State of Washington Office of Insurance Commissioner 2018 Washington Market Share and Loss Ratio Line of Business: Accident and Health

All Domestic Authorized Companies Zero Premium Companies Excluded

All Dollars in Thousands

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Company Name	NAIC Code	Dom	Type(1)	Premiums Written	Market Share (2)	Premiums Earned	Losses Incurred(3)	Loss Ratio	Enrollment(4)
Amerigroup Washington Inc	14073	WA	HMO	\$491,085	2.23%	\$491,088	\$400,190	81.49%	152,976
Arcadian Hith Plan Inc	12151	WA	HCSC	\$278,943	1.27%	\$278,943	\$234,928	84.22%	31,534
Asuris NW Hlth	47350	WA	HCSC	\$169,788	0.77%	\$168,768	\$124,434	73.73%	41,994
Commencement Bay Risk Mgmt Ins Co	78879	WA	L&D	\$363	0.00%	\$363	\$108	29.73%	11,001
Community HIth Plan of WA	47049	WA	HCSC	\$865,758	3.93%	\$865,758	\$752,691	86.94%	265.307
Coordinated Care of WA Inc	15352	WA	HCSC	\$596,970	2.71%	\$596,970	\$564,281	94.52%	190,974
Delta Dental of WA	47341	WA	HCSC	\$498,870	2.26%	\$497,653	\$416,653	83.72%	1,122,784
Dental HIth Serv	47490	WA	LHCSC	\$9,191	0.04%	\$9,193	\$4,516	49.12%	22,836
Farmers New World Life Ins Co	63177	WA	L&D	\$949	0.00%	\$949	\$598	63.06%	
GPM HIth & Life Ins Co	67059	WA	L&D	\$129	0.00%	\$123	\$119	97.21%	
Health Alliance NW HIth Plan	15082	WA	HCSC	\$64,983	0.29%	\$64,983	\$56,983	87.69%	7,607
Kaiser Found HIth Plan of WA Options	47055	WA	HCSC	\$941,980	4.28%	\$931,402	\$794,886	85.34%	163,545
Kaiser Foundation Hlth Plan of WA	95672	WA	HMO	\$2,977,951	13.52%	\$2,975,593	\$2,671,398	89.78%	429,977
Lifewise Assur Co	94188	WA	L&D	\$135,547	0.62%	\$133,795	\$95,779	71.59%	
LifeWise HIth Plan of WA	52633	WA	HCSC	\$139,946	0.64%	\$139,946	\$101,073	72.22%	20,814
Molina HIthcare of WA Inc	96270	WA	HMO	\$2,464,183	11.18%	\$2,470,423	\$2,092,142	84.69%	781,467
Premera Blue Cross	47570	WA	HCSC	\$2,686,256	12.19%	\$2,713,199	\$2,184,754	80.52%	579,689
Regence BlueShield	53902	WA	HCSC	\$1,746,926	7.93%	\$1,755,860	\$1,362,021	77.57%	433,964
Soundpath HIth	12909	WA	HCSC	\$189,863	0.86%	\$189,863	\$170,252	89.67%	22,572
Timber Products Manufacturers Trust	12239	WA	MEWA	\$21,768	0.10%	\$21,768	\$16,705	76.74%	6,669
UnitedHealthCare of WA Inc	48038	WA	HCSC	\$921,938	4.18%	\$923,158	\$752,166	81.48%	251,985
Western United Life Assur Co	85189	WA	L&D	\$330	0.00%	\$316	\$377	119.16%	
Willamette Dental of WA Inc	47050	WA	LHCSC	\$63,596	0.29%	\$63,596	\$57,960	91.14%	144,921
Totals (Loss Ratio is average)(5)			\$15,267,314	69.29%	\$15,293,711	\$12,855,014	84.05%	4,671,615	

(1)L&D=Life and Disability Ins. Co., P&C=Property and Casualty Ins. Co., HMO=Health Maintenance Organization, HCSC=Health Care Service Contractor, LHCSC=Limited HCSC,

F=Fraternal, MEWA=Multiple Employer Welfare Arrangement

(2)Market Share is based on all authorized Washington companies' written premiums.

(3)Includes Risk Revenue-related claims and benefits. However, Premiums Written and Premiums Earned do not include Risk Revenue.

(4) Enrollment only provided by companies filing the NAIC Health blank.

(5)Totals do not represent all health coverage in Washington.

State of Washington Page 1 of 1 Office of Insurance Commissioner 2018 Washington Market Share All Domestic Authorized Companies Line of Business: Life - Annuities Zero Premium Companies Excluded All Dollars in Thousands NAIC Market Company Name Code Dom Ordinary Credit Group Industrial Total Share(1) Farmers New World Life Ins Co \$1,036 \$0 \$0 \$0 0.02% 63177 WA \$1,036 GPM HIth & Life Ins Co 67059 WA \$45 \$0 \$0 \$0 \$45 0.00% Western United Life Assur Co 85189 WA \$48,294 \$0 \$0 \$0 \$48,294 1.00% Totals \$49,375 \$0 \$0 \$0 \$49,375 1.03%

(1)Market Share is based on all authorized Washington companies' written premiums.

State of Washington Office of Insurance Commissioner 2018 Washington Market Share Line of Business: Life - Life Insurance

All Domestic Authorized Companies Zero Premium Companies Excluded

All Dollars in Thousands

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Company Name	NAIC Code	Dom	Ordinary	Credit	Group	Industrial	Total	Market Share(1)
Farmers New World Life Ins Co	63177	WA	\$39,733	\$0	\$0	\$0	\$39,733	1.53%
GPM HIth & Life Ins Co	67059	WA	\$190	\$0	\$ 0	\$0	\$190	0.01%
Lifewise Assur Co	94188	WA	\$24	\$0	\$0	\$0	\$24	0.00%
Western United Life Assur Co	85189	WA	\$202	\$0	\$0	\$0	\$202	0.01%
	Totals		\$40,149	\$0	\$0	\$0	\$40,149	1.54%

(1) Market Share is based on all authorized Washington companies' written premiums.

State of Washington Office of Insurance Commissioner

2018 Washington Market Share and Loss Ratio

All Domestic Authorized Companies Zero Premium and Loss Companies Excluded

Line of Business: Property and Casualty Totals (excludes Accident and Health)

All Dollars in Thousands

Company Name	NAIC Code	Dom	Direct Premiums Written	Market Share(1)	Direct Premiums Earned	Direct Losses Incurred	Loss Ratio(2)
Farmers Ins Co Of WA	21644	WA	\$307,039	2.56%	\$312,620	\$159,836	51.13%
Fraternal Beneficial Association	29360	WA	\$59	0.00%	\$59	\$0	0.00%
Grange Ins Assn	22101	WA	\$81,813	0.68%	\$81,920	\$54,823	66.92%
Granwest Prop & Cas	22128	WA	\$15,886	0.13%	\$15,138	\$13,518	89.30%
Pemco Mut Ins Co	24341	WA	\$428,828	3.57%	\$421,873	\$260,537	61.76%
Physicians Ins A Mut Co	40738	WA	\$65,441	0.54%	\$69,023	\$38,314	55.51%
Red Shield Ins Co	41580	WA	\$8,772	0.07%	\$8,614	\$2,820	32.74%
Totals (Loss	Ratio is average)		\$907,837	7.55%	\$909,248	\$529,848	58.27%

(1) Market Share is based on all authorized Washington companies' written premiums.

(2) Excluding all Loss Adjustment Expenses (LAE)