35,327,672</u></b> |
| <b>Liabilities, Surplus and other Funds</b>                           |                            |                            |                            |
| Losses  | \$7,966,613                | \$0                        | \$7,966,613                |
| Loss adjustment expenses  | 1,030,066                  |                            | 1,030,066                  |
| Commissions payable, contingent commissions and other similar charges | 284,052                    |                            | 284,052                    |
| Other expenses  | 296,147                    |                            | 296,147                    |
| Taxes, licenses and fees (excluding federal and foreign income taxes) | 48,974                     |                            | 48,974                     |
| Federal and foreign income taxes                                      | 777,755                    |                            | 777,755                    |
| Unearned premiums   | 4,824,895                  |                            | 4,824,895                  |
| Advanced premium  | 216,549                    |                            | 216,549                    |
| Ceded reinsurance premiums payable                                    | 140,151                    |                            | 140,151                    |
| Amounts withheld or retained for account of others                    | 50,491                     |                            | 50,491                     |
| Payable to parent, subsidiaries and affiliates                        | 311,635                    |                            | 311,635                    |
| <b>Total Liabilities</b>  | <b><u>15,947,328</u></b>   | <b><u>0</u></b>            | <b><u>15,947,328</u></b>   |
| Common capital stock  | 3,010,930                  |                            | 3,010,930                  |
| Surplus notes   | 9,100,000                  |                            | 9,100,000                  |
| Gross paid in and contributed surplus                                 | 8,370,000                  |                            | 8,370,000                  |
| Unassigned funds (surplus)  | (1,100,586)                |                            | (1,100,586)                |
| <b>Surplus as regards policyholders</b>                               | <b><u>19,380,344</u></b>   | <b><u>0</u></b>            | <b><u>19,380,344</u></b>   |
| <b>Total Liabilities, Surplus and other Funds</b>                     | <b><u>\$35,327,672</u></b> | <b><u>\$0</u></b>          | <b><u>\$35,327,672</u></b> |

Rocky Mountain Fire and Casualty Company  
Statement of Income and Capital and Surplus Account  
For the Year Ended December 31, 2006

|  | <u>Balance Per<br/>Company</u>    | <u>Examination<br/>Adjustments</u> | <u>Balance Per<br/>Examination</u> |
|--|-----------------------------------|------------------------------------|------------------------------------|
| <b>Underwriting Income</b>   |                                   |                                    |                                    |
| Premiums earned  | \$15,014,436                      | \$0                                | \$15,014,436                       |
| <b>Deductions</b>  |                                   |                                    |                                    |
| Losses incurred  | 8,249,726                         |                                    | 8,249,726                          |
| Loss expenses incurred   | 1,790,814                         |                                    | 1,790,814                          |
| Other underwriting expenses incurred   | 4,230,745                         |                                    | 4,230,745                          |
| Total underwriting deductions  | <u>14,271,285</u>                 |                                    | <u>14,271,285</u>                  |
| <b>Net underwriting gain or (loss)</b>   | <u><b>743,151</b></u>             | <u><b>0</b></u>                    | <u><b>743,151</b></u>              |
| <b>Investment Income</b>   |                                   |                                    |                                    |
| Net investment income earned   | 1,427,194                         |                                    | 1,427,194                          |
| Net realized capital gains or (losses)   | (4,822)                           |                                    | (4,822)                            |
| <b>Net investment gain or (loss)</b>   | <u><b>1,422,372</b></u>           | <u><b>0</b></u>                    | <u><b>1,422,372</b></u>            |
| <b>Other Income</b>  |                                   |                                    |                                    |
| Net gain or (loss) from agents' or premium balances charged off                          | (23,567)                          |                                    | (23,567)                           |
| Finance and service charges not included in  | 158,561                           |                                    | 158,561                            |
| Aggregate write-ins for miscellaneous income   | 2,005                             |                                    | 2,005                              |
| <b>Total other income</b>  | <u><b>136,999</b></u>             | <u><b>0</b></u>                    | <u><b>136,999</b></u>              |
| Net income, after dividends to policyholders but before federal and foreign income taxes | 2,302,521                         |                                    | 2,302,521                          |
| Federal and foreign income taxes incurred  | 669,575                           |                                    | 669,575                            |
| <b>Net income</b>  | <u><u><b>\$1,632,946</b></u></u>  | <u><u><b>\$0</b></u></u>           | <u><u><b>\$1,632,946</b></u></u>   |
| <b>Capital and Surplus Account</b>   |                                   |                                    |                                    |
| Surplus as regards policyholders, December 31 prior year                                 | \$17,751,447                      | \$0                                | \$17,751,447                       |
| <b>Gains and (Losses) in Surplus</b>   |                                   |                                    |                                    |
| Net income   | 1,632,946                         |                                    | 1,632,946                          |
| Change in net deferred income tax  | 16,962                            |                                    | 16,962                             |
| Change in nonadmitted assets   | (21,011)                          |                                    | (21,011)                           |
| Dividends to stockholders (cash)   | 0                                 |                                    | 0                                  |
| <b>Change in surplus as regards policyholders for the year</b>                           | <u><b>1,628,897</b></u>           | <u><b>0</b></u>                    | <u><b>1,628,897</b></u>            |
| <b>Surplus as regards policyholders, December 31 current year</b>                        | <u><u><b>\$19,380,344</b></u></u> | <u><u><b>\$0</b></u></u>           | <u><u><b>\$19,380,344</b></u></u>  |

Rocky Mountain Fire and Casualty Company  
Reconciliation of Surplus for the Period since Last Examination  
For the Year Ended December 31, 2006

|   | <u>2002</u>                | <u>2003</u>                | <u>2004</u>                | <u>2005</u>                | <u>2006</u>                |
|---|----------------------------|----------------------------|----------------------------|----------------------------|----------------------------|
| <b>Surplus as regards policyholders, December 31, previous year</b> | <u>\$12,494,376</u>        | <u>\$17,112,390</u>        | <u>\$14,997,210</u>        | <u>\$14,775,870</u>        | <u>\$17,751,447</u>        |
| Net income  | (4,184,721)                | (1,405,864)                | (405,511)                  | 2,371,771                  | 1,632,946                  |
| Change in net deferred income tax                                   | 739,056                    | 361,938                    | 37,628                     | (1,312,582)                | 16,962                     |
| Change in nonadmitted assets  | (287,027)                  | (1,071,255)                | 146,544                    | 1,916,388                  | (21,011)                   |
| Paid in Capital   | 8,370,000                  | 0                          | 0                          | 0                          | 0                          |
| Aggregate write-ins for gains and losses in                         | (19,294)                   | 0                          | 0                          | 0                          | 0                          |
| <b>Change in surplus as regards policyholders for the year</b>      | <u>4,618,014</u>           | <u>(2,115,181)</u>         | <u>(221,340)</u>           | <u>2,975,577</u>           | <u>1,628,897</u>           |
| <b>Surplus as regards policyholders, December 31, current year</b>  | <u><u>\$17,112,390</u></u> | <u><u>\$14,997,210</u></u> | <u><u>\$14,775,870</u></u> | <u><u>\$17,751,447</u></u> | <u><u>\$19,380,344</u></u> |

**NOTES TO THE FINANCIAL STATEMENTS**

The company has no special consents, permitted practices or orders from the state of Washington and there were no examination adjustments.

