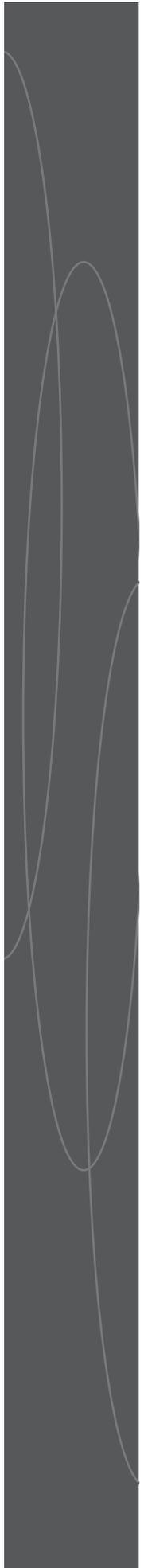


Appendix C

Domestic Insurance Companies by Line of Business in Washington 2011



State of Washington
Office of Insurance Commissioner
2011 Washington Market Share and Loss Ratio
Line of Business: Accident and Health

All Domestic Authorized Companies
Zero Premium Companies Excluded

All Dollars in Thousands

Company Name	NAIC Code	Dom	Type(1)	Premiums Written	Market Share (2)	Premiums Earned	Losses Incurred(3)	Loss Ratio	Enrollment(4)
Arcadian Hlth Plan Inc	12151	WA	HCSC	\$24,778	0.17%	\$24,778	\$20,872	84.24%	2,785
Asuris NW Hlth	47350	WA	HCSC	\$261,502	1.78%	\$259,657	\$221,055	85.13%	70,851
Columbia United Providers Inc	47047	WA	HCSC	\$137,326	0.93%	\$137,326	\$118,145	86.03%	61,411
Community Hlth Plan of WA	47049	WA	HCSC	\$713,056	4.85%	\$713,056	\$613,420	86.03%	282,635
Dental Hlth Serv	47490	WA	LHCSC	\$8,537	0.06%	\$8,481	\$4,614	54.40%	25,283
Farmers New World Life Ins Co	63177	WA	L&D	\$986	0.01%	\$980	\$698	71.24%	
Group Hlth Coop	95672	WA	HMO	\$2,010,552	13.67%	\$1,996,461	\$1,865,876	93.46%	356,656
Group Hlth Options Inc	47055	WA	HCSC	\$1,005,203	6.84%	\$1,005,627	\$864,911	86.01%	222,023
KPS Hlth Plans	53872	WA	HCSC	\$126,769	0.86%	\$126,769	\$117,052	92.33%	27,316
Lifewise Assur Co	94188	WA	L&D	\$64,830	0.44%	\$64,591	\$46,810	72.47%	
LifeWise Hlth Plan of WA	52633	WA	HCSC	\$287,031	1.95%	\$287,031	\$235,896	82.18%	110,058
Molina Hlthcare of WA Inc	96270	WA	HMO	\$835,694	5.68%	\$835,694	\$686,541	82.15%	355,441
North Coast Life Ins Co	67059	WA	L&D	\$0	0.00%	\$0	\$0	0.00%	
Premera Blue Cross	47570	WA	HCSC	\$2,051,038	13.95%	\$2,044,012	\$1,713,243	83.82%	576,041
Regence BlueShield	53902	WA	HCSC	\$2,219,607	15.09%	\$2,209,782	\$1,888,453	85.46%	599,849
Soundpath Hlth	12909	WA	HCSC	\$103,992	0.71%	\$105,287	\$87,609	83.21%	11,745
Symetra Life Ins Co	68608	WA	L&D	\$21,348	0.15%	\$21,497	\$20,880	97.13%	
Timber Products Manufacturers Trust	12239	WA	MEWA	\$6,772	0.05%	\$6,772	\$5,782	85.37%	2,824
UnitedHealthCare of WA Inc	48038	WA	HCSC	\$510,765	3.47%	\$510,567	\$421,547	82.56%	55,049
Vision Serv Plan	47317	WA	LHCSC	\$30,766	0.21%	\$30,766	\$24,868	80.83%	633,112
Washington Dental Serv	47341	WA	HCSC	\$401,426	2.73%	\$401,965	\$345,400	85.93%	826,052
Willamette Dental of WA Inc	47050	WA	LHCSC	\$44,662	0.30%	\$44,662	\$40,526	90.74%	114,121
Totals (Loss Ratio is average)(5)				\$10,866,638	73.90%	\$10,835,761	\$9,344,198	86.23%	4,333,252

(1)L&D=Life and Disability Ins. Co., P&C=Property and Casualty Ins. Co., HMO=Health Maintenance Organization, HCSC=Health Care Service Contractor, LHCSC=Limited HCSC,

F=Fraternal, MEWA=Multiple Employer Welfare Arrangement

(2)Market Share is based on all authorized Washington companies' written premiums.

(3)Includes Risk Revenue-related claims and benefits. However, Premiums Written and Premiums Earned do not include Risk Revenue.

(4) Enrollment only provided by companies filing the NAIC Health blank.

(5)Totals do not represent all health coverage in Washington.

State of Washington
Office of Insurance Commissioner
2011 Washington Market Share
Line of Business: Life - Life Insurance

All Domestic Authorized Companies
Zero Premium Companies Excluded

All Dollars in Thousands

Company Name	NAIC Code	Dom	Ordinary	Credit	Group	Industrial	Total	Market Share(1)
Farmers New World Life Ins Co	63177	WA	\$33,293	\$0	\$0	\$0	\$33,293	1.63%
Industrial Alliance Pacific Ins & Fi	84514	WA	\$220	\$0	\$0	\$0	\$220	0.01%
Lifewise Assur Co	94188	WA	\$34	\$0	\$12,002	\$0	\$12,036	0.59%
North Coast Life Ins Co	67059	WA	\$302	\$0	\$0	\$0	\$302	0.01%
Pemco Life Ins Co	71803	WA	\$4,841	\$0	\$47	\$0	\$4,888	0.24%
Symetra Life Ins Co	68608	WA	\$17,853	\$0	\$926	\$0	\$18,780	0.92%
Symetra Natl Life Ins Co	90581	WA	\$43	\$0	\$0	\$0	\$43	0.00%
Western United Life Assur Co	77925	WA	\$302	\$0	\$0	\$0	\$302	0.01%
Totals			\$56,887	\$0	\$12,976	\$0	\$69,863	3.42%

(1)Market Share is based on all authorized Washington companies' written premiums.

State of Washington
 Office of Insurance Commissioner
 2011 Washington Market Share
 Line of Business: Life - Annuities

All Domestic Authorized Companies
 Zero Premium Companies Excluded

All Dollars in Thousands

Company Name	NAIC Code	Dom	Ordinary	Credit	Group	Industrial	Total	Market Share
Farmers New World Life Ins Co	63177	WA	\$7,683	\$0	\$0	\$0	\$7,683	0.18%
Industrial Alliance Pacific Ins & Fi	84514	WA	\$171	\$0	\$0	\$0	\$171	0.00%
North Coast Life Ins Co	67059	WA	\$3,215	\$0	\$0	\$0	\$3,215	0.08%
Symetra Life Ins Co	68608	WA	\$117,308	\$0	\$4,730	\$0	\$122,038	2.91%
Western United Life Assur Co	77925	WA	\$51,178	\$0	\$0	\$0	\$51,178	1.22%
Totals			\$179,555	\$0	\$4,730	\$0	\$184,284	4.39%

(1)Market Share is based on all authorized Washington companies' written premiums.

State of Washington

Office of Insurance Commissioner

2011 Washington Market Share and Loss Ratio

All Domestic Authorized Companies
Zero Premium and Loss Companies Excluded

Line of Business: Property and Casualty Totals (excludes Accident and Health)

All Dollars in Thousands

Company Name	NAIC Code	Dom	Direct Premiums Written	Market Share	Direct Premiums Earned	Direct Losses Incurred	Loss Ratio(1)
Commonwealth Ins Co Of Amer	10220	WA	\$3,969	0.05%	\$3,341	(\$596)	(17.83)%
Contractors Bonding & Ins Co	37206	WA	\$17,202	0.20%	\$17,968	\$5,035	28.02%
Enumclaw Prop & Cas Ins Co	11232	WA	\$7,498	0.09%	\$7,368	\$3,996	54.24%
Farmers Ins Co Of WA	21644	WA	\$450,340	5.31%	\$466,138	\$206,327	44.26%
First Natl Ins Co Of Amer	24724	WA	\$100,496	1.18%	\$87,902	\$45,828	52.14%
Fraternal Beneficial Assoc	29360	WA	\$62	0.00%	\$62	\$16	25.69%
General Ins Co Of Amer	24732	WA	\$17,611	0.21%	\$18,223	\$3,518	19.31%
Grange Ins Assn	22101	WA	\$66,061	0.78%	\$65,290	\$37,368	57.23%
Mutual Of Enumclaw Ins Co	14761	WA	\$202,196	2.38%	\$204,920	\$108,528	52.96%
Northwest Dentists Ins Co	32417	WA	\$6,771	0.08%	\$6,691	\$850	12.70%
Pemco Mut Ins Co	24341	WA	\$322,130	3.79%	\$320,579	\$191,162	59.63%
Physicians Ins A Mut Co	40738	WA	\$77,311	0.91%	\$74,231	\$26,048	35.09%
Red Shield Ins Co	41580	WA	\$6,231	0.07%	\$6,199	\$1,149	18.53%
Rocky Mountain Fire & Cas Co	22128	WA	\$5,894	0.07%	\$6,286	\$2,772	44.10%
Safeco Ins Co Of Amer	24740	WA	\$189,839	2.24%	\$183,149	\$54,251	29.62%
Washington Cas Co	42510	WA	\$15,853	0.19%	\$15,169	(\$352)	(2.32)%
Western Professional Ins Co	10942	WA	\$0	0.00%	\$0	(\$2,660)	0.00%
Totals (Loss Ratio is average)			\$1,489,465	17.55%	\$1,483,517	\$683,239	46.06%

(1) Market Share is based on all authorized Washington companies' written premiums.
(2) Excluding all Loss Adjustment Expenses (LAE)