

Appendix C

Domestic Insurance Companies by Line of Business in Washington 2014

State of Washington
Office of Insurance Commissioner
2014 Washington Market Share and Loss Ratio
Line of Business: Accident and Health

All Domestic Authorized Companies
Zero Premium Companies Excluded

All Dollars in Thousands

| Company Name | NAIC Code | Dom | Type(1) | Premiums Written | Market Share (2) | Premiums Earned | Losses Incurred(3) | Loss Ratio | Enrollment(4) |
|-------------------------------------|-----------|-----|---------|------------------|------------------|-----------------|--------------------|------------|---------------|
| Amerigroup Washington Inc | 14073 | WA | HCSC | \$585,160 | 3.15% | \$389,931 | \$334,243 | 85.72% | 129,710 |
| Arcadian Hlth Plan Inc | 12151 | WA | HCSC | \$922 | 0.00% | \$922 | (\$1,605) | -174.08% | |
| Asuris NW Hlth | 47350 | WA | HCSC | \$166,519 | 0.90% | \$166,984 | \$136,747 | 81.89% | 41,226 |
| Columbia United Providers Inc | 47047 | WA | L&D | \$0 | 0.00% | \$0 | \$129,677 | 0.00% | 54,369 |
| Community Hlth Plan of WA | 47049 | WA | HCSC | \$1,123,889 | 6.05% | \$1,123,889 | \$1,037,415 | 92.31% | 351,190 |
| Delta Dental of WA | 47341 | WA | HCSC | \$441,264 | 2.38% | \$438,600 | \$374,853 | 85.47% | 964,302 |
| Dental Hlth Serv | 47490 | WA | LHCSC | \$10,090 | 0.05% | \$10,072 | \$5,130 | 50.93% | 26,706 |
| Farmers New World Life Ins Co | 63177 | WA | L&D | \$745 | 0.00% | \$745 | \$357 | 47.93% | |
| Group Hlth Coop | 95672 | WA | HMO | \$2,372,250 | 12.78% | \$2,370,654 | \$2,064,246 | 87.07% | 357,322 |
| Group Hlth Options Inc | 47055 | WA | HCSC | \$736,801 | 3.97% | \$732,372 | \$610,011 | 83.29% | 139,490 |
| KPS Hlth Plans | 53872 | WA | HCSC | \$117,994 | 0.64% | \$117,994 | \$104,019 | 88.16% | 21,350 |
| Lifewise Assur Co | 94188 | WA | L&D | \$85,289 | 0.46% | \$83,838 | \$56,974 | 67.96% | |
| LifeWise Hlth Plan of WA | 52633 | WA | HCSC | \$322,328 | 1.74% | \$288,842 | \$232,521 | 80.50% | 75,835 |
| Molina Hlthcare of WA Inc | 96270 | WA | HMO | \$1,601,335 | 8.63% | \$1,357,696 | \$1,195,114 | 88.03% | 497,508 |
| North Coast Life Ins Co | 67059 | WA | L&D | \$0 | 0.00% | \$0 | \$0 | 0.00% | |
| Premera Blue Cross | 47570 | WA | HCSC | \$2,515,223 | 13.55% | \$2,516,335 | \$2,153,199 | 85.57% | 628,645 |
| Regence BlueShield | 53902 | WA | HCSC | \$1,822,083 | 9.81% | \$1,829,007 | \$1,607,498 | 87.89% | 446,131 |
| Soundpath Hlth | 12909 | WA | HCSC | \$140,107 | 0.75% | \$140,107 | \$122,865 | 87.69% | 16,347 |
| Timber Products Manufacturers Trust | 12239 | WA | MEWA | \$14,090 | 0.08% | \$14,090 | \$12,939 | 91.83% | 7,783 |
| UnitedHealthCare of WA Inc | 48038 | WA | HCSC | \$1,521,460 | 8.20% | \$1,334,388 | \$1,149,126 | 86.12% | 282,349 |
| Willamette Dental of WA Inc | 47050 | WA | LHCSC | \$50,235 | 0.27% | \$50,235 | \$45,795 | 91.16% | 123,864 |
| Totals (Loss Ratio is average)(5) | | | | \$13,627,785 | 73.40% | \$12,966,701 | \$11,371,126 | 87.69% | 4,164,127 |

(1)L&D=Life and Disability Ins. Co., P&C=Property and Casualty Ins. Co., HMO=Health Maintenance Organization, HCSC=Health Care Service Contractor, LHCSC=Limited HCSC, F=Fraternal, MEWA=Multiple Employer Welfare Arrangement

(2)Market Share is based on all authorized Washington companies' written premiums.

(3)Includes Risk Revenue-related claims and benefits. However, Premiums Written and Premiums Earned do not include Risk Revenue.

(4) Enrollment only provided by companies filing the NAIC Health blank.

(5)Totals do not represent all health coverage in Washington.

State of Washington
 Office of Insurance Commissioner
 2014 Washington Market Share
 Line of Business: Life - Annuities

All Domestic Authorized Companies
 Zero Premium Companies Excluded

All Dollars in Thousands

| Company Name | NAIC Code | Dom | Ordinary | Credit | Group | Industrial | Total | Market Share |
|-------------------------------|-----------|-----|----------|--------|-------|------------|----------|--------------|
| Farmers New World Life Ins Co | 63177 | WA | \$1,847 | \$0 | \$0 | \$0 | \$1,847 | 0.04% |
| North Coast Life Ins Co | 67059 | WA | \$323 | \$0 | \$0 | \$0 | \$323 | 0.01% |
| Western United Life Assur Co | 85189 | WA | \$74,620 | \$0 | \$0 | \$0 | \$74,620 | 1.64% |
| Totals | | | \$76,790 | \$0 | \$0 | \$0 | \$76,790 | 1.68% |

(1)Market Share is based on all authorized Washington companies' written premiums.

State of Washington
Office of Insurance Commissioner
2014 Washington Market Share
Line of Business: Life - Life Insurance

All Domestic Authorized Companies
Zero Premium Companies Excluded

All Dollars in Thousands

| Company Name | NAIC Code | Dom | Ordinary | Credit | Group | Industrial | Total | Market Share(1) |
|-------------------------------|-----------|-----|----------|--------|---------|------------|----------|-----------------|
| Farmers New World Life Ins Co | 63177 | WA | \$35,230 | \$0 | \$0 | \$0 | \$35,230 | 1.52% |
| Lifewise Assur Co | 94188 | WA | \$29 | \$0 | \$1,037 | \$0 | \$1,066 | 0.05% |
| North Coast Life Ins Co | 67059 | WA | \$241 | \$0 | \$0 | \$0 | \$241 | 0.01% |
| Western United Life Assur Co | 85189 | WA | \$270 | \$0 | \$0 | \$0 | \$270 | 0.01% |
| Totals | | | \$35,770 | \$0 | \$1,037 | \$0 | \$36,807 | 1.58% |

(1)Market Share is based on all authorized Washington companies' written premiums.

State of Washington
Office of Insurance Commissioner

2014 Washington Market Share and Loss Ratio

All Domestic Authorized Companies
Zero Premium and Loss Companies Excluded

Line of Business: Property and Casualty Totals (excludes Accident and Health)

All Dollars in Thousands

| Company Name | NAIC Code | Dom | Direct Premiums Written | Market Share | Direct Premiums Earned | Direct Losses Incurred | Loss Ratio(1) |
|--------------------------------|-----------|-----|-------------------------|--------------|------------------------|------------------------|---------------|
| Enumclaw Prop & Cas Ins Co | 11232 | WA | \$51,593 | 0.54% | \$46,143 | \$31,737 | 68.78% |
| Farmers Ins Co Of WA | 21644 | WA | \$387,681 | 4.08% | \$397,235 | \$207,028 | 52.12% |
| Fraternal Beneficial Assoc | 29360 | WA | \$62 | 0.00% | \$62 | \$16 | 25.69% |
| Grange Ins Assn | 22101 | WA | \$80,444 | 0.85% | \$78,869 | \$55,877 | 70.85% |
| Mutual Of Enumclaw Ins Co | 14761 | WA | \$168,992 | 1.78% | \$171,694 | \$101,169 | 58.92% |
| Northwest Dentists Ins Co | 32417 | WA | \$7,206 | 0.08% | \$6,971 | \$1,984 | 28.46% |
| Pemco Mut Ins Co | 24341 | WA | \$361,890 | 3.81% | \$353,857 | \$225,679 | 63.78% |
| Physicians Ins A Mut Co | 40738 | WA | \$67,357 | 0.71% | \$67,410 | \$31,639 | 46.93% |
| Red Shield Ins Co | 41580 | WA | \$6,780 | 0.07% | \$6,551 | \$1,116 | 17.04% |
| Rocky Mountain Fire & Cas Co | 22128 | WA | \$2,376 | 0.03% | \$2,576 | \$2,279 | 88.49% |
| Washington Cas Co | 42510 | WA | \$11,686 | 0.12% | \$13,264 | \$4,011 | 30.24% |
| Western Professional Ins Co | 10942 | WA | \$0 | 0.00% | \$0 | (\$49) | 0.00% |
| Totals (Loss Ratio is average) | | | \$1,146,067 | 12.07% | \$1,144,633 | \$662,487 | 57.88% |

(1) Market Share is based on all authorized Washington companies' written premiums.

(2) Excluding all Loss Adjustment Expenses (LAE)