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State of Washington
Office of Insurance Commissioner
2004 Washington Market Share and Loss Ratio
Line of Business: Accident and Health

All Authorized Companies
Zero Premium Companies Excluded

All Dollars in Thousands

Company Name	NAIC Code	Dom	Type(1)	Premiums Written	Market Share	Premiums Earned	Losses Incurred(2)	Loss Ratio	Enrollment(3)
5 Star Life Ins Co	77879	LA	L&D	$30	0.00%	$30	$19	63.73%	
AAA Life Ins Co	71854	MI	L&D	$591	0.01%	$568	$396	69.79%	
Acacia Life Ins Co	60038	DC	L&D	$0	0.00%	$0	$2	467.71%	
Academy Life Ins Co	60046	MO	L&D	$13	0.00%	$11	$9	87.82%	
Ace American Ins Co	22667	PA	P&C	$2,995	0.03%	$2,773	$2,122	76.52%	
Advance Ins Co	83445	AZ	L&D	$1	0.00%	$1	$0	0.00%	
Aetna Health Inc	47060	WA	HCSC	$45,732	0.46%	$45,732	$37,305	81.57%	14,161
Aetna Life Ins Co	60054	CT	L&D	$95,587	0.97%	$104,424	$81,436	77.99%	
AIG Life Ins Co	66842	DE	L&D	$4,933	0.05%	$5,045	$3,967	78.63%	
AIG Premier Ins Co	20796	PA	P&C	$38	0.00%	$38	$4	9.95%	
Allianz Life Ins Co Of North Amer	90611	MN	L&D	$7,047	0.07%	$7,055	$383	5.43%	
Allmerica Financial Life & Annuity	84824	MA	L&D	$120	0.00%	$120	$256	212.86%	
Allstate Ins Co	19232	IL	P&C	$0	0.00%	$0	$4	0.00%	
Allstate Life Ins Co	60186	IL	L&D	$378	0.00%	$353	$104	29.32%	
Alta Health & Life Ins Co	67369	IN	L&D	$1,073	0.01%	$1,072	$899	83.85%	
American Automobile Ins Co	21849	MO	P&C	$0	0.00%	$0	($5)	0.00%	
American Bankers Ins Co Of FL	10111	FL	P&C	$2,101	0.02%	$2,247	$294	13.07%	
American Bankers Life Assur Co Of FL	60275	FL	L&D	$1,760	0.02%	$2,179	$394	18.09%	
American Capitol Ins Co	60291	TX	L&D	$10	0.00%	$10	$14	141.98%	
American Cas Co Of Reading PA	20427	PA	P&C	$1	0.00%	$1	$11	1616.30%	
American Employers Ins Co	20613	MA	P&C	$0	0.00%	$0	$0	0.00%	
American Family Life Asr Co Columbus	60380	NE	L&D	$55,457	0.56%	$55,426	$23,935	43.18%	
American Fidelity Assur Co	60410	OK	L&D	$11,122	0.11%	$11,276	$7,429	65.89%	
American Gen Assur Co	68373	IL	L&D	$1,740	0.02%	$2,307	$1,129	48.96%	
American Gen Life & Acc Ins Co	66672	TN	L&D	$24	0.00%	$20	$106	529.38%	
American Gen Life Ins Co	60488	TX	L&D	$195	0.00%	$194	$90	46.26%	
American Health & Life Ins Co	60518	TX	L&D	$320	0.00%	$773	$302	39.05%	
American Heritage Life Ins Co	60534	FL	L&D	$2,433	0.02%	$2,250	$599	26.62%	
American Home Assur Co	19380	NY	P&C	$8,286	0.08%	$25,934	$1,198	4.62%	
American Income Life Ins Co	60577	IN	L&D	$2,495	0.03%	$2,491	$872	35.02%	
American Intl Life Assr Co NY	60607	NY	L&D	$135	0.00%	$136	$366	269.94%	
American Life Ins Co of NY	60704	NY	L&D	$0	0.00%	$0	$0	0.00%	
American Medical Security Life InsCo	97179	WI	L&D	$16	0.00%	$16	$10	64.19%	
American Memorial Life Ins Co	67989	SD	L&D	$1	0.00%	$1	$0	0.00%	
American Modern Life Ins Co	65811	OH	L&D	$671	0.01%	$760	$333	43.86%	
American Natl Ins Co	60739	TX	L&D	$463	0.00%	$1,352	$707	52.31%	
American Natl Life Ins Co Of TX	71773	TX	L&D	$530	0.01%	$673	$478	71.04%	
American Network Ins Co	81078	PA	L&D	$25	0.00%	$26	$0	1.42%	
American Pioneer Life Ins Co	60763	FL	L&D	$137	0.00%	$136	$99	72.81%	
American Public Life Ins Co	60801	OK	L&D	$232	0.00%	$233	$177	76.23%	
American Reliable Ins Co	19615	AZ	P&C	$194	0.00%	$40	$8	20.38%	
American Republic Ins Co	60836	IA	L&D	$494	0.01%	$479	$554	115.56%	

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American Security Ins Co	42978	DE	P&C	$4,100	0.04%	$4,100	$241	5.88%	
American States Ins Co	19704	IN	P&C	$87	0.00%	$79	$59	74.33%	
American States Life Ins Co	60879	IN	L&D	$154	0.00%	$151	$74	49.12%	
American United Life Ins Co	60895	IN	L&D	$668	0.01%	$658	$238	36.10%	
Americom Life & Annuity Ins Co	94471	TX	L&D	$1	0.00%	$1	$0	0.00%	
Ameritas Life Ins Corp	61301	NE	L&D	$6,932	0.07%	$6,906	$6,712	97.19%	
Amerus Life Ins Co	61689	IA	L&D	$32	0.00%	$34	$31	91.28%	
Amex Assur Co	27928	IL	P&C	$2,028	0.02%	$2,026	$27	1.33%	
Anthem Life Ins Co	61069	IN	L&D	$6	0.00%	$6	$24	369.92%	
Arch Ins Co	11150	MO	P&C	$42	0.00%	$42	$0	0.03%	
Assurity Life Ins Co	71439	NE	L&D	$410	0.00%	$413	$322	78.02%	
Asuris Northwest Health	47350	WA	HCSC	$76,944	0.78%	$76,511	$62,894	82.20%	28,901
Auto Club Life Ins Co	84522	MI	L&D	$135	0.00%	$137	$6	4.05%	
Aviva Life Ins Co	62898	DE	L&D	$1	0.00%	$1	$0	0.00%	
AXA Equitable Life Ins Co	62944	NY	L&D	$381	0.00%	$385	$525	136.31%	
Balboa Life Ins Co	68160	CA	L&D	$273	0.00%	$277	$42	15.01%	
Baltimore Life Ins Co	61212	MD	L&D	$367	0.00%	$367	$219	59.56%	
Bankers Fidelity Life Ins Co	61239	GA	L&D	$1,557	0.02%	$1,514	$1,048	69.19%	
Bankers Life & Cas Co	61263	IL	L&D	$29,685	0.30%	$29,906	$14,806	49.51%	
Bankers Life Ins Co	81043	FL	L&D	$5	0.00%	$5	$0	0.98%	
BCS Ins Co	38245	OH	P&C	$2,439	0.02%	$2,439	$1,157	47.44%	
Benchmark Ins Co	41394	KS	P&C	$72	0.00%	$72	$52	72.00%	
Beneficial Life Ins Co	61395	UT	L&D	$43	0.00%	$43	$85	199.74%	
Berkshire Life Ins Co of Amer	71714	MA	L&D	$1,985	0.02%	$1,856	$57	3.07%	
Best Life And Health Ins Co	90638	TX	L&D	$1,545	0.02%	$1,545	$1,055	68.30%	
Birmingham Fire Ins Co Of PA	19402	PA	P&C	$0	0.00%	$0	$0	0.00%	
Boston Mut Life Ins Co	61476	MA	L&D	$764	0.01%	$780	$530	67.94%	
Brokers Natl Life Assur Co	74900	AR	L&D	$168	0.00%	$166	$98	58.93%	
Business Mens Assur Co Of Amer	61492	SC	L&D	$390	0.00%	$421	$71	16.97%	
Celtic Ins Co	80799	IL	L&D	$75	0.00%	$53	$44	83.56%	
Central Natl Life Ins Co Omaha	61700	DE	L&D	$0	0.00%	$15	($1)	-3.51%	
Central Security Life Ins Co	61735	TX	L&D	$3	0.00%	$3	$3	116.29%	
Central States H & L Co Of Omaha	61751	NE	L&D	$300	0.00%	$377	$244	64.73%	
Central States Ind Co Of Omaha	34274	NE	P&C	$1,671	0.02%	$1,669	$396	23.71%	
Central United Life Ins Co	61883	TX	L&D	$42	0.00%	$42	$80	191.98%	
Centre Life Ins Co	80896	MA	L&D	$799	0.01%	$828	$256	30.97%	
Centurion Life Ins Co	62383	MO	L&D	$174	0.00%	$352	$143	40.68%	
Chase Life & Annuity Co	67164	DE	L&D	$1	0.00%	$3	$20	600.43%	
Chesapeake Life Ins Co	61832	OK	L&D	$102	0.00%	$95	$17	17.48%	
Christian Fidelity Life Ins Co	61859	TX	L&D	$38	0.00%	$38	$42	111.67%	
Cincinnati Life Ins Co	76236	OH	L&D	$3	0.00%	$3	$1	21.02%	
Citicorp Life Ins Co	80322	AZ	L&D	$0	0.00%	$0	$0	0.00%	

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Colonial Life & Accident Ins Co	62049	SC	L&D	$4,822	0.05%	$4,885	$2,443	50.02%	
Colonial Penn Life Ins Co	62065	PA	L&D	$76	0.00%	$61	$33	54.76%	
Colorado Bankers Life Ins Co	84786	CO	L&D	$8	0.00%	$8	$3	44.14%	
Columbia United Providers Inc	47047	WA	HCSC	$62,894	0.64%	$62,894	$53,511	85.08%	34,898
Columbia Universal Life Ins Co	77720	TX	L&D	$6	0.00%	$6	$11	174.28%	
Columbian Life Ins Co	76023	IL	L&D	$648	0.01%	$648	$447	68.89%	
Columbian Mut Life Ins Co	62103	NY	L&D	$0	0.00%	$1	$5	611.96%	
Columbus Life Ins Co	99937	OH	L&D	$5	0.00%	$6	$0	0.00%	
Combined Ins Co Of Amer	62146	IL	L&D	$14,390	0.15%	$14,181	$5,856	41.30%	
Commercial Guaranty Cas Ins Co	21296	IN	P&C	$0	0.00%	$34	$3	10.26%	
Commercial Travelers Mut Ins Co	81426	NY	L&D	$77	0.00%	$70	$26	36.44%	
Community Health Plan of WA	47049	WA	HCSC	$375,274	3.80%	$375,274	$331,514	88.34%	205,819
Companion Life Ins Co	77828	SC	L&D	$5,429	0.05%	$5,460	$2,267	41.52%	
Connecticut General Life Ins Co	62308	CT	L&D	$22,432	0.23%	$21,469	$20,519	95.57%	
Conseco Health Ins Co	78174	AZ	L&D	$1,845	0.02%	$1,849	$1,509	81.62%	
Conseco Ins Co	60682	IL	L&D	$101	0.00%	$133	$96	72.31%	
Conseco Life Ins Co	65900	IN	L&D	$16	0.00%	$17	$10	55.37%	
Conseco Senior Health Ins Co	76325	PA	L&D	$9,848	0.10%	$10,568	$8,365	79.15%	
Constitution Life Ins Co	62359	TX	L&D	$15	0.00%	$15	$15	103.08%	
Continental American Ins Co	71730	SC	L&D	$264	0.00%	$276	$53	19.23%	
Continental Assur Co	62413	IL	L&D	$2,265	0.02%	$2,304	$787	34.14%	
Continental Cas Co	20443	IL	P&C	$26,591	0.27%	$18,822	$22,120	117.52%	
Continental General Ins Co	71404	NE	L&D	$2,499	0.03%	$2,464	$1,970	79.93%	
Country Life Ins Co	62553	IL	L&D	$694	0.01%	$689	$166	24.03%	
Croatian Fraternal Union Of Amer	56634	PA	F	$2	0.00%	$2	$2	122.59%	
Cuna Mut Ins Society	62626	WI	L&D	$6,550	0.07%	$6,302	$3,999	63.46%	
Cuna Mut Life Ins Co	65749	IA	L&D	$261	0.00%	$268	$219	81.59%	
Delaware American Life Ins Co	62634	DE	L&D	$140	0.00%	$145	$0	0.00%	
Dental Health Services	47490	WA	HCSC	$3,438	0.03%	$3,468	$1,400	40.38%	19,435
EMC Natl Life Co	62928	IA	L&D	$86	0.00%	$91	$30	32.46%	
Employers Ins of Wausau	21458	WI	P&C	$0	0.00%	$0	($36)	0.00%	
Employers Reins Corp	39845	MO	P&C	$778	0.01%	$778	$735	94.51%	
Equitable Life & Cas Ins Co	62952	UT	L&D	$499	0.01%	$502	$744	148.26%	
Fairfield Ins Co	44784	CT	P&C	$25	0.00%	$25	($60)	-239.31%	
Fairmont Premier Ins Co	25518	CA	P&C	$3	0.00%	$164	$92	56.03%	
Family Heritage Life Ins Co Of Amer	77968	OH	L&D	$137	0.00%	$136	$9	6.76%	
Family Life Ins Co	63053	TX	L&D	$3	0.00%	$3	$1	31.55%	
Farm Bureau Life Ins Co	63088	IA	L&D	$66	0.00%	$68	$51	74.70%	
Farmers New World Life Ins Co	63177	WA	L&D	$543	0.01%	$540	$72	13.28%	
Federal Home Life Ins Co	67695	VA	L&D	$2,678	0.03%	$2,441	$2,514	102.99%	
Federal Ins Co	20281	IN	P&C	$729	0.01%	$673	$375	55.72%	
Federal Life Ins Co	63223	IL	L&D	$0	0.00%	$0	$0	0.00%	

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Federated Life Ins Co	63258	MN	L&D	$26	0.00%	$26	$0	0.00%	
Fidelity Security Life Ins Co	71870	MO	L&D	$2,061	0.02%	$2,075	$1,792	86.37%	
Firemans Fund Ins Co Of NE	38474	NE	P&C	$0	0.00%	$0	$14	0.00%	
First Allmerica Fin Life Ins Co	69140	MA	L&D	$24	0.00%	$24	$40	163.51%	
First Choice Health Plan Inc	47046	WA	HCSC	$0	0.00%	$69	($2,152)	-3105.61%	
First Health Life & Health Ins Co	90328	TX	L&D	$238	0.00%	$251	$319	127.07%	
Fort Dearborn Life Ins Co	71129	IL	L&D	$1,001	0.01%	$984	$743	75.44%	
Fortis Benefits Ins Co	70408	IA	L&D	$26,016	0.26%	$20,541	$16,983	82.68%	
Fortis Ins Co	69477	WI	L&D	$10,183	0.10%	$9,743	$7,679	78.82%	
Freedom Life Ins Co Of Amer	62324	TX	L&D	$12	0.00%	$12	$0	0.00%	
GE Grp Life Assur Co	80926	CT	L&D	$7,241	0.07%	$7,307	$5,034	68.90%	
GE Life And Annuity Assur Co	65536	VA	L&D	$25	0.00%	$24	$81	330.65%	
General American Life Ins Co	63665	MO	L&D	$198	0.00%	$202	$448	221.38%	
General Electric Capital Assur Co	70025	DE	L&D	$39,040	0.40%	$41,528	$17,055	41.07%	
General Fidelity Life Ins Co	93521	CA	L&D	($208)	0.00%	$342	$172	50.12%	
Gerber Life Ins Co	70939	NY	L&D	$372	0.00%	$384	$56	14.63%	
Globe Life & Accident Ins Co	91472	DE	L&D	$768	0.01%	$753	$384	50.93%	
Golden Rule Ins Co	62286	IL	L&D	$123	0.00%	$123	$100	81.24%	
Government Employees Ins Co	22063	MD	P&C	$2	0.00%	$2	$0	1.31%	
Government Personnel Mut Life Ins Co	63967	TX	L&D	$10	0.00%	$10	$5	48.01%	
Great American Life Ins Co	63312	OH	L&D	$255	0.00%	$229	$5	2.04%	
Great Republic Life Ins Co	67482	WA	L&D	$2,679	0.03%	$2,761	$3,130	113.36%	
Great Southern Life Ins Co	90212	TX	L&D	$106	0.00%	$106	$18	16.84%	
Great West Healthcare of WA Inc	47081	WA	HCSC	$6,698	0.07%	$6,698	$6,139	91.65%	2,358
Great West Life & Annuity Ins Co	68322	CO	L&D	$18,431	0.19%	$19,572	$16,546	84.54%	
Great West Life Assur Co	80705	MI	L&D	$425	0.00%	$334	$364	108.81%	
Group Health Options Inc	47055	WA	HCSC	$338,403	3.42%	$340,151	$299,345	88.00%	109,926
Group Hlth Cooperative	95672	WA	HMO	$1,518,437	15.36%	$1,560,197	$1,702,138	109.10%	420,668
Guarantee Trust Life Ins Co	64211	IL	L&D	$6,099	0.06%	$6,072	$4,558	75.07%	
Guardian Life Ins Co Of Amer	64246	NY	L&D	$31,496	0.32%	$31,725	$29,416	92.72%	
Gulf Ins Co	22217	CT	P&C	$2,534	0.03%	$2,534	$46	1.83%	
Hartford Fire In Co	19682	CT	P&C	$17	0.00%	$21	($126)	-611.53%	
Hartford Life & Accident Ins Co	70815	CT	L&D	$20,720	0.21%	$20,437	$16,130	78.93%	
Hartford Life & Annuity Ins Co	71153	CT	L&D	$18	0.00%	$19	$21	111.54%	
Hartford Life Grp Ins Co	74268	IL	L&D	$11,034	0.11%	$10,877	$5,604	51.52%	
Hartford Life Ins Co	88072	CT	L&D	$2,973	0.03%	$3,081	$2,247	72.93%	
HCC Life Ins Co	92711	IN	L&D	$8,715	0.09%	$8,570	$5,587	65.19%	
Health Net Life Ins Co	66141	CA	L&D	$28,892	0.29%	$29,054	$23,172	79.75%	
Heritage Life Ins Co	64394	AZ	L&D	$0	0.00%	$5	$4	78.97%	
Highmark Life Ins Co	93440	PA	L&D	$151	0.00%	$152	$179	117.90%	
Horace Mann Life Ins Co	64513	IL	L&D	$12	0.00%	$12	$20	168.72%	
Household Life Ins Co	93777	MI	L&D	$1,217	0.01%	$1,837	$790	42.97%	

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Humana Ins Co	73288	WI	L&D	$153	0.00%	$169	$107	63.36%	
Idealife Ins Co	97764	CT	L&D	$181	0.00%	$180	$123	68.25%	
IDS Life Ins Co	65005	MN	L&D	$8,449	0.09%	$8,446	$2,880	34.10%	
Illinois Mut Life Ins Co	64580	IL	L&D	$789	0.01%	$656	$55	8.45%	
Independence Amer Ins Co	26581	DE	P&C	$452	0.00%	$452	$209	46.35%	
Independent Order Of Foresters Us Br	58068	NY	F	$6	0.00%	$6	$9	146.46%	
Indianapolis Life Ins Co	64645	IN	L&D	$8	0.00%	$8	$0	0.00%	
Individual Assur Co Life Hlth & Acc	81779	MO	L&D	$40	0.00%	$41	$3	6.78%	
ING USA Annuity and LIfe Ins Co	80942	IA	L&D	$0	0.00%	$33	$98	297.68%	
Insurance Co Of North Amer	22713	PA	P&C	$143	0.00%	$156	$363	232.69%	
Insurance Co Of The State Of PA	19429	PA	P&C	$15	0.00%	$7	$213	2991.31%	
Investors Life Ins Co North Amer	63487	TX	L&D	$1	0.00%	$1	$3	257.31%	
Jefferson Natl Life Ins Co	64017	TX	L&D	$5	0.00%	$5	$5	98.16%	
Jefferson Pilot Financial Ins Co	70254	NE	L&D	$16,374	0.17%	$16,550	$12,244	73.98%	
Jefferson Pilot Life Ins Co	67865	NC	L&D	$39	0.00%	$42	$67	158.45%	
Jefferson Pilot Lifeamerica Ins Co	62057	NJ	L&D	$0	0.00%	$0	$0	0.00%	
JMIC Life Ins Co	89958	FL	L&D	$33	0.00%	$28	$0	0.10%	
John Alden Life Ins Co	65080	WI	L&D	$5,978	0.06%	$6,083	$4,923	80.93%	
John Hancock Life Ins Co	65099	MA	L&D	$16,617	0.17%	$20,903	$3,591	17.18%	
Kaiser Fndtn Health Plan NW	95540	OR	HMO	$306,656	3.10%	$306,656	$289,797	94.50%	82,676
Kaiser Permanente Hlth Alternatives	47033	OR	HCSC	$8,692	0.09%	$8,692	$8,402	96.67%	18,052
Kanawha Ins Co	65110	SC	L&D	$638	0.01%	$642	$216	33.58%	
Kansas City Life Ins Co	65129	MO	L&D	$1,827	0.02%	$1,834	$1,361	74.24%	
Knights Of Columbus	58033	CT	F	$380	0.00%	$0	$0	0.00%	
KPS Health Plans	53872	WA	HCSC	$151,995	1.54%	$151,995	$133,779	88.02%	50,123
Lafayette Life Ins Co	65242	IN	L&D	$60	0.00%	$60	$0	0.06%	
Liberty Life Assur Co Of Boston	65315	MA	L&D	$384	0.00%	$384	$1,401	364.94%	
Liberty Life Ins Co	65323	SC	L&D	$230	0.00%	$220	$0	0.02%	
Liberty Mut Ins Co	23043	MA	P&C	$0	0.00%	$0	$2	0.00%	
Liberty Natl Life Ins Co	65331	AL	L&D	$14	0.00%	$14	$23	162.35%	
Life Ins Co Of North Amer	65498	PA	L&D	$15,739	0.16%	$15,739	$15,684	99.65%	
Life Investors Ins Co Of Amer	64130	IA	L&D	$22,433	0.23%	$22,190	$7,526	33.92%	
Lifewise Assur Co	94188	WA	L&D	$17,969	0.18%	$17,997	$12,356	68.66%	
LifeWise Health Plan of WA	52633	WA	HCSC	$119,084	1.20%	$118,436	$90,671	76.56%	63,803
Lincoln Benefit Life Co	65595	NE	L&D	$2,378	0.02%	$2,295	$186	8.10%	
Lincoln Heritage Life Ins Co	65927	IL	L&D	$5	0.00%	$5	$0	0.00%	
Lincoln Natl Life Ins Co	65676	IN	L&D	$715	0.01%	$709	$668	94.25%	
Loyal American Life Ins Co	65722	OH	L&D	$31	0.00%	$29	$4	13.62%	
Lumbermens Mut Cas Co	22977	IL	P&C	$57	0.00%	$57	$162	283.03%	
Madison Natl Life Ins Co Inc	65781	WI	L&D	$592	0.01%	$620	$343	55.30%	
Manufacturers Life Ins Co USA	65838	MI	L&D	$1	0.00%	$1	$0	37.59%	
Markel Ins Co	38970	IL	P&C	$318	0.00%	$285	$214	74.88%	

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State of Washington
Office of Insurance Commissioner
2004 Washington Market Share and Loss Ratio
Line of Business: Accident and Health

All Authorized Companies
Zero Premium Companies Excluded

All Dollars in Thousands

Company Name	NAIC Code	Dom	Type(1)	Premiums Written	Market Share	Premiums Earned	Losses Incurred(2)	Loss Ratio	Enrollment(3)
Massachusetts Mut Life Ins Co	65935	MA	L&D	$6,741	0.07%	$6,288	($363)	-5.77%	
Medamerica Ins Co	69515	PA	L&D	$455	0.00%	$349	$0	0.00%	
Medico Life Ins Co	71471	NE	L&D	$517	0.01%	$544	$409	75.17%	
Mega Life & Health Ins Co The	97055	OK	L&D	$77,340	0.78%	$77,279	$56,536	73.16%	
Members Life Ins Co	86126	WI	L&D	$0	0.00%	$0	$0	0.00%	
Mennonite Mut Aid Assn	57991	IN	F	$45	0.00%	$44	$46	102.91%	
Merit Life Ins Co	65951	IN	L&D	$1,602	0.02%	$1,672	$270	16.15%	
Metropolitan Life Ins Co	65978	NY	L&D	$60,308	0.61%	$59,382	$46,891	78.96%	
MIC Life Ins Corp	85561	DE	L&D	$2	0.00%	$2	$0	3.95%	
Mid West Natl Life Ins Co Of TN	66087	TN	L&D	$28,724	0.29%	$28,660	$17,995	62.79%	
Minnesota Life Ins Co	66168	MN	L&D	$9,375	0.09%	$9,121	$5,146	56.42%	
Modern Woodmen Of Amer	57541	IL	F	$2	0.00%	$2	$5	245.52%	
Molina Healthcare of WA Inc	96270	WA	HMO	$460,047	4.65%	$463,073	$368,384	79.55%	262,736
Monumental Life Ins Co	66281	MD	L&D	$3,264	0.03%	$3,257	$1,153	35.41%	
Mony Life Ins Co	66370	NY	L&D	$1,424	0.01%	$1,449	($680)	-46.95%	
MTL Ins Co	66427	IL	L&D	$1	0.00%	$1	$0	0.00%	
Mutual Of Amer Life Ins Co	88668	NY	L&D	$118	0.00%	$118	$112	94.85%	
Mutual Of Omaha Ins Co	71412	NE	L&D	$16,463	0.17%	$16,199	$11,847	73.14%	
Mutual Protective Ins Co	31119	NE	L&D	$9,106	0.09%	$9,300	$5,394	58.01%	
Mutual Service Life Ins Co	66419	MN	L&D	$0	0.00%	$0	$1	0.00%	
National Benefit Life Ins Co	61409	NY	L&D	$11	0.00%	$11	$0	1.73%	
National Cas Co	11991	WI	P&C	$35	0.00%	$35	$16	46.31%	
National Farmers Union Prop & Cas	16217	CO	P&C	$0	0.00%	$0	$0	0.00%	
National Foundation Life Ins Co	98205	TX	L&D	$125	0.00%	$126	$119	94.03%	
National Guardian Life Ins Co	66583	WI	L&D	$125	0.00%	$123	$110	89.56%	
National Health Ins Co	82538	TX	L&D	$692	0.01%	$689	$781	113.32%	
National Life Ins Co	66680	VT	L&D	$267	0.00%	$288	$430	149.11%	
National States Ins Co	60593	MO	L&D	$520	0.01%	$532	$358	67.21%	
National Teachers Assoc Life Ins Co	87963	TX	L&D	$3	0.00%	$3	$0	0.00%	
National Union Fire Ins Co Of Pitts	19445	PA	P&C	$449	0.00%	$432	$1,477	342.20%	
Nationwide Life Ins Co	66869	OH	L&D	$128	0.00%	$128	$32	25.32%	
Nationwide Life Ins Co of Amer	68225	PA	L&D	$17	0.00%	$17	$9	50.06%	
New England Life Ins Co	91626	MA	L&D	$252	0.00%	$250	$79	31.46%	
New York Life Ins Co	66915	NY	L&D	$8,833	0.09%	$8,941	$7,151	79.97%	
NGL American Life Co	97241	WI	L&D	$0	0.00%	$0	$0	0.00%	
North American Co Life & Hlth Ins	66974	IL	L&D	$0	0.00%	$0	($2)	-2966.67%	
North Coast Life Ins Co	67059	WA	L&D	$0	0.00%	$0	$0	-250.91%	
Northwestern Long Term Care Ins Co	69000	WI	L&D	$1,542	0.02%	$1,556	$12	0.79%	
Northwestern Mut Life Ins Co	67091	WI	L&D	$13,167	0.13%	$13,681	$9,027	65.99%	
Occidental Life Ins Co Of NC	67148	TX	L&D	$11	0.00%	$9	$69	730.21%	
Ohio Cas Ins Co	24074	OH	P&C	$2	0.00%	$2	$49	2231.39%	
Ohio Natl Life Assur Corp	89206	OH	L&D	$655	0.01%	$682	$846	124.10%	

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All Dollars in Thousands

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Ohio Natl Life Ins Co	67172	OH	L&D	$179	0.00%	$176	$12	7.01%	
Old American Ins Co	67199	MO	L&D	$312	0.00%	$327	$635	193.87%	
Old Republic Ins Co	24147	PA	P&C	$1,455	0.01%	$1,319	$594	45.08%	
Old Republic Life Ins Co	67261	IL	L&D	$507	0.01%	$507	$81	15.93%	
Old United Life Ins Co	76007	AZ	L&D	($1)	0.00%	$7	$0	0.00%	
Oxford Life Ins Co	76112	AZ	L&D	$109	0.00%	$109	$56	51.55%	
Pacific Guardian Life Ins Co Ltd	64343	HI	L&D	$2	0.00%	$2	$0	0.00%	
Pacific Life & Annuity Co	97268	AZ	L&D	$16,759	0.17%	$16,664	$16,107	96.66%	
Pacific Life Ins Co	67466	CA	L&D	$1,625	0.02%	$1,630	$314	19.27%	
Pacific Visioncare WA Inc	47100	WA	HCSC	$273	0.00%	$273	$175	63.97%	5,053
Pacificare Life & Health Ins Co	70785	IN	L&D	$70	0.00%	$66	$45	67.54%	
Pacificare Life Assur Co	84506	CO	L&D	$40,155	0.41%	$38,428	$31,103	80.94%	
Pacificare of WA Inc	48038	WA	HCSC	$565,630	5.72%	$565,630	$459,702	81.27%	94,207
Pan American Life Ins Co	67539	LA	L&D	$417	0.00%	$422	$241	57.02%	
Paul Revere Life Ins Co	67598	MA	L&D	$7,399	0.07%	$7,747	$8,725	112.63%	
Penn Mut Life Ins Co	67644	PA	L&D	$251	0.00%	$254	$732	287.98%	
Penn Treaty Network Amer Ins Co	63282	PA	L&D	$10,228	0.10%	$10,373	$3,593	34.63%	
Pennsylvania Life Ins Co	67660	PA	L&D	$652	0.01%	$653	$431	66.01%	
Peoples Benefit Life Ins Co	66605	IA	L&D	$710	0.01%	$716	$104	14.55%	
Philadelphia American Life Ins Co	67784	TX	L&D	$39	0.00%	$38	$405	1077.46%	
Phoenix Life Ins Co	67814	NY	L&D	$19	0.00%	$0	$12	0.00%	
Physicians Life Ins Co	72125	NE	L&D	$8	0.00%	$6	$2	33.28%	
Physicians Mut Ins Co	80578	NE	L&D	$3,918	0.04%	$3,765	$2,183	57.98%	
Pioneer Mut Life Ins Co	67911	ND	L&D	$0	0.00%	$0	$0	0.00%	
Premera Blue Cross	47570	WA	HCSC	$1,956,298	19.79%	$1,941,626	$1,602,045	82.51%	683,488
Primerica Life Ins Co	65919	MA	L&D	$8	0.00%	$8	($6)	-76.03%	
Principal Life Ins Co	61271	IA	L&D	$16,454	0.17%	$15,851	$10,747	67.80%	
Professional Ins Co	68047	TX	L&D	$57	0.00%	$57	$25	44.82%	
Protective Life Ins Co	68136	TN	L&D	$1,101	0.01%	$684	$397	58.06%	
Providence Health Plan	95005	OR	HMO	$6,961	0.07%	$6,715	$4,468	66.55%	4,225
Provident Life & Accident Ins Co	68195	TN	L&D	$13,936	0.14%	$14,249	$13,002	91.25%	
Provident Life & Cas Ins Co	68209	TN	L&D	$100	0.00%	$96	$32	32.98%	
Prudential Ins Co Of Amer	68241	NJ	L&D	$9,849	0.10%	$9,817	$7,838	79.84%	
Pyramid Life Ins Co	68284	KS	L&D	$36	0.00%	$36	$26	72.52%	
QBE Ins Corp	39217	PA	P&C	$2,154	0.02%	$2,154	$778	36.09%	
Reassure America Life Ins Co	65765	IL	L&D	$1,311	0.01%	$1,349	$2,253	167.01%	
Regence BCBS OR	54933	OR	HCSC	$41,112	0.42%	$40,363	$32,299	80.02%	16,507
Regence Blue Shield	53902	WA	HCSC	$1,687,352	17.07%	$1,664,895	$1,287,090	77.31%	853,245
Regence Blueshield Of ID Inc	60131	ID	L&D	$4,731	0.05%	$4,731	$3,743	79.13%	
Regence Health Maintenance OR Inc	96250	OR	HMO	$24,561	0.25%	$24,959	$20,174	80.83%	7,607
Regence Life & Health Ins Co	97985	OR	L&D	$13,778	0.14%	$13,744	$7,786	56.65%	
RegenceCare	95648	WA	HMO	$76,783	0.78%	$76,795	$69,188	90.09%	21,221

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State of Washington
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All Dollars in Thousands

Company Name	NAIC Code	Dom	Type(1)	Premiums Written	Market Share	Premiums Earned	Losses Incurred(2)	Loss Ratio	Enrollment(3)
Reliable Life Ins Co	68357	MO	L&D	$1	0.00%	$1	$0	0.00%	
Reliance Life Ins Co	72613	DE	L&D	$0	0.00%	$0	$0	0.00%	
Reliance Standard Life Ins Co	68381	IL	L&D	$7,559	0.08%	$7,641	$5,843	76.47%	
Reliastar Life Ins Co	67105	MN	L&D	$5,809	0.06%	$5,734	$5,702	99.45%	
Reliastar Life Ins Co Of NY	61360	NY	L&D	$232	0.00%	$235	$164	69.76%	
Republic Western Ins Co	31089	AZ	P&C	$103	0.00%	$103	$8	7.76%	
Reserve Natl Ins Co	68462	OK	L&D	$51	0.00%	$0	$0	0.00%	
Resource Life Ins Co	61506	IL	L&D	$2,257	0.02%	$2,416	$1,035	42.85%	
Royal Ind Co	24678	DE	P&C	$0	0.00%	$0	$0	0.00%	
Sears Life Ins Co	69914	TX	L&D	$1,852	0.02%	$1,478	$456	30.86%	
Security Financial Life Ins Co	68764	NE	L&D	$3	0.00%	$3	$0	0.00%	
Security Ins Co Of Hartford	24902	CT	P&C	$0	0.00%	$0	$0	0.00%	
Security Life Ins Co Of Amer	68721	MN	L&D	$2,982	0.03%	$2,982	$2,186	73.31%	
Security Life Of Denver Ins Co	68713	CO	L&D	$0	0.00%	$0	$0	0.00%	
Security Mut Life Ins Co Of NY	68772	NY	L&D	$54	0.00%	$54	$40	73.69%	
Sentry Ins A Mut Co	24988	WI	P&C	$180	0.00%	$35	$0	0.00%	
Sentry Life Ins Co	68810	WI	L&D	$1,186	0.01%	$1,130	$684	60.57%	
Sentry Select Ins Co	21180	WI	P&C	$0	0.00%	$0	($11)	0.00%	
Sirius Amer Ins Co	35408	DE	P&C	$0	0.00%	$0	($3)	0.00%	
Slovene Natl Benefit Society	57673	PA	F	$0	0.00%	$0	$0	275.42%	
Sons Of Norway	57142	MN	F	$13	0.00%	$13	$2	17.30%	
Southwestern Life Ins Co	91391	TX	L&D	$3	0.00%	$3	$0	0.00%	
Standard Guaranty Ins Co	42986	DE	P&C	$26	0.00%	$1,263	$96	7.63%	
Standard Ins Co	69019	OR	L&D	$90,590	0.92%	$92,383	$67,490	73.05%	
Standard Life & Accident Ins Co	86355	OK	L&D	$5,129	0.05%	$5,187	$3,236	62.38%	
Standard Security Life Ins Co Of NY	69078	NY	L&D	$3,552	0.04%	$3,552	$2,971	83.63%	
Star Ins Co	18023	MI	P&C	$0	0.00%	$0	$0	0.00%	
State Farm Mut Auto Ins Co	25178	IL	P&C	$35,747	0.36%	$33,480	$24,017	71.73%	
State Life Ins Co	69116	IN	L&D	$308	0.00%	$282	$2	0.58%	
State Mut Ins Co	69132	GA	L&D	$82	0.00%	$85	$0	0.00%	
Sterling Life Ins Co	77399	IL	L&D	$50,497	0.51%	$50,544	$37,446	74.09%	
Stonebridge Casualty Ins Co	10952	OH	P&C	$95	0.00%	$95	$58	60.98%	
Stonebridge Life Ins Co	65021	VT	L&D	$6,515	0.07%	$6,493	$1,466	22.57%	
Sunamerica Life Ins Co	69256	AZ	L&D	$1	0.00%	$1	$1	128.25%	
Sunset Life Ins Co Of Amer	69272	MO	L&D	$7	0.00%	$7	($32)	-447.67%	
Surety Life Ins Co	69310	NE	L&D	$4	0.00%	$4	$6	149.53%	
Swiss Re Life & Health Amer Inc	82627	CT	L&D	$0	0.00%	($11)	($921)	8573.62%	
Symetra Life Ins Co	68608	WA	L&D	$35,946	0.36%	$35,545	$12,266	34.51%	
Teachers Ins & Ann Assoc Of Amer	69345	NY	L&D	$1,249	0.01%	$1,138	$376	33.01%	
The Travelers Ins Co	87726	CT	L&D	$1,713	0.02%	$1,794	$2,159	120.34%	
Thrivent Financial For Lutherans	56014	WI	F	$9,015	0.09%	$8,937	$6,245	69.88%	
TIAA Cref Life Ins Co	60142	NY	L&D	$330	0.00%	$394	$7	1.71%	

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Company Name	NAIC Code	Dom	Type(1)	Premiums Written	Market Share	Premiums Earned	Losses Incurred(2)	Loss Ratio	Enrollment(3)
TIG Ins Co	25534	CA	P&C	$80	0.00%	$80	($598)	-751.05%	
Transamerica Financial Life Ins Co	70688	NY	L&D	$27	0.00%	$26	$2	8.13%	
Transamerica Life Ins Co	86231	IA	L&D	$1,266	0.01%	$1,277	$835	65.39%	
Transamerica Occidental Life Ins Co	67121	IA	L&D	$2,158	0.02%	$2,132	$739	34.66%	
Travelers Ind Co Of CT	25682	CT	P&C	$0	0.00%	$0	($128)	0.00%	
Travelers Protective Assn Of Amer	56006	MO	F	$0	0.00%	$0	$0	26.11%	
Trustmark Ins Co	61425	IL	L&D	$822	0.01%	$840	$993	118.18%	
Trustmark Life Ins Co	62863	IL	L&D	$29	0.00%	$27	$845	3095.83%	
Ulico Cas Co	37893	DE	P&C	$0	0.00%	$0	($58)	0.00%	
Unicare Life & Health Ins Co	80314	DE	L&D	$4,471	0.05%	$4,446	$2,619	58.92%	
Unified Life Ins Co	11121	TX	L&D	$0	0.00%	$0	$0	0.00%	
Unimerica Ins Co	91529	WI	L&D	$11	0.00%	$11	$0	0.00%	
Union Bankers Ins Co	69701	TX	L&D	$113	0.00%	$113	$148	130.32%	
Union Central Life Ins Co	80837	OH	L&D	$761	0.01%	$771	$709	91.96%	
Union Fidelity Life Ins Co	62596	IL	L&D	$1,373	0.01%	$1,423	$278	19.56%	
Union Labor Life Ins Co	69744	MD	L&D	$6,397	0.06%	$6,281	$4,859	77.37%	
Union Security Life Ins Co	98884	DE	L&D	$2,089	0.02%	$2,872	$549	19.11%	
United American Ins Co	92916	DE	L&D	$3,118	0.03%	$3,129	$2,102	67.16%	
United Concordia Ins Co	85766	AZ	L&D	$14,724	0.15%	$14,724	$10,611	72.06%	41,478
United Family Life Ins Co	91693	GA	L&D	$1	0.00%	$1	$0	0.00%	
United Fidelity Life Ins Co	87645	TX	L&D	$1	0.00%	$3	$4	158.34%	
United Healthcare Ins Co	79413	CT	L&D	$137,037	1.39%	$137,251	$102,577	74.74%	
United Heritage Life Ins Co	63983	ID	L&D	$99	0.00%	$100	$127	126.94%	
United Home Life Ins Co	69922	IN	L&D	$1	0.00%	$1	$0	0.00%	
United Ins Co Of Amer	69930	IL	L&D	$2	0.00%	$0	$3	1061.67%	
United Of Omaha Life Ins Co	69868	NE	L&D	$29,002	0.29%	$25,751	$14,793	57.45%	
United States Life Ins Co In NYC	70106	NY	L&D	$4,119	0.04%	$4,286	$3,237	75.52%	
United Teacher Assoc Ins Co	63479	TX	L&D	$83	0.00%	$85	$118	138.33%	
United Transportation Union Ins Assn	56413	OH	F	$44	0.00%	$43	$13	29.59%	
United World Life Ins Co	72850	NE	L&D	$0	0.00%	$0	$0	0.00%	
Universal Underwriters Life Ins Co	70173	KS	L&D	$278	0.00%	$332	$176	53.10%	
Unum Life Ins Co Of Amer	62235	ME	L&D	$93,148	0.94%	$92,828	$45,398	48.91%	
US Branch SunLife Assur Co Of Canada	80802	MI	L&D	$8,215	0.08%	$8,242	$3,729	45.25%	
US Bus of Crown Life Ins Co	80675	MI	L&D	$144	0.00%	$144	$324	224.46%	
US Bus of the Canada Life Assur Co	80659	MI	L&D	$1,597	0.02%	$1,561	$1,625	104.14%	
USAA Life Ins Co	69663	TX	L&D	$8,830	0.09%	$8,848	$5,427	61.34%	
Valley Forge Life Ins Co	70211	IN	L&D	$9,788	0.10%	$9,940	$1,851	18.62%	
Veterans Life Ins Co	81027	IL	L&D	$193	0.00%	$197	$4	1.86%	
Vision Service Plan	47317	WA	HCSC	$20,178	0.20%	$20,178	$16,231	80.44%	450,927
Voyager Property & Cas Ins Co	35971	SC	P&C	$6	0.00%	$6	$0	0.00%	
Washington Dental Service	47341	WA	HCSC	$323,599	3.27%	$324,002	$286,795	88.52%	819,280
Washington Natl Ins Co	70319	IL	L&D	$1,918	0.02%	$1,934	$3,075	159.00%	

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West Coast Life Ins Co	70335	NE	L&D	$3	0.00%	$3	$3	113.70%	
Western & Southern Life Ins Co	70483	OH	L&D	$10	0.00%	$10	$4	33.94%	
Westward Life Ins Co	78301	AZ	L&D	$4	0.00%	$4	$0	1.68%	
Willamette Dental of WA Inc	47050	WA	HCSC	$18,928	0.19%	$18,928	$17,023	89.94%	64,406
Woodmen World Assur Life Assn	56499	CO	F	$1	0.00%	$1	$0	0.00%	
Woodmen World Life Ins Soc	57320	NE	F	$34	0.00%	$35	$1	2.12%	
World Ins Co	70629	NE	L&D	$1,476	0.01%	$1,499	$983	65.56%	
XL Life Ins and Annuity Co	88080	IL	L&D	$1	0.00%	$1	$5	385.28%	
Yosemite Ins Co	26220	IN	P&C	$0	0.00%	$0	$0	188.70%	
Zurich American Ins Co	16535	NY	P&C	$335	0.00%	$341	$1,304	382.31%	
Totals (Loss Ratio is average)(4)				$9,883,140	100.00%	$9,908,911	$8,294,447	83.71%	4,375,200

(1)L&D=Life and Disability Ins. Co., P&C=Property and Casualty Ins. Co., HMO=Health Maintenance Organization, HCSC=Health Care Service Contractor, LHCSC=Limited HCSC, F=Fraternal
(2)Also means claims and benefits incurred.
(3)Washington enrollment only provided by companies filing the NAIC Health blank.
(4)Totals do not represent all health coverage in Washington

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State of Washington
Office of Insurance Commissioner
2004 Washington Market Share
Line of Business: Fraternal - Annuities

All Authorized Companies
Zero Premium Companies Excluded

All Dollars in Thousands

Company Name	NAIC Code	Dom	Totals	Market Share
Croatian Fraternal Union Of Amer	56634	PA	$154	0.18%
Degree Of Honor Protective Assn	57088	MN	$106	0.13%
Independent Order Of Foresters Us Br	58068	NY	$1,081	1.29%
Knights Of Columbus	58033	CT	$81	0.10%
Loyal Christian Benefit Assn	56758	PA	$0	0.00%
Mennonite Mut Aid Assn	57991	IN	$50	0.06%
Modern Woodmen Of Amer	57541	IL	$3,957	4.74%
National Catholic Soc Of Foresters	57568	IL	$243	0.29%
Polish Natl Alliance Us Of Na	57622	IL	$20	0.02%
Royal Neighbors Of Amer	57657	IL	$64	0.08%
Slovene Natl Benefit Society	57673	PA	$13	0.02%
Sons Of Norway	57142	MN	$3,358	4.02%
Thrivent Financial For Lutherans	56014	WI	$73,733	88.30%
United Transportation Union Ins Assn	56413	OH	$99	0.12%
Western Fraternal Life Assn	58017	IA	$1	0.00%
Woodmen World Assur Life Assn	56499	CO	$53	0.06%
Woodmen World Life Ins Soc	57320	NE	$490	0.59%
Totals			$83,505	100.00%

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State of Washington
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Line of Business: Life - Annuities

All Authorized Companies
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All Dollars in Thousands

Company Name	NAIC Code	Dom	Ordinary	Credit	Group	Industrial	Total	Market Share
AAA Life Ins Co	71854	MI	$1,056	$0	$0	$0	$1,056	0.03%
Acacia Life Ins Co	60038	DC	$39	$0	$0	$0	$39	0.00%
Aetna Life Ins Co	60054	CT	$0	$0	($303)	$0	($303)	(0.01)%
AGL Life Assur Co	60232	PA	$84	$0	$0	$0	$84	0.00%
AIG Annuity Ins Co	70432	TX	$313,997	$0	$0	$0	$313,997	9.75%
AIG Life Ins Co	66842	DE	$1,052	$0	$454	$0	$1,507	0.05%
AIG SunAmerica Life Assur Co	60941	AZ	$49,108	$0	$1,890	$0	$50,998	1.58%
Allianz Life Ins Co Of North Amer	90611	MN	$40,800	$0	$0	$0	$40,800	1.27%
Allmerica Financial Life & Annuity	84824	MA	$1,062	$0	$0	$0	$1,062	0.03%
Allstate Life Ins Co	60186	IL	$8,329	$0	$91	$0	$8,420	0.26%
American Amicable Life Ins Co Of TX	68594	TX	$40	$0	$0	$0	$40	0.00%
American Bankers Life Assur Co Of FL	60275	FL	$4	$0	$0	$0	$4	0.00%
American Capitol Ins Co	60291	TX	$0	$0	$0	$0	$0	0.00%
American Enterprise Life Ins Co	94234	IN	$213	$0	$0	$0	$213	0.01%
American Equity Invest Life Ins Co	92738	IA	$45,811	$0	$0	$0	$45,811	1.42%
American Family Life Ins Co	60399	WI	$4	$0	$0	$0	$4	0.00%
American Fidelity Assur Co	60410	OK	$258	$0	$7	$0	$265	0.01%
American Fidelity Life Ins Co	60429	FL	$0	$0	$0	$0	$0	0.00%
American Founders Life Ins Co	60445	TX	$0	$0	$0	$0	$0	0.00%
American Gen Life & Acc Ins Co	66672	TN	$4	$0	$0	$0	$4	0.00%
American Gen Life Ins Co	60488	TX	$3,902	$0	$1	$0	$3,903	0.12%
American Health & Life Ins Co	60518	TX	$0	$0	$0	$0	$0	0.00%
American Intl Life Assr Co NY	60607	NY	$0	$0	$7	$0	$7	0.00%
American Investors Life Ins Co	60631	KS	$2,258	$0	$0	$0	$2,258	0.07%
American Memorial Life Ins Co	67989	SD	$481	$0	$0	$0	$481	0.01%
American Natl Ins Co	60739	TX	$17,400	$0	$9,181	$0	$26,582	0.83%
American Partners Life Ins Co	93653	AZ	$415	$0	$88	$0	$503	0.02%
American Skandia Life Assur Corp	86630	CT	$64,387	$0	$1,578	$0	$65,964	2.05%
American States Life Ins Co	60879	IN	$90	$0	$0	$0	$90	0.00%
American United Life Ins Co	60895	IN	$68	$0	$4,176	$0	$4,244	0.13%
Americo Financial Life Annunity Ins	61999	TX	$2,269	$0	$183	$0	$2,452	0.08%
Americom Life & Annuity Ins Co	94471	TX	$125	$0	$0	$0	$125	0.00%
Ameritas Life Ins Corp	61301	NE	$591	$0	$0	$0	$591	0.02%
Ameritas Variable Life Ins Co	97977	NE	$2,993	$0	$0	$0	$2,993	0.09%
Amerus Life Ins Co	61689	IA	$23,131	$0	$726	$0	$23,857	0.74%
Amica Life Ins Co	72222	RI	$93	$0	$0	$0	$93	0.00%
Annuity & Life Reassur Amer Inc	62421	CT	$1	$0	$0	$0	$1	0.00%
Annuity Investors Life Ins Co	93661	OH	$8,591	$0	$85	$0	$8,675	0.27%
Assurity Life Ins Co	71439	NE	$5	$0	$1	$0	$6	0.00%

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State of Washington
Office of Insurance Commissioner
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Line of Business: Life - Annuities

All Authorized Companies
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All Dollars in Thousands

Company Name	NAIC Code	Dom	Ordinary	Credit	Group	Industrial	Total	Market Share
Auto Club Life Ins Co	84522	MI	$87	$0	$0	$0	$87	0.00%
Auto Owners Life Ins Co	61190	MI	$85	$0	$0	$0	$85	0.00%
Aviva Life Ins Co	62898	DE	($166)	$0	$2,032	$0	$1,866	0.06%
AXA Equitable Life Ins Co	62944	NY	$70,045	$0	$19,605	$0	$89,650	2.78%
Bankers Life & Cas Co	61263	IL	$60,542	$0	$0	$0	$60,542	1.88%
Beneficial Life Ins Co	61395	UT	$34,438	$0	$0	$0	$34,438	1.07%
Business Mens Assur Co Of Amer	61492	SC	$8,828	$0	$0	$0	$8,828	0.27%
Canada Life Ins Co Of Amer	81060	MI	$2	$0	$0	$0	$2	0.00%
Central Security Life Ins Co	61735	TX	$1	$0	$0	$0	$1	0.00%
Central United Life Ins Co	61883	TX	$0	$0	$0	$0	$0	0.00%
Charter Natl Life Ins Co	61808	IL	$23	$0	$0	$0	$23	0.00%
Chase Ins Life and Annuity Co	63207	IL	$1,791	$0	$0	$0	$1,791	0.06%
Chase Life & Annuity Co	67164	DE	$14	$0	$0	$0	$14	0.00%
Chesapeake Life Ins Co	61832	OK	$67	$0	$0	$0	$67	0.00%
Church Life Ins Corp	61875	NY	$74	$0	$0	$0	$74	0.00%
Cincinnati Life Ins Co	76236	OH	$144	$0	$0	$0	$144	0.00%
CM Life Ins Co	93432	CT	$10,510	$0	$0	$0	$10,510	0.33%
Colorado Bankers Life Ins Co	84786	CO	$49	$0	$0	$0	$49	0.00%
Columbia Universal Life Ins Co	77720	TX	$3	$0	$0	$0	$3	0.00%
Columbus Life Ins Co	99937	OH	$97	$0	$0	$0	$97	0.00%
Connecticut General Life Ins Co	62308	CT	$0	$0	$12	$0	$12	0.00%
Conseco Ins Co	60682	IL	$63	$0	$0	$0	$63	0.00%
Conseco Life Ins Co	65900	IN	$45	$0	$0	$0	$45	0.00%
Continental Assur Co	62413	IL	$242	$0	$0	$0	$242	0.01%
Continental General Ins Co	71404	NE	$167	$0	$0	$0	$167	0.01%
Country Investors Life Assur Co	94218	IL	$540	$0	$0	$0	$540	0.02%
Cuna Mut Ins Society	62626	WI	$354	$0	$8,281	$0	$8,634	0.27%
Cuna Mut Life Ins Co	65749	IA	$31,397	$0	$4,770	$0	$36,167	1.12%
EMC Natl Life Co	62928	IA	$59	$0	$0	$0	$59	0.00%
Employees Life Co Mut	84174	IL	$572	$0	$0	$0	$572	0.02%
Equitrust Life Ins Co	62510	IA	$645	$0	$0	$0	$645	0.02%
Family Life Ins Co	63053	TX	$7	$0	$0	$0	$7	0.00%
Farm Bureau Life Ins Co	63088	IA	$78	$0	$0	$0	$78	0.00%
Farmers New World Life Ins Co	63177	WA	$9,292	$0	$0	$0	$9,292	0.29%
Federal Home Life Ins Co	67695	VA	$275	$0	$0	$0	$275	0.01%
Federal Life Ins Co	63223	IL	$0	$0	$23	$0	$23	0.00%
Fidelity & Guaranty Life Ins Co	63274	MD	$6,607	$0	$56	$0	$6,663	0.21%
Fidelity Investments Life Ins Co	93696	UT	$9,754	$0	$0	$0	$9,754	0.30%
Fidelity Security Life Ins Co	71870	MO	$40	$0	$0	$0	$40	0.00%

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State of Washington
Office of Insurance Commissioner
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All Authorized Companies
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All Dollars in Thousands

Company Name	NAIC Code	Dom	Ordinary	Credit	Group	Industrial	Total	Market Share
First Allmerica Fin Life Ins Co	69140	MA	$0	$0	($3)	$0	($3)	0.00%
First Colony Life Ins Co	63401	VA	$3,311	$0	$0	$0	$3,311	0.10%
First Investors Life Ins Co	63495	NY	$919	$0	$0	$0	$919	0.03%
First Penn Pacific Life Ins Co	67652	IN	$1	$0	$0	$0	$1	0.00%
Fort Dearborn Life Ins Co	71129	IL	$492	$0	$0	$0	$492	0.02%
Fortis Benefits Ins Co	70408	IA	$1,056	$0	$0	$0	$1,056	0.03%
Fortis Ins Co	69477	WI	$4	$0	$0	$0	$4	0.00%
GE Life And Annuity Assur Co	65536	VA	$34,580	$0	$0	$0	$34,580	1.07%
General American Life Ins Co	63665	MO	$81	$0	$0	$0	$81	0.00%
General Electric Capital Assur Co	70025	DE	$129,373	$0	($1)	$0	$129,372	4.02%
Glenbrook Life & Annuity Co	70092	AZ	$26,179	$0	$97	$0	$26,276	0.82%
Golden Rule Ins Co	62286	IL	$271	$0	$0	$0	$271	0.01%
Government Personnel Mut Life Ins Co	63967	TX	$85	$0	$0	$0	$85	0.00%
Great American Life Ins Co	63312	OH	$84,414	$0	$1,811	$0	$86,225	2.68%
Great Southern Life Ins Co	90212	TX	$2	$0	$0	$0	$2	0.00%
Great West Life & Annuity Ins Co	68322	CO	$2,942	$0	$43,632	$0	$46,574	1.45%
Guarantee Trust Life Ins Co	64211	IL	$2	$0	$0	$0	$2	0.00%
Guaranty Income Life Ins Co	64238	LA	$11,275	$0	$0	$0	$11,275	0.35%
Guardian Ins & Annuity Co Inc	78778	DE	$2,133	$0	$6,931	$0	$9,064	0.28%
Guardian Life Ins Co Of Amer	64246	NY	$102	$0	$0	$0	$102	0.00%
Hartford Life & Annuity Ins Co	71153	CT	$1,570	$0	$0	$0	$1,570	0.05%
Hartford Life Ins Co	88072	CT	$12,915	$0	$819	$0	$13,734	0.43%
HCC Life Ins Co	92711	IN	$105	$0	$0	$0	$105	0.00%
Horace Mann Life Ins Co	64513	IL	$1,625	$0	$0	$0	$1,625	0.05%
Humanadental Ins Co	70580	WI	$1	$0	$0	$0	$1	0.00%
Idealife Ins Co	97764	CT	$0	$0	$0	$0	$0	0.00%
IDS Life Ins Co	65005	MN	$78,621	$0	$2,004	$0	$80,625	2.50%
Illinois Mut Life Ins Co	64580	IL	$0	$0	$0	$0	$0	0.00%
Indianapolis Life Ins Co	64645	IN	$1	$0	$159	$0	$160	0.00%
ING Ins Co Of America	76953	FL	$4	$0	$0	$0	$4	0.00%
Ing Life Ins & Annuity Co	86509	CT	$938	$0	$135,183	$0	$136,121	4.23%
ING USA Annuity and LIfe Ins Co	80942	IA	$149,402	$0	$3,055	$0	$152,457	4.73%
Integrity Life Ins Co	74780	OH	$1,790	$0	$0	$0	$1,790	0.06%
Investors Guaranty Life Ins Co	64890	CA	$12	$0	$0	$0	$12	0.00%
Investors Ins Corp	64939	DE	$1,123	$0	$0	$0	$1,123	0.03%
Investors Life Ins Co North Amer	63487	TX	$193	$0	$5	$0	$198	0.01%
Jackson Natl Life Ins Co	65056	MI	$139,144	$0	$86	$0	$139,230	4.32%
Jefferson Natl Life Ins Co	64017	TX	$820	$0	$0	$0	$820	0.03%
Jefferson Pilot Financial Ins Co	70254	NE	$104	$0	$4	$0	$108	0.00%

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State of Washington
Office of Insurance Commissioner
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All Authorized Companies
Zero Premium Companies Excluded

All Dollars in Thousands

Company Name	NAIC Code	Dom	Ordinary	Credit	Group	Industrial	Total	Market Share
Jefferson Pilot Life Ins Co	67865	NC	$2,470	$0	$0	$0	$2,470	0.08%
Jefferson Pilot Lifeamerica Ins Co	62057	NJ	$269	$0	$0	$0	$269	0.01%
John Hancock Life Ins Co	65099	MA	$272	$0	$758	$0	$1,030	0.03%
Kansas City Life Ins Co	65129	MO	$236	$0	$0	$0	$236	0.01%
Kemper Investors Life Ins Co	90557	IL	$16,532	$0	$3,022	$0	$19,554	0.61%
Lafayette Life Ins Co	65242	IN	$1,229	$0	$202	$0	$1,431	0.04%
Liberty Bankers Life Ins Co	68543	OK	$278	$0	$0	$0	$278	0.01%
Liberty Life Assur Co Of Boston	65315	MA	$9	$0	$0	$0	$9	0.00%
Life Ins Co Of The Southwest	65528	TX	$5,850	$0	$861	$0	$6,712	0.21%
Life Investors Ins Co Of Amer	64130	IA	$759	$0	$97	$0	$857	0.03%
Lincoln Benefit Life Co	65595	NE	$43,710	$0	$20	$0	$43,731	1.36%
Lincoln Heritage Life Ins Co	65927	IL	$5	$0	$0	$0	$5	0.00%
Lincoln Natl Life Ins Co	65676	IN	$86,801	$0	$45,953	$0	$132,754	4.12%
Loyal American Life Ins Co	65722	OH	$1,008	$0	$0	$0	$1,008	0.03%
Madison Natl Life Ins Co Inc	65781	WI	$140	$0	$0	$0	$140	0.00%
Massachusetts Mut Life Ins Co	65935	MA	$20,423	$0	$799	$0	$21,222	0.66%
Mayflower Natl Life Ins Co	87750	IN	$864	$0	$0	$0	$864	0.03%
Mega Life & Health Ins Co The	97055	OK	$1	$0	$0	$0	$1	0.00%
Merrill Lynch Life Ins Co	79022	AR	$5,241	$0	$61	$0	$5,302	0.16%
MetLife Investors Ins Co	93513	MO	$37,068	$0	$0	$0	$37,068	1.15%
MetLife Investors USA Ins Co	61050	DE	$44,997	$0	$7	$0	$45,004	1.40%
Metropolitan Life Ins Co	65978	NY	$41,115	$0	$7,288	$0	$48,403	1.50%
Metropolitan Tower Life Ins Co	97136	DE	$45	$0	$0	$0	$45	0.00%
Mid West Natl Life Ins Co Of TN	66087	TN	$15	$0	$0	$0	$15	0.00%
Midland Natl Life Ins Co	66044	IA	$3,130	$0	$0	$0	$3,130	0.10%
Minnesota Life Ins Co	66168	MN	$2,181	$0	$0	$0	$2,181	0.07%
Monumental Life Ins Co	66281	MD	$66,242	$0	$0	$0	$66,242	2.06%
Mony Life Ins Co	66370	NY	($14)	$0	($56)	$0	($70)	0.00%
Mony Life Ins Co Of Amer	78077	AZ	$3,493	$0	$0	$0	$3,493	0.11%
MTL Ins Co	66427	IL	$311	$0	$0	$0	$311	0.01%
Mutual Of Amer Life Ins Co	88668	NY	$0	$0	$178	$0	$178	0.01%
Mutual Service Life Ins Co	66419	MN	$1	$0	$0	$0	$1	0.00%
National Farmers Union Life Ins Co	66540	TX	$0	$0	$0	$0	$0	0.00%
National Guardian Life Ins Co	66583	WI	$0	$0	$3	$0	$3	0.00%
National Health Ins Co	82538	TX	$0	$0	$4	$0	$4	0.00%
National Life Ins Co	66680	VT	$457	$0	$0	$0	$457	0.01%
National Western Life Ins Co	66850	CO	$174	$0	$729	$0	$903	0.03%
Nationwide Life & Ann Co of Amer	70750	DE	$201	$0	$0	$0	$201	0.01%
Nationwide Life Ins Co	66869	OH	$3,857	$0	$0	$0	$3,857	0.12%

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Nationwide Life Ins Co of Amer	68225	PA	$13	$0	$0	$0	$13	0.00%
New England Life Ins Co	91626	MA	$1,376	$0	$0	$0	$1,376	0.04%
New York Life Ins & Annuity Corp	91596	DE	$144,935	$0	$0	$0	$144,935	4.50%
New York Life Ins Co	66915	NY	$6,435	$0	$2,121	$0	$8,557	0.27%
North American Co Life & Hlth Ins	66974	IL	$667	$0	$0	$0	$667	0.02%
North Coast Life Ins Co	67059	WA	$5,713	$0	$0	$0	$5,713	0.18%
Northwestern Mut Life Ins Co	67091	WI	$7,648	$0	$0	$0	$7,648	0.24%
Occidental Life Ins Co Of NC	67148	TX	$2	$0	$0	$0	$2	0.00%
Ohio Natl Life Ins Co	67172	OH	$4,447	$0	$0	$0	$4,447	0.14%
Ohio State Life Ins Co	67180	TX	$1	$0	$0	$0	$1	0.00%
Old Standard Life Ins Co	88579	ID	$18	$0	$0	$0	$18	0.00%
Pacific Life Ins Co	67466	CA	$562	$0	$8,043	$0	$8,605	0.27%
Pan American Life Ins Co	67539	LA	$3	$0	$0	$0	$3	0.00%
Penn Mut Life Ins Co	67644	PA	$1,162	$0	$0	$0	$1,162	0.04%
Peoples Benefit Life Ins Co	66605	IA	$14,849	$0	$3	$0	$14,852	0.46%
PHL Variable Ins Co	93548	CT	$16,052	$0	$0	$0	$16,052	0.50%
Phoenix Life Ins Co	67814	NY	$172	$0	$0	$0	$172	0.01%
Physicians Life Ins Co	72125	NE	$1,964	$0	$0	$0	$1,964	0.06%
Pioneer American Ins Co	67873	TX	$0	$0	$0	$0	$0	0.00%
Pioneer Mut Life Ins Co	67911	ND	$9	$0	$0	$0	$9	0.00%
Presidential Life Ins Co	68039	NY	$1,461	$0	$0	$0	$1,461	0.05%
Primerica Life Ins Co	65919	MA	$33	$0	$0	$0	$33	0.00%
Principal Life Ins Co	61271	IA	$24,651	$0	$17,821	$0	$42,472	1.32%
Protective Life Ins Co	68136	TN	$9,057	$0	$445	$0	$9,502	0.30%
Pruco Life Ins Co	79227	AZ	$16,715	$0	$0	$0	$16,715	0.52%
Prudential Ins Co Of Amer	68241	NJ	$491	$0	$76,419	$0	$76,909	2.39%
Reassure America Life Ins Co	65765	IL	$10	$0	$0	$0	$10	0.00%
Reliance Standard Life Ins Co	68381	IL	$442	$0	$17	$0	$459	0.01%
Reliastar Life Ins Co	67105	MN	$16,822	$0	$6,959	$0	$23,781	0.74%
Reliastar Life Ins Co Of NY	61360	NY	$24	$0	$0	$0	$24	0.00%
Reserve Natl Ins Co	68462	OK	$0	$0	$0	$0	$0	0.00%
Security Benefit Life Ins Co	68675	KS	$13,878	$0	$491	$0	$14,369	0.45%
Security Financial Life Ins Co	68764	NE	$255	$0	$0	$0	$255	0.01%
Security Life Ins Co Of Amer	68721	MN	$0	$0	$0	$0	$0	0.00%
Security Life Of Denver Ins Co	68713	CO	$1	$0	$0	$0	$1	0.00%
Security Mut Life Ins Co Of NY	68772	NY	$645	$0	$0	$0	$645	0.02%
Sentry Life Ins Co	68810	WI	$22	$0	$927	$0	$949	0.03%
Standard Ins Co	69019	OR	$18,621	$0	$0	$0	$18,621	0.58%
Standard Life & Accident Ins Co	86355	OK	$221	$0	$0	$0	$221	0.01%

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State of Washington
Office of Insurance Commissioner
2004 Washington Market Share
Line of Business: Life - Annuities

All Authorized Companies
Zero Premium Companies Excluded

All Dollars in Thousands

Company Name	NAIC Code	Dom	Ordinary	Credit	Group	Industrial	Total	Market Share
Standard Life Ins Co Of IN	69051	IN	$221	$0	$0	$0	$221	0.01%
State Farm Life Ins Co	69108	IL	$13,028	$0	$0	$0	$13,028	0.40%
State Mut Ins Co	69132	GA	$1	$0	$0	$0	$1	0.00%
Sun Life Assur Co Of Canada US	79065	DE	$343	$0	$3,656	$0	$3,999	0.12%
Sunamerica Life Ins Co	69256	AZ	$145	$0	$4	$0	$150	0.00%
Sunset Life Ins Co Of Amer	69272	MO	$40	$0	$0	$0	$40	0.00%
Surety Life Ins Co	69310	NE	$7	$0	$0	$0	$7	0.00%
Symetra Life Ins Co	68608	WA	$42,429	$0	$3,885	$0	$46,314	1.44%
Teachers Ins & Ann Assoc Of Amer	69345	NY	$164,164	$0	$61,241	$0	$225,405	7.00%
The Travelers Ins Co	87726	CT	$15,366	$0	$169	$0	$15,536	0.48%
Thrivent Life Ins Co	97721	MN	$3,397	$0	$0	$0	$3,397	0.11%
TIAA Cref Life Ins Co	60142	NY	$7,232	$0	$0	$0	$7,232	0.22%
Transamerica Financial Life Ins Co	70688	NY	$0	$0	$2,719	$0	$2,719	0.08%
Transamerica Life Ins & Annuity Co	69507	NC	$1,121	$0	$100	$0	$1,221	0.04%
Transamerica Life Ins Co	86231	IA	$64,590	$0	$0	$0	$64,590	2.01%
Transamerica Occidental Life Ins Co	67121	IA	$917	$0	$5	$0	$922	0.03%
Travelers Life & Annuity Co	80950	CT	$41,489	$0	$0	$0	$41,489	1.29%
Trustmark Ins Co	61425	IL	$4	$0	$0	$0	$4	0.00%
Unified Life Ins Co	11121	TX	$1	$0	$0	$0	$1	0.00%
Union Central Life Ins Co	80837	OH	$126	$0	$1,709	$0	$1,835	0.06%
Union Fidelity Life Ins Co	62596	IL	$0	$0	$0	$0	$0	0.00%
United Family Life Ins Co	91693	GA	$46	$0	$0	$0	$46	0.00%
United Fidelity Life Ins Co	87645	TX	$6	$0	$0	$0	$6	0.00%
United Heritage Life Ins Co	63983	ID	$3,518	$0	$0	$0	$3,518	0.11%
United Investors Life Ins Co	94099	MO	$42	$0	$0	$0	$42	0.00%
United Of Omaha Life Ins Co	69868	NE	$1,020	$0	$921	$0	$1,941	0.06%
United States Life Ins Co In NYC	70106	NY	$0	$0	$0	$0	$0	0.00%
Unity Mut Life Ins Co	70114	NY	$5	$0	$0	$0	$5	0.00%
Universal Guaranty Life Ins Co	70130	OH	$1	$0	$0	$0	$1	0.00%
Unum Life Ins Co Of Amer	62235	ME	$8	$0	$0	$0	$8	0.00%
US Branch SunLife Assur Co Of Canada	80802	MI	$0	$0	$0	$0	$0	0.00%
US Bus of the Canada Life Assur Co	80659	MI	$4	$0	$0	$0	$4	0.00%
USAA Life Ins Co	69663	TX	$15,225	$0	$0	$0	$15,225	0.47%
Valley Forge Life Ins Co	70211	IN	$17	$0	$0	$0	$17	0.00%
Variable Annuity Life Ins Co	70238	TX	$21,134	$0	$74,817	$0	$95,950	2.98%
Washington Natl Ins Co	70319	IL	$19	$0	$0	$0	$19	0.00%
Western Reserve Life Assur Co of OH	91413	OH	$6,273	$0	$83	$0	$6,356	0.20%
Western Southern Life Assur Co	92622	OH	$191	$0	$0	$0	$191	0.01%
Western United Life Assur Co	77925	WA	$29,911	$0	$0	$0	$29,911	0.93%

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State of Washington
Office of Insurance Commissioner
2004 Washington Market Share
Line of Business: Life - Annuities

All Authorized Companies
Zero Premium Companies Excluded

All Dollars in Thousands

Company Name	NAIC Code	Dom	Ordinary	Credit	Group	Industrial	Total	Market Share
World Ins Co	70629	NE	$1	$0	$0	$0	$1	0.00%
Totals			$2,651,815	$0	$569,205	$0	$3,221,019	100.00%

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State of Washington
Office of Insurance Commissioner
2004 Washington Market Share
Line of Business: Fraternal - Life Insurance

All Authorized Companies
Zero Premium Companies Excluded

All Dollars in Thousands

Company Name	NAIC Code	Dom	Totals	Market Share
Croatian Fraternal Union Of Amer	56634	PA	$56	0.13%
Degree Of Honor Protective Assn	57088	MN	$186	0.43%
Independent Order Of Foresters Us Br	58068	NY	$3,309	7.57%
Knights Of Columbus	58033	CT	$5,588	12.79%
Loyal Christian Benefit Assn	56758	PA	$4	0.01%
Mennonite Mut Aid Assn	57991	IN	$10	0.02%
Modern Woodmen Of Amer	57541	IL	$1,956	4.48%
National Catholic Soc Of Foresters	57568	IL	$10	0.02%
Polish Natl Alliance Us Of Na	57622	IL	$25	0.06%
Royal Neighbors Of Amer	57657	IL	$215	0.49%
Slovene Natl Benefit Society	57673	PA	$3	0.01%
Sons Of Norway	57142	MN	$1,231	2.82%
Supreme Council The Royal Arcanum	58181	MA	$22	0.05%
Thrivent Financial For Lutherans	56014	WI	$30,032	68.75%
United Transportation Union Ins Assn	56413	OH	$57	0.13%
Western Fraternal Life Assn	58017	IA	$7	0.02%
Womans Life Ins Society	56170	MI	$8	0.02%
Woodmen World Assur Life Assn	56499	CO	$148	0.34%
Woodmen World Life Ins Soc	57320	NE	$817	1.87%
Totals			$43,683	100.00%

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State of Washington
Office of Insurance Commissioner
2004 Washington Market Share
Line of Business: Life - Life Insurance

All Authorized Companies
Zero Premium Companies Excluded

All Dollars in Thousands

Company Name	NAIC Code	Dom	Ordinary	Credit	Group	Industrial	Total	Market Share
5 Star Life Ins Co	77879	LA	$71	$0	$2,301	$0	$2,372	0.13%
AAA Life Ins Co	71854	MI	$189	$0	$632	$0	$821	0.04%
Acacia Life Ins Co	60038	DC	$407	$0	$0	$0	$407	0.02%
Academy Life Ins Co	60046	MO	$1,426	$0	$21	$0	$1,447	0.08%
Aetna Life Ins Co	60054	CT	$779	$0	$75,054	$0	$75,833	4.15%
AGL Life Assur Co	60232	PA	$24	$0	$0	$0	$24	0.00%
AIG Annuity Ins Co	70432	TX	$27	$0	$0	$0	$27	0.00%
AIG Life Ins Co	66842	DE	$1,573	$0	$496	$0	$2,069	0.11%
AIG SunAmerica Life Assur Co	60941	AZ	$471	$0	$0	$0	$471	0.03%
Allianz Life Ins Co Of North Amer	90611	MN	$2,205	$0	$81	$0	$2,286	0.13%
Allmerica Financial Life & Annuity	84824	MA	$1,945	$0	$2	$0	$1,947	0.11%
Allstate Life Ins Co	60186	IL	$16,811	$0	$598	$0	$17,409	0.95%
Alta Health & Life Ins Co	67369	IN	$3	$0	$55	$0	$59	0.00%
American Amicable Life Ins Co Of TX	68594	TX	$870	$0	$168	$0	$1,038	0.06%
American Bankers Life Assur Co Of FL	60275	FL	$164	$480	$128	$0	$773	0.04%
American Capitol Ins Co	60291	TX	$11	$0	$0	$1	$13	0.00%
American Equity Invest Life Ins Co	92738	IA	$262	$0	$7	$0	$269	0.01%
American Family Life Asr Co Columbus	60380	NE	$1,312	$0	$38	$0	$1,351	0.07%
American Family Life Ins Co	60399	WI	$353	$0	$0	$0	$353	0.02%
American Fidelity Assur Co	60410	OK	$620	$0	$270	$0	$890	0.05%
American Fidelity Life Ins Co	60429	FL	$80	$0	$0	$0	$80	0.00%
American Founders Life Ins Co	60445	TX	$27	$0	$0	$0	$27	0.00%
American Gen Assur Co	68373	IL	$4	$1,646	$452	$0	$2,102	0.11%
American Gen Life & Acc Ins Co	66672	TN	$201	$0	$0	$6	$207	0.01%
American Gen Life Ins Co	60488	TX	$23,859	$0	$799	$0	$24,657	1.35%
American Health & Life Ins Co	60518	TX	$39	($1,909)	$0	$0	($1,870)	(0.10)%
American Heritage Life Ins Co	60534	FL	$247	$1,079	$5	$0	$1,331	0.07%
American Income Life Ins Co	60577	IN	$12,217	$0	$99	$0	$12,317	0.67%
American Intl Life Assr Co NY	60607	NY	$7	$0	$1,196	$0	$1,203	0.07%
American Investors Life Ins Co	60631	KS	$1	$0	$0	$0	$1	0.00%
American Life Ins Co of NY	60704	NY	$287	$0	$0	$0	$287	0.02%
American Medical Security Life InsCo	97179	WI	$1	$0	$0	$0	$1	0.00%
American Memorial Life Ins Co	67989	SD	$11,190	$0	$99	$0	$11,289	0.62%
American Modern Life Ins Co	65811	OH	$0	$1,116	$0	$0	$1,116	0.06%
American Natl Ins Co	60739	TX	$3,243	$476	$584	$3	$4,307	0.24%
American Natl Life Ins Co Of TX	71773	TX	$20	$0	$0	$0	$21	0.00%
American Pioneer Life Ins Co	60763	FL	$3	$0	$0	$0	$3	0.00%
American Public Life Ins Co	60801	OK	$0	$0	$0	$0	$0	0.00%
American Republic Ins Co	60836	IA	$192	$13	$0	$0	$206	0.01%

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State of Washington
Office of Insurance Commissioner
2004 Washington Market Share
Line of Business: Life - Life Insurance

All Authorized Companies
Zero Premium Companies Excluded

All Dollars in Thousands

Company Name	NAIC Code	Dom	Ordinary	Credit	Group	Industrial	Total	Market Share
American Skandia Life Assur Corp	86630	CT	$302	$0	$0	$0	$302	0.02%
American States Life Ins Co	60879	IN	$3,329	$0	$0	$0	$3,329	0.18%
American United Life Ins Co	60895	IN	$492	$0	$965	$0	$1,457	0.08%
Americo Financial Life Annunity Ins	61999	TX	$373	$0	$0	$0	$373	0.02%
Americom Life & Annuity Ins Co	94471	TX	$124	$0	$0	$0	$124	0.01%
Ameritas Life Ins Corp	61301	NE	$1,261	$0	$0	$0	$1,261	0.07%
Ameritas Variable Life Ins Co	97977	NE	$2,158	$0	$0	$0	$2,158	0.12%
Amerus Life Ins Co	61689	IA	$10,545	$0	$0	$0	$10,545	0.58%
Amica Life Ins Co	72222	RI	$890	$0	$26	$0	$916	0.05%
Annuity & Life Reassur Amer Inc	62421	CT	$429	$0	$0	$0	$429	0.02%
Anthem Life Ins Co	61069	IN	$3	$0	$28	$0	$31	0.00%
Assurity Life Ins Co	71439	NE	$86	$0	$0	$0	$86	0.00%
Aurora Natl Life Assur Co	61182	CA	$1,381	$0	$53	$0	$1,434	0.08%
Auto Club Life Ins Co	84522	MI	$20	$0	$0	$0	$20	0.00%
Auto Owners Life Ins Co	61190	MI	$19	$0	$0	$0	$19	0.00%
Aviva Life Ins Co	62898	DE	$5,502	$0	$41	$0	$5,543	0.30%
AXA Equitable Life Ins Co	62944	NY	$18,035	$0	$0	$0	$18,035	0.99%
AXA Life & Annuity Co	62880	CO	$248	$0	$0	$0	$248	0.01%
Balboa Life Ins Co	68160	CA	$13	$63	$0	$0	$76	0.00%
Baltimore Life Ins Co	61212	MD	$55	$0	$754	$0	$809	0.04%
Bankers Fidelity Life Ins Co	61239	GA	$5	$0	$0	$0	$5	0.00%
Bankers Life & Cas Co	61263	IL	$2,076	$0	$0	$0	$2,076	0.11%
Bankers Life Ins Co	81043	FL	$14	$0	$0	$0	$14	0.00%
Banner Life Ins Co	94250	MD	$6,817	$0	$0	$0	$6,817	0.37%
BCS Life Ins Co	80985	IL	$0	$0	$56	$0	$56	0.00%
Beneficial Life Ins Co	61395	UT	$10,088	$0	$56	$0	$10,144	0.55%
Berkshire Life Ins Co of Amer	71714	MA	$73	$0	$0	$0	$73	0.00%
Best Life And Health Ins Co	90638	TX	$0	$0	$1	$0	$1	0.00%
Boston Mut Life Ins Co	61476	MA	$329	$0	$32	$0	$361	0.02%
Business Mens Assur Co Of Amer	61492	SC	$554	$0	$0	$0	$554	0.03%
Canada Life Ins Co Of Amer	81060	MI	$40	$0	$0	$0	$40	0.00%
Celtic Ins Co	80799	IL	$0	$0	$0	$0	$0	0.00%
Central Natl Life Ins Co Omaha	61700	DE	$6	$38	$0	$0	$44	0.00%
Central Security Life Ins Co	61735	TX	$14	$0	$0	$0	$14	0.00%
Central States H & L Co Of Omaha	61751	NE	$10	$641	$0	$0	$651	0.04%
Central United Life Ins Co	61883	TX	$21	$0	$0	$0	$21	0.00%
Centurion Life Ins Co	62383	MO	$0	$49	$0	$0	$49	0.00%
Chase Ins Life and Annuity Co	63207	IL	$4,841	$0	$0	$0	$4,841	0.26%
Chase Ins Life Co	70661	IL	$2,450	$0	$0	$0	$2,450	0.13%

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State of Washington
Office of Insurance Commissioner
2004 Washington Market Share
Line of Business: Life - Life Insurance

All Authorized Companies
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All Dollars in Thousands

Company Name	NAIC Code	Dom	Ordinary	Credit	Group	Industrial	Total	Market Share
Chase Life & Annuity Co	67164	DE	$23	$0	$0	$0	$23	0.00%
Chesapeake Life Ins Co	61832	OK	$65	$0	$0	$0	$65	0.00%
Christian Fidelity Life Ins Co	61859	TX	$0	$0	$0	$0	$0	0.00%
Church Life Ins Corp	61875	NY	$5	$0	$211	$0	$216	0.01%
Cincinnati Life Ins Co	76236	OH	$135	$0	$0	$0	$135	0.01%
Citicorp Life Ins Co	80322	AZ	$0	$0	$0	$0	$0	0.00%
CM Life Ins Co	93432	CT	$5,908	$0	$0	$0	$5,908	0.32%
Colonial Life & Accident Ins Co	62049	SC	$818	$0	$6	$0	$824	0.05%
Colonial Penn Life Ins Co	62065	PA	$427	$0	$131	$0	$559	0.03%
Colorado Bankers Life Ins Co	84786	CO	$84	$0	$0	$0	$84	0.00%
Columbia Universal Life Ins Co	77720	TX	$59	$0	$0	$0	$59	0.00%
Columbian Life Ins Co	76023	IL	$2	$0	$0	$0	$2	0.00%
Columbian Mut Life Ins Co	62103	NY	$12	$0	$0	$0	$12	0.00%
Columbus Life Ins Co	99937	OH	$6,040	$0	$0	$0	$6,040	0.33%
Combined Ins Co Of Amer	62146	IL	$1,097	$0	$37	$0	$1,134	0.06%
Companion Life Ins Co	77828	SC	$0	$0	$60	$0	$60	0.00%
Compbenefits Ins Co	60984	TX	$1	$0	$0	$0	$1	0.00%
Connecticut General Life Ins Co	62308	CT	$4,221	$0	$6,040	$0	$10,261	0.56%
Conseco Health Ins Co	78174	AZ	$3	$0	$0	$0	$3	0.00%
Conseco Ins Co	60682	IL	$255	$0	$4	$0	$260	0.01%
Conseco Life Ins Co	65900	IN	$4,528	$0	$24	$0	$4,552	0.25%
Conseco Senior Health Ins Co	76325	PA	$62	$0	$0	$0	$62	0.00%
Constitution Life Ins Co	62359	TX	$18	$0	$0	$0	$18	0.00%
Continental Assur Co	62413	IL	$286	$0	$1,264	$0	$1,550	0.08%
Continental General Ins Co	71404	NE	$369	$0	$0	$0	$369	0.02%
Country Investors Life Assur Co	94218	IL	$856	$0	$0	$0	$856	0.05%
Country Life Ins Co	62553	IL	$8,176	$0	$0	$0	$8,176	0.45%
Cuna Mut Ins Society	62626	WI	$567	$3,632	$1,693	$0	$5,891	0.32%
Cuna Mut Life Ins Co	65749	IA	$3,146	$0	$0	$0	$3,146	0.17%
Delaware American Life Ins Co	62634	DE	$35	$0	$0	$0	$35	0.00%
EMC Natl Life Co	62928	IA	$539	$0	$0	$0	$539	0.03%
Empire General Life Assur Corp	94285	TN	$3,449	$0	$0	$0	$3,449	0.19%
Employees Life Co Mut	84174	IL	$2	$0	$0	$0	$2	0.00%
Equitable Life & Cas Ins Co	62952	UT	$11	$0	$0	$0	$11	0.00%
Equitrust Life Ins Co	62510	IA	$62	$0	$0	$0	$62	0.00%
Family Life Ins Co	63053	TX	$763	$0	$0	$0	$763	0.04%
Family Service Life Ins Co	74004	TX	$0	$0	$0	$0	$0	0.00%
Farm Bureau Life Ins Co	63088	IA	$496	$0	$0	$0	$496	0.03%
Farmers New World Life Ins Co	63177	WA	$26,233	$0	$0	$0	$26,233	1.43%

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State of Washington
Office of Insurance Commissioner
2004 Washington Market Share
Line of Business: Life - Life Insurance

All Authorized Companies
Zero Premium Companies Excluded

All Dollars in Thousands

Company Name	NAIC Code	Dom	Ordinary	Credit	Group	Industrial	Total	Market Share
Federal Home Life Ins Co	67695	VA	$245	($1)	$0	$0	$244	0.01%
Federal Life Ins Co	63223	IL	$160	$0	$0	$0	$160	0.01%
Federated Life Ins Co	63258	MN	$56	$0	$0	$0	$56	0.00%
Fidelity & Guaranty Life Ins Co	63274	MD	$2,325	$0	$0	$0	$2,325	0.13%
Fidelity Investments Life Ins Co	93696	UT	$509	$0	$0	$0	$509	0.03%
Fidelity Life Assn	63290	IL	$560	$0	$0	$0	$560	0.03%
Fidelity Security Life Ins Co	71870	MO	$767	$0	$30	$0	$797	0.04%
First Allmerica Fin Life Ins Co	69140	MA	$153	$0	$0	$0	$153	0.01%
First Colony Life Ins Co	63401	VA	$28,756	$0	$131	$0	$28,887	1.58%
First Health Life & Health Ins Co	90328	TX	$89	$0	$0	$0	$89	0.00%
First Investors Life Ins Co	63495	NY	$1,116	$0	$0	$0	$1,116	0.06%
First Penn Pacific Life Ins Co	67652	IN	$4,167	$0	$5	$0	$4,172	0.23%
Forethought Life Ins Co	91642	IN	$11,851	$0	$280	$0	$12,131	0.66%
Fort Dearborn Life Ins Co	71129	IL	$19	$0	$134	$0	$153	0.01%
Fortis Benefits Ins Co	70408	IA	$6,545	$0	$3,759	$0	$10,304	0.56%
Fortis Ins Co	69477	WI	$574	$0	$24	$0	$598	0.03%
Fremont Life Ins Co	62154	CA	$63	$0	$0	$0	$63	0.00%
Garden State Life Ins Co	63657	TX	$580	$0	$0	$0	$580	0.03%
GE Grp Life Assur Co	80926	CT	$0	$0	$564	$0	$564	0.03%
GE Life And Annuity Assur Co	65536	VA	$1,815	$0	$0	$0	$1,815	0.10%
General American Life Ins Co	63665	MO	$7,927	$0	$0	$0	$7,927	0.43%
General Electric Capital Assur Co	70025	DE	$1,111	$0	$326	$0	$1,436	0.08%
General Fidelity Life Ins Co	93521	CA	$0	$836	($1,011)	$0	($175)	(0.01)%
Gerber Life Ins Co	70939	NY	$2,420	$0	$24	$0	$2,444	0.13%
Glenbrook Life & Annuity Co	70092	AZ	$734	$0	$0	$0	$734	0.04%
Globe Life & Accident Ins Co	91472	DE	$2,869	$0	$1,410	$0	$4,279	0.23%
Golden Rule Ins Co	62286	IL	$805	$0	$0	$0	$805	0.04%
Government Personnel Mut Life Ins Co	63967	TX	$673	$0	$664	$0	$1,337	0.07%
Great American Life Ins Co	63312	OH	$1,569	$0	$0	$0	$1,569	0.09%
Great Republic Life Ins Co	67482	WA	$55	$0	$0	$0	$55	0.00%
Great Southern Life Ins Co	90212	TX	$623	$0	$0	$0	$623	0.03%
Great West Life & Annuity Ins Co	68322	CO	$13,123	$0	$2,784	$0	$15,907	0.87%
Great West Life Assur Co	80705	MI	$742	$0	$38	$0	$781	0.04%
Great Western Ins Co	71480	UT	$235	$0	$39	$0	$274	0.01%
Guarantee Trust Life Ins Co	64211	IL	$206	$212	$0	$0	$418	0.02%
Guaranty Income Life Ins Co	64238	LA	$85	$0	$0	$0	$85	0.00%
Guardian Ins & Annuity Co Inc	78778	DE	$268	$0	$97	$0	$365	0.02%
Guardian Life Ins Co Of Amer	64246	NY	$8,629	$0	$1,076	$0	$9,705	0.53%
Hartford Life & Accident Ins Co	70815	CT	$419	$0	$13,500	$0	$13,919	0.76%

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All Authorized Companies
Zero Premium Companies Excluded

All Dollars in Thousands

Company Name	NAIC Code	Dom	Ordinary	Credit	Group	Industrial	Total	Market Share
Hartford Life & Annuity Ins Co	71153	CT	$24,811	$0	$9	$0	$24,821	1.36%
Hartford Life Grp Ins Co	74268	IL	$0	$0	$2,009	$0	$2,009	0.11%
Hartford Life Ins Co	88072	CT	$2,658	$0	$28,955	$0	$31,613	1.73%
HCC Life Ins Co	92711	IN	$548	$0	$173	$0	$721	0.04%
Health Net Life Ins Co	66141	CA	$0	$0	$0	$0	$0	0.00%
Heritage Life Ins Co	64394	AZ	$0	$0	$0	$0	$0	0.00%
Highmark Life Ins Co	93440	PA	$0	$0	$28	$0	$28	0.00%
Homesteaders Life Co	64505	IA	$20	$0	$140	$0	$160	0.01%
Horace Mann Life Ins Co	64513	IL	$623	$0	$11	$0	$634	0.03%
Household Life Ins Co	93777	MI	$1	$1,280	$0	$0	$1,281	0.07%
Humana Ins Co	73288	WI	$0	$0	$13	$0	$13	0.00%
Humanadental Ins Co	70580	WI	$14	$0	$0	$0	$14	0.00%
Idealife Ins Co	97764	CT	$69	$0	$0	$0	$69	0.00%
IDS Life Ins Co	65005	MN	$24,214	$0	$0	$0	$24,214	1.32%
Illinois Mut Life Ins Co	64580	IL	$72	$0	$0	$0	$72	0.00%
Indianapolis Life Ins Co	64645	IN	$5,633	$0	$0	$0	$5,633	0.31%
Individual Assur Co Life Hlth & Acc	81779	MO	$2	$63	$0	$0	$65	0.00%
Ing Life Ins & Annuity Co	86509	CT	$2,808	$0	$117	$0	$2,924	0.16%
ING USA Annuity and LIfe Ins Co	80942	IA	$3,400	$0	$10	$0	$3,410	0.19%
Integrity Life Ins Co	74780	OH	$20	$0	$0	$0	$20	0.00%
Investors Guaranty Life Ins Co	64890	CA	$192	$0	$0	$0	$192	0.01%
Investors Life Ins Co North Amer	63487	TX	$262	$0	$0	$0	$262	0.01%
Jackson Natl Life Ins Co	65056	MI	$18,493	$0	$0	$0	$18,493	1.01%
Jefferson Natl Life Ins Co	64017	TX	$194	$0	$8	$0	$202	0.01%
Jefferson Pilot Financial Ins Co	70254	NE	$7,388	$0	$4,535	$0	$11,923	0.65%
Jefferson Pilot Life Ins Co	67865	NC	$6,029	$0	$1	$0	$6,030	0.33%
Jefferson Pilot Lifeamerica Ins Co	62057	NJ	$17	$0	$0	$0	$17	0.00%
JMIC Life Ins Co	89958	FL	$0	$30	$0	$0	$30	0.00%
John Alden Life Ins Co	65080	WI	$139	$0	$145	$0	$285	0.02%
John Hancock Life Ins Co	65099	MA	$6,727	$0	($31)	$0	$6,696	0.37%
John Hancock Variable Life Ins Co	90204	MA	$32,807	$0	$0	$0	$32,807	1.79%
Kanawha Ins Co	65110	SC	$2	$0	$0	$0	$2	0.00%
Kansas City Life Ins Co	65129	MO	$3,347	$0	$29	$0	$3,376	0.18%
Kemper Investors Life Ins Co	90557	IL	$129	$0	$159	$0	$288	0.02%
Lafayette Life Ins Co	65242	IN	$2,717	$0	$64	$0	$2,782	0.15%
Liberty Bankers Life Ins Co	68543	OK	$0	$0	$0	$0	$0	0.00%
Liberty Life Assur Co Of Boston	65315	MA	$2,823	$0	$674	$0	$3,498	0.19%
Liberty Life Ins Co	65323	SC	$173	$0	$72	$0	$245	0.01%
Liberty Natl Life Ins Co	65331	AL	$5,055	$0	$0	$0	$5,055	0.28%

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All Dollars in Thousands

Company Name	NAIC Code	Dom	Ordinary	Credit	Group	Industrial	Total	Market Share
Life Ins Co Of North Amer	65498	PA	$287	$0	$14,572	$0	$14,859	0.81%
Life Ins Co Of The Southwest	65528	TX	$1,463	$0	$0	$0	$1,463	0.08%
Life Investors Ins Co Of Amer	64130	IA	$1,387	$368	$1,561	$0	$3,317	0.18%
Lifewise Assur Co	94188	WA	$47	$0	$10,226	$0	$10,273	0.56%
Lincoln Benefit Life Co	65595	NE	$20,189	$0	$523	$0	$20,712	1.13%
Lincoln Heritage Life Ins Co	65927	IL	$111	$0	$0	$0	$111	0.01%
Lincoln Natl Life Ins Co	65676	IN	$21,992	$0	$3	$0	$21,994	1.20%
Loyal American Life Ins Co	65722	OH	$24	$0	$0	$0	$24	0.00%
Madison Natl Life Ins Co Inc	65781	WI	$157	$146	$1	$0	$304	0.02%
Manhattan Life Ins Co	65870	NY	$112	$0	$0	$0	$112	0.01%
Manhattan Natl Life Ins Co	67083	IL	$558	$0	$0	$0	$558	0.03%
Manufacturers Life Ins Co USA	65838	MI	$24,794	$0	$0	$0	$24,794	1.36%
Manulife Ins Co	93610	DE	$22	$0	$0	$0	$22	0.00%
Massachusetts Mut Life Ins Co	65935	MA	$28,516	$0	$8,311	$0	$36,827	2.01%
Mayflower Natl Life Ins Co	87750	IN	$3,023	$0	$0	$0	$3,023	0.17%
Medco Containment Life Ins Co	63762	PA	$1	$0	$1	$0	$2	0.00%
Medico Life Ins Co	71471	NE	$27	$0	$0	$0	$27	0.00%
Mega Life & Health Ins Co The	97055	OK	$598	$0	$365	$0	$963	0.05%
Members Life Ins Co	86126	WI	$7	$0	$1	$0	$9	0.00%
Merit Life Ins Co	65951	IN	$1,212	$716	$0	$0	$1,928	0.11%
Merrill Lynch Life Ins Co	79022	AR	$487	$0	$0	$0	$487	0.03%
MetLIfe Investors Ins Co	93513	MO	$76	$0	$0	$0	$76	0.00%
MetLife Investors USA Ins Co	61050	DE	$36	$0	$0	$0	$36	0.00%
Metropolitan Life Ins Co	65978	NY	$32,549	$0	$31,179	$0	$63,728	3.49%
Metropolitan Tower Life Ins Co	97136	DE	$1,958	$0	$0	$0	$1,958	0.11%
MIC Life Ins Corp	85561	DE	$1	$0	$0	$0	$1	0.00%
Mid West Natl Life Ins Co Of TN	66087	TN	$558	$0	$23	$0	$580	0.03%
Midland Natl Life Ins Co	66044	IA	$16,544	$0	$0	$0	$16,544	0.90%
Midwestern United Life Ins Co	66109	IN	$26	$0	$0	$0	$26	0.00%
Minnesota Life Ins Co	66168	MN	$3,506	$5,064	$8,481	$0	$17,051	0.93%
MML Bay State Life Ins Co	70416	CT	$2,223	$0	$0	$0	$2,223	0.12%
Monumental Life Ins Co	66281	MD	$3,508	$0	$280	$1	$3,790	0.21%
Mony Life Ins Co	66370	NY	$5,947	$0	$13	$0	$5,961	0.33%
Mony Life Ins Co Of Amer	78077	AZ	$4,369	$0	$8	$0	$4,376	0.24%
MTL Ins Co	66427	IL	$386	$0	$0	$0	$386	0.02%
Mutual Of Amer Life Ins Co	88668	NY	$16	$0	$165	$0	$180	0.01%
Mutual Service Life Ins Co	66419	MN	$20	$0	$0	$0	$20	0.00%
National Benefit Life Ins Co	61409	NY	$276	$0	$32	$0	$308	0.02%
National Farmers Union Life Ins Co	66540	TX	$173	$0	$1	$0	$174	0.01%

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National Foundation Life Ins Co	98205	TX	$1	$0	$0	$0	$1	0.00%
National Guardian Life Ins Co	66583	WI	$42	$0	$41	$0	$83	0.00%
National Health Ins Co	82538	TX	$0	$0	$0	$0	$0	0.00%
National Life Ins Co	66680	VT	$3,092	$0	$0	$0	$3,092	0.17%
National States Ins Co	60593	MO	$47	$0	$0	$0	$47	0.00%
National Teachers Assoc Life Ins Co	87963	TX	$0	$0	$0	$0	$0	0.00%
National Western Life Ins Co	66850	CO	$94	$0	$0	$0	$94	0.01%
Nationwide Life & Ann Co of Amer	70750	DE	$6,554	$0	$0	$0	$6,554	0.36%
Nationwide Life And Annuity Ins Co	92657	OH	$477	$0	$0	$0	$477	0.03%
Nationwide Life Ins Co	66869	OH	$4,992	$0	$6	$0	$4,999	0.27%
Nationwide Life Ins Co of Amer	68225	PA	$1,879	$0	($104)	$0	$1,775	0.10%
New England Life Ins Co	91626	MA	$3,767	$0	$7	$0	$3,773	0.21%
New York Life Ins & Annuity Corp	91596	DE	$54,379	$0	$0	$0	$54,379	2.97%
New York Life Ins Co	66915	NY	$70,047	$0	$9,890	$0	$79,938	4.37%
NGL American Life Co	97241	WI	$6	$0	$0	$0	$6	0.00%
Nippon Life Ins Co Of Amer	81264	IA	$0	$0	$17	$0	$17	0.00%
North American Co Life & Hlth Ins	66974	IL	$8,028	$0	$238	$0	$8,266	0.45%
North Coast Life Ins Co	67059	WA	$540	$0	$0	$0	$540	0.03%
Northwestern Mut Life Ins Co	67091	WI	$107,127	$0	$0	$0	$107,127	5.86%
NYLife Ins Co Of AZ	81353	AZ	$2,896	$0	$0	$0	$2,896	0.16%
Occidental Life Ins Co Of NC	67148	TX	$114	$0	$0	$0	$114	0.01%
Ohio Natl Life Assur Corp	89206	OH	$5,762	$0	$0	$0	$5,762	0.32%
Ohio Natl Life Ins Co	67172	OH	$1,064	$0	$0	$0	$1,064	0.06%
Ohio State Life Ins Co	67180	TX	$1,059	$0	$0	$0	$1,059	0.06%
Old American Ins Co	67199	MO	$78	$0	$0	$0	$78	0.00%
Old Republic Life Ins Co	67261	IL	$912	$0	$0	$0	$912	0.05%
Old United Life Ins Co	76007	AZ	$0	($1)	$0	$0	($1)	0.00%
Oxford Life Ins Co	76112	AZ	$0	$0	$27	$0	$27	0.00%
Pacific Guardian Life Ins Co Ltd	64343	HI	$455	$0	$0	$0	$455	0.02%
Pacific Life & Annuity Co	97268	AZ	$0	$0	$262	$0	$262	0.01%
Pacific Life Ins Co	67466	CA	$50,239	$0	$0	$0	$50,239	2.75%
Pan American Assur Co	93459	LA	$1,657	$0	$0	$0	$1,657	0.09%
Pan American Life Ins Co	67539	LA	$80	$0	$0	$0	$80	0.00%
Paragon Life Ins Co	93564	MO	$3	$0	$1,711	$0	$1,713	0.09%
Park Avenue Life Ins Co	60003	DE	$2	$0	$0	$0	$2	0.00%
Paul Revere Life Ins Co	67598	MA	$50	$0	$93	$0	$143	0.01%
Paul Revere Variable Annuity Ins Co	67601	MA	$13	$0	$0	$0	$13	0.00%
Pemco Life Ins Co	71803	WA	$2,376	$142	$90	$0	$2,608	0.14%
Peninsular Life Ins Co	67636	FL	$1	$0	$0	$0	$1	0.00%

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Penn Ins & Annuity Co	93262	DE	$300	$0	$0	$0	$300	0.02%
Penn Mut Life Ins Co	67644	PA	$6,134	$0	$0	$0	$6,134	0.34%
Penn Treaty Network Amer Ins Co	63282	PA	$16	$0	$0	$0	$16	0.00%
Pennsylvania Life Ins Co	67660	PA	$87	$0	$0	$0	$87	0.00%
Peoples Benefit Life Ins Co	66605	IA	$349	$0	$269	$0	$618	0.03%
Pharmacists Life Ins Co	90247	IA	$4	$0	$0	$0	$4	0.00%
Philadelphia American Life Ins Co	67784	TX	$1	$0	$0	$0	$1	0.00%
PHL Variable Ins Co	93548	CT	$1,333	$0	$0	$0	$1,333	0.07%
Phoenix Life & Annuity Co	93734	CT	$312	$0	$0	$0	$312	0.02%
Phoenix Life Ins Co	67814	NY	$6,303	$0	$4	$0	$6,307	0.34%
Phoenix Natl Ins Co	69647	OH	$9	$0	$0	$0	$9	0.00%
Physicians Life Ins Co	72125	NE	$708	$0	$0	$0	$708	0.04%
Pioneer American Ins Co	67873	TX	$241	$0	$5	$0	$245	0.01%
Pioneer Mut Life Ins Co	67911	ND	$1,708	$0	$1	$0	$1,708	0.09%
Pioneer Security Life Ins Co	67946	TX	$25	$0	$1	$0	$26	0.00%
Presidential Life Ins Co	68039	NY	$16	$0	$0	$0	$16	0.00%
Primerica Life Ins Co	65919	MA	$24,303	$0	$0	$0	$24,303	1.33%
Principal Life Ins Co	61271	IA	$14,227	$0	$2,305	$0	$16,532	0.90%
Professional Ins Co	68047	TX	$3	$0	$0	$0	$3	0.00%
Protective Life And Annuity Ins Co	88536	AL	$10	$0	$0	$0	$10	0.00%
Protective Life Ins Co	68136	TN	$19,503	$625	$14	$0	$20,142	1.10%
Provident Life & Accident Ins Co	68195	TN	$1,060	$0	$1,767	$0	$2,828	0.15%
Provident Life & Cas Ins Co	68209	TN	$0	$0	$28	$0	$28	0.00%
Pruco Life Ins Co	79227	AZ	$18,055	$0	$0	$0	$18,055	0.99%
Prudential Ins Co Of Amer	68241	NJ	$29,731	($53)	$11,411	$0	$41,088	2.25%
Pyramid Life Ins Co	68284	KS	$11	$0	$0	$0	$11	0.00%
Reassure America Life Ins Co	65765	IL	$3,992	$0	$20	$0	$4,013	0.22%
Regence Life & Health Ins Co	97985	OR	$0	$0	$4,648	$0	$4,648	0.25%
Reliable Life Ins Co	68357	MO	$13	$0	$0	$0	$13	0.00%
Reliance Life Ins Co	72613	DE	$0	($6)	$0	$0	($6)	0.00%
Reliance Standard Life Ins Co	68381	IL	$79	$0	$3,709	$0	$3,788	0.21%
Reliastar Life Ins Co	67105	MN	$16,660	$0	$27,336	$0	$43,996	2.41%
Reliastar Life Ins Co Of NY	61360	NY	$481	$0	$39	$0	$520	0.03%
Reserve Natl Ins Co	68462	OK	$1	$0	$0	$0	$1	0.00%
Resource Life Ins Co	61506	IL	$0	$1,337	$0	$0	$1,337	0.07%
S USA Life Ins Co Inc	60183	AZ	$0	$0	$2	$0	$2	0.00%
Scor Life Ins Co	68446	TX	$3	$0	$0	$0	$3	0.00%
Sears Life Ins Co	69914	TX	$342	$0	$9	$0	$352	0.02%
Securian Life Ins Co	93742	MN	$2	$0	$0	$0	$2	0.00%

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Security Benefit Life Ins Co	68675	KS	$983	$0	$0	$0	$983	0.05%
Security Financial Life Ins Co	68764	NE	$1,120	$0	$9	$0	$1,129	0.06%
Security Life Ins Co Of Amer	68721	MN	$21	$0	$0	$0	$21	0.00%
Security Life Of Denver Ins Co	68713	CO	$52,343	$0	$147	$0	$52,490	2.87%
Security Mut Life Ins Co Of NY	68772	NY	$350	$0	$0	$0	$350	0.02%
Sentinel Security Life Ins Co	68802	UT	$13	$0	$0	$0	$13	0.00%
Sentry Life Ins Co	68810	WI	$94	$0	$23	$0	$116	0.01%
Southwestern Life Ins Co	91391	TX	$454	$0	$0	$0	$454	0.02%
Standard Ins Co	69019	OR	$5,648	$0	$26,740	$0	$32,388	1.77%
Standard Life & Accident Ins Co	86355	OK	$148	$0	$0	$0	$148	0.01%
Standard Life Ins Co Of IN	69051	IN	$28	$0	$0	$0	$28	0.00%
Standard Security Life Ins Co Of NY	69078	NY	$0	$0	$0	$0	$0	0.00%
State Farm Life Ins Co	69108	IL	$44,673	$0	$319	$0	$44,992	2.46%
State Life Ins Co	69116	IN	$426	$0	$0	$0	$426	0.02%
State Mut Ins Co	69132	GA	$89	$0	$0	$0	$89	0.00%
Sterling Life Ins Co	77399	IL	$4	$0	$0	$0	$4	0.00%
Stonebridge Life Ins Co	65021	VT	$1,511	$183	$211	$0	$1,905	0.10%
Sun Life Assur Co Of Canada US	79065	DE	$1,039	$0	$0	$0	$1,039	0.06%
Sunamerica Life Ins Co	69256	AZ	$117	$0	$0	$0	$117	0.01%
Sunset Life Ins Co Of Amer	69272	MO	$5,163	$0	$3	$0	$5,166	0.28%
Surety Life Ins Co	69310	NE	$941	$0	$0	$0	$941	0.05%
Symetra Life Ins Co	68608	WA	$13,524	$0	$11,298	$0	$24,822	1.36%
Symetra Natl Life Ins Co	90581	WA	$68	$0	$0	$0	$68	0.00%
Teachers Ins & Ann Assoc Of Amer	69345	NY	$5,932	$0	$4	$0	$5,936	0.32%
Texas Life Ins Co	69396	TX	$396	$0	$0	$0	$396	0.02%
The Travelers Ins Co	87726	CT	$7,924	$0	$0	$0	$7,924	0.43%
Thrivent Life Ins Co	97721	MN	$173	$0	$0	$0	$173	0.01%
TIAA Cref Life Ins Co	60142	NY	$543	$0	$0	$0	$543	0.03%
Trans World Assur Co	69566	CA	$279	$0	$0	$0	$279	0.02%
Transamerica Financial Life Ins Co	70688	NY	$30	$0	$2	$0	$32	0.00%
Transamerica Life Ins & Annuity Co	69507	NC	$13	$0	$0	$0	$13	0.00%
Transamerica Life Ins Co	86231	IA	$4,116	$0	$1,357	$0	$5,472	0.30%
Transamerica Occidental Life Ins Co	67121	IA	$33,989	$0	$27	$0	$34,016	1.86%
Travelers Life & Annuity Co	80950	CT	$11,329	$0	$0	$0	$11,329	0.62%
Trustmark Ins Co	61425	IL	$410	$0	$58	$0	$468	0.03%
Ullico Life Ins Co	86371	TX	$14	$0	$0	$0	$14	0.00%
Unicare Life & Health Ins Co	80314	DE	$0	$0	$426	$0	$426	0.02%
Unified Life Ins Co	11121	TX	$1	$0	$0	$0	$1	0.00%
Union Bankers Ins Co	69701	TX	$9	$0	$0	$0	$9	0.00%

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Union Central Life Ins Co	80837	OH	$1,615	$0	$348	$0	$1,964	0.11%
Union Fidelity Life Ins Co	62596	IL	$158	($1)	$128	$0	$285	0.02%
Union Labor Life Ins Co	69744	MD	$122	$0	$647	$0	$769	0.04%
Union Security Life Ins Co	98884	DE	$0	$2,434	$0	$0	$2,434	0.13%
United American Ins Co	92916	DE	$34	$0	$0	$0	$34	0.00%
United Family Life Ins Co	91693	GA	$221	$0	$1	$0	$221	0.01%
United Fidelity Life Ins Co	87645	TX	$232	$0	$0	$0	$232	0.01%
United Healthcare Ins Co	79413	CT	$0	$0	$27	$0	$27	0.00%
United Heritage Life Ins Co	63983	ID	$2,496	$0	$51	$0	$2,548	0.14%
United Home Life Ins Co	69922	IN	$8	$0	$0	$0	$8	0.00%
United Ins Co Of Amer	69930	IL	$15	$0	$0	$0	$15	0.00%
United Investors Life Ins Co	94099	MO	$3,562	$0	$368	$0	$3,930	0.21%
United Of Omaha Life Ins Co	69868	NE	$14,192	$0	$4,574	$0	$18,766	1.03%
United States Life Ins Co In NYC	70106	NY	$227	($24)	$1,659	$0	$1,862	0.10%
United Teacher Assoc Ins Co	63479	TX	$3	$0	$0	$0	$3	0.00%
United World Life Ins Co	72850	NE	$49	$0	$0	$0	$49	0.00%
Unity Financial Life Ins Co	63819	PA	$2	$0	$0	$0	$2	0.00%
Unity Mut Life Ins Co	70114	NY	$7	$0	$0	$0	$7	0.00%
Universal Guaranty Life Ins Co	70130	OH	$13	$0	$0	$0	$13	0.00%
Universal Underwriters Life Ins Co	70173	KS	$606	$223	$0	$0	$829	0.05%
Unum Life Ins Co Of Amer	62235	ME	$293	$0	$34,853	$0	$35,146	1.92%
US Branch of Industrial Alliance Pac	84514	WA	$422	$0	$0	$0	$422	0.02%
US Branch SunLife Assur Co Of Canada	80802	MI	$16,125	$0	$3,046	$0	$19,171	1.05%
US Bus of Crown Life Ins Co	80675	MI	$2,137	$0	$28	$0	$2,165	0.12%
US Bus of the Canada Life Assur Co	80659	MI	$649	$0	$485	$0	$1,134	0.06%
US Financial Life Ins Co	84530	OH	$4,555	$0	$0	$0	$4,555	0.25%
USAA Life Ins Co	69663	TX	$15,445	$0	$0	$0	$15,445	0.84%
Valley Forge Life Ins Co	70211	IN	$11,225	$0	$8	$0	$11,233	0.61%
Veterans Life Ins Co	81027	IL	$236	$0	$278	$0	$514	0.03%
Washington Natl Ins Co	70319	IL	$547	$0	$7	$0	$554	0.03%
West Coast Life Ins Co	70335	NE	$16,943	$0	$0	$0	$16,943	0.93%
Western & Southern Life Ins Co	70483	OH	$100	$0	$0	$1	$102	0.01%
Western Reserve Life Assur Co of OH	91413	OH	$10,286	$0	$0	$0	$10,286	0.56%
Western Southern Life Assur Co	92622	OH	$436	$0	$0	$0	$436	0.02%
Western United Life Assur Co	77925	WA	$501	$0	$0	$0	$501	0.03%
World Ins Co	70629	NE	$8	$0	$0	$0	$8	0.00%

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State of Washington
Office of Insurance Commissioner
2004 Washington Market Share
Line of Business: Life - Life Insurance

All Authorized Companies
Zero Premium Companies Excluded

All Dollars in Thousands

Company Name	NAIC Code	Dom	Ordinary	Credit	Group	Industrial	Total	Market Share
Totals			$1,425,155	$20,896	$382,285	$15	$1,828,352	100.00%

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State of Washington
Office of Insurance Commissioner
2004 Washington Market Share and Loss Ratio
Line of Business: Property and Casualty Totals (excludes Accident and Health)

All Authorized Companies
Zero Premium and Loss Companies Excluded

All Dollars in Thousands

Company Name	NAIC Code	Dom	Direct Premiums Written	Market Share	Direct Premiums Earned	Direct Losses Incurred	Loss Ratio(1)
21st Century Ins Co	12963	CA	$3,694	0.05%	$3,908	$2,956	75.65%
Aca Financial Guaranty Corp	22896	MD	$239	0.00%	$150	$0	0.00%
Acceptance Ind Ins Co	20010	NE	$2,748	0.04%	$2,289	$1,115	48.69%
Accredited Surety & Cas Co Inc	26379	FL	$5,147	0.07%	$5,063	$1,150	22.71%
Ace American Ins Co	22667	PA	$26,874	0.35%	$24,028	$6,748	28.08%
Ace Fire Underwriters Ins Co	20702	PA	$4,883	0.06%	$2,278	$862	37.83%
Ace Ind Ins Co	10030	PA	$0	0.00%	$0	$260	0.00%
Ace Prop & Cas Ins Co	20699	PA	$16,880	0.22%	$16,603	$9,041	54.45%
Acstar Ins Co	22950	IL	$95	0.00%	$62	($950)	(1527.73)%
Aegis Security Ins Co	33898	PA	$717	0.01%	$734	$179	24.34%
Aetna Ins Co of CT	36153	CT	$140	0.00%	$140	$182	129.95%
Affiliated Fm Ins Co	10014	RI	$33,591	0.44%	$33,754	$3,358	9.95%
Agri General Ins Co	42757	IA	$4,306	0.06%	$4,231	$4,389	103.73%
AIG Centennial Ins Co	34789	PA	$2,264	0.03%	$2,613	$1,445	55.32%
AIG Natl Ins Co Inc	36587	NY	$3,976	0.05%	$1,858	$719	38.68%
AIG Preferred Ins Co	22225	PA	$5,108	0.07%	$5,519	$4,665	84.53%
AIG Premier Ins Co	20796	PA	$3,981	0.05%	$4,237	$2,703	63.80%
AIU Ins Co	19399	NY	$13,244	0.17%	$13,720	$8,009	58.37%
Alaska Nat Ins Co	38733	AK	$11,188	0.15%	$9,977	$4,382	43.92%
Alea North America Ins Co	24899	NY	$385	0.01%	$232	$84	36.38%
Allegheny Cas Co	13285	PA	$309	0.00%	$293	$0	0.00%
Allianz Global Risks US Ins Co	35300	CA	$7,695	0.10%	$7,360	$201	2.74%
Allied Prop & Cas Ins Co	42579	IA	$2,674	0.03%	$2,763	$2,678	96.95%
Allstate Ind Co	19240	IL	$118,860	1.55%	$110,179	$55,763	50.61%
Allstate Ins Co	19232	IL	$345,976	4.50%	$346,562	$144,037	41.56%
Allstate Prop & Cas Ins Co	17230	IL	$70,666	0.92%	$63,177	$42,137	66.70%
Alpha Prop & Cas Ins Co	38156	WI	$158	0.00%	$17	$5	27.42%
Ambac Assur Corp	18708	WI	$10,192	0.13%	$4,375	$0	0.00%
Amco Ins Co	19100	IA	$19,303	0.25%	$18,148	$9,052	49.88%
American Alt Ins Corp	19720	DE	$9,166	0.12%	$8,743	$1,885	21.56%
American Assoc Of Othodontists RRG	10232	VT	$128	0.00%	$116	$15	12.78%
American Automobile Ins Co	21849	MO	$10,222	0.13%	$9,110	$5,199	57.07%
American Bankers Ins Co Of FL	10111	FL	$27,062	0.35%	$20,805	$8,535	41.03%
American Cas Co Of Reading PA	20427	PA	$18,724	0.24%	$19,707	$4,247	21.55%
American Centennial Ins Co	10391	DE	$0	0.00%	$0	($50)	0.00%
American Commerce Ins Co	19941	OH	$30,583	0.40%	$27,534	$15,179	55.13%
American Contractors Ind Co	10216	CA	$495	0.01%	$519	$7	1.37%
American Contractors Ins Co RRG	12300	TX	($28)	0.00%	($14)	($25)	184.51%
American Economy Ins Co	19690	IN	$40,973	0.53%	$47,429	$12,845	27.08%

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State of Washington
Office of Insurance Commissioner
2004 Washington Market Share and Loss Ratio
Line of Business: Property and Casualty Totals (excludes Accident and Health)

All Authorized Companies
Zero Premium and Loss Companies Excluded

All Dollars in Thousands

Company Name	NAIC Code	Dom	Direct Premiums Written	Market Share	Direct Premiums Earned	Direct Losses Incurred	Loss Ratio(1)
American Empire Ins Co	37990	OH	$0	0.00%	$0	($1)	0.00%
American Employers Ins Co	20613	MA	($7)	0.00%	($1)	$284	(29644.31)%
American Equity Specialty Ins Co	10819	CA	$0	0.00%	$0	($11)	0.00%
American Excess Ins Exchange RRG	10903	VT	$6,976	0.09%	$6,884	$8,587	124.73%
American Family Home Ins Co	23450	FL	$2,205	0.03%	$2,431	$545	22.42%
American Federation Ins Co	43699	FL	$1,904	0.02%	$1,958	$1,106	56.49%
American Fire & Cas Co	24066	OH	$989	0.01%	$999	($1,241)	(124.25)%
American Forest Cas Co RRG	11590	SC	$4,599	0.06%	$3,434	$1,548	45.07%
American General Ind Co	24376	IL	$2,249	0.03%	$1,645	$849	51.61%
American Guarantee & Liability Ins	26247	NY	$19,619	0.26%	$20,699	$24,291	117.35%
American Hardware Mut Ins Co	13331	OH	$4,655	0.06%	$4,438	$1,471	33.15%
American Home Assur Co	19380	NY	$37,159	0.48%	$40,920	$27,925	68.24%
American Ins Co	21857	NE	$17,333	0.23%	$17,623	$8,284	47.00%
American Intl Ins Co	32220	NY	$4,697	0.06%	$5,338	$1,612	30.20%
American Intl Pacific Ins	23795	CO	$171	0.00%	$120	$25	20.82%
American Intl South Ins Co	40258	PA	$69	0.00%	$42	$52	125.69%
American Live Stock Ins Co	10200	IL	$20	0.00%	$19	$3	17.45%
American Manufacturers Mut Ins Co	30562	IL	($89)	0.00%	$1,868	$2,147	114.95%
American Mercury Ins Co	16810	OK	$867	0.01%	$481	$331	68.76%
American Modern Home Ins Co	23469	OH	$6,902	0.09%	$7,315	$3,527	48.22%
American Motorists Ins Co	22918	IL	$1,208	0.02%	$5,329	($10,683)	(200.49)%
American Natl General Ins Co	39942	MO	$699	0.01%	$700	$480	68.56%
American Natl Prop & Cas Co	28401	MO	$7,530	0.10%	$6,551	$3,613	55.14%
American Rein Co	10227	DE	$0	0.00%	$0	($119)	0.00%
American Reliable Ins Co	19615	AZ	$1,480	0.02%	$1,369	$251	18.37%
American Road Ins Co	19631	MI	$1,103	0.01%	$1,738	$26	1.49%
American Safety Cas Ins Co	39969	DE	($6)	0.00%	$315	$234	74.23%
American Safety RRG Inc	25448	VT	$388	0.01%	$359	$142	39.44%
American Security Ins Co	42978	DE	$8,560	0.11%	$9,522	$1,530	16.07%
American Southern Ins Co	10235	KS	($65)	0.00%	$132	$120	91.46%
American States Ins Co	19704	IN	$100,055	1.30%	$113,198	$43,418	38.36%
American States Preferred Ins Co	37214	IN	$11,032	0.14%	$11,430	$4,983	43.60%
American Surety Co	31380	IN	$392	0.01%	$386	$92	23.90%
American Zurich Ins Co	40142	IL	$5,456	0.07%	$6,254	$3,134	50.12%
Amerisure Mut Ins Co	23396	MI	$37	0.00%	$37	$12	31.54%
Amex Assur Co	27928	IL	$30,159	0.39%	$28,347	$19,081	67.31%
Amica Mut Ins Co	19976	RI	$28,413	0.37%	$26,990	$13,616	50.45%
Applied Medico Legal Solutions RRG	11598	AZ	$24	0.00%	$23	$0	0.00%
Arag Ins Co	34738	IA	$3,644	0.05%	$3,644	$2,099	57.60%

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State of Washington
Office of Insurance Commissioner
2004 Washington Market Share and Loss Ratio
Line of Business: Property and Casualty Totals (excludes Accident and Health)

All Authorized Companies
Zero Premium and Loss Companies Excluded

All Dollars in Thousands

Company Name	NAIC Code	Dom	Direct Premiums Written	Market Share	Direct Premiums Earned	Direct Losses Incurred	Loss Ratio(1)
Arch Ins Co	11150	MO	$8,949	0.12%	$6,902	$3,062	44.36%
Argonaut Great Central Ins Co	19860	IL	$957	0.01%	$163	$32	19.96%
Argonaut Ins Co	19801	CA	$385	0.01%	$531	$373	70.26%
Argonaut-Midwest Ins Co	19828	IL	$10	0.00%	$8	$3	42.00%
Argonaut-Nw Ins Co	19836	ID	$1	0.00%	$1	$0	0.00%
Armed Forces Ins Exchange	41459	KS	$2,088	0.03%	$2,006	$954	47.56%
Associated Ind Corp	21865	CA	$6,459	0.08%	$6,701	$2,242	33.46%
Assurance Co Of Amer	19305	NY	$13,335	0.17%	$12,761	$18,790	147.25%
Athena Assur Co	41769	MN	$158	0.00%	$179	$30	16.54%
Atlanta Cas Co	21792	OH	$1	0.00%	$1	($172)	(20238.12)%
Atlanta Specialty Ins Co	31925	OH	$0	0.00%	$0	$22	0.00%
Atlantic Mut Ins Co	19895	NY	$3,890	0.05%	$9,938	($1,076)	(10.83)%
Atlantic Specialty Ins Co	27154	NY	$8,948	0.12%	$4,114	$1,661	40.37%
Atradius Trade Credit Ins Co	25422	MD	$48	0.00%	$101	$31	30.40%
Attorneys Liab Assur Society Inc RRG	10639	VT	$14,639	0.19%	$14,639	$11,460	78.28%
Attorneys Liab Protection Soc RRG	32450	MT	$344	0.00%	$346	$18	5.19%
Austin Mut Ins Co	13412	MN	$5,859	0.08%	$5,233	$3,010	57.51%
Automobile Ins Co Of Hartford CT	19062	CT	$4,704	0.06%	$3,545	$2,229	62.86%
Automotive Underwriters Ins Co A RRG	11033	HI	$6,178	0.08%	$4,104	$3,520	85.77%
Avemco Ins Co	10367	MD	$1,368	0.02%	$1,369	$583	42.58%
AXA Art Ins Corp	29530	NY	$913	0.01%	$848	$26	3.06%
AXA Corp Solutions Ins Co	33022	NY	$1,317	0.02%	$1,303	$2,955	226.73%
AXA Re Amer Ins Co	11835	DE	$7	0.00%	$7	$0	7.06%
AXIS Reins Co	20370	NY	$1,045	0.01%	$327	$84	25.67%
Balboa Ins Co	24813	CA	$14,742	0.19%	$12,614	$6,248	49.53%
Bancinsure Inc	18538	OK	$768	0.01%	$695	$219	31.47%
Bankers Ins Co	33162	FL	$310	0.00%	$193	($39)	(20.32)%
Bankers Standard Ins Co	18279	PA	$0	0.00%	$1	$251	20768.10%
BCS Ins Co	38245	OH	$272	0.00%	$556	$264	47.47%
Benchmark Ins Co	41394	KS	$1,563	0.02%	$1,364	$202	14.83%
Berkley Ins Co	32603	DE	$171	0.00%	$183	$114	62.29%
Berkley Regional Ins Co	29580	DE	$0	0.00%	$1	$0	34.98%
Birmingham Fire Ins Co Of PA	19402	PA	$1,212	0.02%	$481	$181	37.50%
Bituminous Cas Corp	20095	IL	$1	0.00%	$1	$0	0.00%
Bond Safeguard Ins Co	27081	IL	$1	0.00%	$0	$52	13917.87%
Brotherhood Mut Ins Co	13528	IN	$688	0.01%	$564	$109	19.26%
California Cas Ind Exch	20117	CA	$4,818	0.06%	$4,270	$2,925	68.51%
California Ins Co	38865	CA	$0	0.00%	$0	$709	0.00%
Camden Fire Ins Assoc	21946	NJ	$0	0.00%	$0	$0	0.00%

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State of Washington
Office of Insurance Commissioner
2004 Washington Market Share and Loss Ratio
Line of Business: Property and Casualty Totals (excludes Accident and Health)

All Authorized Companies
Zero Premium and Loss Companies Excluded

All Dollars in Thousands

Company Name	NAIC Code	Dom	Direct Premiums Written	Market Share	Direct Premiums Earned	Direct Losses Incurred	Loss Ratio(1)
Camico Mut Ins Co	36340	CA	$1,404	0.02%	$1,348	$162	12.00%
Canal Ins Co	10464	SC	$8,204	0.11%	$8,085	$5,649	69.86%
Capitol Ind Corp	10472	WI	$1,959	0.03%	$2,908	$2,059	70.82%
Carolina Cas Ins Co	10510	FL	$3,162	0.04%	$2,788	$2,542	91.19%
Cascade Natl Ins Co	10175	WA	$5,674	0.07%	$6,610	$5,294	80.09%
Centennial Ins Co	19909	NY	$1,286	0.02%	$2,485	$1,798	72.33%
Central States Ind Co Of Omaha	34274	NE	$2,421	0.03%	$2,419	($24)	(0.97)%
Centre Ins Co	34649	DE	$722	0.01%	$803	$516	64.22%
Century Ind Co	20710	PA	$0	0.00%	$0	$6,220	0.00%
Century-Natl Ins Co	26905	CA	$370	0.00%	$200	$113	56.34%
Charter Oak Fire Ins Co	25615	CT	$9,907	0.13%	$9,505	$4,653	48.96%
Chicago Ins Co	22810	IL	$2,080	0.03%	$2,270	$3,534	155.66%
Chubb Ind Ins Co	12777	NY	$2	0.00%	$2	($13)	(664.37)%
Church Mut Ins Co	18767	WI	$8,098	0.11%	$7,857	$1,119	14.24%
CIM Ins Corp	22004	MI	$42	0.00%	$36	$17	46.82%
Cincinnati Ins Co	10677	OH	$167	0.00%	$181	$316	174.16%
Civil Svc Employees Ins Co	10693	CA	$546	0.01%	$574	($251)	(43.71)%
Clarendon Natl Ins Co	20532	NJ	$4,935	0.06%	$4,292	$8,828	205.70%
CMG Mortgage Assur Co	29114	WI	$5	0.00%	$6	$0	7.05%
CMG Mortgage Ins Co	40266	WI	$3,840	0.05%	$3,675	$493	13.40%
College Liability Ins Co A Recip RRG	44598	HI	$783	0.01%	$733	$141	19.19%
Colonial American Cas & Surety Co	34347	MD	$1,755	0.02%	$1,717	$121	7.06%
Colorado Cas Ins Co	41785	CO	($3)	0.00%	$70	$176	251.42%
Columbia Ins Co	27812	NE	$2,233	0.03%	$1,952	$322	16.47%
Commerce & Industry Ins Co	19410	NY	$2,671	0.03%	$2,602	$1,126	43.27%
Commercial Guaranty Cas Ins Co	21296	IN	($3)	0.00%	$8	($5)	(64.29)%
Commercial Ins Co Of Newark NJ	20818	NJ	$0	0.00%	$0	$1	0.00%
Commonwealth Ins Co Of Amer	10220	WA	$10,218	0.13%	$10,181	$9,595	94.24%
Community Blood Cntr Exch RRG	13893	IN	$127	0.00%	$125	$26	21.02%
Connie Lee Ins Co	24961	WI	$0	0.00%	$101	$0	0.00%
Consolidated Ins Co	22640	IN	$0	0.00%	$0	$99	0.00%
Constitution Ins Co	32190	NY	$35	0.00%	$49	($303)	(612.29)%
Consumer Specialties Ins Co RRG	10075	VT	$0	0.00%	$2	$0	(0.82)%
Continental Cas Co	20443	IL	$58,253	0.76%	$56,076	$30,517	54.42%
Continental Ins Co	35289	SC	$3,450	0.04%	$3,949	$7,117	180.24%
Continental Western Ins Co	10804	IA	$22,725	0.30%	$20,863	$4,488	21.51%
Contractors Bonding & Ins Co	37206	WA	$24,054	0.31%	$21,816	$3,668	16.81%
Converium Ins North Amer Inc	22730	NJ	$3,158	0.04%	$5,637	$2,957	52.46%
Coregis Ins Co	21318	IN	($8)	0.00%	($8)	$4,626	(58657.84)%

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State of Washington
Office of Insurance Commissioner
2004 Washington Market Share and Loss Ratio
Line of Business: Property and Casualty Totals (excludes Accident and Health)

All Authorized Companies
Zero Premium and Loss Companies Excluded

All Dollars in Thousands

Company Name	NAIC Code	Dom	Direct Premiums Written	Market Share	Direct Premiums Earned	Direct Losses Incurred	Loss Ratio(1)
Cornhusker Cas Co	20044	NE	$15,674	0.20%	$15,473	$7,282	47.06%
Country Cas Ins Co	20982	IL	$4,117	0.05%	$4,020	$2,547	63.37%
Country Mut Ins Co	20990	IL	$52,450	0.68%	$51,435	$25,913	50.38%
Country Pref Ins Co	21008	IL	$10,119	0.13%	$9,489	$5,204	54.84%
Courtesy Ins Co	26492	FL	$58	0.00%	$58	$49	83.59%
Cpa Mut Ins Co Of Amer RRG	10164	VT	$167	0.00%	$163	$58	35.76%
Crum & Forster Ind Co	31348	DE	$3	0.00%	$7	$2	22.21%
Crusader Ins Co	14010	CA	$0	0.00%	$0	$230	0.00%
CSE Safeguard Ins Co	18953	CA	$151	0.00%	$167	($63)	(38.12)%
Cumberland Cas & Surety Co	24660	FL	$215	0.00%	$635	$133	20.88%
Cumis Ins Society Inc	10847	WI	$5,479	0.07%	$5,567	$2,735	49.12%
DaimlerChrysler Ins Co	10499	MI	$757	0.01%	$576	$275	47.80%
Dairyland Ins Co	21164	WI	$27,499	0.36%	$27,417	$15,081	55.01%
Darwin Natl Assur Cp	16624	DE	$43	0.00%	$6	$2	42.91%
Deerbrook Ins Co	37907	IL	$435	0.01%	$433	$434	100.17%
Dentists Benefits Ins Co	18813	OR	$3	0.00%	$3	$0	0.00%
Depositors Ins Co	42587	IA	$15,913	0.21%	$15,339	$8,209	53.52%
Developers Surety And Ind Co	12718	IA	$3,895	0.05%	$3,761	$485	12.89%
Diamond State Ins Co	42048	IN	$1,615	0.02%	$1,454	$3,085	212.16%
Discover Prop & Cas Ins Co	36463	IL	$4,855	0.06%	$3,884	$1,964	50.57%
Doctors Co An Interins Exchn	34495	CA	$28,458	0.37%	$24,191	$7,247	29.96%
Economy Premier Assur Co	40649	IL	$6,498	0.08%	$6,667	$2,505	37.57%
Electric Ins Co	21261	MA	$1,180	0.02%	$1,269	$1,939	152.84%
Emergency Physicians Ins Co RRG	11714	NV	$700	0.01%	$539	$83	15.38%
Empire Fire & Marine Ins Co	21326	NE	$9,459	0.12%	$8,590	$2,642	30.76%
Employers Fire Ins Co	20648	MA	$224	0.00%	$213	$783	368.20%
Employers Ins of Wausau	21458	WI	$5,619	0.07%	$5,954	$4,873	81.83%
Employers Mut Cas Co	21415	IA	$798	0.01%	$761	$914	120.12%
Employers Reins Corp	39845	MO	$1,802	0.02%	$1,993	$2,593	130.15%
Encompass Ind Co	15130	IL	$386	0.01%	$43	$0	0.63%
Encompass Ins Co Of America	10071	IL	$49,098	0.64%	$35,116	$11,902	33.89%
Enumclaw Prop & Cas Ins Co	11232	WA	$10,440	0.14%	$0	$5,726	0.00%
Esurance Ins Co	25712	OK	$1,624	0.02%	$800	$339	42.31%
Euler American Credit Ind Co	20516	NY	$1,891	0.02%	$1,965	$272	13.86%
Everest Natl Ins Co	10120	AZ	$977	0.01%	$954	$274	28.76%
Evergreen Natl Ind Co	12750	OH	$35	0.00%	$16	$4	24.01%
Evergreen USA RRG Inc	38466	VT	$74	0.00%	$54	$71	131.43%
Excess Share Ins Corp	10003	OH	$162	0.00%	$162	$0	0.00%
Executive Risk Ind Inc	35181	DE	$14,857	0.19%	$14,155	$21,513	151.97%

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State of Washington
Office of Insurance Commissioner
2004 Washington Market Share and Loss Ratio
Line of Business: Property and Casualty Totals (excludes Accident and Health)

All Authorized Companies
Zero Premium and Loss Companies Excluded

All Dollars in Thousands

Company Name	NAIC Code	Dom	Direct Premiums Written	Market Share	Direct Premiums Earned	Direct Losses Incurred	Loss Ratio(1)
Explorer Ins Co	40029	AZ	$0	0.00%	$0	$0	(650.00)%
Factory Mut Ins Co	21482	RI	$48,433	0.63%	$52,120	$547	1.05%
Fairfield Ins Co	44784	CT	$0	0.00%	$2	($26)	(1224.68)%
Fairmont Premier Ins Co	25518	CA	$971	0.01%	$970	$590	60.75%
Fairmont Specialty Ins Co	24384	DE	$1,308	0.02%	$1,225	$483	39.43%
Farmers Alliance Mut Ins Co	19194	KS	$5,322	0.07%	$5,322	$5,863	110.18%
Farmers Home Mut Ins Co	13846	MN	$2,602	0.03%	$2,754	$1,282	46.55%
Farmers Ins Co Of WA	21644	WA	$490,583	6.38%	$483,784	$304,342	62.91%
Farmers Ins Exch	21652	CA	$53,188	0.69%	$49,168	$27,342	55.61%
Farmington Cas Co	41483	CT	$75	0.00%	$86	($442)	(515.29)%
Farmland Mut Ins Co	13838	IA	$5,458	0.07%	$5,292	$2,777	52.48%
Federal Ins Co	20281	IN	$94,404	1.23%	$87,307	$27,220	31.18%
Federated Mut Ins Co	13935	MN	$14,038	0.18%	$13,344	$5,402	40.48%
Federated Rural Electric Ins Exch	11118	KS	$1,824	0.02%	$1,831	$1,048	57.22%
Federated Service Ins Co	28304	MN	$852	0.01%	$686	($179)	(26.04)%
FFG Ins Co	43460	TX	$2,397	0.03%	$1,585	$764	48.22%
Fidelity & Cas Co Of NY	35270	SC	$3	0.00%	$9	($4,181)	(44624.11)%
Fidelity & Deposit Co Of MD	39306	MD	$14,876	0.19%	$13,002	$4,275	32.88%
Fidelity & Guaranty Ins Co	35386	IA	$2,753	0.04%	$2,862	$2,960	103.40%
Fidelity & Guaranty Ins Underwriters	25879	WI	$1,606	0.02%	$1,699	$994	58.49%
Fidelity Natl Ins Co	25180	CA	$4,134	0.05%	$2,535	$1,362	53.71%
Fidelity Natl Prop and Cas Ins Co	16578	NY	$1,245	0.02%	$1,129	$130	11.52%
Financial Guaranty Ins Co	12815	NY	$3,337	0.04%	$2,086	$0	0.00%
Financial Ind Co	19852	CA	$38,861	0.51%	$39,021	$25,827	66.19%
Financial Security Assur Inc	18287	NY	$10,188	0.13%	$2,517	$0	0.00%
Firemans Fund Ins Co	21873	CA	$38,941	0.51%	$37,975	$13,655	35.96%
Firemans Fund Ins Co Of NE	38474	NE	$0	0.00%	$0	($14)	0.00%
Firemans Fund Ins Co Of WI	37273	WI	$0	0.00%	$0	($35)	196738.89%
Firemens Ins Co Of Newark NJ	20850	NJ	$6,333	0.08%	$5,204	$4,407	84.69%
First American Prop & Cas Ins Co	37710	CA	$1	0.00%	$4	$0	0.00%
First Colonial Ins Co	29980	FL	$2,124	0.03%	$599	$1,072	178.96%
First Financial Ins Co	11177	IL	$9	0.00%	$165	$186	113.07%
First Liberty Ins Corp	33588	IA	$18	0.00%	$17	$14	82.83%
First Natl Ins Co Of Amer	24724	WA	$14,689	0.19%	$9,541	$2,860	29.98%
First Sealord Surety Inc	28519	PA	$30	0.00%	$30	$1	3.76%
Florists Mut Ins Co	13978	IL	$609	0.01%	$641	$209	32.52%
Folksamerica Rein Co	38776	NY	$0	0.00%	$0	($20)	(44534.09)%
Foremost Ins Co	11185	MI	$26,229	0.34%	$23,218	$9,921	42.73%
Foremost Property & Cas Ins Co	11800	MI	$4,295	0.06%	$4,060	$2,010	49.51%

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State of Washington
Office of Insurance Commissioner
2004 Washington Market Share and Loss Ratio
Line of Business: Property and Casualty Totals (excludes Accident and Health)

All Authorized Companies
Zero Premium and Loss Companies Excluded

All Dollars in Thousands

Company Name	NAIC Code	Dom	Direct Premiums Written	Market Share	Direct Premiums Earned	Direct Losses Incurred	Loss Ratio(1)
Foremost Signature Ins Co	41513	MI	$27,284	0.35%	$25,762	$12,156	47.19%
Fortress Ins Co	10801	IL	$342	0.00%	$242	$33	13.45%
Fraternal Beneficial Assoc	29360	WA	$67	0.00%	$67	$5	7.95%
Ge Residential Mortgage Ins Corp NC	29823	NC	$0	0.00%	$0	$0	0.00%
Geico Cas Co	41491	MD	$20,101	0.26%	$21,683	$11,576	53.39%
Geico General Ins Co	35882	MD	$84,856	1.10%	$82,766	$59,490	71.88%
Geico Ind Co	22055	MD	$47,823	0.62%	$43,370	$27,213	62.75%
Gen Elec Mortgage Ins Corp Of NC	16675	NC	$0	0.00%	$0	$0	0.00%
General Cas Co Of WI	24414	WI	$23	0.00%	$26	$111	432.23%
General Electric Mortgage Ins Corp	38458	NC	$13,894	0.18%	$14,081	$1,609	11.43%
General Fire & Cas Co	37931	ID	$2,924	0.04%	$2,311	$7,888	341.40%
General Ins Co Of Amer	24732	WA	$58,791	0.76%	$46,946	$77,675	165.46%
General Rein Corp	22039	DE	$1,401	0.02%	$1,501	$909	60.55%
General Security Natl Ins Co	39322	NY	$0	0.00%	$0	($29)	0.00%
General Star Natl Ins Co	11967	OH	$563	0.01%	$778	$480	61.75%
Generali Us Branch	11231	NY	$0	0.00%	$0	($93)	0.00%
Genesis Ins Co	38962	CT	$5,031	0.07%	$5,221	($1,622)	(31.06)%
Geovera Ins Co	10799	MD	$590	0.01%	$497	$0	0.00%
Gerling Amer Ins Co	41343	NY	$336	0.00%	$337	($77)	(22.97)%
Glens Falls Ins Co	34622	DE	$2,391	0.03%	$16,629	$6,048	36.37%
Golden Ins Co RRG	11145	NV	$3	0.00%	$2	$0	4.19%
Government Employees Ins Co	22063	MD	$46,349	0.60%	$45,792	$31,909	69.68%
Grain Dealers Mut Ins Co	22098	IN	$0	0.00%	$0	$0	0.00%
Grange Ins Assn	22101	WA	$57,638	0.75%	$57,084	$28,952	50.72%
Granite State Ins Co	23809	PA	$10,216	0.13%	$6,073	$1,225	20.17%
Gray Ins Co	36307	LA	$6	0.00%	$6	$0	0.00%
Great American Alliance Ins Co	26832	OH	$315	0.00%	$321	$11,158	3474.39%
Great American Assur Co	26344	OH	$37,854	0.49%	$36,615	$7,046	19.24%
Great American Ins Co	16691	OH	$12,014	0.16%	$11,536	$8,428	73.06%
Great American Ins Co of NY	22136	NY	$8,322	0.11%	$8,707	$10,830	124.38%
Great American Protection Ins Co	38580	IN	$0	0.00%	$0	($28)	0.00%
Great American Security Ins Co	31135	OH	$73	0.00%	$371	$14	3.73%
Great American Spirit Ins Co	33723	IN	$10	0.00%	$82	($18)	(22.09)%
Great Divide Ins Co	25224	ND	$0	0.00%	$0	($27)	0.00%
Great Northern Ins Co	20303	MN	$3,703	0.05%	$3,949	$15,255	386.31%
Great West Cas Co	11371	NE	$27,285	0.35%	$25,155	$12,373	49.19%
Greenwich Ins Co	22322	DE	$9,942	0.13%	$9,194	$6,294	68.46%
Guarantee Co Of North America USA	36650	MI	$3	0.00%	$1	$0	0.00%
Guarantee Ins Co	11398	SC	$0	0.00%	$0	$0	0.00%

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State of Washington
Office of Insurance Commissioner
2004 Washington Market Share and Loss Ratio
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All Authorized Companies
Zero Premium and Loss Companies Excluded

All Dollars in Thousands

Company Name	NAIC Code	Dom	Direct Premiums Written	Market Share	Direct Premiums Earned	Direct Losses Incurred	Loss Ratio(1)
Guaranty Natl Ins Co	11401	CO	$3,084	0.04%	$3,465	$1,897	54.74%
Guideone Elite Ins Co	42803	IA	$1,964	0.03%	$1,931	$1,157	59.89%
Guideone Mut Ins Co	15032	IA	$3,856	0.05%	$3,963	$1,534	38.71%
Guideone Specialty Mut Ins Co	14559	IA	$1,346	0.02%	$1,381	$19	1.39%
Gulf Ins Co	22217	CT	$8,379	0.11%	$11,835	$29,879	252.46%
Hanover Ins Co	22292	NH	$70	0.00%	$77	($38)	(48.86)%
Harco Natl Ins Co	26433	IL	$6,405	0.08%	$5,548	$3,265	58.85%
Harleysville Ins Co	23582	MN	$58	0.00%	$44	$21	47.63%
Hartford Accid & Ind Co	22357	CT	$3,096	0.04%	$3,554	$2,668	75.08%
Hartford Cas Ins Co	29424	IN	$34,036	0.44%	$31,779	$15,309	48.17%
Hartford Fire In Co	19682	CT	$28,005	0.36%	$28,126	$12,534	44.56%
Hartford Ins Co Of The Midwest	37478	IN	$22,612	0.29%	$22,972	$13,475	58.66%
Hartford Steam Boil Inspec & Ins Co	11452	CT	$7,389	0.10%	$7,104	$478	6.73%
Hartford Underwriters Ins Co	30104	CT	$61,012	0.79%	$61,527	$36,160	58.77%
Heritage Casualty Ins Co	32077	IL	$9	0.00%	$9	$1	15.53%
Heritage Ind Co	39527	CA	$407	0.01%	$618	$373	60.38%
High Tech Services RRG Inc	11672	VT	$1	0.00%	$0	$0	0.00%
Homesite Ins Co Of The Midwest	13927	ND	$1,607	0.02%	$866	$117	13.50%
Horace Mann Ins Co	22578	IL	$4,464	0.06%	$4,358	$2,266	52.00%
Housing Authority RRG Inc	26797	VT	$857	0.01%	$859	$721	84.01%
Houston General Ins Co	38849	TX	$0	0.00%	$0	$694	0.00%
Hudson Ins Co	25054	DE	$628	0.01%	$541	$225	41.64%
Illinois Natl Ins Co	23817	IL	$20,769	0.27%	$22,548	$16,268	72.15%
Indemnity Co Of CA	25550	CA	$1,340	0.02%	$1,113	($3)	(0.29)%
Indemnity Ins Co Of North Amer	43575	PA	$6,276	0.08%	$6,135	$6,060	98.78%
Indiana Ins Co	22659	IN	$10	0.00%	$10	$683	7016.66%
Indiana Lumbermens Mut Ins Co	14265	IN	$123	0.00%	$97	$23	24.05%
Industrial Underwriters Ins Co	21075	TX	$0	0.00%	$0	($42)	0.00%
Infinity Ins Co	22268	IN	$0	0.00%	$0	$48	0.00%
Infinity Select Ins Co	20260	IN	$0	0.00%	$0	$28	0.00%
Insurance Co Of North Amer	22713	PA	$3,052	0.04%	$3,819	$1,442	37.75%
Insurance Co Of The State Of PA	19429	PA	$21,696	0.28%	$20,462	$7,274	35.55%
Insurance Co Of The West	27847	CA	$5,219	0.07%	$4,657	$1,078	23.15%
Insurance Corp Of Hannover	37257	IL	$5,285	0.07%	$5,793	$1,372	23.69%
Insurance Corp Of NY	18341	NY	$56	0.00%	$188	$4,678	2483.87%
Integon Ind Corp	22772	NC	$18,676	0.24%	$17,062	$10,112	59.27%
Integon Preferred Ins Co	31488	NC	$116	0.00%	$48	$73	153.53%
International Bus & Merc Reassur Co	24139	IL	$3	0.00%	$3	$0	0.00%
International Fidelity Ins Co	11592	NJ	$794	0.01%	$733	$1	0.08%

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State of Washington
Office of Insurance Commissioner
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Line of Business: Property and Casualty Totals (excludes Accident and Health)

All Authorized Companies
Zero Premium and Loss Companies Excluded

All Dollars in Thousands

Company Name	NAIC Code	Dom	Direct Premiums Written	Market Share	Direct Premiums Earned	Direct Losses Incurred	Loss Ratio(1)
Interstate Ind Co	22837	IL	$1,469	0.02%	$1,494	$1,011	67.69%
Jefferson Ins Co	11630	NY	$0	0.00%	$0	$13	10334.62%
Jewelers Mut Ins Co	14354	WI	$1,825	0.02%	$1,803	$289	16.01%
Kemper Cas Ins Co	27138	IL	$109	0.00%	$398	($236)	(59.27)%
Lancer Ins Co	26077	IL	$2,866	0.04%	$2,901	$1,089	37.52%
Landmark Ins Co	35637	CA	$0	0.00%	$0	$313	0.00%
Laurier Ind Co	35246	WI	$4	0.00%	$4	$0	0.00%
Leader Ins Co	11738	OH	$0	0.00%	$0	$80	0.00%
Lewis & Clark LTC RRG Inc	11947	NV	$592	0.01%	$571	$272	47.61%
Lexon Ins Co	13307	TX	$254	0.00%	$208	$26	12.45%
Liberty Ins Corp	42404	IL	$7,387	0.10%	$6,934	$3,985	57.47%
Liberty Ins Underwriters Inc	19917	NY	$12,332	0.16%	$12,220	$10,315	84.41%
Liberty Mut Fire Ins Co	23035	MA	$65,273	0.85%	$56,860	$29,943	52.66%
Liberty Mut Ins Co	23043	MA	$13,240	0.17%	$12,071	$1,546	12.81%
Liberty Northwest Ins Corp	41939	OR	$11,572	0.15%	$10,340	$8,535	82.54%
Liberty Personal Ins Co	11746	MI	$0	0.00%	$0	($1)	0.00%
Lincoln General Ins Co	33855	PA	$8,716	0.11%	$9,455	$4,296	45.44%
LM General Ins Co	36447	DE	$216	0.00%	$386	$245	63.46%
LM Ins Corp	33600	IA	$23	0.00%	$14	$3	21.83%
LM Personal Ins Co	36439	DE	$0	0.00%	$0	$136	0.00%
LM Property and Casualty Ins. Co.	32352	IN	$1,531	0.02%	$3,866	$2,418	62.55%
Lumbermens Mut Cas Co	22977	IL	($667)	-0.01%	($203)	($26,170)	12868.82%
Lumbermens Underwriting Alliance	23108	MO	$3,043	0.04%	$2,691	$140	5.21%
Lyndon Property Ins Co	35769	MO	$1,641	0.02%	$805	$558	69.31%
Maine Bonding & Cas Co	19321	ME	$0	0.00%	$0	$0	0.00%
Majestic Ins Co	42269	CA	$2,910	0.04%	$1,864	$3,423	183.60%
Manufacturers Alliance Ins Co	36897	PA	($16)	0.00%	($9)	($9)	107.99%
Markel American Ins Co	28932	VA	$4,618	0.06%	$5,293	$3,473	65.61%
Markel Ins Co	38970	IL	$4,944	0.06%	$3,397	$1,019	29.98%
Maryland Cas Co	19356	MD	$10,334	0.13%	$10,168	$32,201	316.68%
Massachusetts Bay Ins Co	22306	NH	$2	0.00%	$2	($95)	(4835.73)%
MBIA Ins Corp	12041	NY	$9,673	0.13%	$5,583	$0	0.00%
MBIA Ins Corp Of IL	23825	IL	$0	0.00%	$728	$0	0.00%
Medamerica Mut RRG Inc	26257	HI	$80	0.00%	$116	($407)	(352.46)%
Medical Ins Exch Of CA	32433	CA	$78	0.00%	$77	$125	161.89%
Medical Protective Co	11843	IN	$15,523	0.20%	$15,600	$11,549	74.03%
Medmarc Cas Ins Co	22241	VT	$95	0.00%	$93	$3,925	4230.18%
Mental Health RRG	44237	VT	$434	0.01%	$430	$207	48.22%
Merastar Ins Co	31968	TN	$518	0.01%	$536	$15	2.83%

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State of Washington
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All Dollars in Thousands

Company Name	NAIC Code	Dom	Direct Premiums Written	Market Share	Direct Premiums Earned	Direct Losses Incurred	Loss Ratio(1)
Merchants Bonding Co (Mutual)	14494	IA	$419	0.01%	$300	$17	5.77%
Metropolitan Cas Ins Co	40169	RI	$34,078	0.44%	$32,179	$20,101	62.47%
Metropolitan General Ins Co	39950	RI	$1,749	0.02%	$1,969	$1,247	63.33%
Metropolitan Grp Prop & Cas Ins Co	34339	RI	$13,660	0.18%	$13,424	$7,454	55.53%
Metropolitan Property & Cas Ins Co	26298	RI	$20,307	0.26%	$18,744	$7,090	37.83%
MGIC Ind Corp	18740	WI	$2	0.00%	$3	$0	0.00%
MIC Prop & Cas Ins Corp	38601	MI	$472	0.01%	$796	$241	30.28%
Mid-Century Ins Co	21687	CA	$73,983	0.96%	$74,018	$53,089	71.72%
Mid-Continent Cas Co	23418	OK	$9	0.00%	$9	$808	9319.84%
Midwest Employers Cas Co	23612	DE	$3,339	0.04%	$3,255	$3,588	110.23%
Mitsui Sumitomo Ins Co of Amer	20362	NY	$4,530	0.06%	$4,624	$1,932	41.78%
Mitsui Sumitomo Ins USA Inc	22551	NY	$339	0.00%	$322	$143	44.54%
Monumental General Cas Co	31232	MD	$506	0.01%	$609	($60)	(9.89)%
Mortgage Guaranty Ins Corp	29858	WI	$38,418	0.50%	$38,546	$23,254	60.33%
Motors Ins Corp	22012	MI	$443	0.01%	$443	$178	40.16%
Mutual Of Enumclaw Ins Co	14761	WA	$173,192	2.25%	$178,941	$70,415	39.35%
Mutual Service Cas Ins Co	23647	MN	$0	0.00%	$0	($275)	0.00%
National Alliance Ins Co	30945	MO	$0	0.00%	$0	$114	0.00%
National American Ins Co	23663	OK	$6	0.00%	$6	($9)	(150.05)%
National American Ins Co Of CA	23671	CA	$0	0.00%	$0	$338	0.00%
National Cas Co	11991	WI	$19,387	0.25%	$16,454	$6,556	39.84%
National Continental Ins Co	10243	NY	$385	0.01%	$389	$204	52.37%
National Farmers Union Prop & Cas	16217	CO	$791	0.01%	$751	$1,926	256.29%
National Fire Ins Co Of Hartford	20478	CT	$4,544	0.06%	$4,111	$763	18.56%
National General Ins Co	23728	MO	$12,820	0.17%	$12,752	$7,166	56.19%
National Home Ins Co RRG	44016	CO	$1,904	0.02%	$697	$41	5.88%
National Ind Co	20087	NE	$6,075	0.08%	$6,008	$3,826	63.68%
National Interstate Ins Co	32620	OH	$2,193	0.03%	$2,242	$1,530	68.24%
National Liab & Fire Ins Co	20052	CT	$825	0.01%	$496	$259	52.19%
National Merit Ins Co	39004	WA	$17,551	0.23%	$18,104	$11,692	64.58%
National Reins Corp	34835	DE	$0	0.00%	$0	($4)	0.00%
National Specialty Ins Co	22608	TX	$181	0.00%	$161	$0	0.00%
National Surety Corp	21881	IL	$19,456	0.25%	$18,449	$8,756	47.46%
National Union Fire Ins Co Of Pitts	19445	PA	$73,777	0.96%	$69,762	$43,462	62.30%
Nationwide Agribusiness Ins Co	28223	IA	$2,335	0.03%	$1,890	$1,294	68.45%
Nationwide Assur Co	10723	WI	$5,011	0.07%	$5,415	$2,764	51.04%
Nationwide Mut Fire Ins Co	23779	OH	$24,855	0.32%	$24,738	$11,374	45.98%
Nationwide Mut Ins Co	23787	OH	$65,876	0.86%	$62,240	$38,863	62.44%
Nationwide Prop & Cas Ins Co	37877	OH	$5,117	0.07%	$5,468	$3,506	64.11%

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Navigators Ins Co	42307	NY	$8,643	0.11%	$9,718	$6,140	63.18%
NCMIC Ins Co	15865	IA	$1,825	0.02%	$1,511	$187	12.40%
New England Ins Co	21830	CT	$0	0.00%	$0	($5,325)	0.00%
New Hampshire Ind Co Inc	23833	PA	$1,553	0.02%	$2,025	$1,753	86.56%
New Hampshire Ins Co	23841	PA	$3,976	0.05%	$3,279	$3,464	105.63%
New South Ins Co	12130	NC	$6,416	0.08%	$8,274	$5,255	63.52%
New York Marine & Gnrl Ins Co	16608	NY	$4,982	0.06%	$5,260	$2,116	40.22%
Newport Ins Co	24848	AZ	$0	0.00%	$0	$0	0.00%
Newport Mut Ins RRG Inc	10967	HI	$4	0.00%	$62	$47	74.92%
Niagara Fire Ins Co	35106	DE	$0	0.00%	$0	$0	0.00%
Nipponkoa Ins Co Ltd U.S. Branch	27073	NY	$287	0.00%	$294	($63)	(21.41)%
NIPPONKOA Ins Co of America	12190	NY	$5	0.00%	$5	$5	107.18%
North American Elite Ins Co	29700	NH	$6	0.00%	$13	$1	3.94%
North American Specialty Ins Co	29874	NH	$10,255	0.13%	$9,132	$9,290	101.74%
North Pacific Ins Co	23892	OR	$64,346	0.84%	$63,152	$34,841	55.17%
North Pointe Ins Co	27740	MI	$594	0.01%	$342	$21	6.28%
North River Ins Co	21105	NJ	$769	0.01%	$475	$208	43.89%
North Star Rein Corp	22047	DE	$0	0.00%	$0	$8	0.00%
Northbrook Ind Co	36455	IL	$3,883	0.05%	$4,024	$2,331	57.92%
Northern Assur Co Of Amer	38369	MA	$2,886	0.04%	$873	$663	75.94%
Northern Ins Co Of NY	19372	NY	$6,379	0.08%	$5,520	$6,395	115.84%
Northland Cas Co	24031	MN	$607	0.01%	$713	$419	58.82%
Northland Ins Co	24015	MN	$8,328	0.11%	$8,993	$4,688	52.13%
Northwest Dentists Ins Co	32417	WA	$4,043	0.05%	$4,043	$1,472	36.40%
Northwest Physicians Mut Ins Co	43583	OR	$437	0.01%	$387	$299	77.16%
Northwestern Pacific Ind Co	20338	OR	$386	0.01%	$354	$335	94.55%
Occidental Fire & Cas Co Of NC	23248	NC	$0	0.00%	$0	$0	0.00%
Ohic Ins Co	35602	OH	$8	0.00%	$8	$886	10762.44%
Ohio Cas Ins Co	24074	OH	$31,618	0.41%	$30,981	$19,363	62.50%
Ohio Farmers Ins Co	24104	OH	$21	0.00%	$16	$0	1.87%
Ohio Ind Co	26565	OH	$16	0.00%	$47	$50	106.07%
Ohio Security Ins Co	24082	OH	$0	0.00%	$0	($2)	0.00%
Old Republic Ins Co	24147	PA	$9,430	0.12%	$8,797	$3,720	42.29%
Old Republic Surety Co	40444	WI	$759	0.01%	$744	$99	13.28%
Old United Cas Co	37060	KS	$49	0.00%	$178	$173	97.47%
Omaha Prop & Cas Ins Co	37540	NE	$67	0.00%	$1,199	$1,098	91.55%
Omni Ind Co	34940	IL	$658	0.01%	$875	$432	49.36%
Omni Ins Co	39098	IL	$12,218	0.16%	$13,204	$11,103	84.08%
Oms Natl Ins Co Rrg	44121	IL	$569	0.01%	$499	$491	98.42%

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State of Washington
Office of Insurance Commissioner
2004 Washington Market Share and Loss Ratio
Line of Business: Property and Casualty Totals (excludes Accident and Health)

All Authorized Companies
Zero Premium and Loss Companies Excluded

All Dollars in Thousands

Company Name	NAIC Code	Dom	Direct Premiums Written	Market Share	Direct Premiums Earned	Direct Losses Incurred	Loss Ratio(1)
OneBeacon America Ins Co	20621	MA	$5,547	0.07%	$8,080	$1,209	14.96%
OneBeacon Ins Co	21970	PA	$6,247	0.08%	$5,496	$13,071	237.82%
Ooida RRG Inc	10353	VT	$395	0.01%	$381	$127	33.26%
Ophthalmic Mut Ins Co RRG	44105	VT	$759	0.01%	$730	$283	38.72%
Oregon Automobile Ins Co	23922	OR	$16,934	0.22%	$15,647	$7,795	49.82%
Oregon Mut Ins Co	14907	OR	$22,124	0.29%	$20,323	$10,556	51.94%
Pacific Employers Ins Co	22748	PA	$4	0.00%	($9)	$197	(2176.44)%
Pacific Ind Co	20346	WI	$2,210	0.03%	$2,164	$363	16.77%
Pacific Pioneer Ins Co	40550	CA	$0	0.00%	$0	$0	0.00%
Pacific Specialty Ins Co	37850	CA	$138	0.00%	$137	$0	0.33%
PACO Assur Co Inc	10222	IL	$54	0.00%	$37	$31	81.84%
Peak Prop & Cas Ins Corp	18139	CO	$512	0.01%	$685	$874	127.50%
Peerless Ins Co	24198	NH	$1	0.00%	$2	$0	4.90%
Pemco Ins Co	18805	WA	$80,611	1.05%	$78,766	$51,907	65.90%
Pemco Mut Ins Co	24341	WA	$249,294	3.24%	$243,422	$140,305	57.64%
Penn-Amer Ins Co	32859	PA	$202	0.00%	$345	$430	124.63%
Pennsylvania General Ins Co	21962	PA	($3)	0.00%	$3	$615	24245.51%
Pennsylvania Manufacturers Asn Ins C	12262	PA	$106	0.00%	$131	$41	30.97%
Pennsylvania Manufacturers Ind Co	41424	PA	$1	0.00%	$0	$0	432.71%
Pennsylvania Ntl Mut Cas Ins Co	14990	PA	$3	0.00%	$2	$0	0.00%
Pharmacists Mut Ins Co	13714	IA	$616	0.01%	$545	$250	45.78%
Philadelphia Ind Ins Co	18058	PA	$18,659	0.24%	$18,008	$6,711	37.26%
Phoenix Ins Co	25623	CT	$2,737	0.04%	$2,933	$1,481	50.49%
Physicians Ins A Mut Co	40738	WA	$93,823	1.22%	$90,681	$44,264	48.81%
Pioneer Ins Co	40312	MN	($4)	0.00%	($4)	($117)	3223.38%
Platte River Ins Co.	18619	NE	$257	0.00%	$219	$15	6.94%
PMI Mortgage Ins Co	27251	AZ	$27,599	0.36%	$27,692	$5,787	20.90%
Podiatry Ins Co Of Amer A Mut Co	14460	IL	$224	0.00%	$219	($100)	(45.86)%
Preferred Physicians Medical RRG	44083	MO	$756	0.01%	$709	$294	41.54%
Preferred Professional Ins Co	36234	NE	$3,123	0.04%	$3,071	$554	18.05%
Premier Ins Exchange RRG	10101	VT	$0	0.00%	$0	$4	0.00%
Princeton Ins Co	42226	NJ	$15	0.00%	$15	$103	690.75%
ProBuilders Specialty Ins Co RRG	11671	DC	$2,347	0.03%	$1,432	$430	30.00%
Professional Solutions Ins Co	11127	IA	$578	0.01%	$202	$53	26.22%
Professionals Direct Ins Co	25585	MI	$196	0.00%	$230	$104	45.14%
Progressive American Ins Co	24252	FL	$15,397	0.20%	$22,006	$10,985	49.92%
Progressive Cas Ins Co	24260	OH	$12,578	0.16%	$17,126	$7,101	41.46%
Progressive Classic Ins Co	42994	WI	$14,318	0.19%	$9,497	$5,617	59.15%
Progressive Halcyon Ins Co	16322	OH	$828	0.01%	$1,718	$1,183	68.90%

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State of Washington
Office of Insurance Commissioner
2004 Washington Market Share and Loss Ratio
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All Authorized Companies
Zero Premium and Loss Companies Excluded

All Dollars in Thousands

Company Name	NAIC Code	Dom	Direct Premiums Written	Market Share	Direct Premiums Earned	Direct Losses Incurred	Loss Ratio(1)
Progressive Max Ins Co	24279	OH	$96,259	1.25%	$94,626	$47,680	50.39%
Progressive Northern Ins Co	38628	WI	$15,373	0.20%	$24,554	$12,025	48.97%
Progressive Northwestern Ins Co	42919	OH	$108,677	1.41%	$82,872	$43,193	52.12%
Progressive Preferred Ins Co	37834	OH	$10,747	0.14%	$18,978	$10,393	54.76%
Progressive Specialty Ins Co	32786	OH	$892	0.01%	$1,893	$351	18.54%
Progressive West Ins Co	27804	OH	$2,098	0.03%	$4,143	$1,606	38.77%
Property & Cas Ins Co Of Hartford	34690	IN	$39,128	0.51%	$32,871	$18,578	56.52%
Protective Ins Co	12416	IN	$1,859	0.02%	$1,877	$1,297	69.11%
Providence Washington Ins Co	24295	RI	$0	0.00%	$0	$289	0.00%
Public Service Mut Ins Co	15059	NY	$4,453	0.06%	$3,999	$1,826	45.66%
QBE Ins Corp	39217	PA	$20,722	0.27%	$19,739	$11,845	60.01%
Quadrant Ind Co	10829	CT	$111	0.00%	$44	$15	34.15%
Quanta Ind Co	23752	CO	$1,913	0.02%	$365	$168	46.09%
Radian Asset Assur Inc	36250	NY	$0	0.00%	$241	($1,120)	(465.24)%
Radian Guaranty Inc	33790	PA	$19,439	0.25%	$17,736	$7,896	44.52%
Red Shield Ins Co	41580	WA	$4,141	0.05%	$3,968	$885	22.31%
Redland Ins Co	37303	NJ	$0	0.00%	$0	($13)	0.00%
Regal Ins Co	38873	IN	$0	0.00%	$0	($33)	0.00%
Regent Ins Co	24449	WI	$14	0.00%	$12	($11)	(89.49)%
Republic Ind Co Of Amer	22179	CA	$0	0.00%	$0	$8	0.00%
Republic Mortgage Ins Co	28452	NC	$6,567	0.09%	$6,438	$1,612	25.04%
Republic Western Ins Co	31089	AZ	$327	0.00%	$329	($31)	(9.27)%
Residential Ins Co Inc A RRG	10691	HI	$56	0.00%	$22	$0	0.00%
Response Worldwide Ins Co	26050	OH	$393	0.01%	$435	$309	70.97%
RLI Ins Co	13056	IL	$5,553	0.07%	$6,943	$2,050	29.53%
Rocky Mountain Fire & Cas Co	22128	WA	$12,306	0.16%	$12,515	$7,938	63.43%
Royal Ind Co	24678	DE	($850)	-0.01%	$9,290	$9,183	98.85%
RSUI Ind Co	22314	NH	$9,943	0.13%	$7,224	$3,145	43.55%
Rural Community Ins Co	39039	MN	$4,705	0.06%	$5,028	$3,737	74.34%
Safeco Ins Co Of Amer	24740	WA	$183,418	2.39%	$182,206	$18,000	9.88%
Safeco Ins Co Of IL	39012	IL	$246,958	3.21%	$244,943	$132,074	53.92%
Safeco Ins Co of OR	11071	OR	$0	0.00%	$0	$0	0.00%
Safety Natl Cas Corp	15105	MO	$9,044	0.12%	$8,137	$11,494	141.25%
Sagamore Ins Co	40460	IN	$266	0.00%	$102	$48	47.41%
Scottsdale Ind Co	15580	OH	$0	0.00%	$1	($22)	(1917.01)%
Sea Ins Co Of Amer	20354	NY	$0	0.00%	$0	($3)	0.00%
Seaboard Surety Co	22535	NY	$213	0.00%	$288	$312	108.29%
SeaBright Ins Co	15563	IL	$13,336	0.17%	$8,909	$4,456	50.02%
Seaton Ins Co	25763	RI	$0	0.00%	$0	$884	0.00%

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All Authorized Companies
Zero Premium and Loss Companies Excluded

All Dollars in Thousands

Company Name	NAIC Code	Dom	Direct Premiums Written	Market Share	Direct Premiums Earned	Direct Losses Incurred	Loss Ratio(1)
Security Ins Co Of Hartford	24902	CT	$1,910	0.02%	$5,799	$7,799	134.49%
Security Natl Ins Co	19879	TX	$5,621	0.07%	$6,617	$2,387	36.07%
Select Ins Co	22233	TX	$39	0.00%	$63	($37)	(59.02)%
Seneca Ins Co Inc	10936	NY	$231	0.00%	$225	$0	0.00%
Sentinel Assur RRG Inc	12005	HI	$5,249	0.07%	$3,414	$716	20.98%
Sentinel Ins Co Ltd	11000	CT	$8,948	0.12%	$7,790	$5,917	75.96%
Sentry Ins A Mut Co	24988	WI	$1,507	0.02%	$1,425	$665	46.69%
Sentry Select Ins Co	21180	WI	$6,677	0.09%	$6,517	$2,574	39.49%
Service Ins Co	36560	FL	$2	0.00%	$2	$0	0.00%
Sirius Amer Ins Co	35408	DE	$5,037	0.07%	$4,852	$2,861	58.97%
Sompo Japan Ins Co of Amer	11126	NY	$1,393	0.02%	$1,213	$304	25.04%
Southern Ins Co	19216	TX	$59	0.00%	$59	$0	0.00%
St Charles Ins Co RRG	11114	SC	$71	0.00%	$71	$43	60.00%
St Paul Fire & Marine Ins Co	24767	MN	$86,395	1.12%	$89,315	$57,444	64.32%
St Paul Guardian Ins Co	24775	MN	$1,180	0.02%	$1,763	$3,861	219.03%
St Paul Medical Liability Ins Co	41750	MN	($99)	0.00%	($99)	($71)	72.17%
St Paul Mercury Ins Co	24791	MN	$14,932	0.19%	$14,555	$9,255	63.59%
St. Paul Protective Ins Co	19224	IL	$2	0.00%	$2	$172	8212.78%
Standard Fire Ins Co	19070	CT	$11,796	0.15%	$12,148	$2,414	19.87%
Standard Guaranty Ins Co	42986	DE	$121	0.00%	$101	$52	51.44%
Star Ins Co	18023	MI	$254	0.00%	$174	$81	46.80%
Starnet Ins Co	40045	DE	$290	0.00%	$123	$63	51.03%
State Farm Fire And Cas Co	25143	IL	$324,817	4.23%	$312,816	$136,160	43.53%
State Farm General Ins Co	25151	IL	($1)	0.00%	($1)	($287)	34626.57%
State Farm Mut Auto Ins Co	25178	IL	$479,922	6.24%	$480,707	$295,682	61.51%
State Natl Ins Co Inc	12831	TX	$2,400	0.03%	$1,979	$852	43.04%
Steel Tank Ins Co RRG	10476	VT	$47	0.00%	$46	$28	59.93%
Stonebridge Casualty Ins Co	10952	OH	$1,441	0.02%	$747	$624	83.50%
Stonewall Ins Co	22276	RI	$0	0.00%	$0	($25)	0.00%
Stonington Ins Co	10340	TX	$5,078	0.07%	$2,806	$1,731	61.72%
Stratford Ins Co	40436	NH	$0	0.00%	$0	$0	0.00%
SUA Ins Co	40134	IL	$0	0.00%	$0	($500)	0.00%
Sutter Ins Co	32107	CA	$2,316	0.03%	$2,215	$1,491	67.30%
T.H.E. Ins Co	12866	LA	$694	0.01%	$737	$70	9.53%
Teachers Ins Co	22683	IL	$2,332	0.03%	$2,307	$1,849	80.11%
Terra Ins Co RRG	10113	VT	$431	0.01%	$431	($71)	(16.55)%
TIG Ind Co	25496	CA	$0	0.00%	$7	($35)	(511.42)%
TIG Ins Co	25534	CA	$354	0.00%	$1,330	$3,396	255.36%
TIG Specialty Ins Corp	25445	CA	$121	0.00%	$121	$1	0.82%

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All Authorized Companies
Zero Premium and Loss Companies Excluded

All Dollars in Thousands

Company Name	NAIC Code	Dom	Direct Premiums Written	Market Share	Direct Premiums Earned	Direct Losses Incurred	Loss Ratio(1)
Titan Ind Co	13242	TX	$0	0.00%	$0	$0	0.00%
Titan Ins Co Inc RRG	11153	SC	$86	0.00%	$25	$0	0.00%
Title Industry Assur Co RRG	10084	VT	$44	0.00%	$40	($37)	(91.08)%
TNUS Ins Co	32301	NY	($41)	0.00%	$51	($18)	(35.70)%
Tokio Marine & Nichido Fire Ins Co	12904	NY	$3,195	0.04%	$3,979	$4,111	103.31%
Toyota Motor Ins Co	37621	IA	$943	0.01%	$893	$637	71.25%
Trans Pacific Ins Co	41238	NY	$0	0.00%	$0	($28)	0.00%
Transcontinental Ins Co	20486	NY	$7,663	0.10%	$8,642	$2,281	26.40%
Transguard Ins Co Of Amer Inc	28886	IL	$673	0.01%	$690	$381	55.20%
Transportation Ins Co	20494	IL	$15,597	0.20%	$14,897	$12,724	85.42%
Travco Ins Co	28188	CT	$1,572	0.02%	$1,481	$708	47.80%
Travelers Cas & Surety Co	19038	CT	$1,019	0.01%	$1,308	$5,670	433.62%
Travelers Cas & Surety Co Of Amer	31194	CT	$29,320	0.38%	$28,972	$17,376	59.97%
Travelers Cas Co Of CT	36170	CT	$0	0.00%	$0	$2	0.00%
Travelers Cas Ins Co Of Amer	19046	CT	$0	0.00%	$0	($263)	(195049.63)%
Travelers Commercial Ins Co	36137	CT	$0	0.00%	$0	$2	0.00%
Travelers Home & Marine Ins Co	27998	CT	$1	0.00%	$1	($2)	(218.10)%
Travelers Ind Co	25658	CT	$17,281	0.22%	$17,013	$8,813	51.80%
Travelers Ind Co Of Amer	25666	CT	$14,660	0.19%	$15,352	$9,483	61.77%
Travelers Ind Co Of CT	25682	CT	$6,998	0.09%	$7,088	$2,338	32.98%
Travelers Ins Co Accident Dept	39357	CT	$0	0.00%	$28	$2,000	7142.93%
Travelers Property Cas Co Of Amer	25674	CT	$30,462	0.40%	$29,745	$8,524	28.66%
Triad Guaranty Ins Corp	24350	IL	$1,480	0.02%	$1,492	$205	13.73%
Trinity Universal Ins Co	19887	TX	$7,233	0.09%	$7,595	$4,303	56.66%
Trinity Universal Ins Co Of KS	15954	KS	$6,331	0.08%	$6,397	$4,162	65.06%
Triton Ins Co	41211	MO	$741	0.01%	$1,227	$224	18.23%
Truck Ins Exch	21709	CA	$39,812	0.52%	$38,182	$23,779	62.28%
Trumbull Ins Co	27120	CT	$4,586	0.06%	$5,335	$6,393	119.83%
Twin City Fire Ins Co Co	29459	IN	$7,089	0.09%	$7,933	$2,367	29.83%
Ulico Cas Co	37893	DE	$156	0.00%	$188	$1,057	561.44%
Umialik Ins Co	40126	AK	$3,471	0.05%	$3,121	$983	31.50%
Unigard Ind Co	25798	WA	$20,053	0.26%	$21,589	$12,573	58.24%
Unigard Ins Co	25747	WA	$71,501	0.93%	$73,146	$33,648	46.00%
Unigard Pacific Ins Co	11096	WA	$0	0.00%	$0	($135)	0.00%
Union Ins Co	25844	NE	$0	0.00%	$0	$0	30.49%
United Educators Ins RRG Inc	10020	VT	$1,657	0.02%	$1,553	($89)	(5.76)%
United Fire & Cas Co	13021	IA	$126	0.00%	$116	$2	1.72%
United Fncl Cas Co	11770	OH	$7,391	0.10%	$2,877	$2,535	88.09%
United Gty Residential Ins Co	15873	NC	$22,838	0.30%	$22,957	$1,333	5.81%

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United Gty Residential Ins Co Of NC	16667	NC	$781	0.01%	$748	$193	25.81%
United Guaranty Mtg Indem Co	26999	NC	$220	0.00%	$221	$9	4.27%
United Natl Specialty Ins Co	41335	WI	($18)	0.00%	$25	($4)	(16.63)%
United Services Auto Assoc	25941	TX	$153,562	2.00%	$149,491	$80,639	53.94%
United States Fire Ins Co	21113	DE	$8,215	0.11%	$8,981	$4,459	49.65%
United States Liability Ins Co	25895	PA	$1,574	0.02%	$1,395	$372	26.68%
Unitrin Auto & Home Ins Co	16063	NY	$21,554	0.28%	$18,088	$10,983	60.72%
Universal Surety Of Amer	13200	TX	$0	0.00%	$0	$0	(32.96)%
Universal Underwriters Ins Co	41181	KS	$28,577	0.37%	$27,304	$13,279	48.63%
US Fidelity & Guaranty Co	25887	MD	$9,657	0.13%	$10,902	$7,340	67.32%
US Specialty Ins Co	29599	TX	$1,606	0.02%	$1,573	$1,026	65.22%
USAA Cas Ins Co	25968	TX	$108,611	1.41%	$105,108	$57,479	54.69%
USAA General Ind Co	18600	TX	$8,150	0.11%	$8,635	$4,215	48.81%
Utica Mut Ins Co	25976	NY	$1,235	0.02%	$1,093	($1,055)	(96.54)%
Valiant Ins Co	26611	IA	$0	0.00%	($27)	($1,322)	4835.29%
Valley Forge Ins Co	20508	PA	$6,914	0.09%	$4,837	($2,681)	(55.43)%
Valley Ins Co	14133	CA	($1)	0.00%	($1)	($133)	10964.88%
Valley Prop & Cas Ins Co	10698	OR	$0	0.00%	$0	($40)	12901.94%
Vanliner Ins Co	21172	AZ	$2,757	0.04%	$2,738	$1,001	36.56%
Verex Assure Inc	18759	WI	$2	0.00%	$2	($5)	(257.32)%
Verlan Fire Ins Co MD	10815	MD	$11	0.00%	$11	$0	0.00%
Vesta Fire Ins Corp	11762	IL	$0	0.00%	$0	$4	1052.12%
Vigilant Ins Co	20397	NY	$30,321	0.39%	$29,076	$9,514	32.72%
Viking Ins Co Of WI	13137	CO	$41,354	0.54%	$36,194	$18,402	50.84%
Virginia Surety Co Inc	40827	IL	$2,840	0.04%	$2,198	$5,185	235.93%
Voyager Property & Cas Ins Co	35971	SC	$5,222	0.07%	$5,286	$2,844	53.80%
Warner Ins Co	26085	IL	$375	0.00%	$410	$517	126.27%
Washington Cas Co	42510	WA	$6,815	0.09%	$6,667	($2,838)	(42.57)%
Washington Intl Ins Co	32778	AZ	$485	0.01%	$536	$91	16.97%
Wausau Business Ins Co	26069	WI	$1,538	0.02%	$1,362	$1,112	81.66%
Wausau Underwriters Ins Co	26042	WI	$2,245	0.03%	$2,547	$2,290	89.92%
Wesco Ins Co	25011	DE	$432	0.01%	$1,357	$34	2.54%
West American Ins Co	44393	IN	$11,024	0.14%	$10,912	$10,931	100.18%
Westchester Fire Ins Co	21121	NY	$6,589	0.09%	$9,126	$4,487	49.16%
Western Home Ins Co	26395	MN	$1,543	0.02%	$1,660	$305	18.38%
Western Natl Assur Co	24465	WA	$13,628	0.18%	$12,560	$8,082	64.35%
Western Pacific Mut Ins Co RRG	40940	CO	$1,427	0.02%	$963	$695	72.13%
Western Professional Ins Co	10942	WA	$11,100	0.14%	$13,551	$10,818	79.83%
Western Protectors Ins Co	30961	OR	$3,299	0.04%	$3,653	$2,333	63.87%

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State of Washington
Office of Insurance Commissioner
2004 Washington Market Share and Loss Ratio
Line of Business: Property and Casualty Totals (excludes Accident and Health)

All Authorized Companies
Zero Premium and Loss Companies Excluded

All Dollars in Thousands

Company Name	NAIC Code	Dom	Direct Premiums Written	Market Share	Direct Premiums Earned	Direct Losses Incurred	Loss Ratio(1)
Western Surety Co	13188	SD	$4,593	0.06%	$4,106	$880	21.42%
Westfield Ins Co	24112	OH	$3	0.00%	$3	$0	(0.61)%
Westport Ins Corp	34207	MO	$18,277	0.24%	$22,678	$31,482	138.82%
Wilshire Ins Co	13234	NC	$863	0.01%	$803	$292	36.34%
Windsor Ins Co	12599	IN	$0	0.00%	$0	$118	0.00%
Workmens Auto Ins Co	13250	CA	$6,174	0.08%	$5,789	$4,076	70.40%
X L Ins Co Of NY	40193	NY	$0	0.00%	$0	$20,952	0.00%
XL Capital Assurance Inc	20311	NY	$77	0.00%	$22	$0	0.00%
XL Ins Amer Inc	24554	DE	$2,687	0.03%	$1,877	$521	27.77%
XL Reins America Inc	20583	NY	$1	0.00%	$1	$0	0.00%
XL Specialty Ins Co	37885	DE	$39,816	0.52%	$36,371	$13,982	38.44%
York Ins Co	24325	IL	$0	0.00%	$0	$0	0.00%
Yosemite Ins Co	26220	IN	$534	0.01%	$79	$16	20.31%
Zurich American Ins Co	16535	NY	$56,074	0.73%	$51,718	$35,159	67.98%
Totals (Loss Ratio is average)			$7,686,450	100.00%	$7,496,470	$4,041,691	53.91%

(1) Excluding all Loss Adjustment Expenses (LAE)

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State of Washington
Office of Insurance Commissioner
2004 Washington Market Share and Loss Ratio
Line of Business: Title

All Authorized Companies
Zero Premium Companies Excluded

All Dollars in Thousands

Company Name	NAIC Code	Dom	Premiums Written	Market Share	Premiums Earned	Losses Incurred	Loss Ratio(1)
Chicago Title Ins Co	50229	MO	$69,201	24.51%	$64,367	$3,308	5.14%
Commonwealth Land Title Ins Co	50083	PA	$23,353	8.27%	$22,507	$608	2.70%
Fidelity Natl Title Ins Co	51586	CA	$18,933	6.70%	$18,459	$2,490	13.49%
First American Title Ins Co	50814	CA	$59,595	21.10%	$57,266	$2,977	5.20%
Lawyers Title Ins Corp	50024	VA	$12,336	4.37%	$12,124	$526	4.34%
Old Republic Natl Title Ins Co	50520	MN	$9,077	3.21%	$9,192	$805	8.76%
Pacific NW Title Ins Co Inc	50970	WA	$38,783	13.73%	$38,021	$866	2.28%
Security Union Title Ins Co	50857	CA	$398	0.14%	$396	$540	136.39%
Stewart Title Guaranty Co	50121	TX	$32,658	11.57%	$32,143	$304	0.95%
Ticor Title Ins Co	50067	CA	$17,695	6.27%	$17,437	$1,152	6.61%
United General Title Ins Co	51624	CO	$356	0.13%	$356	$6	1.72%
Totals (Loss Ratio is average)			$282,382	100.00%	$272,269	$13,584	4.99%

(1)Market Share is based on all authorized Washington companies' written premiums.

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