

State of Washington
Office of Insurance Commissioner
2012 Washington Market Share and Loss Ratio
Line of Business: Accident and Health

All Domestic Authorized Companies
Zero Premium Companies Excluded

All Dollars in Thousands

Company Name	NAIC Code	Dom	Type(1)	Premiums Written	Market Share (2)	Premiums Earned	Losses Incurred(3)	Loss Ratio	Enrollment(4)
Amerigroup Washington Inc	14073	WA	HMO	\$45,530	0.30%	\$45,530	\$42,685	93.75%	25,418
Arcadian Hlth Plan Inc	12151	WA	HCSC	\$23,212	0.15%	\$23,212	\$20,748	89.39%	2,600
Asuris NW Hlth	47350	WA	HCSC	\$240,575	1.56%	\$240,848	\$197,350	81.94%	59,301
Columbia United Providers Inc	47047	WA	L&D	\$64,860	0.42%	\$64,860	\$93,578	144.28%	42,918
Community Hlth Plan of WA	47049	WA	HCSC	\$881,510	5.71%	\$881,510	\$782,687	88.79%	294,588
Dental Hlth Serv	47490	WA	LHCSC	\$8,976	0.06%	\$8,941	\$4,579	51.21%	25,297
Farmers New World Life Ins Co	63177	WA	L&D	\$928	0.01%	\$928	\$278	29.91%	
Group Hlth Coop	95672	WA	HMO	\$2,121,660	13.75%	\$2,130,248	\$1,938,880	91.02%	338,892
Group Hlth Options Inc	47055	WA	HCSC	\$993,599	6.44%	\$1,000,601	\$871,750	87.12%	198,610
KPS Hlth Plans	53872	WA	HCSC	\$123,447	0.80%	\$123,447	\$108,883	88.20%	22,742
Lifewise Assur Co	94188	WA	L&D	\$74,433	0.48%	\$71,425	\$42,876	60.03%	
LifeWise Hlth Plan of WA	52633	WA	HCSC	\$325,982	2.11%	\$325,982	\$270,185	82.88%	114,109
Molina Hlthcare of WA Inc	96270	WA	HMO	\$1,050,703	6.81%	\$1,050,703	\$887,634	84.48%	417,915
North Coast Life Ins Co	67059	WA	L&D	\$0	0.00%	\$0	\$0	0.00%	
Premera Blue Cross	47570	WA	HCSC	\$2,065,380	13.39%	\$2,083,088	\$1,811,951	86.98%	570,984
Regence BlueShield	53902	WA	HCSC	\$2,159,560	14.00%	\$2,157,825	\$1,784,356	82.69%	546,571
Soundpath Hlth	12909	WA	HCSC	\$145,724	0.94%	\$146,289	\$125,906	86.07%	17,158
Symetra Life Ins Co	68608	WA	L&D	\$23,776	0.15%	\$24,093	\$21,821	90.57%	
Timber Products Manufacturers Trust	12239	WA	MEWA	\$7,785	0.05%	\$7,785	\$6,797	87.30%	3,098
UnitedHealthCare of WA Inc	48038	WA	HCSC	\$569,780	3.69%	\$567,753	\$467,808	82.40%	96,989
Vision Serv Plan	47317	WA	LHCSC	\$30,315	0.20%	\$30,315	\$23,893	78.81%	644,692
Washington Dental Serv	47341	WA	HCSC	\$388,055	2.52%	\$387,436	\$329,312	85.00%	853,314
Willamette Dental of WA Inc	47050	WA	LHCSC	\$47,264	0.31%	\$47,264	\$43,162	91.32%	116,646
Totals (Loss Ratio is average)(5)				\$11,393,054	73.86%	\$11,420,083	\$9,877,119	86.49%	4,391,842

(1)L&D=Life and Disability Ins. Co., P&C=Property and Casualty Ins. Co., HMO=Health Maintenance Organization, HCSC=Health Care Service Contractor, LHCSC=Limited HCSC, F=Fraternal, MEWA=Multiple Employer Welfare Arrangement

(2)Market Share is based on all authorized Washington companies' written premiums.

(3)Includes Risk Revenue-related claims and benefits. However, Premiums Written and Premiums Earned do not include Risk Revenue.

(4) Enrollment only provided by companies filing the NAIC health blank.

(5)Totals do not represent all health coverage in Washington.

State of Washington
Office of Insurance Commissioner
2012 Washington Market Share
Line of Business: Life - Annuities

All Domestic Authorized Companies
Zero Premium Companies Excluded

All Dollars in Thousands

Company Name	NAIC Code	Dom	Ordinary	Credit	Group	Industrial	Total	Market Share
Farmers New World Life Ins Co	63177	WA	\$3,446	\$0	\$0	\$0	\$3,446	0.08%
North Coast Life Ins Co	67059	WA	\$2,645	\$0	\$0	\$0	\$2,645	0.07%
Symetra Life Ins Co	68608	WA	\$55,678	\$0	\$4,349	\$0	\$60,027	1.48%
Western United Life Assur Co	77925	WA	\$53,417	\$0	\$0	\$0	\$53,417	1.31%
Totals			\$115,185	\$0	\$4,349	\$0	\$119,534	2.94%

(1)Market Share is based on all authorized Washington companies' written premiums.

State of Washington
Office of Insurance Commissioner
2012 Washington Market Share
Line of Business: Life - Life Insurance

All Domestic Authorized Companies
Zero Premium Companies Excluded

All Dollars in Thousands

Company Name	NAIC Code	Dom	Ordinary	Credit	Group	Industrial	Total	Market Share(1)
Farmers New World Life Ins Co	63177	WA	\$33,871	\$0	\$0	\$0	\$33,871	1.53%
Lifewise Assur Co	94188	WA	\$31	\$0	\$11,373	\$0	\$11,404	0.52%
North Coast Life Ins Co	67059	WA	\$283	\$0	\$0	\$0	\$283	0.01%
Symetra Life Ins Co	68608	WA	\$16,201	\$0	\$1,014	\$0	\$17,215	0.78%
Symetra Natl Life Ins Co	90581	WA	\$42	\$0	\$0	\$0	\$42	0.00%
Western United Life Assur Co	77925	WA	\$294	\$0	\$0	\$0	\$294	0.01%
Totals			\$50,722	\$0	\$12,386	\$0	\$63,108	2.86%

(1)Market Share is based on all authorized Washington companies' written premiums.

State of Washington
Office of Insurance Commissioner

2012 Washington Market Share and Loss Ratio

All Domestic Authorized Companies
Zero Premium and Loss Companies Excluded

Line of Business: Property and Casualty Totals (excludes Accident and Health)

All Dollars in Thousands

Company Name	NAIC Code	Dom	Direct Premiums Written	Market Share	Direct Premiums Earned	Direct Losses Incurred	Loss Ratio(1)
Commonwealth Ins Co Of Amer	10220	WA	\$661	0.01%	\$2,591	\$2,351	90.74%
Contractors Bonding & Ins Co	37206	WA	\$17,568	0.20%	\$17,734	(\$3,125)	(17.62)%
Enumclaw Prop & Cas Ins Co	11232	WA	\$19,026	0.22%	\$11,808	\$7,339	62.16%
Farmers Ins Co Of WA	21644	WA	\$420,972	4.81%	\$430,223	\$208,376	48.43%
Fraternal Beneficial Assoc	29360	WA	\$62	0.00%	\$62	\$16	25.69%
Grange Ins Assn	22101	WA	\$70,455	0.81%	\$69,083	\$42,556	61.60%
Mutual Of Enumclaw Ins Co	14761	WA	\$190,059	2.17%	\$195,448	\$104,107	53.27%
Northwest Dentists Ins Co	32417	WA	\$6,715	0.08%	\$6,579	\$2,313	35.16%
Pemco Mut Ins Co	24341	WA	\$327,128	3.74%	\$324,284	\$211,514	65.22%
Physicians Ins A Mut Co	40738	WA	\$71,181	0.81%	\$69,560	\$25,255	36.31%
Red Shield Ins Co	41580	WA	\$6,138	0.07%	\$5,995	\$3,316	55.32%
Rocky Mountain Fire & Cas Co	22128	WA	\$4,927	0.06%	\$5,236	\$3,389	64.72%
Washington Cas Co	42510	WA	\$15,804	0.18%	\$16,834	\$2,055	12.21%
Western Professional Ins Co	10942	WA	\$0	0.00%	\$0	(\$271)	0.00%
Totals (Loss Ratio is average)			\$1,150,695	13.16%	\$1,155,436	\$609,190	52.72%

(1) Market Share is based on all authorized Washington companies' written premiums.

(2) Excluding all Loss Adjustment Expenses (LAE)